

Press Release

Zurich, 21 November 2018

POLARIS Investment Advisory AG offers access to Deerpath Capital's differentiated US direct lending strategy

In collaboration with Luxembourg-based LIS as AIFM, POLARIS Investment Advisory AG (POLARIS), as placement agent for Europe, is offering institutional investors a Reserved Alternative Investment Funds (RAIF) advised by an affiliate of Deerpath Capital Management, LP.

The strategy, implemented successfully for many years by Deerpath Capital, is based on direct lending to private equity sponsored, lower middle market-sized companies in the US. Avoiding loan defaults is at the heart of Deerpath's activities. This is underpinned by a highly focused, conservative investment strategy based almost exclusively on senior secured loans.



"Unlike many other providers who have only recently become active in direct lending, Deerpath Capital is an established lender with many years of experience. This experience will be of great importance in future", reiterated Rolf Dreiseidler, Managing Partner at POLARIS.

"Even in the current market environment, US direct lending presents an interesting investment alternative. When weighting this against European direct lending, investors should pay particular attention to analyses of risk factors and collateralisation. In the market segment targeted by Deerpath Capital, attractive yields can be achieved with the highest degree of security, even after taking FX hedging costs into account", added Claus Hilpold, Managing Partner at POLARIS.





"We are delighted to have found POLARIS Investment Advisory AG, a reliable and extremely well-connected partner for our European activities. In addition to the team dynamics, we also value their expertise, which has proven itself time and time again over the last two years of our collaboration", said James H. Kirby, Founder and President of Deerpath Capital.



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About POLARIS Investment Advisory AG

POLARIS Investment Advisory AG is a Zurich-based firm specialized in marketing and business development for alternative investment manager within liquid alternatives and private markets.

Since 2008 we have supported successful asset managers in their market entry, fundraising and client focused after-sales activities for institutional investors in Europe. We work with an exclusive group of asset managers worldwide, whom we select through an in-depth due diligence process together with our senior advisors and external investment consultants.

About Deerpath Capital

Deerpath Capital Management, LP is a leading provider of senior debt financing to lower middle market companies in the US across diverse industries. Deerpath views each investment as an opportunity to establish long-term relationships with private equity sponsors, management teams and entrepreneurs.

Deerpath leverages its extensive investment experience to offer flexible financing solutions with competitive terms and structures to fit the needs of each portfolio company. From its five regional offices in New York, Chicago, Los Angeles, Boston and Fort Lauderdale, Deerpath typically invests between \$10 and \$40 million per transaction. Since inception, the firm has completed over 300 investments, deploying more than \$2 billion of invested capital. Visit www.deerpathcapital.com to learn more.

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