



WELL Enterprise Providers

Networked for Success

WELL Enterprise Provider (WELL EP) is a designation from the International WELL Building Institute (IWBI) for organizations that deliver a comprehensive suite of WELL solutions across real estate portfolios and entire organizations.

Why join the WELL Enterprise Provider Network?

- **Exclusive benefits that streamline certification**

WELL EPs earn certain project benefits such as pre-approved templates and accelerated review timelines. Projects benefit from faster review turnaround—WELL at scale and WELL Rating reviews are delivered within 15 business days* when quality standards are met, and WELL Certification projects receive priority review over those without a WELL EP.

- **Priority access to resources**

WELL EPs receive early access to sales and education materials, plus self-guided and live training.

- **Enhanced brand credibility**

The WELL EP mark and IWBI affiliation boost visibility and trust in the marketplace.

- **High-touch support**

WELL EPs gain access to concierge-level support with business development and implementation.

- **Deep IWBI collaboration**

WELL EPs receive priority invitations to engage in program development, advocacy and marketing, and have access to exclusive WELL Forum discussions.



Enterprise Providers earn the highest tier of benefits via their Keystone membership

ENHANCED CREDIBILITY	\$15K/YR KEYSTONE
Use of the member mark	✓
Works with WELL product submission	Unlimited with 1 review per year
UNPARALLELED EXPOSURE	
Organization profile in the WELL Directory	✓
Complimentary event tickets	5
Directory listings for approved products	Unlimited
WELL Regional Summit sponsorship package	1
COMPETITIVE ADVANTAGE	
Complimentary WELL AP exam registration(s) and discounts	2 + 15% OFF
WELL Faculty annual fee waiver(s)	3
Lifetime premium access to WELL Forum for all team members	✓
Savings on WELL program fees	15%

How to qualify as a WELL Enterprise Provider (EP):

Maintain a Keystone membership, have at least 10 or 50% of staff as active WELL AP's (whichever is less) and support clients at portfolio scale, either through a WELL at scale subscription or as a core business model.

[Contact us](#) to learn more or [apply now](#) to become a WELL EP



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Benefits Package

Here are some of the annual benefits you have access to as a WELL EP

Annual Fee Waivers (totalling ~\$4,000 USD)

- 5 WELL event tickets
- 2 complimentary WELL AP Exam registrations and 15% off any others
- 3 WELL Faculty annual fee waivers

Program Discounts of 15%

- Applies to: WELL Ratings, WELL Precertification, WELL Certification documentation review and recertification fees
- Potential discounts available for enrolling your enterprise in WELL at scale; more information [here](#)

Streamlined Processes

- Save up to 10 business days on WELL at scale and Rating review turnaround times
- Receive prioritization in WELL Certification reviews
- Ability to propose and use pre-approved templates for WELL documentation, helping to reduce workload and increase review success

Concierge Level Support

- Regular technical and strategy sessions with assigned IWBI coaches covering:
 - Sales strategies
 - New business support
 - Technical support
 - WELL Program guidance
- Early access to product updates
- Use of the WELL EP mark
- Organization profile in the WELL Directory
- Unlimited Works with WELL Product Submissions

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EP