



Long-Term Care/Senior Living Product Portfolio



The Goodness They Remember That Just Tastes Great



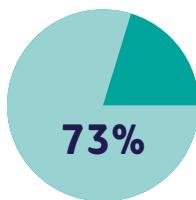
Why 100% fruit juice

72% of consumers ranked taste as the most important attribute for juice¹



\$1.0 billion

Away From Home juice is a 1.0 billion dollar category²



Why juice

Nearly three quarters of operators offer 100% juice¹

**flavor
variety
just makes
sense**

- ✓ Avoid patron menu fatigue
- ✓ Increase breakfast beverage satisfaction
- ✓ Build the right balance between taste and healthy options
- ✓ Offer 5-6 juice flavors to maximize offerings

**Fruit
Done
Right**
Always by us,
for you



OUR FOCUS ON SUSTAINABILITY



Preserve biodiversity & soil health



Reduce carbon footprint



Agricultural research & academic partnerships



Plastic reductions in our packaging



Upcycle manufacturing by-products

Our Rich Heritage Makes for a Trusted Brand

- We're not a big corporation, but a co-op of over 650 family farmers, including 4th and 5th generation.
- Average vineyard size of 52 acres
- Welch's grapes are harvested in about 30 days
- Each grape is pressed into juice within 8 hours
- Our grapes are grown & harvested in the US (NY, PA, OH, MI, WA)
- Our apples are 100% US grown & processed (OR, WA)

| Product Code | DOT Item Number | Product Name | Pack/Size | Juice Content Percentage | Kosher | Serving Size | First Ship |
|---|-----------------|--|-------------------|--------------------------|--------|------------------|------------|
| 100% Fruit Juice, Fruit Juice Cocktails, Fruit Juice Drinks and Drinks | | | | | | | |
| 10 oz PET Bottles | | | | | | | |
| WPD31600 | 393414 | Welch's 100% Apple Juice ^{†12} | 24 / 10 oz | 100 | None | 1 Bottle (295ml) | |
| WPD35400 | 393408 | Welch's 100% Grape Juice, Concord ^{†12} | 24 / 10 oz | 100 | None | 1 Bottle (295ml) | |
| WPD37731 | 762746 | Welch's 100% Orange Pineapple Apple ^{†12} | 4 / 6 ct. / 10 oz | 100 | None | 1 Bottle (295ml) | |
| WPD39400 | 393419 | Welch's Cranberry Juice Cocktail ² | 24 / 10 oz | 15 | None | 1 Bottle (295ml) | |
| WPD37735 | 784371 | Welch's Zero Sugar Drink - Tropical Punch | 4 / 6 ct. / 10 oz | 1 | None | 1 Bottle (295mL) | |
| WPD37736 | 784370 | Welch's Zero Sugar Drink - Concord Grape | 4 / 6 ct. / 10 oz | 1 | None | 1 Bottle (295mL) | |
| WPD37737 | 784369 | Welch's Zero Sugar Drink - Strawberry | 4 / 6 ct. / 10 oz | 1 | None | 1 Bottle (295mL) | |
| 16 oz PET Bottles | | | | | | | |
| WPD30194 | 590512 | Welch's 100% Orange Juice ^{†12} | 12 / 16 oz | 100 | None | 1 Bottle (473ml) | |
| WPD30193 | 590510 | Welch's 100% Apple Juice ^{†12} | 12 / 16 oz | 100 | K | 1 Bottle (473ml) | |
| WPD30219 | 603006 | Welch's 100% Grape Juice, Concord ^{†12} | 12 / 16 oz | 100 | None | 1 Bottle (473ml) | |
| WPD30195 | 590514 | Welch's Cranberry Juice Cocktail ² | 12 / 16 oz | 15 | None | 1 Bottle (473ml) | |
| WPD30201 | 590819 | Welch's Orange Pineapple Juice Drink | 12 / 16 oz | 7 | None | 1 Bottle (473ml) | |
| WPD30197 | 590516 | Welch's Fruit Punch Juice Drink | 12 / 16 oz | 5 | None | 1 Bottle (473ml) | |
| WPD30362 | 784373 | Welch's Zero Sugar Drink - Tropical Punch | 12 / 16 oz | 1 | None | 1 Bottle (473ml) | |
| WPD30363 | 784372 | Welch's Zero Sugar Drink - Strawberry | 12 / 16 oz | 1 | None | 1 Bottle (473ml) | |
| 46 oz PET Bottles | | | | | | | |
| WPD31400 | 374352 | Welch's 100% Grape Juice, Concord ^{†12} | 8 / 46 oz | 100 | None | 8 FL OZ (240ml) | |
| 64 oz PET Bottles | | | | | | | |
| WPD21100 | 342075 | Welch's 100% Grape Juice, Concord ^{†12} | 8 / 64 oz | 100 | K | 8 FL OZ (240ml) | |
| WPD22900 | 343403 | Welch's 100% White Grape Juice ^{†12} | 8 / 64 oz | 100 | K | 8 FL OZ (240ml) | |
| WPD20333 | 784376 | Welch's Zero Sugar Drink - Tropical Punch | 6 / 64 oz | 1 | None | 8 FL OZ (240ml) | |
| WPD20334 | 784375 | Welch's Zero Sugar Drink - Strawberry | 6 / 64 oz | 1 | None | 8 FL OZ (240ml) | |
| WPD20335 | 784374 | Welch's Zero Sugar Drink - Concord Grape | 6 / 64 oz | 1 | None | 8 FL OZ (240ml) | |
| WPD20340 | | Welch's Zero Sugar Drink - Black Cherry | 6 / 64 oz | 1 | None | 8 FL OZ (240ml) | |
| 96 oz PET Bottles | | | | | | | |
| WPD26100 | 442971 | Welch's 100% Grape Juice, Concord ^{†12} | 6 / 96 oz | 100 | K | 8 FL OZ (240ml) | |
| WPD29000 | 398540 | Welch's 100% White Grape Juice ^{†12} | 6 / 96 oz | 100 | K | 8 FL OZ (240ml) | |
| Sparkling Fruit Juice | | | | | | | |
| 25.4 oz Glass Bottles | | | | | | | |
| WPD71650 | 247109 | Welch's Sparkling Red ² | 12 / 25.4 oz | 40 | None | 8 FL OZ (240ml) | |
| WPD71550 | 245161 | Welch's Sparkling White ² | 12 / 25.4 oz | 40 | None | 8 FL OZ (240ml) | |
| WPD70540 | 679639 | Welch's Sparkling Rosé ¹² | 12 / 25.4 oz | 50 | None | 8 FL OZ (240ml) | |
| WPD70621 | 799745 | Welch's Sparkling Crisp Apple ¹² | 12 / 25.4 oz | 100 | None | 8 FL OZ (240ml) | |
| 8.4 oz Glass Bottles | | | | | | | |
| WPD70597 | 785709 | Welch's Sparkling Red ² | 12 / 8.4 oz | 40 | None | 1 Bottle (248ml) | |
| WPD70598 | 785708 | Welch's Sparkling White ² | 12 / 8.4 oz | 40 | None | 1 Bottle (248ml) | |
| Spreads | | | | | | | |
| Squeeze Bottles | | | | | | | |
| WPD50153 | 605238 | Welch's Concord Grape Jelly ² | 12 / 20 oz | | None | 1 tbsp (20g) | |
| WPD50154 | | Welch's Concord Grape Jam ² | 12 / 20 oz | | None | 1 tbsp (20g) | |
| WPD50167 | 605239 | Welch's Strawberry Spread | 12 / 20 oz | | None | 1 tbsp (20g) | |
| WPD50171 | 605240 | Welch's Reduced Sugar Concord Grape Jelly ² | 12 / 17.1 oz | | None | 1 tbsp (17g) | |
| WPD50169 | 613251 | Welch's Natural Concord Grape Spread ^{†2} | 12 / 18 oz | | None | 1 tbsp (18g) | |
| WPD50170 | 605907 | Welch's Natural Strawberry Spread ^{†2} | 12 / 18 oz | | None | 1 tbsp (18g) | |