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Teufelberger and TOSA announce strategic collaboration in end-of-line strapping solutions

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Teufelberger, a leading manufacturer of high-performance plastic strapping, and TOSA, one of the world's leading producers of end-of-line solutions, have entered a strategic collaboration to jointly position a validated, high-performance strapping system for industrial applications.

The partnership brings two technology leaders from complementary fields together. A strapping material producer and machine technology provider with a shared objective of offering customers a solution they can rely on throughout the entire lifecycle of their end-of-line process.

As part of the collaboration, TOSA is introducing a strapping machine that has been extensively tested, qualified, and validated using Teufelberger strapping solutions. This joint validation confirms proven compatibility, stable performance under real-world operating conditions, and a significant reduction of operational risk for end users.

"This collaboration goes far beyond selling individual components," says Jürgen Scheiblehner, CEO of Teufelberger Strapping Solutions. "It is about offering customers a fully tested system where machine and strap working together, designed for load stability, operational efficiency, and long-term process reliability." From TOSA's perspective, the partnership underlines the importance of system validation at the end of the line. *"Our customers expect more than powerful machinery," explains TOSA. "They expect predictable performance, seamless compatibility, and confidence that every part of the system works together. By validating our machines with Teufelberger strapping, we provide exactly that level of assurance."*

Beyond performance and reliability, the collaboration also supports a more sustainable approach to industrial strapping. By aligning machine technology with recyclable strapping materials and established collection concepts, Teufelberger and TOSA actively contribute to a more circular use of resources in industrial packaging applications.

The strategic collaboration includes joint market positioning as preferred technology partners, focusing on load safety, operational efficiency, and circular economy concepts.

Information about Teufelberger and TOSA

Teufelberger is an internationally active manufacturer of high-performance plastic strapping solutions, supporting customers worldwide with reliable products for industrial load securing. As an independent family-owned company, Teufelberger stands for quality, system expertise, and long-term responsibility across the entire strapping lifecycle. TOSA is an Italian manufacturer of end-of-line solutions, specializing in automated solutions for industrial packaging processes. The company is known for robust machine technology designed to ensure reliable performance and efficient operation in demanding applications.



Picture 1 (from left): Jürgen Scheiblehner, CEO Strapping Solutions, Fabio Tosa, Managing Director, Tosa S.p.a.

Fotocredit: TOSA

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Picture 2: shared partnership between TOSA and Teufelberger

Fotocredit: TOSA

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