

# AI Delivery Lead - UK

Annual salary range of £70,000 - £100,000

Location: London or Edinburgh

## About Tomoro

Tomoro enables organisations to realise competitive advantage with the power of Generative AI. We work with large corporate clients to create meaningful AI strategies, build production-ready AI solutions and effectively integrate those solutions in their businesses.

Our alliance with OpenAI and NVIDIA (among others) enables us to lead the industry in building valuable, scalable, enterprise-ready solutions for businesses.

We're driven by applied R&D, prototyping and AI innovation. Our client teams are focused on tackling the most challenging aspects of applied AI in the enterprise sector directly with clients.

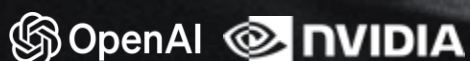
## About the role

We seek entrepreneurial AI Delivery Leads to drive AI consulting and solutions across APAC. This senior role will develop, deliver, and scale Tomoro's generative AI offerings to create transformative value for clients.

You will build partnerships, expand regionally, and mentor a diverse AI team, fostering innovation and collaboration.

If you're passionate about leading enterprises on their AI journey, creating impactful solutions, and building talented teams, we'd love to hear from you!

In partnership with:



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## AI Delivery Lead

AI Delivery Leads collaborate with small Tomoro and client teams to design, build, and deploy AI applications.

They tackle complex design challenges, ensure seamless transitions to deployment, and bridge technical and non-technical stakeholders.

The role includes leading delivery, mentoring, and staying updated on AI advancements, ensuring our solutions are reliable, ethical, and rigorously tested.

### Business Application Design

Co-creating cutting-edge applied AI business solutions with clients and colleagues that will realise meaningful value with a feasible route to reality.

### Solution Design

Supporting and prototyping AI solutions and building engineering teams who can realise designs at scale - you know the best designs are working prototypes and want to use these as a basis for an engineering team.

### Delivery Problem-Solving

Solving complex delivery problems that arise during the development and scaling of AI solutions. You'll help connect the dots to realise route to live for our clients and be the primary translator between engineers and non-technical stakeholders.

### Delivery Leadership

Providing delivery guidance and leadership within the team, including mentoring junior colleagues and contributing to skill development.

### Continuous Learning and Adaptation

Staying updated with the latest developments in AI, machine learning, and related technologies to continually enhance the quality of solutions offered.

### Senior Client Relationships

Building robust, trusted relationships with senior business and technical clients. We aren't a company of body-shop engineers - we constructively challenge our clients to help them become AI leaders in their field.

### Ethical Consideration and Compliance

Upholding and actively contributing to ethical standards in AI development, including considerations for data privacy, bias minimization, and regulatory compliance. Helping to expand our knowledge on this subject and driving ethical ways to implement AI.

### Delivery Stewardship across a Portfolio of Projects

You may work across multiple accounts or projects simultaneously, amplifying your impact through effective team leadership. Your ability to juggle various responsibilities will be key to the success of our projects.

We do not expect every successful candidate to have experience in all of these areas. We encourage you to apply if the role excites you and you believe you can demonstrate a combination of the capabilities.

**Our mission is to make  
the 3-day working  
week a reality!**

Everyone in Tomoro shares the passion for AI technology and its power for good and we are looking for people who believe in that mission to join us on our journey.

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## Indicators you'll be a good fit

### Background in product and delivery management:

You have 4+ years of experience in delivering software solutions for enterprise.

Strong experience leading teams to design and develop production-grade solutions in enterprise, involving:

- Python application development
- Building microservices
- Data technologies
- Large language models

### Strategic thinker and team leader:

You get as much joy from managing and leading teams as you do from developing solutions. You can demonstrate successful experience in both hands-on engineering and owning outcomes from inception to completion.

### Standard setter:

You set high standards of technical excellence for yourself and your teams, providing guidance, identifying areas for improvement, and constantly striving towards better coding practices, circumstances.

### AI translator:

You are comfortable explaining concepts and approaches to senior business leaders and both technical and non-technical audiences.

### Coach, mentor and educator:

You have a history of supporting the professional development of engineers, creating a supportive environment which encourages learning and growth. You are committed to sharing knowledge and driving collective improvement across Tomoro and our clients' organisations.

### Engineering-First mindset:

You know nothing happens without engineers writing great code, and the role of a delivery lead is an enabler for our engineers to continue doing they do best.

### Innovator and thought leader:

You proactively stay up to date with the latest developments in AI technology, connecting the dots and devising ways to apply new tools and techniques to real world problems faced by Tomoro and our clients. You contribute to the organisation's knowledge base and assets and are developing a reputation in the market for your insights and expertise.

## Package

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- Generous holiday entitlement
- Private medical allowance
- Wellness plan
- Life Policy
- Employee Assistance Programme
- Pension
- Access to global exclusive discount & savings platforms
- And more!

### Location

Hybrid working policy. Depending on the client and project requirements, you should remain flexible and willing to travel to client offices up to three days a week.

## Tomoro DNA

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In Tomoro we value diverse perspectives and experiences, and we understand that some strong candidates will not fulfil every qualification listed above.

Studies have demonstrated that individuals from underrepresented groups often experience feelings of imposter syndrome, leading them to underestimate their suitability for certain positions. We strongly encourage you to apply if this role excites you, even if you do not meet every single criterion. Your unique skills and experiences might be exactly what we need.

Tomoro is committed to promoting equal opportunities in employment. You and any job applicants will receive equal treatment regardless of any legally protected characteristics.

We are committed to providing reasonable accommodations to applicants with disabilities, please make us aware of your needs upon application.

### Our core principles

**We're AI native** - AI is our second nature


**We're human-centred** - prioritise people in progress

**We try things out** - we experiment and learn from experience

**We're a collective** - we work together to make tomorrow better than today

**We show up differently** - making each engagement and interaction with Tomoro feel distinctive

**We build for business** - we aim to be a workplace where AI meets industry IQ



Generative AI  
at enterprise  
scale

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