

Fiscal Year 2025 Financial Statements Summary Report

In accordance with "An Act to Support Improved Financial Stability in Higher Education" Massachusetts General Law Chapter 69, Section 31B (f), this supplement to the audited financial statements analyzes the Fiscal Year 2025 ("FY25") financial activities and position of Hult International Business School (HIBS) for the year ended July 31, 2025. The financial statements are prepared in accordance with generally accepted accounting principles ("GAAP") and the independent certified auditors gave a clean audit opinion. Fluctuations discussed below compare the financials published for FY25 to the ones published for Fiscal Year 2024 ("FY24").

FY25 Summary

FY25 operated at a consolidated profit of \$2.7M following increased total revenue and controlled expense management. The surplus is being invested back in HIBS programs and is of importance for our continued financial stability. During the year we continued to:

- Invested in top-end technology and coaches to support new undergraduate curriculum.
- Increased in-person global student rotations and offerings of City Seminars.
- Delivered strong FY25 growth in Dubai programs, with gross revenue up approximately 33% year over year.
- Expanded the group by acquiring Hult Investments FZ-LLC and Hult Business Consulting Services Private Ltd., and continued to operate Hult Support Services Ltd., to strengthen operational capabilities.

Statement of Financial Position

Assets - \$126.6M

- The inclusion of the assets of Hult Group's subsidiaries in the FY25 School's financials are the main reason for the \$10.1M increase in assets compared to FY24.
- The acquisition of Hult Investments FZ-LLC and Hult Business Consulting Services Private Ltd. subsidiaries during the year resulted in the recognition of \$1.2M Goodwill.

Liabilities - \$105.9M

- Total liabilities increased by \$7.0M to \$105.9M from \$98.9M in FY24, primarily driven by the inclusion of the Hult Group subsidiaries' liabilities in the FY25 consolidated financials.

Positive net assets - \$20.7M without any donor restrictions

- HIBS has a strong financial position with unrestricted net assets supporting operational flexibility

Statement of Activities

The statement of activities is a report on HIBS fiscal year profitability resulting from the operation of its educational mission.

Revenues - \$152.9M

Total revenue increased by \$6.2M to \$152.9M from \$146.7M in FY24. Tuition and fees (gross) increased to \$206.9M from \$176.3M in FY24.

Expenses - \$150.2M

Total expenses increased by \$6.6M to \$150.2M from \$143.6M in FY24, with controlled growth across operational categories. Purchased goods and services increased to \$37.0M from \$34.9M in FY24 to support enhanced program offerings.

Statement of Cash Flows

HIBS maintains a strong liquidity position with total cash, cash equivalents and restricted cash of \$22.3M as well as \$27M of investments at year-end.

Reference to Financial Statement Footnotes:

The footnotes contain language on accounting policies as well as other useful information at a more granular level than the face statements allow.