



storm
technology

CASE STUDY

TrialView

Taking a Leap into the Digital World

TrialView and Storm Technology Help the Legal Industry Win the Paper War!

Having made its debut appearance at the high profile Quinn case, TrialView is a cloud-based solution that is set to transform litigation proceedings and change the game for the management of case documentation.

For anyone who has spent any time around the courts it's a familiar sight – boxes and boxes of documentation being hauled from place to place as barristers, lawyers and counsel arm themselves with all the information they need to do battle in court.

Modern litigation has become a paper war: a war that TrialView has set out to help the legal industry win. At its very core, TrialView is a cloud-based solution that digitalizes all of the documentation related to a case so that it can be accessed by all relevant parties, shared and presented online in court. It eliminates all those duplicate documents and boxes of paper, bringing them online and providing digital access to them as well.

While digitalizing case documentation is central to what TrialView does, it is not the essence of what makes the solution transformational.

"Digitalizing court documentation, and providing legal teams with highly secure access to the same, are the foundation of what TrialView is all about. Even at this basic level, clients love it, as it saves a huge amount of time and money spent printing and copying court documentation," says Eugene O'Neill, Director of TrialView.

"But what makes TrialView truly unique is the way in which it replicates online what barristers, lawyers and legal counsel do manually every day of the week when preparing for court."

TrialView is a game-changer for the legal industry because once the documentation is online, users can dramatically interact with their own personal copies anytime, anywhere

using any device.

Just as with printed documentation, lawyers can create their own personal notes, highlight sections of significance or select materials that are of particular relevance to them from the digitalized content. This dynamic interaction can happen anywhere – in the office on the desktop, at home from the tablet or in transit on the mobile. All that is needed is an internet connection and a device.

"It's the real-time, online interaction that lawyers can have with critical court documents, regardless of where they are, that is a game-changer for the industry. TrialView enables them to do everything they could do with a printed document, but in a faster, safer and much, much more accessible way," O'Neill says.

Furthermore, legal teams working jointly on a case can collaborate on documents securely online. Teams working together share their notes with others, add comments to

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Eugene O'Neill
Director
TrialView

documents and highlight things for follow up or further investigation.

"Using TrialView legal teams can share their views, comments and queries in real-time on any document related to a case they are working on. This online collaboration simply makes case management far more effective" says O'Neill.

So what happens when it's time for court?

What's remarkable about the TrialView solution is that it enables everyone involved in a case to see their version of the document in question on their device as it's been discussed in court. No searching in boxes for the right file and flicking through pages for the right section: with a tap of a button, the solution presents the reader with the correct document and the correct section – along with any personalised notes or highlights previously made – directly on their own personal device.

"The online presentation of case documents in court is not new. But we have taken this significantly further. When a document is being discussed in court each person involved is automatically presented with their personal copy of that document, with all their notes and highlights right there on their own screen. What's more, as the discussion unfolds, they can mark up sections and make notes there and then in real time," explains O'Neill.

"TrialView is not just another court presentation solution – it's a real-time, interactive, digital court documentation management solution that is changing the face of litigation management."

How does it all work? According to O'Neill, there are three key elements which are essential to making TrialView a pace-setter in the industry.

First, it has been designed from day one with the end user being central in the process. *"I have been in the litigation support business a long time, and I could see the problems around court documentation clearly – but seeing the problem and knowing how best to fix it for the end-users are different things,"* says O'Neill.

"So, from day one, we set up a TrialView advisory board that is made up of leading barristers, solicitors and others in the legal field. From them, we got first-hand insight into how the solution needed to work. This type of insight has been priceless and means that TrialView has been designed from the ground up by the people who are going to use it."

Second, it's been built using great technology.

"We needed technology that was foolproofed in two ways. One was in its ability to scale as we grow, and the second was its first class security protocols. We found both in the Microsoft Azure platform," explains O'Neill.

"For any business operating a cloud-based solution security, privacy and compliance are top of the concern list which is why the Microsoft Azure platform has been designed for security from the ground up. It's a perfect fit for the legal industry and for the TrialView solution which is why we are delighted to have them onboard as a Microsoft BizSpark Plus partner," says Michael

"Every day we work with clients to help craft digital transformation strategies for their businesses. It has been our pleasure to work with TrialView to build a digital solution that we believe will have immense impact on the legal industry!"

Karl Flanner
Chief Executive
Storm Technology

Meagher, Microsoft Ireland.

The third pillar of success was finding a partner who could help pull it all together. A partner who could work closely with the TrialView team and bridge the gap between the needs of the end user and the capabilities of technology to build a really impactful solution. TrialView found those skills in Storm Technology.

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"Every day, we work with clients to help craft digital transformation strategies for their businesses. It's been our pleasure to work with TrialView to build a digital solution that we believe will have immense impact on the legal industry," says Karl Flanner, chief executive of Storm Technology.

O'Neill says: *"Without doubt, the role of Storm Technology has been pivotal in helping us design a digital transformation solution for the legal industry. They are smart, talented people who are extremely professional, flexible and simply great to work with – we can't speak highly enough of them."*

TrialView is currently available in Ireland, with plans to move into the British and US markets

Looking for advise on the right Technology to support your organisational growth or considering a move to the cloud? [Click here](#) to speak to a member of our Business Transformation team.

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