

# Multiply Margins. Multiply Clinics.

Extend Your NetSuite ERP with Coupa's Al-Native Total Spend Management Platform

What do you get when you integrate the leading cloud ERP solution with the leading Al-native total spend management solution? Double the goodness. Coupa + NetSuite delivers modernized procure-to-pay, real-time spend visibility and control, and Al-driven decision-making — so you can grow fast without sacrificing care.



## Why Growing Clinics Choose Coupa for NetSuite

In today's fast-paced, multi-location environment, healthcare organizations are expected to grow fast without sacrificing care. But manual financial and procurement processes, disconnected systems, and lack of real-time insights hold them back, negatively impacting the patient experience. Coupa and Acquis Consulting helps clinics overcome these barriers.

Together, Coupa + NetSuite transform financial and procurement processes — from intake and invoicing to payments and cash management. Coupa brings it all together in one intuitive interface — with Acquis Consulting ensuring fast time-to-value for customers around the globe.

# The Challenge



Disconnected purchasing and financial systems



Time-consuming manual invoice and reconciliation processes



Lack of transparency and limited spend visibility



Difficulty scaling with lean teams, risking delay of care

### The Coupa + NetSuite Solution

#### One Connected Platform for Spend & Finance

**Seamless ERP Integration, Quick Time-to-Value:** Gain real-time, end-to-end visibility into all spend activity—from requests to payments. Certified "Built for NetSuite" connectors sync vendors, GL accounts, purchase orders, invoices, expenses, and payments.

**AI-Driven Insights:** Predictive and prescriptive analytics turn data into proactive savings opportunities. Identify ways to reinvest freed-up cash into strategic growth initiatives.

**Automation Everywhere:** Eliminate paper, speed approvals, and match invoices automatically to POs and receipts. Automated workflows reduce manual follow-ups and disputes, allowing teams to focus on strategic priorities and strengthen supplier relationships.

**Mobile, Intuitive User Experience:** Drive adoption across clinical and administrative teams. Coupa meets suppliers where they are, enabling fast, frictionless onboarding and higher participation.

### **Proven Results for Top Clinics**

6% 96% 74.3%

**Overall Savings** 

**Pre-Approved Spend** 

**On-Contract Spend** 

**Avalon Healthcare Group:** 

\$12M saved

**Eyecare Partners:** 

\$3.6M saved

"The visibility we've gained has been transformative. Before, we were making educated guesses about our spending patterns. Now, we have concrete data that drives significant savings and helps each practice optimize their operations. Just as importantly, we've freed our team members from administrative burdens so they can focus on what matters most: delivering exceptional orthodontic care to our patients."

- Gabe Mazzarolo, VP of Technology & Systems, Corus Orthodontists

Because everyone saw how Coupa would help them do their job, they were invested. We are now seeing some incredible KPIs for our business, and much of that has to do with how Acquis helped us set up the Coupa platform and how our users have adopted Coupa's tools.

- Brent Reynolds, Disbursement Director, AmeriLife

"The automation increased our efficiency, added greater controls over spend, and improved our reporting capabilities. With invoices, expense reports, and requisitions routed and approved electronically, the entire procure-to-pay process was sped up despite the onset of the pandemic. Previously, the matching process was terrible. The triple match on a PO was a tough process, and it's really made that smoother."

- Neil Latman, Senior Vice President of Financial Reporting and Reimbursement, Sun River Health

# The Margin Multiplier Effect

Every new clinic location adds complexity. Without centralized purchasing and real-time visibility, margin erosion is inevitable. Coupa solves this by applying:



Predictive Insights



Prescriptive Decisions



Automated Actions

Small, Al-driven process improvements compound into outsized impact on profitability and scalability.



# Focus on Patients, Not Procurement

Stop wasting time on manual processes. Centralize processes and give your clinics what they need when they need it—whether it's supplies, services, or support—without derailing care. Coupa + NetSuite and Acquis Consulting transforms how your clinic manages spend, so you can scale efficiently, unlock savings, and continue delivering the care you're known for.

**Contact us** to get started.