

DATA MADE SIMPLE

Take control of your data (and keep your existing systems)



MAAS Aviation is a global provider of painting services for aircraft - serving airlines and governments, with relationships spanning decades. They faced the enormous challenge of integrating data from legacy systems that managed their adherence to regulation, with modern systems built for business growth.

Glantus's unrivalled ability to connect and integrate data from any source, regardless of the source system or data format (and make it available across a complete range of data management and optimization features) meant we were uniquely poised to solve MAAS's problems.

A growing aircraft services provider, with legacy data challenges

MAAS is a global player, operating out of Germany, the Netherlands and the United States, having tripled in size over the last five years. As a result of that rapid growth (and the intense regulatory requirements of the industry) MAAS found itself working with a suite of older, specialized systems not fit for the kind of reporting and business intelligence required by a company of their size. Reporting was being done manually, once a quarter, which was costly, prone to error and the data was not agile enough for quick decision-making.

Going with Glantus: We put legacy data to work

MAAS chose Glantus to solve their problems for a simple reason: Our platform integrates data from any source, in real time, without the need for any costly data prep phase. Further, with our end-to-end offering, MAAS had access to a full suite of data visualization, management and automation tools right out of the gate, enabling them to create the kind of reports, dashboards and in-depth project analytics that they were looking for – all using their existing systems.



“Glantus has given us the ability to capture current project status across all clients, aircraft types and locations, enabling us to be proactive as opposed to reactive. It has also helped us to identify how projects can differ based on geographic location enabling us to plan accordingly based on this data.”

Roisin Brady, Chief Financial Officer at Maas Aviation



www.glantus.com

USA: +1 (917) 633 6711

EU: +353 1 889 5300



Glantus helped identify MAAS's need – and then enabled the solution

The Glantus team sat down with MAAS and defined a list of required functionality. One of the core requirements was that MAAS needed the ability to monitor all projects in real-time, all of the time - including:

- Live budget tracking
- Live labor tracking (compared with advanced quotes)
- Project analysis and reports, with regard to aircraft type, customer type and location.

The senior team also needed real-time visualization of their whole project portfolio (with the ability to easily see the profitability of individual activities within projects) in order to optimize their business.

With those targets in mind, the Glantus team integrated the data from MAAS's systems onto our data platform using our out-of-the-box connectors – from there, we provided day 1 configurations of our visualization and automation tools. We also trained the MAAS team to create their own custom visualization dashboards and reports, helping them to embed self-service capabilities within the business.

Day 1 results, with more opportunities to come

Glantus has enabled MAAS Aviation to understand and control their business in real-time. Prior to the Glantus solution, there was little visibility of costs, limited labor tracking and only partial awareness of how profitable a project had been until the reports were released at the end of a quarter.



MAAS Aviation can now:

- Track all projects in real-time, with the ability to flag and deal with any issues straight away, saving time and money.
- Capture and apply insights from these issues, to prevent them from arising on future projects.
- See the costs of individual tasks within projects and take action to increase profitability.
- Identify trends in aircraft type, location and team configuration to optimize the performance of the business.
- Automate and streamline reporting, freeing up major resources among the senior team.
- Convey a strong sense of personal responsibility and empowerment within the business with live project tracking.

See it for yourself:
Arrange a demo at **Glantus.com**

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