Job Description

SERTUS

16.11.2026 | V1.1

Business Development Manager

Job title	Business Development Manager
Department	Pre-Sales
Reports to	Head of Pre-Sales
Location	Hybrid: Cranleigh office and field-based. Nationwide, with London as the primary area

JOIN THE SERTUS TEAM

We're looking for an ambitious Business Development Manager to build relationships, identify new opportunities and help grow our presence across the UK construction industry.

Working across our Cranleigh office and the field, with London as a primary focus, you'll engage with main contractors and M&E contractors, develop early-stage project opportunities and introduce innovative smoke ventilation solutions, including ShaftPanel™.

WHAT WE'RE LOOKING FOR

- At least three years' relevant business development experience in construction or building services
- A proven track record of generating and developing commercial opportunities
- Strong relationship-building, communication and negotiation skills
- Working knowledge of the Building Safety Act and Gateway 2
- A full UK driving licence and willingness to travel nationwide

INTERESTED IN JOINING SERTUS?

If you're commercially driven, proactive and enjoy building lasting relationships, we'd love to hear from you.

Apply / Request full job description