



HULT
INTERNATIONAL
BUSINESS SCHOOL

Global Careers Report 2019

Global One-Year MBA

BOSTON SAN FRANCISCO LONDON DUBAI SHANGHAI NEW YORK





HULT
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BUSINESS SCHOOL

The results in this report are down to one thing: the talented alumni of Hult's Class of 2018. It's their hard work, determination, and passion that sees them achieve their ambitious goals so soon after graduation.

We are incredibly proud of the success of our alumni. We hope you find the stats, tips, and stories in this report useful in defining your own career goals—and choosing the right school to help you achieve them.



EXPERT ADVICE

This icon marks words of advice from Hult's Career Development team.





→ **Follow** Katharine Boshkoff on LinkedIn for more insights

“The world of work is changing faster than ever before. New jobs are emerging, existing jobs are changing, and talent is being challenged to learn new skills.”

How to future-proof your career

By Katharine Boshkoff,
Global Vice President, Career
Advancement and Alumni Relations

About Katharine

A former strategy consultant and professor, Katharine has coached thousands of students to find career success in global markets.

After many years coaching executives and students, I've learned that it is not just the ability to get a job after graduation that counts—it is the capability to adapt, to be resilient, and to thrive in an environment of constant change. Research tells us that careers of the future will span more than 20 jobs and four or more career pivots.

With the availability of new technology innovations—the internet of things, artificial intelligence, and the proliferation of big data—the world of work is changing faster than ever before. And with this revolution, new jobs are emerging, existing jobs are changing, and talent is challenged to continually stretch to learn new skills and capabilities.

Successful job seekers are always working to develop themselves. I have identified for you here the three major ways in which you can set yourself apart.

1. Learn how to learn

Play the long game and remember that the winners in the employment race will be those who bring a rich skillset to their first job and become masters at acquiring new skills. Develop a mindset of continuous learning—formal learning neither starts nor stops in the classroom.

2. Master the soft skills

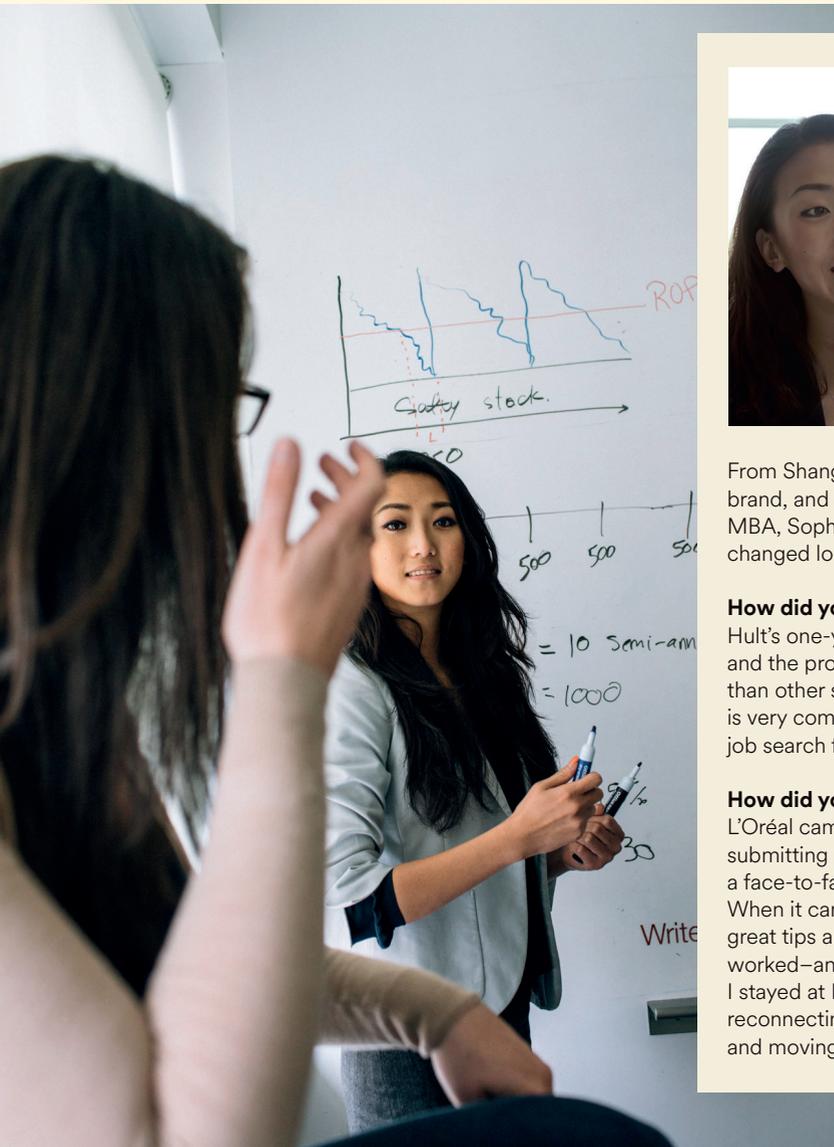
Empathy, influence, authenticity, collaboration, decision making, and creativity—all of these skills will be imperative for talent in the careers of the future. Truly human skills will further differentiate talent in a workplace populated by increasing levels of automation and technology.

3. Embrace tech savviness

You don't need to be an IT guru, but familiarity with technology relevant to your job function is critical. All jobs of the future will involve some level of technology. Take the time to acquire the knowledge and technology skills that can help you better perform in your future job or accelerate your career.

Unless otherwise noted, all data is based on MBA Class of 2018 reporting employment three months post-graduation. The employment rate is calculated in compliance with the MBA Career Services and Employer Alliance (MBA CSEA) reporting standards.

Transform your career



STUDENT STORY

Changing country, industry, & function

Sophia Xing Liu

Chinese
Business Development
& Partnerships Manager,
Mobiuspace
Class of 2016

From Shanghai startups to Miami big-name brand, and on to Mexico City. With her Hult MBA, Sophia made the triple jump and changed location, industry, and function.

How did you achieve the triple jump?

Hult's one-year MBA format was very appealing, and the program was more experience-driven than other schools. The San Francisco job market is very competitive but Hult equipped us for the job search from day one.

How did you secure your job at L'Oréal?

L'Oréal came to campus one day and by submitting my application via Hult, I secured a face-to-face interview with their HR Director. When it came to the final interview, all of those great tips and tricks I had learned at Hult worked—and I got hired for a role in Miami! I stayed at L'Oréal for two years before reconnecting with my passion for startups and moving to Mexico City.



EXPERT ADVICE

Making the triple jump

A "triple jump" is when you change country, industry, and function at the same time. Achieving it requires great effort and dedication from the outset. Identify your development areas that will enable you to make the switch. Create your unique value proposition and highlight your transferable skills. Utilize your Targeted Job Search Plan (constructed with the help of the Career Development team) to justify the "why" for the jump. Network with connections and alumni in your target function/industry for relevant insights.

96%

of Hult graduates
changed either country,
industry, or function.

91%

of Hult MBA graduates were
employed after three months.

Increase your earning potential



SALARY SNAPSHOT

MBA salary by campus

Campus	Average salary
Boston	\$95,400
Dubai*	\$84,100
London	\$84,400
San Francisco	\$97,600

*Data for this category is based on a three-year average due to small sample size.

“Six months into my MBA, my job search was already over. I acted on all the advice I was given by my Hult careers advisor and secured a role at Amazon—with a six-figure salary.”

Umesh Tiwari

Indian
Senior Technical Program Manager, Amazon
Class of 2015



SALARY SNAPSHOT

MBA salary by region of employment



EXPERT ADVICE

Salary negotiation

Research salary ranges based on target function/industry/location—as ranges can vary. Know your value. Understand local/regional tax implications.

\$92,100

average MBA graduate starting
salary three months after graduation.

\$110,800

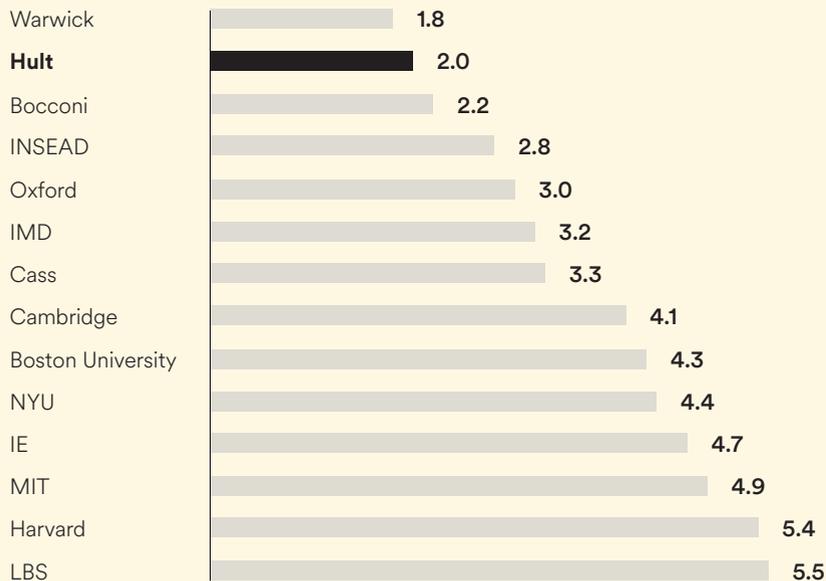
average MBA salary three years after graduation
(*Financial Times* alumni survey, 2018.)

Accelerate your return on investment



SALARY SNAPSHOT

Payback period (years) against other schools



“The one-year program was a fast track to my dream position; I didn’t want or need to be away from the job market longer than necessary.”

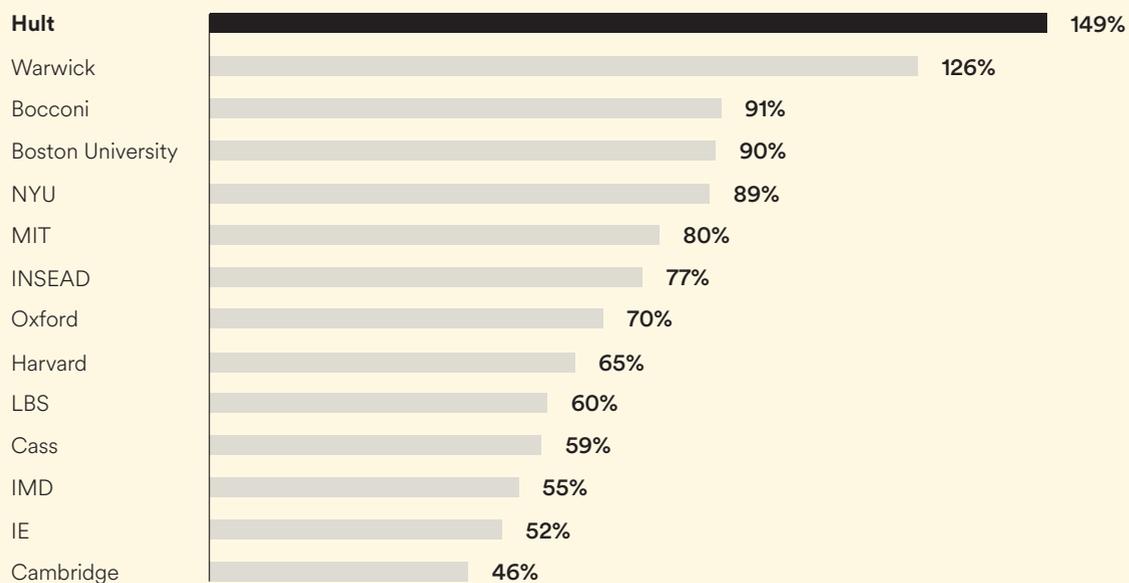
Fanny Yu

Swedish & Chinese
Project Manager, EF Education First
Class of 2017



SALARY SNAPSHOT

Increase in salary post-MBA against other schools





149%

salary increase (*The Economist*, 2018.)

Boost your global mobility



STUDENT STORY

From New York to London

Jane Rubinshteyn
American
Senior Consultant, EY
Class of 2017

After 10 years as a financial analyst in New York, Jane wanted a life as a consultant in London. Finding an employer happy to sponsor her visa was tough, but she's now living her dream with Ernst & Young.

Why did you choose to pursue an MBA?

I wanted to transition from the finance sector in New York into consultancy in London. I hoped that gaining an MBA would give me the edge I needed to convince employers to sponsor me.

How did you gain visa sponsorship?

As a global firm that encourages diversity, EY had no issues sponsoring my visa once I was through the interviews. Hult's Career Development team really supported me through the stages of interviewing, ensuring I was able to effectively pitch to any audience.

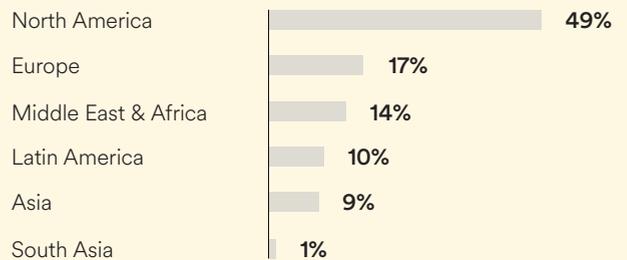
What's your advice to others seeking sponsorship opportunities?

Maintaining a growth mindset is key when it comes to making a career change. Keep believing in yourself, apply to any opportunity you find, and be sure to think through the practicalities of your decision.



GEOGRAPHIES

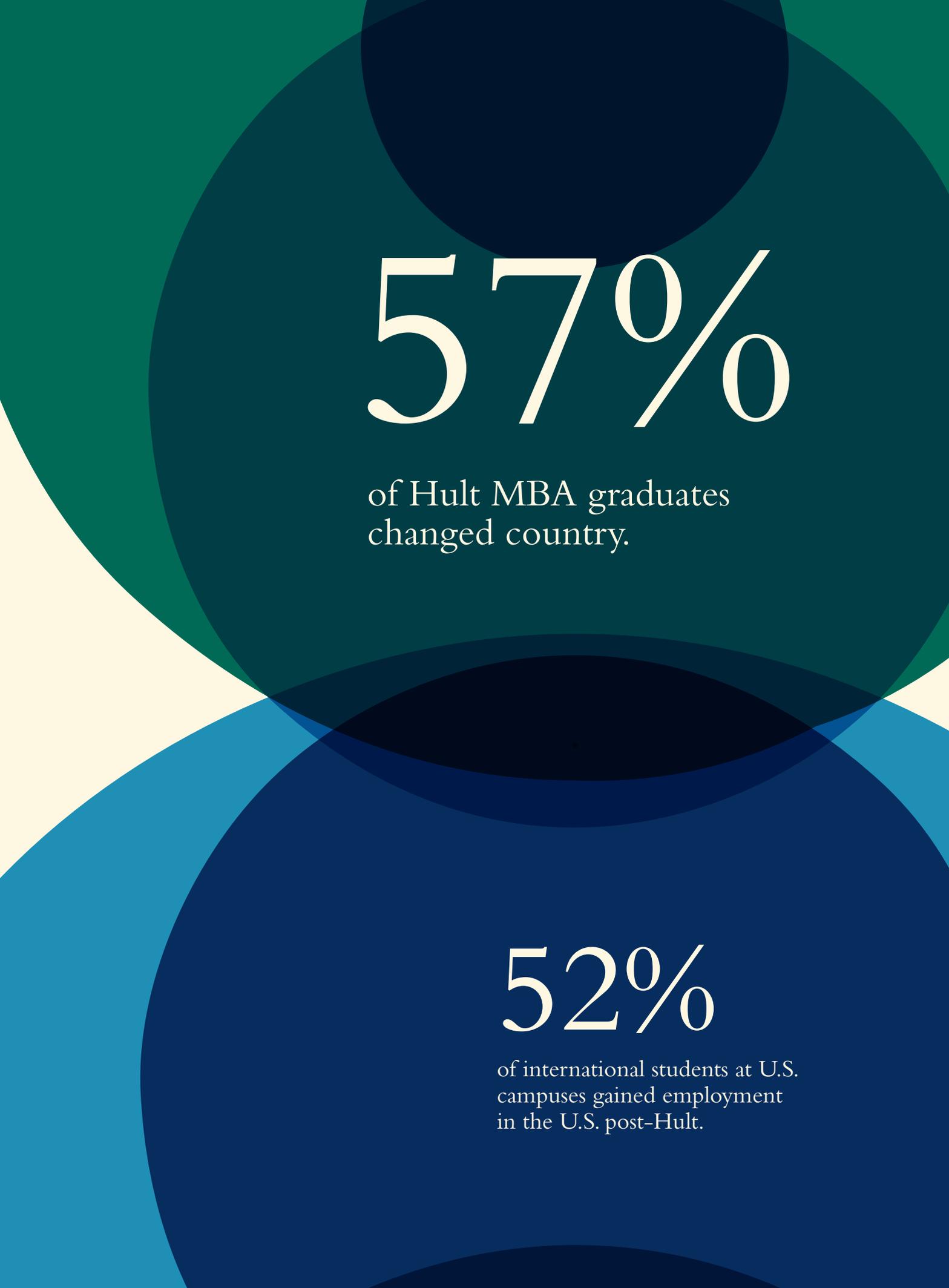
Where do Hult MBA graduates work?



EXPERT ADVICE

When OPT or changing country is your top priority

Stay close to your current function and industry to demonstrate value to new company. Leverage differentiators, i.e. global experience, language, cultural awareness. Go where the jobs are—which may not be just within 20 miles of the campus. Any market hungry for talent favors the job seeker.



57%

of Hult MBA graduates
changed country.

52%

of international students at U.S.
campuses gained employment
in the U.S. post-Hult.

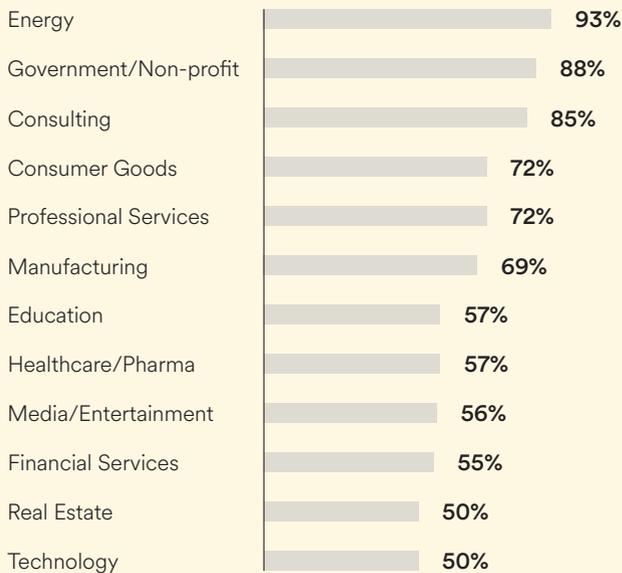
Break into a new industry or function



INDUSTRY MOBILITY

% of students who change industry post-MBA

Original industry



% of students in industry post-MBA

Consulting	4%
Consumer Goods	9%
Education	8%
Energy	1%
Financial Services	15%
Government	8%
Healthcare/Pharma	9%
Hospitality	4%
Manufacturing	9%
Media/Entertainment	5%
Non-Profit	3%
Real Estate	5%
Technology	18%
Transportation & Logistics Services	2%



FUNCTION MOBILITY

% of students who change function post-MBA

Original function



% of students in function post-MBA

Administration	5%
Consulting	8%
Engineering	2%
Finance/Accounting	16%
General Management	17%
Human Resources	3%
IT	5%
Marketing/Sales	36%
Operations/Logistics	8%

76%

of Hult MBA graduates
changed industry.

65%

of Hult MBA graduates
changed function.

Grow a worldwide network



STUDENT STORY

The power of community

David Domene Luque
Spanish and German
Center Manager, MENA
Amazon
Class of 2014

David has worked for Amazon since 2015. Like many of our graduates, he returns to Hult to mentor current students interested in joining Amazon and has helped recruit a number of them.

How would you describe the Hult network?

Hult's global community is unique and incredibly valuable. Studying across three campuses gave me an incredible worldwide network. Combined with Hult's Career Development, which helped me focus my job search and improve my interview skills significantly, the network helped secure my role at Amazon.

What makes you return to hire Hult students?

After my MBA, my alumni network supported me. And now I'm doing the same. Hult graduates are flexible, adaptable, and have a proven track record of delivering results in a global environment.



EMPLOYERS

Top 20 employers

Accenture	ExxonMobil
Amazon	Hilti
Bank of America	KPMG
BMW	L'Oréal
Cisco	Oracle
Cognizant	Porsche
Deloitte	PwC
Domino's	Salesforce
EF Education First	Staples
EY	Uber

“KPMG collaborates with Hult due to the student diversity. They're strong academically and have collaborative skills that are key to being successful in the new world of work. Hult students transition into our culture and accelerate up the learning curve to become productive and valued team members.”

Gabriella Fragiacomò

Head of Human Resources & Learning
KPMG



EXPERT ADVICE

Maximizing your employment opportunities

An early start is crucial to maximizing your options. Identify your goal before anything else. The more targeted you can be early on, the more strategic and efficient you can be with your resume, job search, and relationship-building.



520+

companies hiring Hult 2018
graduates across

60+

countries.

Keep your career on the cutting edge



ALUMNI

Lifelong learning

Change never stops, and neither should your learning. That's why we offer our graduates a free elective every year—for life. Refresh your skillset or get up to speed on a new business trend by enrolling at any of our global campuses for just a small registration fee.



ALUMNI

Alumni hiring Hult talent

400+

Corporate guests on campus.

70

alumni chapters active globally.

23k+

Hult alumni worldwide.

Accenture

Marc Seipp

Amazon

Nuno Fontoura

Apple

Sharib Khan

BDO

Dongchen Shan

Deloitte

Andrea Klauss

Enter Capital

Elena Nosova

EY

Sven-R. Braun

Google

Céline Van Lerberghe

Heidrick Consulting

Loik Narby

LinkedIn

Andrée-Anne LeBlanc

PwC

Steffen Roggenbach

P3 Group

Laura Vollhardt

Refine+Focus

Purnima Thakre

Shell

Mohamed ElFatatry

Tableau Software

Claudio Jahate

UPS Brokerage

Jean-Louis Cadart

1

free elective
every year after
you graduate.

120

elective options.*

**Subject to availability and to a \$100 course and registration fee.*

Free your inner entrepreneur



STUDENT STORY

The entrepreneurial leap of faith

Sabrina Palme

German
Co-founder & CEO,
Gartenzweg
Technologies
Class of 2015

Just 14 months after Sabrina Palme and co-founder Andre Quintanilha launched the world's first personal smart garden, they'd already raised over £200,000 in investment funds.

What inspired your startup?

During one of our MBA classes in Shanghai, we heard about hydroponics and how NASA uses it to grow food in space. My future co-founder Andre and I got chatting about how awesome it would be to have easy-to-use hydroponic indoor gardens for the home.

How did your MBA prepare you?

The learnings we took from our practical challenges were invaluable in understanding our concept. We'd already honed our decision-making and team skills. We'd even pitched business concepts to real-life investors—we were already halfway there thanks to our MBA.

What was your biggest obstacle?

Balancing the startup with our day jobs was completely exhausting. But a few months in, everything changed when we found an angel investor through the Hult alumni network. He invested in Gartenzweg, which meant we could focus full-time on the startup. It was then I realized that it wasn't just the Hult MBA that was valuable, but also the international exposure of where we did it.



“The Hult MBA exceeded my expectations in the way it created a collaborative, innovative environment that fostered the entrepreneurial spirit.”

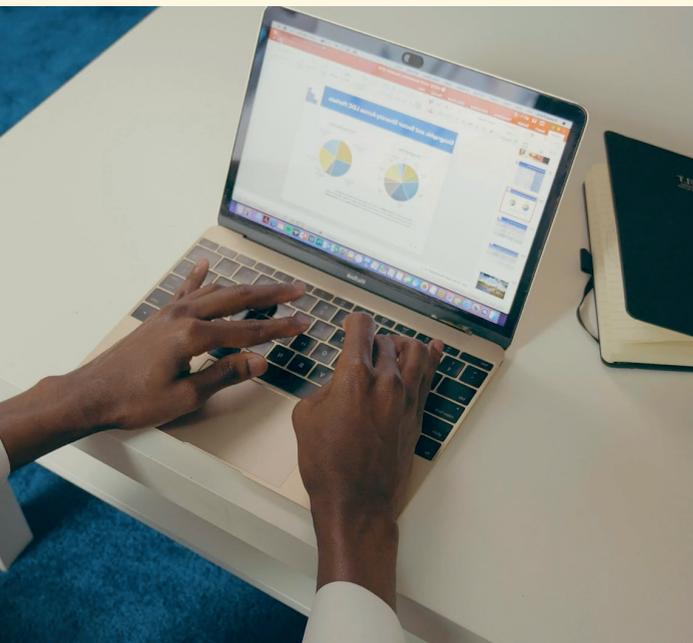
Eric Chast

COO, Liberty Square Group
Class of 2016

90%

of Hult graduates start
their own company.

Make a change with an internship



STUDENT STORY

From intern to UN Consultant

Amadou Sy

French and Senegalese Consultant, United Nations Capital Development Fund (UNCDF) Class of 2016

Amadou was looking to move from the private sector to an international development institution. By leveraging his Hult network and completing an internship, he was able to get a foot in the door at the United Nations and realize his ambition to make a difference on another level.

How did you get in to the United Nations?

Hult's MBA program was instrumental in my landing an internship with the UN. As well as honing my understanding of core business concepts, I could broaden my social impact experience through participation in the Hult Prize and take courses with a social responsibility focus. It improved my confidence and enabled me to perform better at crucial moments during my internship. That performance was pivotal in my being hired as a consultant.

How did Hult support you in this?

I worked closely with my Career Advisor, who supported me to strategically reshape my profile to show what I could offer to the United Nations. This revamping is what finally attracted the UN's eye to an atypical candidate like me.



EXPERT ADVICE

Internships

Internships can build a bridge to your next opportunity. They are essential for career changers and are one of the most effective strategies for applicants new to a geography, industry, and/or function.

“Internships are a great way to get your foot in the door, to verify that it’s definitely the right career move for you, and to increase your network on the inside.”

Luis Arreola

Insurance Broker, Lockton Companies
Class of 2018

Expert career coaching and personal support



CAREER IMPACT

360° career focus

Through events, workshops, and personalized advice—you'll get to work on your global career from every angle from day one. And your campus careers experts will be on hand to help you maximize every opportunity that comes your way.

Career bootcamps

Intensive and practical sessions designed to help you understand your brand, image, and target market, as well as practice your pitch and interview.

Skills workshops

A series of interactive workshops on resume building, LinkedIn profile optimization, salary negotiation, and the key to successful networking.

1:1 advisory

High-impact advisory sessions that will support you in job searching while studying, including market research, planning, and interview hunting.

Networking

Meet employers and internship sponsors at our Career Connections Forum. Companies that attended this year include Amazon, Deloitte, Google, LinkedIn, Louis Vuitton, P&G, and Thomson Reuters.

Support before you arrive on campus

Preparation is the key to success. Before you even start on campus you'll attend online sessions to help you to get a head start on understanding your goals, hot job trends, and tips for success.



CAREER ADVISOR
Jane Russell

Jane Russell is a career services professional, advisor, and coach with extensive experience in all aspects of job search, including career assessment, strategy, and offer negotiation. She also has expertise in full-cycle recruitment, employee relations, and performance management, and is a Certified Professional Resume Writer and Strong Certified Practitioner.



CAREER ADVISOR
Ariel Folkerts

Ariel Folkerts is passionate about supporting students through their educational and professional journeys. She is well-versed in coaching, advising, and job search strategies. Past roles include recruiting graduate and PhD students for the University of California, and Admissions Manager for City Year, where she evaluated, interviewed, and on-boarded hundreds of individuals each year.

500

job interviews secured through
campus recruitment drives
globally (Class of 2018.)

3,400

advising sessions booked
with careers team globally
(Class of 2018.)



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Accelerate your global career

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hult.edu/apply

Any questions? Email us:
admissions@hult.edu



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 Meet our Global Student Ambassadors:
hult.edu/ambassadors

Campus addresses

Boston Campus

1 Education Street
Cambridge, MA 02141
U.S.A.

London Campus

37-38 John Street
London, WC1N 2AT
U.K.

San Francisco Campus

1355 Sansome Street
San Francisco, CA 94111
U.S.A.

Dubai Campus

Dubai Internet City
PO Box 502988
U.A.E.

Shanghai Rotation Center

Huaxin Haixin Building
(Jinling Haixin)
666 Fuzhou Road
Shanghai, China