



Works with
WELL™



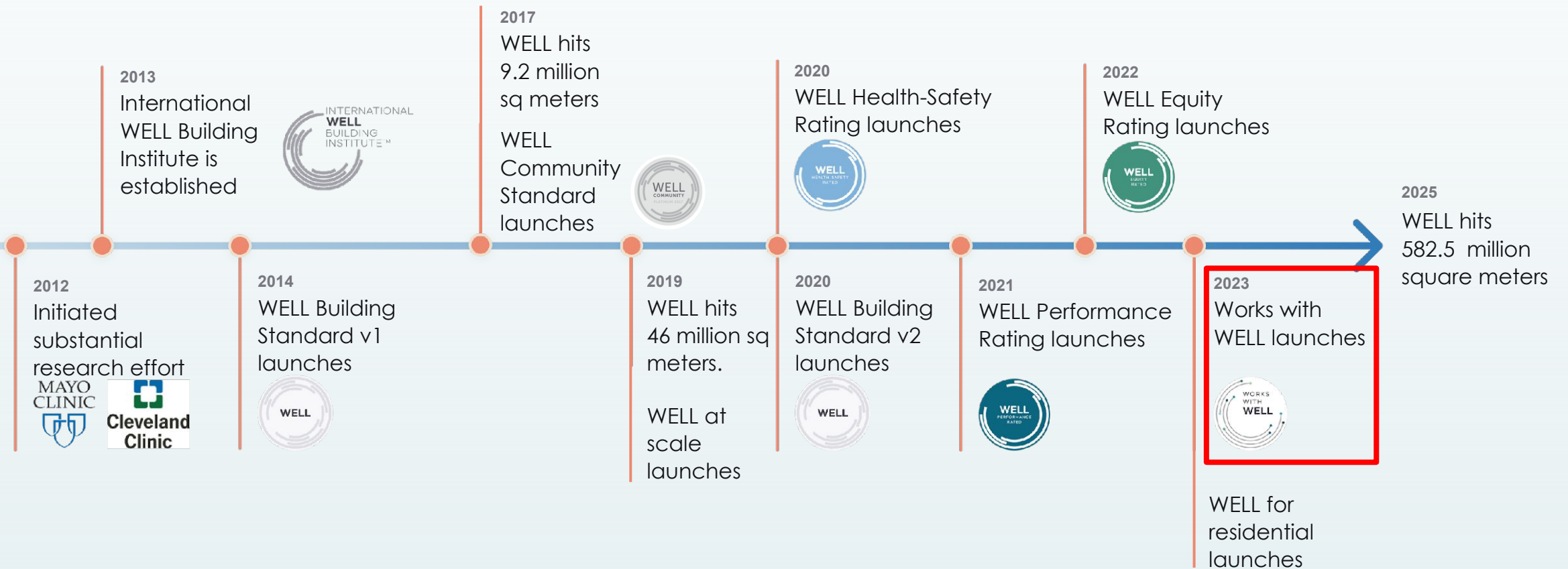


Leading a global movement

to transform health and well-being with our people-first approach to buildings, organizations and communities.

SET FORTH ON AN EPIC PUBLIC HEALTH MISSION

Leading the healthy building movement for over a decade



WELL

eclipses

6 BILLION

square feet



CATALYZING GLOBAL ADOPTION

WELL is the world's largest certification and ratings platform for healthy buildings

6.34B+

square feet

130

countries

~100K

enrolled commercial & residential locations

187

of the Fortune 500 & Global 500

29K+

accredited & registered WELL APs

250

WELL Faculty



WELL in the USA



78

Subscribed portfolios

4,000

Subscribed locations

350,286,927

Subscribed sq. ft.

4,914

Enrolled/
subscribed projects



4,362

Enrolled portfolios

4,362

Enrolled locations

177,571,157

Subscribed sq. ft.

23,100

Enrolled/
subscribed locations



461

Enrolled portfolios

14,709

Enrolled locations

1,369,147,903

Subscribed sq. ft.

1.9 B

Enrolled/
subscribed sq ft.



10

Enrolled portfolios

26

Enrolled locations

1,061,324

Subscribed sq. ft.



3

Enrolled portfolios

3

Enrolled Portfolios

1,436,075

Subscribed sq. ft.



WELL in EMEA



2,314 Subscribed locations
59 Subscribed portfolios
11,649,773 Subscribed sq. m.



1,937 Enrolled locations
1,937 Enrolled Portfolios
29,179,024 Subscribed sq. m.



3,283 Enrolled locations
210 Enrolled Portfolios
60,709,442 Subscribed sq. m.



12 Enrolled locations
8 Enrolled Portfolios
43,100 Subscribed sq. m.



8 Enrolled locations
5 Enrolled Portfolios
9,372 Subscribed sq. m.

7,554

Locations

2,219

Projects/portfolios

101 M+

sq. m.



WELL at scale (public)

- A&O Shearman
- American Century Investments
- AON Well at Scale Enterprise Programme
- Atenor Group SA
- Awfis Space Solutions - Coworking spaces
- Bagmane Group
- Barclays
- Bloomberg L.P. Global Portfolio
- bp Global - Select Workplaces
- Brookfield Commercial Operations
- Brookprop Management Services Pvt. Ltd
- Bupa Arabia - Saudi Arabia
- Cadillac Fairview - Select Offices
- CapitaLand Development - Commercial Properties and Offices
- Castellum Offices and major Commercial Office Properties
- CBRE Dutch Office Fund
- Cbus Property (Commercial Office)
- Charter Hall - Office Portfolio
- China Green Development Investment Group
- China ISA International School
- Cisco Systems Inc
- Citi Global
- CMS Cameron McKenna Nabarro Olswang LLP
- CR Mixc Lifestyle
- Deloitte US Firms
- Delos Group
- DLF Commercial and Retail
- DPR Construction
- EDGE Technologies - EDGE developments, Europe
- Edward Jones
- Embassy REIT
- Emirates NBD Group
- Empire State Realty Trust
- Enel
- ESAF - Student Accommodation
- EY US - Office Portfolio
- Genentech
- Grupo Gmp Properties - Direct Managed Offices
- GSK Global Enterprise
- GW: Capria
- Hang Lung Mainland and Hong Kong Portfolios
- HB Reavis - commercial office properties
- HCSC WELL at scale
- Hongkong Land - Central Portfolio
- Honhui Group
- Investa
- Jiangsu Shenghe Fangdichan Gufen Youxiangongsi
- JLL Global
- Johnson Controls
- JPMorgan Chase & Co.

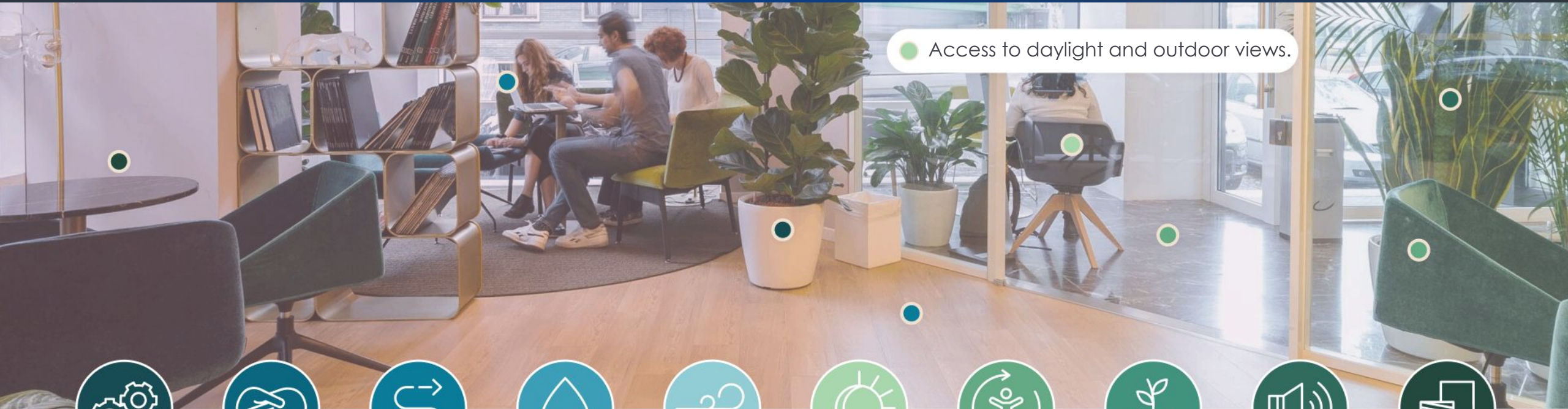
WELL at scale (public) continued...

- Kerry Properties Limited
- KinderCare Learning Companies
- KMC Community, Inc
- Knowledge Realty Trust
- Laguna
- Lendlease Workplaces
- Lincoln Property Company - Select Real Estate
- M Moser Associates Ltd.
- Majid Al Futtaim Group
- Mapletree - European Commercial Portfolio
- Metlifecare
- MGM China Holdings Limited
- Mindspace Business Parks REIT
- MSD - Commercial Offices Portfolio (JCAP, EMEA, LATAM)
- Mubadala Investment Company - Select Offices
- NEO
- NEOM Magna
- OMNIYAT
- Precinct Properties
- Prestige
- PwC Italy
- RMZ Corp
- Royal Bank of Canada
- Rudin - Commercial and Multifamily
- RXR Realty
- Sanofi - Select Sites
- SAP - Select APAC Offices
- Sattva Group
- SHK GZSS TOD Project
- SL Green
- SSM Health -System
- Standard Bank - Global Commercial Offices
- Standard Chartered Bank
- Steelcase Inc.
- STO Building Group
- Sunrise Senior Living
- SUNY College of Environmental Science and Forestry
- Swire Properties - Pacific Place Portfolio
- Swire Properties - Taikoo Place Portfolio
- Tanger Inc.
- Tata Realty & Infrastructure Limited
- Teknion
- The Co-operators Group Limited
- TMG
- Uber - Global Talent Hubs and Regional Priority Offices
- Unilever - Properties subset
- Veris Residential
- Vornado Realty Trust
- Walker Corporation - Select Offices and University

WELL at scale (public) continued...

- WBD - Select Offices
- Wells Fargo India
- WTW - Core Offices
- Yuexiu Portfolio
- 上海星卓物业管理有限公司
Shanghai Starplus Property
Management Co., Ltd
- 地球森林 Globe Forest

The WELL Standard is a library of evidence-based building and organizational strategies that can improve the health and well-being of your people



Access to daylight and outdoor views.



MIND



COMMUNITY



MOVEMENT



WATER



AIR



LIGHT



THERMAL
COMFORT



NOURISHMENT



SOUND



MATERIALS

7,000+

peer-reviewed
studies and citations

28,000+

industry leaders and
practitioners

100,000+

enrolled commercial &
residential locations

500+

evidence-based
interventions

The WELL ecosystem

ORG-WIDE ACHIEVEMENT



WELL AT SCALE

LOCATION-BASED ACHIEVEMENTS



RATINGS



RESIDENTIAL



CERTIFICATION



WORKS WITH WELL

WELL-ALIGNED PRODUCTS

PROVIDER NETWORK



IWBI MEMBERSHIP



WELL EP

PROFESSIONAL NETWORK



WELL AP



WELL FACULTY

EVIDENCE-BASED STRATEGIES



WELL CORE CONCEPTS

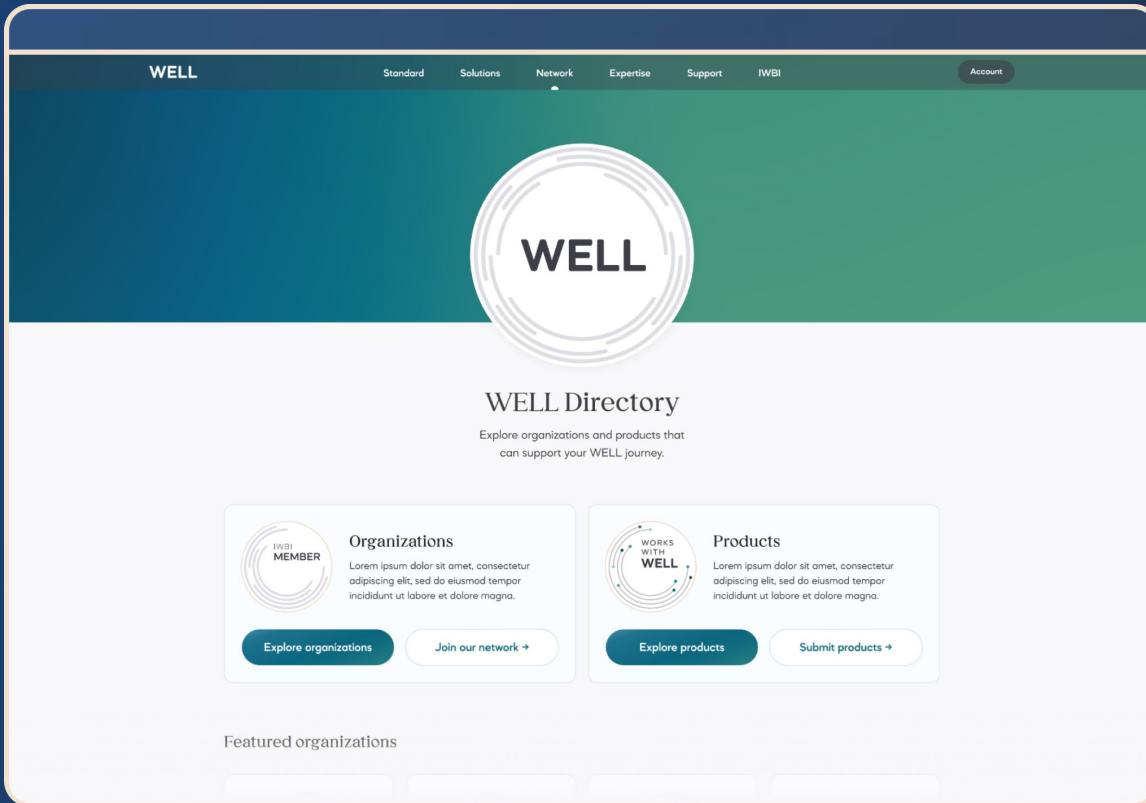
WELL Certification

Commit to baseline health strategies across the 10 WELL concepts and earn points for additional strategies to achieve one of four certification levels.

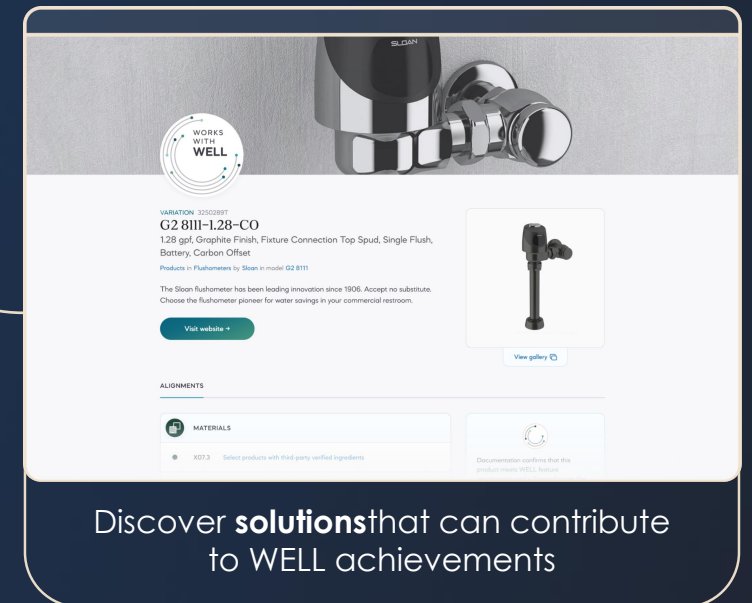


WELL Certification
WELL Core Certification
WELL Community Certification

30,000+ WELL users are searching for solutions that can streamline and accelerate their journey in the WELL directory



Explore **organizations** that support their implementation of WELL



Discover **solutions** that can contribute to WELL achievements



Become a member →

Home > Organizations

Member organizations

Search by organization name

Showing 345 organizations

FILTERS

AFFILIATION

Enter an affiliation

- Enterprise Provider
- Product Provider
- Performance Testing Provider
- WELL at scale
- Keystone Member
- Cornerstone Member
- Member

- Product Provider
- Enterprise Provider
- Performance Testing Provider

BY SECTOR



Building design & construction (AECD)



Education



Energy & utility



Financial services & insurance



Healthcare

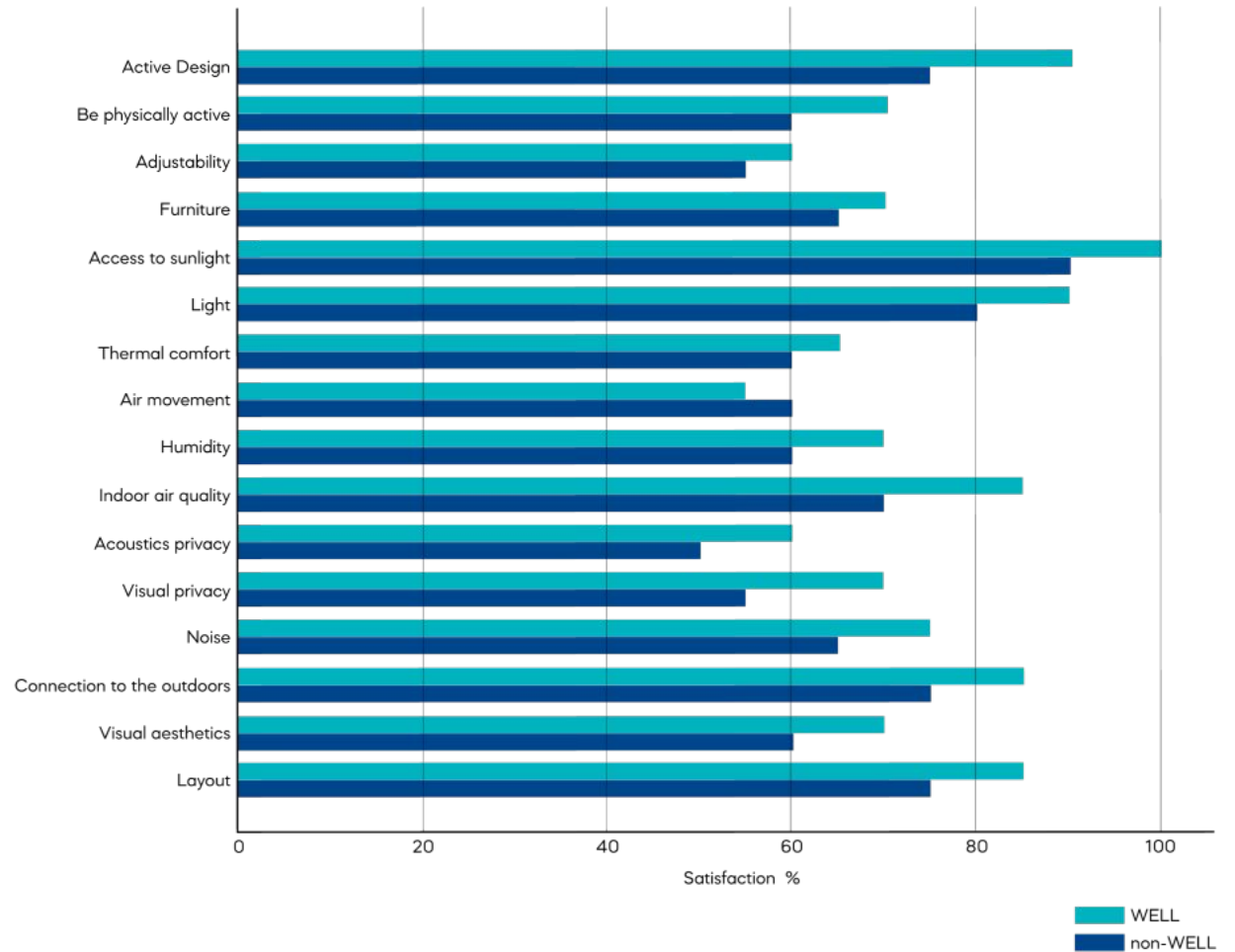


Hospitality, food & beverage

The Directory continues to expand

WELL makes a measurable difference

WELL outperformed in 20 of 23 categories in a comparison of high-performing non-WELL Certified buildings and WELL Certified buildings in Australia.



SOURCE: [Building and Environment](#)

WELL can boost workplace satisfaction, productivity and well-being



Research Spotlight

The WELL Factor: Understanding the Impact of WELL Certification

A new study in *Building and Environment* finds WELL Certification boosts occupant perceived satisfaction, health, well-being and productivity

Building and Environment, September 2022

28%

increase in overall workplace satisfaction

10-pt

increase in reported productivity scores

26%

increase in reported well-being scores

10-pt

increase in perceived mental health

Title:
Impact of WELL Certification on Occupant Satisfaction and Perceived Health, Well-being, and Productivity: A Multi-Office Pre- versus Post-Occupancy Evaluation

Authors:
Mehmet Ildiri, University of Colorado Boulder
Catherine Bazille, Cornell University
Yanli Lou, University of Colorado Boulder
Chrynn Hinkelman, Pennsylvania State University
Britney A. Gray, International WELL Building Institute
Yingda Zuo, Pennsylvania State University and International Renewable Energy Laboratory

Key Findings

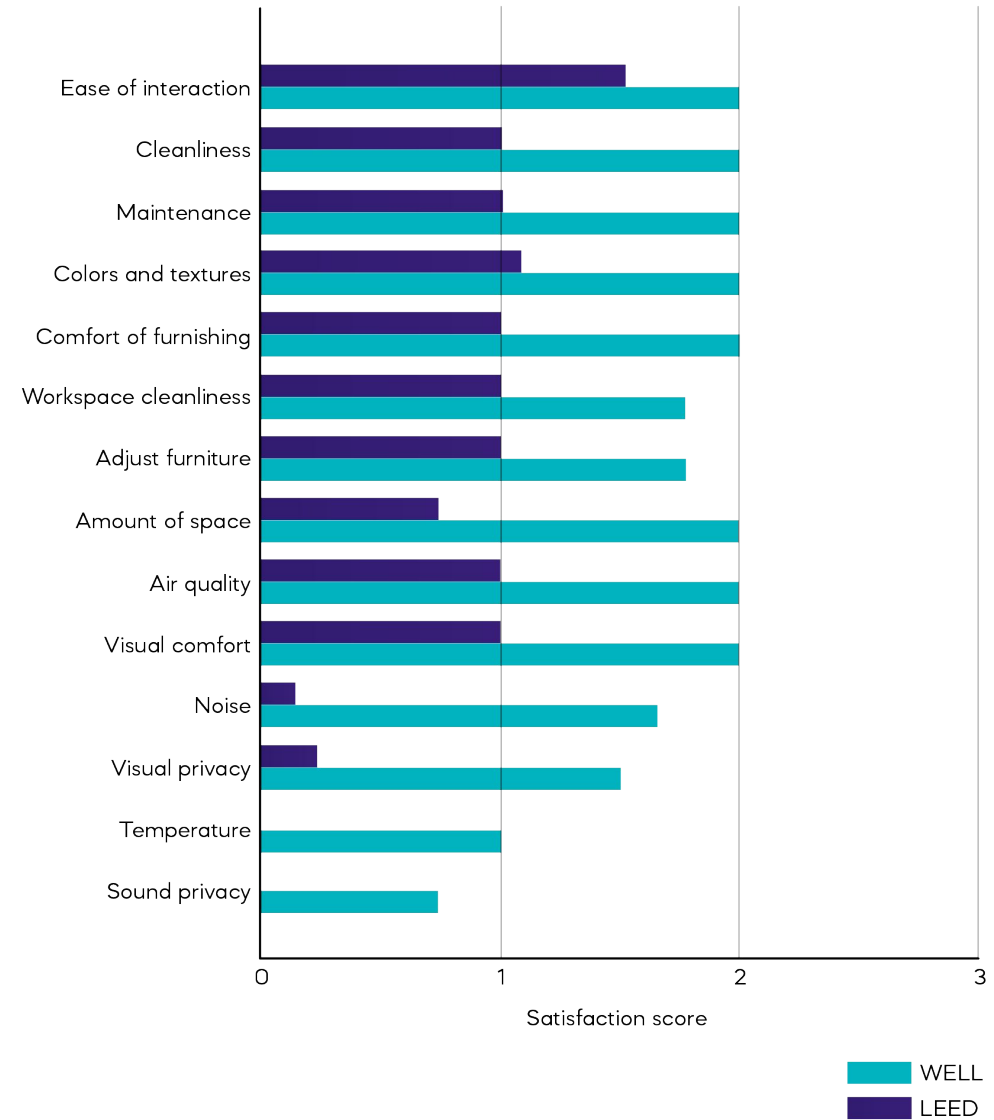
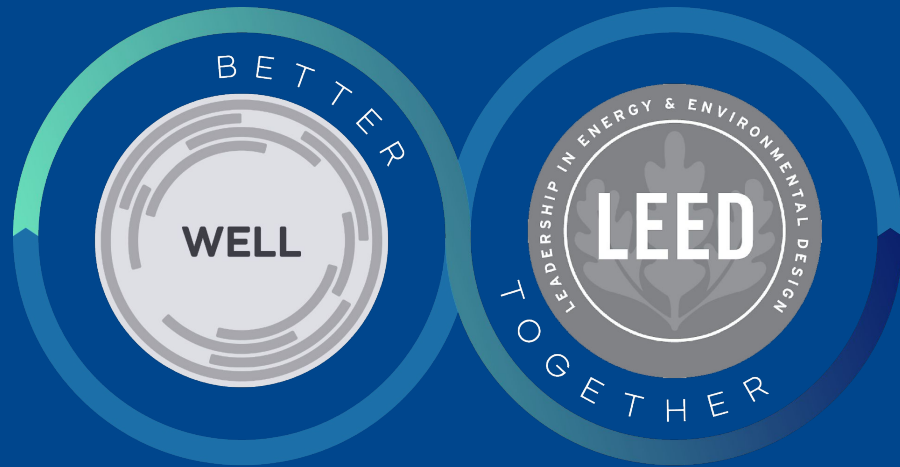
Using extensive pre- and post-occupancy survey data, the analysis was able to assess the impact of WELL Certification on the people inside a space when compared to their experiences before certification. The study comprehensively analyzed the impacts of WELL Certification on occupants from four different perspectives:

Satisfaction with the workplace • Physical & mental health • Well-being • Productivity

According to the study's survey findings, WELL Certification showed a series of statistically

WELL's exclusive focus on health drives market differentiation

People in **WELL Certified buildings** are **39% more likely to be satisfied with their space** compared to those in **LEED Certified buildings**.



SOURCE: [National Library of Medicine](#)

WELL alignment tools for People & Planet strategy

Leverage **crosswalk** documents to streamline dual certification efforts.












LEED + WELL

Streamlined Certification Process Guide

2023



 <p>BREEAM crosswalk This document outlines where BREEAM testing protocols, measurements and scores m...</p>	 <p>Green Star crosswalk This document outlines where Green Star testing protocols, measurements and scores m...</p>	 <p>2022 GRESB Real Estate Assessment ... This tool documents the alignment between GRESB and WELL.</p>
 <p>LEED crosswalk This document outlines where the U.S. Green Building Council's (USGBC LEED testin...</p>	 <p>Living Building Challenge crosswalk This document outlines where Living Building Challenge testing protocols,...</p>	 <p>NABERS IE crosswalk This document outlines where NABERS IE testing protocols, measurements and scores m...</p>
 <p>RESET crosswalk This document outlines where RESET testing protocols, measurements and scores m...</p>	 <p>SmartScore Alignment This document outlines where WiredScore's SmartScore certification may contribute t...</p>	 <p>Green Mark crosswalk This document outlines where Green Mark scores may contribute to achieving certai...</p>

Investing in health pays back

IWBI's Special Report reveals the powerful business case for prioritizing health and well-being. Discover how a strategic investment in your people can drive significant economic returns by boosting productivity, reducing operating costs and strengthening asset value.



Scan to download

SECOND EDITION

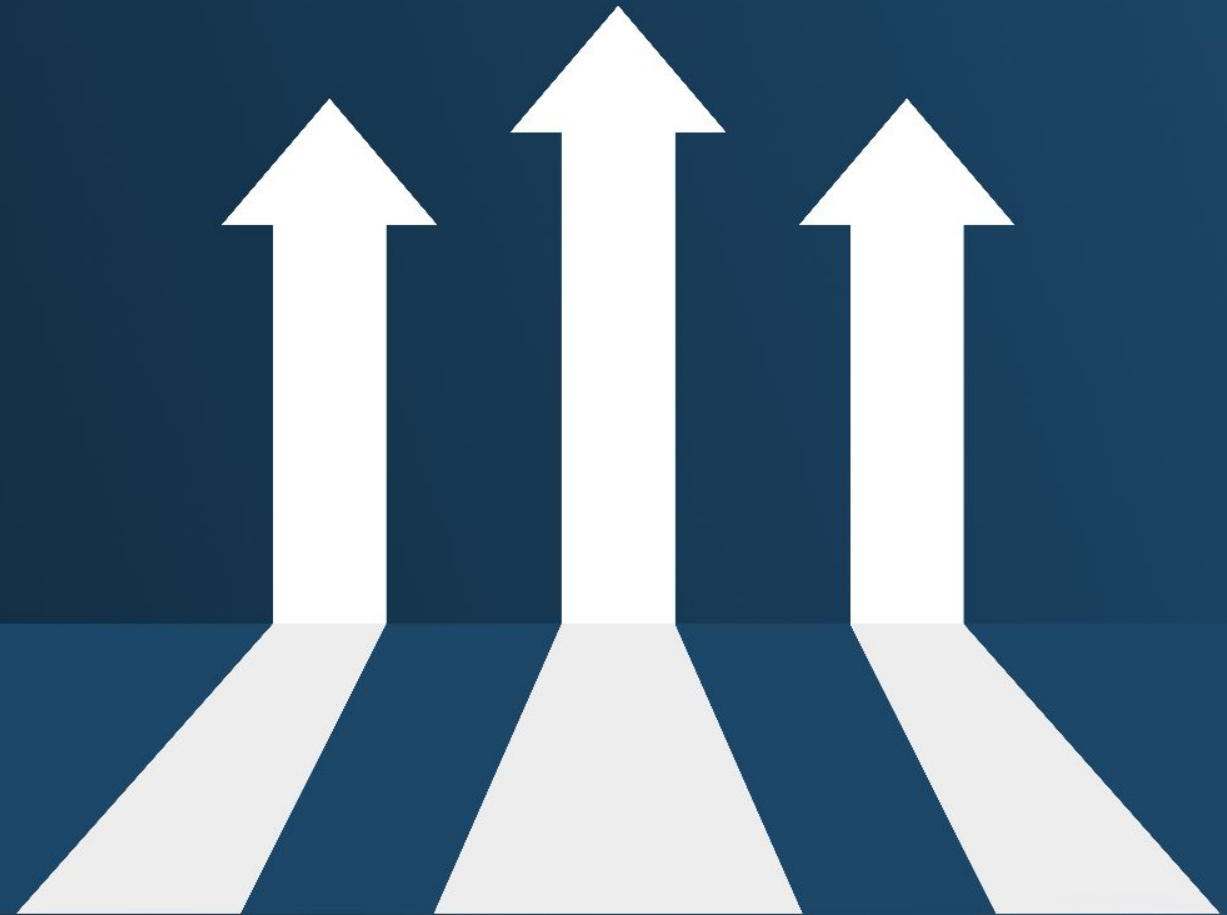
An IWBI Special Report

INVESTING IN HEALTH PAYS BACK

The Business Case for
Healthy Buildings and
Healthy Organizations



Consumer demand
for **health** has
never been higher



Rising demand for products that prioritize people and planet

70%

of consumers want to shop at environmentally responsible companies.¹

1. <https://www.pwc.com/gx/en/news-room/press-releases/2024/pwc-2024-voice-of-consumer-survey.html?utm>

Rising demand for products that prioritize people and planet

85%

of consumers say they are willing to pay more for goods that are sustainably produced or sourced, about 9.7% more.¹

1. <https://www.prnewswire.com/news-releases/optimove-surveys-70-of-consumers-prefer-eco-friendly-brands-as-64-of-brands-say-they-have-an-environmental-responsibility-program-301851861.html?utm>

Product transparency is a competitive advantage in commercial buildings

The global green building materials industry is expected to reach a value of

\$157.1 billion

by the end of 2035¹

1. <https://www.transparencymarketresearch.com/green-building-materials.html>

A background image showing two people in business attire shaking hands. The image is overlaid with a semi-transparent blue filter. The text is centered over the image.

Investor expectations are shifting

9 out of 10 investors

surveyed say that nonfinancial performance played a pivotal role in their investment decision-making over the previous 12 months.¹

1. https://www.ey.com/en_us/insights/assurance/why-esg-performance-is-growing-in-importance-for-investors

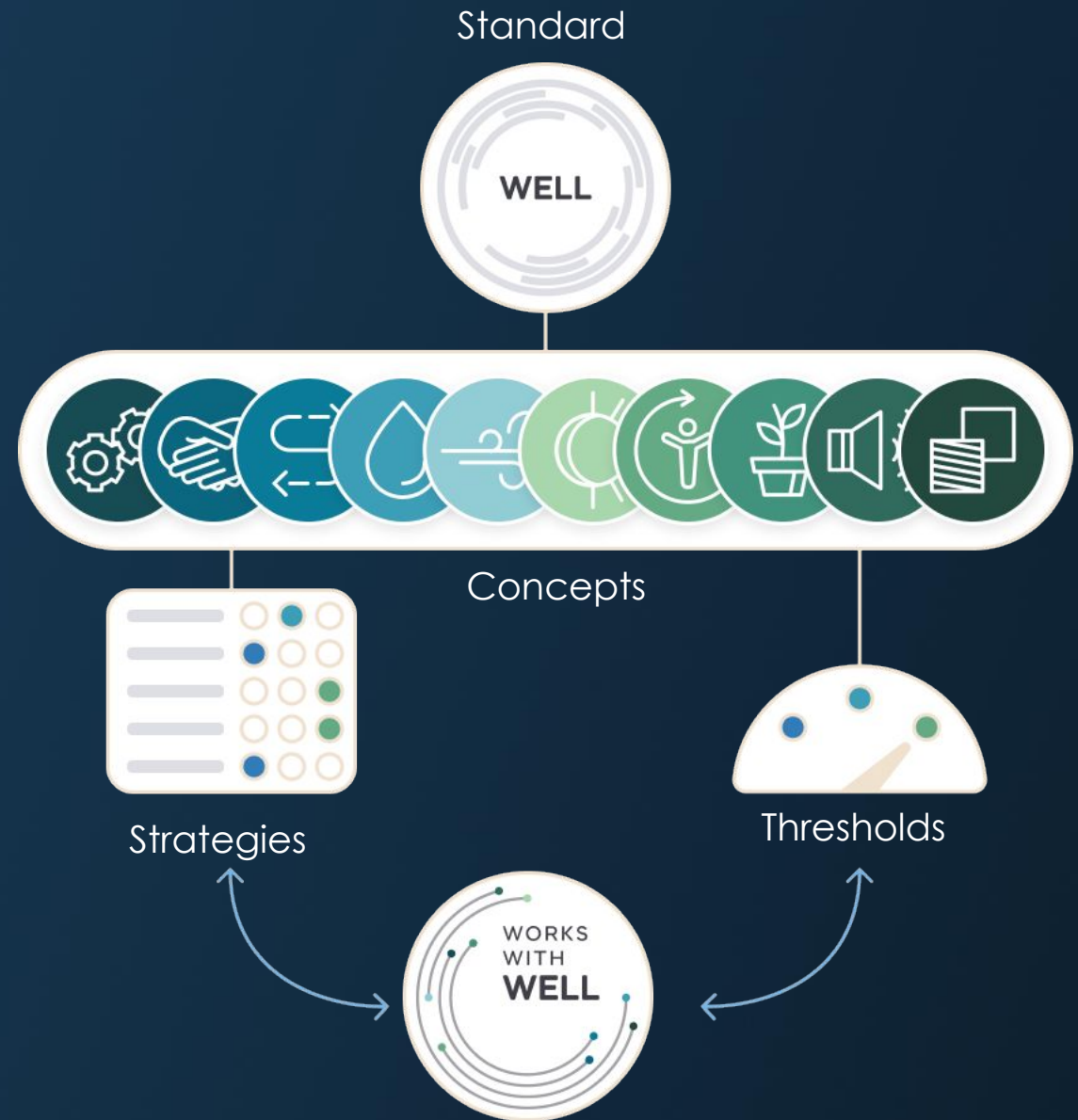


Align your products and services with WELL

The Works with WELL mark confirms the alignment of your products and services with specific strategies in the WELL Standard.

Set your solutions apart

A **Works with WELL** license provides assurance that your products and services can contribute to WELL points, elevating your offerings to key decision makers sourcing solutions that prioritize health and well-being.



Why market leaders choose Works with WELL



Brand leadership

Build customer trust by showcasing the **Works with WELL** and **membership mark**.



Instant market visibility

Be featured in the **WELL directory**, where users are searching for products that can contribute to WELL points.



Health pays back

Capitalize on the flight to quality and **strong consumer demand** for health-focused solutions.

Unparalleled visibility, meaningful impact.

Maximize exposure to WELL users and key decision makers by showcasing your solutions in the WELL directory.

Use the directory to amplify:

- Brand leadership and storytelling
- Services and products that align with WELL
- How your offerings can help contribute to the achievement of WELL projects

The screenshot shows the Sloan company profile on the WELL directory website. The header includes the WELL logo, a search icon, and navigation links for Why WELL, Standard, Solutions, Network, Forum, and Events. The main content area features the Sloan logo, a search bar, and a navigation menu with tabs for OVERVIEW, PRODUCTS, and SERVICES. Below the navigation menu is a large image of hands being washed under a running faucet. The text below the image reads: "Wellness starts with water. Wellness and water go hand-in-hand. It's the stuff of life. And, when it comes to providing clean water people rely on every day, Sloan has been at the forefront since 1906. Today, we offer a wide range of products that meet or exceed WELL Standards with the same elegance and quality you expect from Sloan."

WELL

Why WELL Standard Solutions Network Forum Events

SLOAN®

Sloan

Provider in Manufacturing

PRODUCT PROVIDER

Visit company website →

Home > Providers > Manufacturing > Sloan

Search products and services

OVERVIEW PRODUCTS SERVICES

Wellness starts with water.

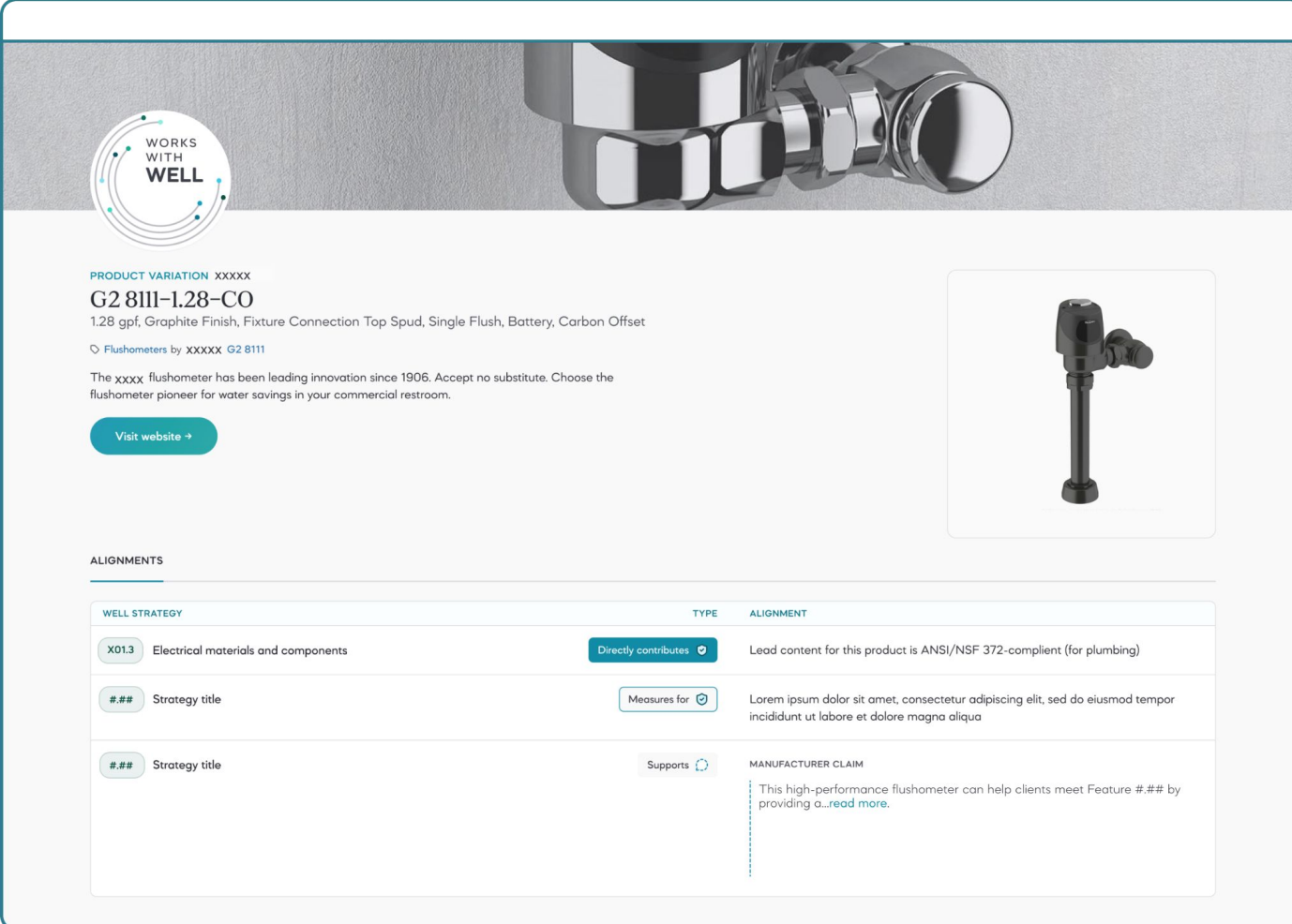
Wellness and water go hand-in-hand. It's the stuff of life. And, when it comes to providing clean water people rely on every day, Sloan has been at the forefront since 1906. Today, we offer a wide range of products that meet or exceed WELL Standards with the same elegance and quality you expect from Sloan.

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Three pathways to align your products and services with WELL

Identify the alignment option that best represents your offerings:

- Your solution can **directly contribute** to a WELL strategy
- Your solution can **measure** for a threshold listed in a WELL strategy
- Your solution can **support** the implementation of a WELL strategy



The screenshot displays a product page for a flushometer. At the top left is a circular logo with the text 'WORKS WITH WELL'. The product is identified as 'G2 8111-1.28-CO' with a 'PRODUCT VARIATION XXXXX'. The description includes '1.28 gpf, Graphite Finish, Fixture Connection Top Spud, Single Flush, Battery, Carbon Offset'. A 'Visit website' button is present. A product image shows a black flushometer. Below the product information is an 'ALIGNMENTS' table.

WELL STRATEGY	TYPE	ALIGNMENT
X01.3 Electrical materials and components	Directly contributes	Lead content for this product is ANSI/NSF 372-compliant (for plumbing)
### Strategy title	Measures for	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua
### Strategy title	Supports	MANUFACTURER CLAIM This high-performance flushometer can help clients meet Feature #.## by providing a... read more.

Example alignment types

ALIGNMENTS

MOVEMENT

V05.1	Select Sites with Pedestrian-friendly Streets	Directly contributes ✓	This product can directly contribute to teams meeting V05.1's biophilic design elements criteria
M02.1	Provide Connection to Nature	Directly contributes ✓	This product can directly contribute to teams meeting M02.1's nature views criteria
M07.1	Provide Restorative Space	Directly contributes ✓	This product can directly contribute to teams meeting M07.1's natural elements criteria
M09.2	Provide Nature Access Outdoors	Directly contributes ✓	This product can directly contribute to teams meeting M09.2's plants criteria

LIGHT

L02.1	Provide Visual Acuity	Measures ✓	This product measures effectively for L02.1's illuminance thresholds criteria
L03.1	Meet Lighting for Day-Active People	Measures ✓	This product measures effectively for L03.1's circadian lighting thresholds criteria

ALIGNMENTS

AIR

A01.1	Meet Thresholds for Particulate Matter	Supports	This product supports teams in tracking A01.1's particulate matter thresholds criteria
A01.2	Meet Thresholds for Organic Gases	Supports	This product supports teams in tracking A01.2's VOC thresholds criteria
A01.3	Meet Thresholds for Inorganic Gases	Supports	This product supports teams in tracking A01.3's inorganic gas thresholds criteria
A01.5	Measure Air Parameters	Supports	This product supports teams in meeting A01.5's IAQ parameters criteria
A03.1	Ensure Adequate Ventilation	Supports	This product supports teams in tracking A03.1's carbon dioxide thresholds criteria.
A05.1	Meet Enhanced Thresholds for Particulate Matter	Supports	This product supports teams in tracking A05.1's particulate matter thresholds criteria
A05.3	Meet Enhanced Thresholds for Inorganic Gases	Supports	This product supports teams in tracking A05.3's inorganic gases thresholds criteria
A06.1	Increase Outdoor Air Supply	Supports	This product supports teams in tracking A06.1's carbon dioxide thresholds criteria

From application to market leadership in five steps

SUBSCRIBE

Join as an IWBI member and submit your application for relevant products and services.

VALIDATE

Receive an expert review to verify alignments.

SHOWCASE

Gain instant visibility in the searchable WELL directory.

AMPLIFY

Feature the Works with WELL mark in promotional materials.

RENEW

Maintain your license and add more solutions during renewal.



More than a membership —it's a movement

The IWBI Membership program is for organizations leading the WELL movement. Members unlock access to premium discounts, exclusive events, a customized profile on the WELL directory and more.

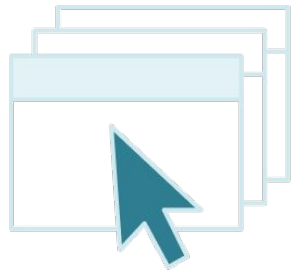


Shape the next decade of wellness



Drive consumer loyalty and trust

Strengthen brand credibility with Works with WELL product alignments and WELL directory listings



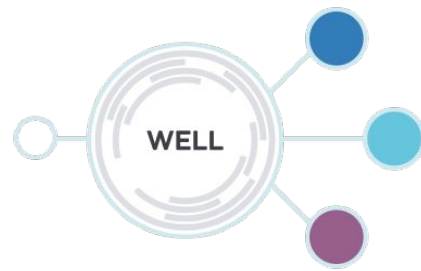
Build internal expertise

Invest in your team with complimentary access to WELL education, accreditations and trainings



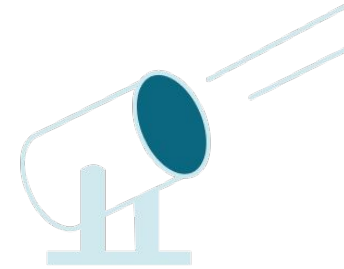
Make your RFP stand out

Pass along discounts to your clients and benefit from exclusive savings only available to members



Foster meaningful local connections

Be at the forefront of the healthy building movement in your region, shaping the built environment for future generations



Expand market reach

Gain enhanced visibility at WELL Regional Summits and unlock free tickets to WELL events in your area

Organizations leading the way



Membership tiers

ENHANCED CREDIBILITY	\$5K_{/YR} CORNERSTONE	\$15K_{/YR} KEYSTONE
Use of the member mark	✓	✓
Works with WELL product group submissions	1	10 with 2 review/yr
UNPARALLELED EXPOSURE		
Organization profile in the WELL directory	✓	✓
Complimentary event tickets	3	5
Directory listings for approved product groups	1	10
COMPETITIVE ADVANTAGE		
Complimentary WELL AP exam registration(s) and discounts	1+ 15% OFF	1+ 15% OFF
WELL Faculty annual fee waiver(s)	1	3
Lifetime premium access to WELL Forum for all team members	✓	✓
Savings on WELL program fees	5%	15%
Savings on WELL sponsorship packages	5%	15%
Contact events@wellcertified.com to confirm opportunities and availability		

WELL 2026: Global Summits

NEW YORK

January

SINGAPORE

April

SHANGHAI

March

TOKYO

May

PARIS

June

HONG KONG

July

WASHINGTON D.C.

September

SYDNEY

September

BEIJING

October

LONDON

October

BENGALURU

November

AUSTIN

November

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R·EVOLUTION
DEVELOPER

SLOAN

epstengroup
A Salas O'Brien Company

CETEC

CUSTOMERS CONTINUE TO EXPAND ACROSS THE WELL ECOSYSTEM



CASE STUDY



JUN 2018

Achieved WELL Certification at Chicago Showroom



APR 2019

Became an IWBI member



DEC 2019

Achieved WELL Certification at San Francisco Showroom



JAN 2020

Enrolled 56 locations in WELL at scale



SEPT 2023

Became an Engagement and Experience Sponsor for the WELL Summit



MAY 2021

Achieved the WELL Health-Safety Rating at 1 location in South Carolina



NOV 2020

Achieved WELL Certification at London Showroom



JUN 2023

Featured WELL in sustainability report



DEC 2023

Subscribed to Works with WELL



MAR 2024

Became a Founding Sponsor for IWBI's Global Event Series



AUG 2024

Received approval for 4 product groups and 859 SKUs through Works with WELL



AUG 2024

11 WELL APs now on staff

WellStat's Journey with IWBI



Feb 2023

Achieved Works with WELL for WellStat Air Core and Air Plus



Feb 2023

Subscribed to IWBI Cornerstone membership



March 2024

Renewed Works with WELL license and Cornerstone membership



May 2024

Sponsored the WELL Conference in Long Beach, CA



Sept. 2024

Sponsored the 2024 Toronto, NYC and London Summits, and upgraded to Keystone membership, including unlimited Works with WELL submissions



March 2025

Became a global WELL Gold sponsor focusing on Warsaw, Toronto, Charlotte, Washington DC, London, and NYC



May 2025

Added WellStat IAQ platform to Works with WELL directory



Long Beach



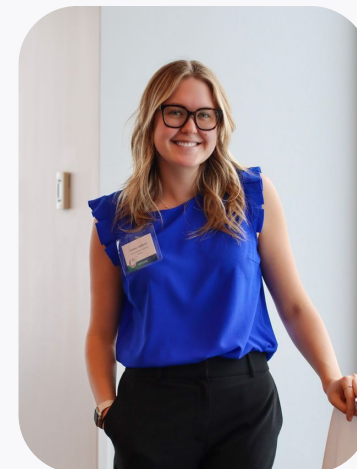
Toronto



Charlotte



Warsaw



Toronto



The leading credential for creating healthier buildings and organizations.

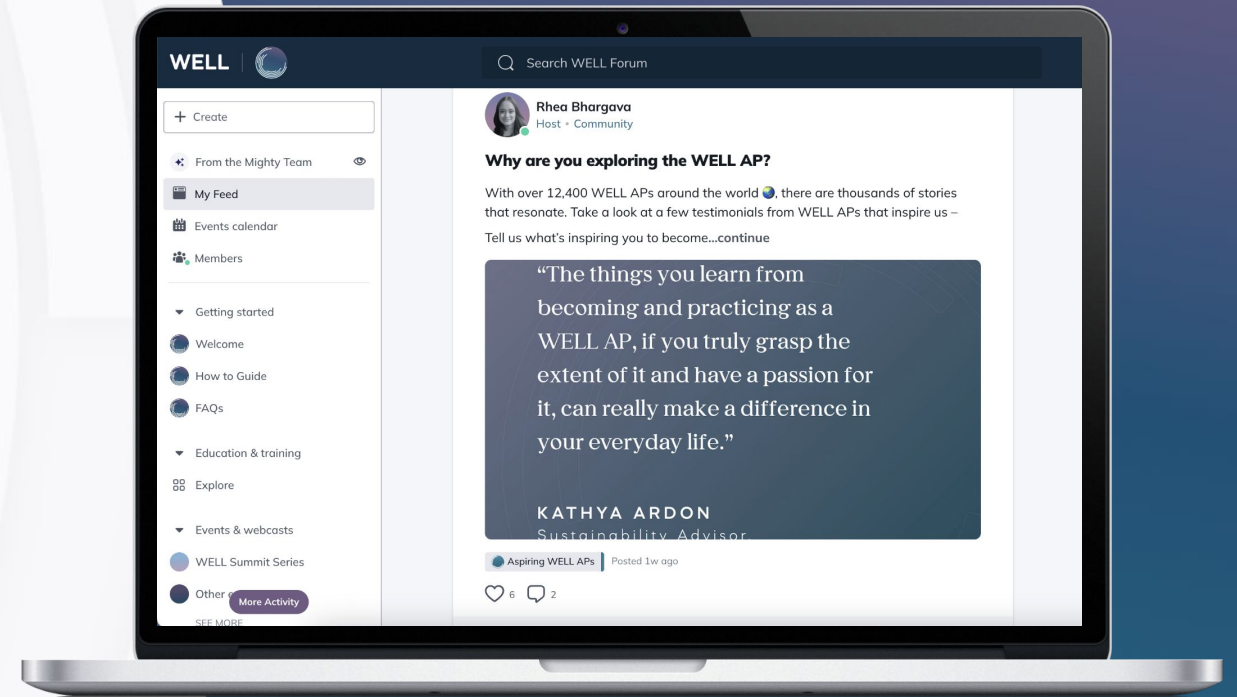
The WELL AP credential denotes expertise in the **WELL Standard** (WELL), a library of evidence-based building and organizational strategies that can improve the health and well-being of people everywhere.



Join the WELL Forum

Connect with global experts, join regional threads, earn CE credits, and download the latest resources from WELL Summits.

Register for FREE at
wearewell.com/well-forum



Get started.

wellcertified.com/works-with-well

Let's discuss how Works with WELL can continue to amplify your brand and products as trusted health and well-being solutions.

