

To strengthen our BBC Cellpack Sales Team, we are looking for the next possible date for a

Technical Sales Manager (m/f/d)

Are you enthusiastic about innovative products and would you like to make an important contribution to the success of our company? This role is pivotal in promoting our product solutions, understanding customer needs, and delivering tailored technical support. Become part of our team and drive the further development of our sales team!

Your Tasks

- Develop and maintain strong relationships with customers
- Present product demonstrations, technical presentations and training sessions
- Prepare and deliver sales proposals, quotations, and contracts
- Conduct market research and monitor industry trends
- Collaborate with engineering and product teams to develop customized solutions
- Ensure high levels of customer satisfaction and brand recognition
- Travel within the GCC region to meet clients and attend industry events

Your profile

- Minimum 10 years of experience in technical sales, preferably in cable management, cable termination or ralated industry
- Strong technical knowledge in MV & LV cable terminations, joints, and cable technology
- Ability to understand and address complex customer technical requirements
- Excellent communication and collaboration skills
- Willingness to travel across the GCC region
- Fluent in English Language

Apply online now!

https://www.cellpack.com/de/online-bewerbung

WE CONNECT YOUR ENERGY.

BBC Cellpack Electrical Products is an international expert in cable connection systems and accessories for low and medium voltage. With around 350 employees, BBC Cellpack has established an excellent reputation in the industry.

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