

The Goodness They Remember That Just Tastes Great





Why 100% fruit juice

72% of consumers ranked **taste** as the most important attribute for **juice**¹



\$1.0 billion

Away From Home juice is a 1.0 billion dollar category²



Why juice

Nearly three quarters of operators offer **100% juice**¹

flavor variety just makes sense

- ✓ Avoid patron menu fatigue
- ✓ Increase breakfast beverage satisfaction
- Build the right balance between taste and healthy options
- ✓ Offer 5-6 juice flavors to maximize offerings



Welchs Options For Patient Feeding and Cafeterias



OUR FOCUS ON SUSTAINABILITY

Preserve biodiversity & soil health

Reduce carbon footprint

Agricultural research & academic partnerships

Plastic reductions in our packaging

Upcycle manufacturing by-products

Our Rich Heritage Makes for a Trusted Brand

- We're not a big corporation, but a co-op of over 650 family farmers, including 4th and 5th generation.
- Average vineyard size of 52 acres
- Welch's grapes are harvested in about 30 days
- Each grape is pressed into juice within 8 hours
- Our grapes are grown & harvested in the US (NY, PA, OH, MI, WA)
- Our apples are 100% US grown & processed (OR, WA)

Product Code	DOT Item Number	Product Name	Pack/Size	Juice Content Percentage	Kosher	Serving Size	First Ship
100% Fruit Juice, Fruit Juice Cocktails, Fruit Juice Drinks and Drinks							
10 oz PET Bottles							
WDP31600 WPD35400 WPD37731 WPD39400 WPD37735 WPD37736 WPD37737	393414 393408 762746 393419 784371 784370 784369	Welch's 100% Apple Juice ^{† 1 2} Welch's 100% Grape Juice, Concord ^{† 1 2} Welch's 100% Orange Pineapple Apple ^{† 1 2} Welch's Cranberry Juice Cocktail ² Welch's Zero Sugar Drink - Tropical Punch Welch's Zero Sugar Drink - Concord Grape Welch's Zero Sugar Drink - Strawberry	24 / 10 oz 24 / 10 oz 4 / 6 ct. / 10 oz 24 / 10 oz 4 / 6 ct. / 10 oz 4 / 6 ct. / 10 oz 4 / 6 ct. / 10 oz	15 1 1	None None None None None None	1 Bottle (295ml) 1 Bottle (295ml) 1 Bottle (295ml) 1 Bottle (295ml) 1 Bottle (295ml) 1 Bottle (295ml) 1 Bottle (295ml)	
16 oz PET Bottles							
WPD30194 WPD30193 WPD30219 WPD30195 WPD30201 WPD30197 WPD30362 WPD30363	590512 590510 603006 590514 590819 590516 784373 784372	Welch's 100% Orange Juice ^{† 1 2} Welch's 100% Apple Juice ^{† 1 2} Welch's 100% Grape Juice, Concord ^{† 1 2} Welch's Cranberry Juice Cocktail ² Welch's Orange Pineapple Juice Drink Welch's Fruit Punch Juice Drink Welch's Zero Sugar Drink - Tropical Punch Welch's Zero Sugar Drink - Strawberry	12 / 16 oz 12 / 16 oz	100 100 100 15 7 5 1	None K None None None None None	1 Bottle (473ml) 1 Bottle (473ml)	
46 oz PET Bo	ottles						
WPD31400	374352	Welch's 100% Grape Juice, Concord ^{† 1 2}	8 / 46 oz	100	None	8 FL OZ (240ml)	
64 oz PET Bottles							
WPD21100 WPD22900 WPD20333 WPD20334 WPD20335 WPD20340	342075 343403 784376 784375 784374	Welch's 100% Grape Juice, Concord ^{† 1} Welch's 100% White Grape Juice ^{† 1} Welch's Zero Sugar Drink - Tropical Punch Welch's Zero Sugar Drink - Strawberry Welch's Zero Sugar Drink - Concord Grape Welch's Zero Sugar Drink - Black Cherry	8 / 64 oz 8 / 64 oz 6 / 64 oz 6 / 64 oz 6 / 64 oz 6 / 64 oz	100 100 1 1 1 1	K K None None None	8 FL OZ (240ml) 8 FL OZ (240ml)	October 2025
96 oz PET Bottles							
WPD26100 WPD29000	442971 398540	Welch's 100% Grape Juice, Concord ^{†12} Welch's 100% White Grape Juice ^{†12}	6 / 96 oz 6 / 96 oz	100 100	K K	8 FL OZ (240ml) 8 FL OZ (240ml)	
Sparkling Fruit Juice							
25.4 oz Glas	s Bottles						
WPD71650 WPD71550 WPD70540 WPD70621	247109 245161 679639 799745	Welch's Sparkling Red ² Welch's Sparkling White ² Welch's Sparkling Rosé ¹² Welch's Sparkling Crisp Apple ¹²	12 / 25.4 oz 12 / 25.4 oz 12 / 25.4 oz 12 / 25.4 oz	40 40 50 100	None None None	8 FL OZ (240ml) 8 FL OZ (240ml) 8 FL OZ (240ml) 8 FL OZ (240ml)	
8.4 oz Glass							
WPD70597 WPD70598	785709 785708	Welch's Sparkling Red ² Welch's Sparkling White ²	12 / 8.4 oz 12 / 8.4 oz	40 40	None None	1 Bottle (248ml) 1 Bottle (248ml)	
Spreads							
Squeeze Bottles							
WPD50153 WPD50154 WPD50167 WPD50171 WPD50169 WPD50170	605238 605239 605240 613251 605907	Welch's Concord Grape Jelly ² Welch's Concord Grape Jam ² Welch's Strawberry Spread Welch's Reduced Sugar Concord Grape Jelly ² Welch's Natural Concord Grape Spread ^{† 2} Welch's Natural Strawberry Spread ^{† 2}	12 / 20 oz 12 / 20 oz 12 / 20 oz 12 / 17.1 oz 12 / 18 oz 12 / 18 oz		None None None None None	1 tbsp (20g) 1 tbsp (20g) 1 tbsp (20g) 1 tbsp (17g) 1 tbsp (18g) 1 tbsp (18g)	