Job Description

SERTUS

16.11.2026 | V1.0

Sales Development Representative

Job title	Sales Development Representative
Department	Sales & Marketing
Reports to	Marketing Manager
Location	Cranleigh, Surrey – office-based
Employment	Permanent – full-time or part-time applications welcome

JOIN THE SERTUS TEAM

We're looking for a confident, proactive Sales Development Representative to help generate new business opportunities and support our continued growth.

Based at our Cranleigh office, you'll engage with prospective customers, follow up enquiries and identify opportunities for our sales team. You'll play an important role in building relationships, qualifying leads and arranging meetings to introduce Sertus smoke ventilation products and solutions.

WHAT WE'RE LOOKING FOR

- Excellent communication skills and confidence speaking with prospective customers
- A proactive, target-driven approach to generating new opportunities
- Strong organisation skills and persistence with follow-ups
- Experience in sales or customer-facing roles, with CRM experience desirable

INTERESTED IN JOINING SERTUS?

If you're motivated, enjoy building relationships and have the drive to make things happen, we'd love to hear from you.

Apply / Request full job description