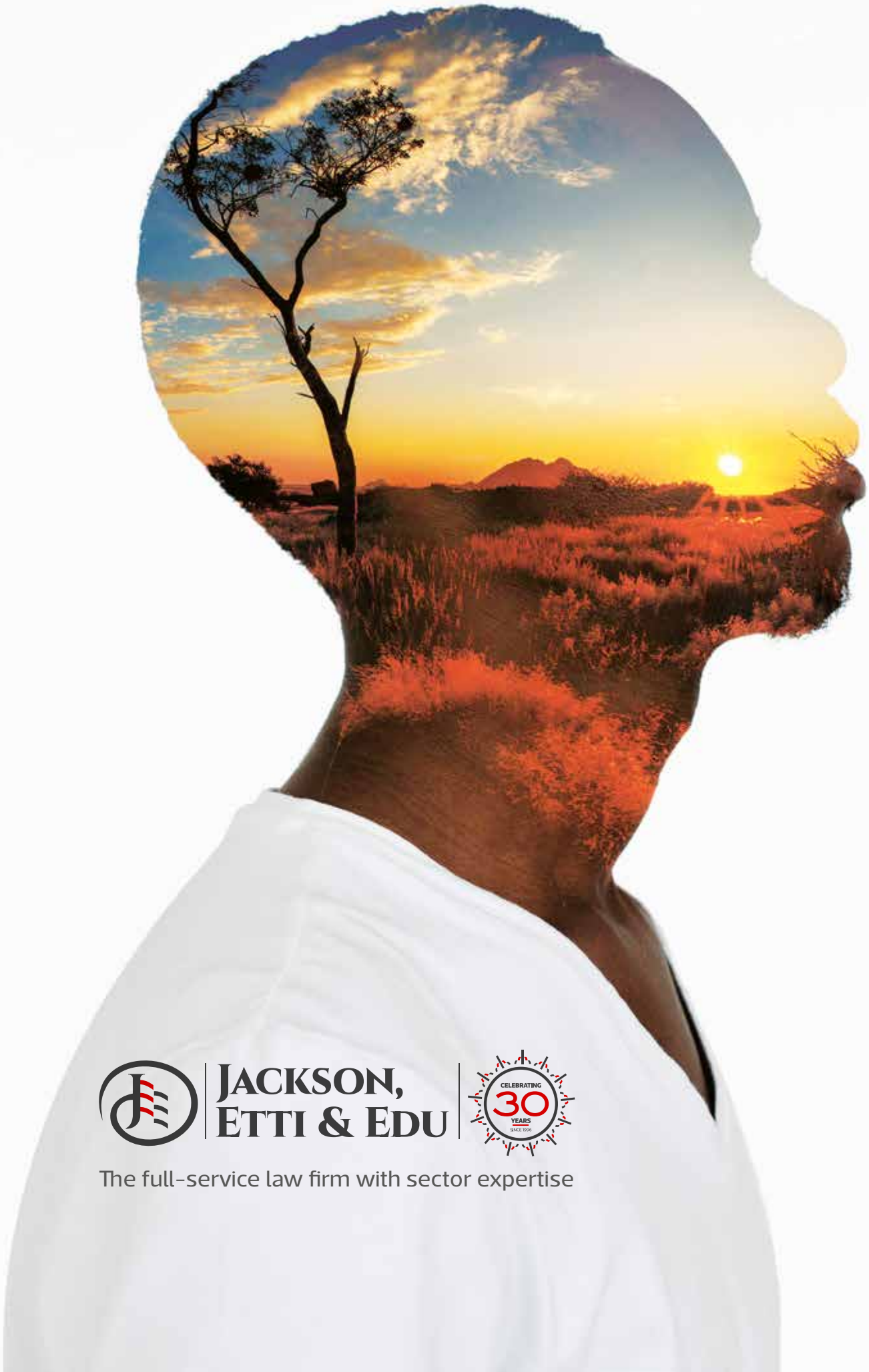
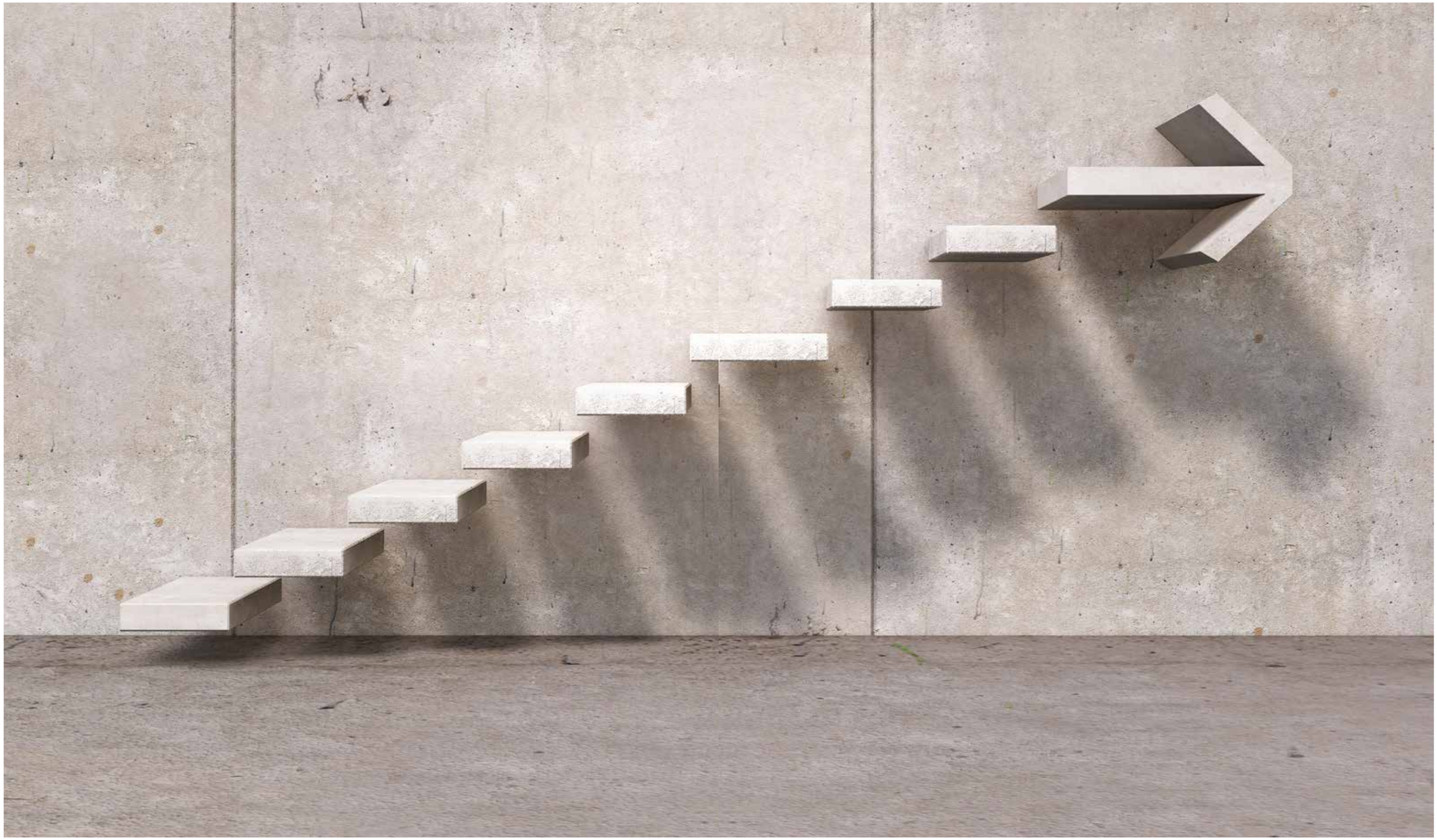


JACKSON, ETTI & EDU

CELEBRATING 30 YEARS SINCE 1996

The full-service law firm with sector expertise



THE DEPTH OF OUR SECTOR KNOWLEDGE AND CLIENT RELATIONSHIPS BRING OUR WORK TO LIFE AND KEEP US – AND YOU – ONE STEP AHEAD

JACKSON, ETTI & EDU: YOUR LAW FIRM IN AFRICA

JEE is an award winning, full-service law firm with a sector focus. Our legal teams stand at the nexus of innovation and opportunity unleashed by the African Continental Free Trade Agreement (AfCTA), and our experience, knowledge and expertise can steer your organisation to success. Proudly Nigerian and resolutely pan-African, we are dedicated to serving the continued growth of private and public-sector economic development in the region.

For 30 years, we have championed Africa's dynamic and innovative people, products, ingenuity and capital. Our team's in-depth legal, geopolitical and industry knowledge; "client-centricity"; operational excellence; and holistic approach have won critical acclaim from our many and wide-ranging clients across 35 jurisdictions, six sectors, and 11 practice areas.

Our legal teams are strategically located in every African country of business interest, making Jackson, Etti & Edu the go-to firm for all your African legal needs.

OFFICES

Lagos, Nigeria
Abuja, Nigeria
Yaoundé, Cameroon
Accra, Ghana
Harare, Zimbabwe

SERVICES

- Brand Protection
- Commercial Intellectual Property & Data
- Immigration, Employment & Private Client Services
- Intellectual Property
- Regulatory & Compliance

BRAND PROTECTION

Africa's huge economic growth and demand for increased products and services have attracted global investors whose brands require launch and protection.

JEE guides clients through Africa's complex trademark registration system, with its national and regional frameworks, protocols and differing legislations. From the African Regional Intellectual Property Organisation (ARIPO) to the Banjul Protocol on Marks to the Organisation Africaine de la Propriété Intellectuelle (OAPI), JEE will ensure you have every eventuality covered.

COMMERCIAL INTELLECTUAL PROPERTY & DATA

JEE's Commercial Intellectual Property (IP) team advises on all aspects of Intellectual Property law and practice across Africa.

Our clientele includes regional and international blue-chip institutions and organisations, from boutique private firms to multinationals and global and African conglomerates. We have won a reputation for high-quality service and an appreciation of clients' goals, constraints, and concerns.

Our IP services include registration; prosecution; and management and protection of copyrights, designs, patents and trademarks. We also cover domain name registration, advisory and protection; auditing of IP assets; advisory on brand strength and financial value; brand strategy advisory and commercialisation; general commercial IP transactions such as licensing, franchise, spin-offs, merchandise, mergers and acquisitions; and the drafting of IP policies, laws/bills, and reviews for Governments, States or Organisations.

Our Data Privacy Unit covers data audits; contracts and compliance; data protection frameworks and resolution; Data Protection Compliance Organisation (DPCO) services; and Data Protection Officer (DPO) services.

IMMIGRATION, EMPLOYMENT & PRIVATE CLIENT SERVICES

The adoption of the African Continental Free Trade Agreement has escalated the free movement of goods, services, and people. Our Immigration, Employment & Private Client team is highly skilled and efficient in advising and executing filings on compliance with labour, employment, and immigration; the preparation and review of employment contracts; collective bargaining; immigration support for staff and corporate set-up; legal advice on deductions and remittances; legal advice on termination, dismissal, and redundancy procedures; and general intelligence on regulatory policies.

INTELLECTUAL PROPERTY

Africa's innate inventiveness and creativity is driving its enviable economic growth in the private sector, and our Intellectual Property (IP) team enables organisations to ensure that growth remains achievable and sustainable. JEE helps clients protect, administer and enforce their IP rights so that innovation and competitiveness can continue to flourish across Africa.

Our IP services include brand strength advice; valuation of IP assets; financial value; brand strategy; commercialisation options; co-existence and settlement agreements; documentation; licensing; copyright litigation and protection; and the management and prosecution of copyright, trademarks, patents and designs, among many more essential legal services.

REGULATORY & COMPLIANCE

As businesses experience new commercial arrangements and locations, there is a need for due diligence on regulatory checks and balances. JEE ensures commercial agreements accurately set out the understanding of the parties; compel parties to perform their respective obligations; reduce chances of regulatory fines and disputes; and protect each party's interests.

Our in-depth knowledge of Africa's regulatory environment and our sector-specific experience uniquely position us to assist clients from the start of a contract to its finish. We control contract negotiation; identify key rights and obligations; properly allocate risk; ensure regulatory compliance; and evaluate contract performance.





WEST AFRICA

From our West Africa headquarters in Lagos and Abuja in Nigeria and our regional base in Accra, Ghana we provide clients with a full portfolio of legal services to launch, grow and protect their business interests. A selection of our recent successes is showcased below.

JEE's IP PRACTICE PROTECTS THE TRADEMARK OF A TOP FMCG AND PHARMA BRAND IN GHANA

Our Client – a leading player in the Fast-Moving Consumer Goods (FMCG) and Pharmaceuticals sub-sector – produces a range of products in Trademark Class 5 (pharmaceuticals) and Class 30 (coffee, flour, bread, candy and rice products), and is widely known for a dietary supplement that contains amino acids and soya beans.

Our Client considered a third-party's mark (the "infringing mark") – for porridge flour made from moringa, dandelion, ginger, and brown rice – to be an infringement of their trademark. Our brief was to provide measures that could be taken against the third-party proprietor of the infringing mark and ascertain whether i) the trademark could be protected in Ghana, and ii) what measures the Client could take against the Proprietor of the infringing mark.

At the time of our advisory, trademark infringement and counterfeiting was endemic in Africa as a whole, let alone Ghana, and we are proud to have earned an excellent reputation for the success of our Intellectual Property (IP) practice in combatting IP infringement and becoming the go-to IP law firm in Africa.

JEE'S IP PRACTICE PROSECUTES 17 CLASSES OF TRADEMARK FOR A MULTINATIONAL IN GHANA

As part of a global rebrand strategy, our Client needed trademark prosecution services to file in 17 different classes in the Ghanaian jurisdiction and under the Organisation Africaine de la Propriété Intellectuelle (OAPI). This required in-depth knowledge of the jurisdiction and high-level project management competencies in West and Francophone Africa.

The case was highly significant because of its volume and the complexities of its trans-border trade. Ghana operates a two-phased filing system, while OAPI operates a one-phase but multi-class system. Jackson Etti and Edu's expertise in these jurisdictions enabled our Client to successfully complete the prosecution of their trademarks.

JEE'S ENERGY & INFRASTRUCTURE PRACTICE ADVISES LAGOS STATE ON ITS URBAN REDEVELOPMENT STRATEGY

With a population of more than 15 million, Lagos is one of the world's 37 "megacities". Orange Island is the Lagos State Government's (LASG) premier urban redevelopment project to create a future-proof satellite "smart city" in the Lekki, Badagry and Ikorodu districts of Lagos State.

Our Energy & Infrastructure team acted as Legal Adviser for the public-private partnership between Lagos State Government (LASG) and the Orange Island Development Company Limited for the dredging, reclamation, development, and management of 150 hectares of land from the Lagos Lagoon for the creation of the Orange Island.

JEE'S BANKING & FINANCE PRACTICE ADVISES A CHINESE STATE BANK ON A LOAN FACILITY TO THE GOVERNMENT OF NIGERIA

Our Financial Services Team advised Export-Import Bank of China (CEXIM) in relation to its multi-billion-dollar concessionary sovereign-loan facility to the Federal Government of Nigeria for the construction of the Lagos-Ibadan Railway. The 1,315 kilometre route will connect Lagos to Abuja and then Kano via Minna and Kaduna.

JEE conducted legal due diligence on the project and advised on the EPC contract for the project, the loan agreement, and other finance documents. In addition, we advised on regulatory, policy, litigation, and other public-interest matters.

JEE'S ENERGY & INFRASTRUCTURE PRACTICE ACTS FOR LAGOS STATE ON URBAN RESIDENTIAL DEVELOPMENTS

JEE acted for Lagos State Development & Property Corporation (LSDPC), the oldest state property development company in Lagos State, with respect to the preparation and drafting of Deeds of Assignment and other conveyancing documents for some 1,000 residential buildings (detached houses; semi-detached houses; terrace houses; and apartment buildings) spread across seven residential housing estates in Lagos State.

JEE'S CAPITAL MARKETS PRACTICE PREPARES NIGERIA'S TOP INSURANCE COMPANY FOR AN IPO

Standard Alliance Insurance Plc (SAI) is a highly-ranked Nigerian insurance company renowned for its general and risk insurance as well as life assurance and annuity products. JEE acted as Solicitor for SAI's public offer of N2.2 billion of its securities to provide much-needed capital for the smooth operation of its business.

Our role involved advising on the ramification of this transaction and an appropriate transaction structure. We also delivered regulatory and compliance advisory services, ensuring that SAI adhere to the practices and procedures of the Securities and Exchange Commission (SEC) and the Nigerian Stock Exchange. We made sure the conduct and completion of SAI's board meeting were in accordance with SEC requirements; carried out due diligence on SAI; and prepared the share prospectus. We also reviewed the Vending Agreement.

JEE'S LITIGATION & DISPUTE RESOLUTION TEAM LITIGATES FOR A US OIL AND GAS MULTINATIONAL

JEE undertook Litigation Portfolio Management for four Nigerian subsidiaries of a leading American international Oil & Gas conglomerate. Our services involved:

- Defending 200 labour cases instituted by ex-employees against one of the subsidiaries, currently ongoing at the National Industrial Court, Enugu and Port Harcourt Division, Nigeria;
- Prosecuting and defending all disputes, including court cases and arbitral proceedings involving the Company in Nigeria (we have overseen about 100 cases from 2001 to date);
- Advising on foreign arbitral proceedings/disputes arising from commercial contracts between the Company and other contracting parties;
- Negotiating, mediating and settling labour disputes between the Company and its employees;
- Mediating in governmental and community relations matters;
- Initiating and prosecuting winding-up proceedings against an indigenous oil company over US$16.9 million indebtedness;
- Negotiating, mediating and resolving disputes between the Company and sub-contractors.

JEE'S IP PRACTICE ADVISES THE UNITED NATIONS DEVELOPMENT PROGRAMME (UNDP) ON PATENTS AND TRADEMARKS

JEE advised the UNDP on the worldwide patent and trademark registration of EATSET (Emergency Autologous Transfusion Set). This medical device, invented by Nigeria's Brigadier General Dr Oviemo Ovadje, was a scientific development of global importance: EATSET collects the blood from internal bleeding while simultaneously transfusing the patient, allowing for greater chance of recovery from traumatic injury.

JEE'S IP PRACTICE TRADEMARK MEDICAL ADVANCES BY NIGERIA'S LEADING PHARMACEUTICAL RESEARCH INSTITUTE

JEE advised and handled the worldwide trademark registrations for Nigeria's National Institute for Pharmaceutical Research and Development (NIPRID), based in Udu, in Delta State, near Abuja. Among many other medical advances, NIPRID has developed the pharmaceuticals Niprisan and Nicosan, used in the treatment of sickle-cell disease.

A DAY IN THE LIFE OF JEE

In addition to the many complex, sensitive and lengthy transactions we perform on behalf of our international and regional clients, JEE's expert teams regularly advise and represent leading corporations on the many unique challenges and opportunities presented by Africa's rapidly developing economy. We have successfully:

- **Advised** a leading Nigerian bank on IP securitisation issues with respect to a N300 million credit transaction;
- **Advised** a global media company and conducted IP due diligence on a chain of companies in the Nigerian Media and Advertising sector with respect to an acquisition bid by an international media company; and
- **Represented** the Nokia Corporation in prosecuting an Intellectual Property Right Enforcement Litigation against offenders dealing in the importation, marketing, sale and distribution of counterfeits of its mobile telephones and accessories in Nigeria.

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JEE Ghana
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PO Box 14951, Accra, Ghana



SOUTH AFRICA

The JEE regional office in Harare, Zimbabwe is strategically located to assist clients with projects in South and Southeast Africa and beyond.

JEE SECURES COPYRIGHT IN ZAMBIA FOR A CHINESE MANAGEMENT CONSULTANCY

Our Client, a global management consulting firm based in China, owns a copyright registered in China. They discovered an infringement of their copyright in Zambia by a company that had filed to register a trademark based on our Client's existing copyright.

As our Client had not registered copyright nor obtained prior trademark rights in Zambia, JEE's challenge was how to oppose the opposing party's trademark application, which was an infringement of our Client's existing rights in their copyright.

JEE's brief included a painstaking review of the body of laws governing trademark and copyright in Zambia. We also researched global developments in the area of copyright infringement in relation to trademarks. Our approach also involved jurisprudential dialectics into treaties and municipal laws.

The case broadened JEE's reach as a truly global intellectual property law specialist and led to international appreciation of Zambia's rich trademark jurisprudence. The interplay between treaties and municipal laws in the protection of intellectual property rights was also brought to the fore.

JEE ADVISES A PRIVATE EQUITY FIRM ON REAL ESTATE SALE

JEE is advising a Nigerian private equity firm in relation to the proposed sale of one of its real estate assets, acquired under its Capital Alliance Property Investment Company (CAPIC) Fund, which is owned by a special purpose vehicle (SPV): Lurock Properties Limited (Lurock). The entire share capital of Lurock is owned by an investment vehicle registered in Mauritius.

JEE conducted a legal audit on the property and Lurock and is also responsible for drafting, reviewing, and negotiating the transaction documents; providing advisory on the structure of payment of the purchase price with considerations on repatriation of capital by the Mauritius entity; and other post-completion matters.

The deal was particularly complex due to the legal, regulatory, and tax considerations of the transaction structure. The deal was structured as a sale and subscription to shares to ensure tax efficiency and avoid regulatory and perfection fees, which would otherwise be applicable should the transaction be structured as a land sale.

JEE also had consideration to Nigeria's Finance Act 2021, which became effective on 1 January 2022. The statute changed aspects of the taxation of share acquisitions in Nigeria and now applies Capital Gains Tax to earnings accruing from all share divestment in Nigeria subject to some exceptions. JEE structured the transaction to be tax efficient in the light of these recent provisions of the Finance Act 2021.

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CENTRAL & EAST AFRICA

JEE has a regional base in Cameroon, at the crossroads of West and Central Africa, where a population of 25 million people speak 250 native languages. From our office in Yaoundé, we are well-placed to advise local, regional and international clients on unique aspects of African law. To the international corporate and legal community, the instructions below are representative of our premium legal services for our clients.

JEE's IP PRACTICE PROVIDES RECORD-BREAKING ADVICE FOR 14 AFRICAN NATIONS

JEE advised a Client on Intellectual Property legislation and trademark reg-istration across jurisdictions in 14 African countries: Burundi; DRC; Egypt; Ethiopia; Ghana; Kenya; Liberia; Madagascar; Mozambique; Nigeria; Rwanda; Sierra Leone; South Africa; and Tanzania. We proceeded with our Client's instructions to prosecute by coordinating with associates in the 14 countries. To date, this remains a record volume of prosecution of trademarks for a single client.

JEE PROSECUTES TRADEMARK IN SEYCHELLES

JEE advised a Client with respect to a trademark prosecution in Seychelles. We have undertaken more than 80 prosecution instructions on behalf of our Client to ensure that they maintain a robust protection over their trademarks.

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WHY JEE?

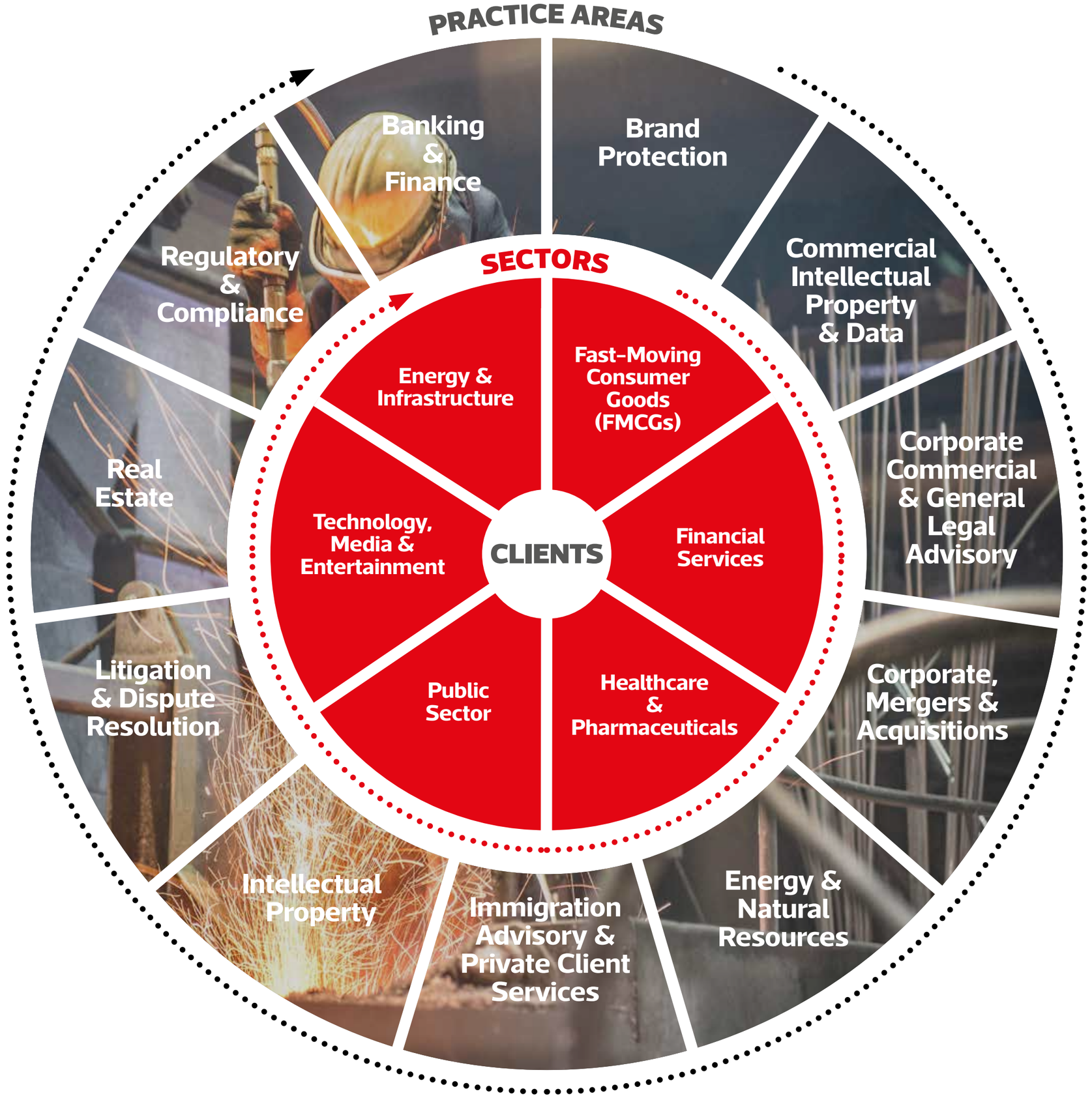
Unlike other law firms, we think sector first, organising ourselves around the current affairs and future challenges of the industries we serve.

SECTORS
- Energy & Infrastructure
- Fast-Moving Consumer Goods (FMCG)
- Financial Services
- Healthcare & Pharmaceuticals
- Public Sector
- Technology, Media & Entertainment

PRACTICE AREAS
- Banking & Finance
- Brand Protection
- Commercial Intellectual Property & Data
- Corporate Commercial & General Legal Advisory
- Corporate, Mergers & Acquisitions
- Energy & Natural Resources
- Immigration Advisory & Private Client Services
- Intellectual Property
- Litigation & Dispute Resolution
- Real Estate
- Regulatory & Compliance

JEE focuses on six key sectors and has earned a reputation for understanding your business and for delivering innovative services that anticipate everything your business might require.

Our sector approach means that JEE's lawyers offer both legal and commercial expertise. As a result, clients of JEE work with advisors who are fully focused on your sector, intimately understand the challenges that you face, and are completely attuned to your needs.



BRAND VALUES

LEGAL EXPERTISE

CLIENT-CENTRICITY



OPERATIONAL EXCELLENCE



SECTOR KNOWLEDGE

INNOVATION

BRAND VALUES

LEGAL EXPERTISE
From client matters that span jurisdictions to cases that require strategies that break new ground, JEE provides solutions to its clients' most complex legal issues.

CLIENT-CENTRICITY
Central to our culture is the priority that we place on the individual needs of our clients, who in their most challenging moments value advice delivered with personality.

OPERATIONAL EXCELLENCE
The legal team and support staff at JEE are united by shared values and processes, providing a consistent, high-quality service wherever and whenever you need us.

SECTOR KNOWLEDGE
Our lawyers offer sector-specific insights and knowledge of regulatory nuances to provide excellent legal service.

INNOVATION
We are consistently recognised for quality and innovation by our clients, independent legal guides, and leading industry awards.



ENERGY & INFRASTRUCTURE

A series of geopolitical and market factors has driven volatility in the international commodities markets and exerted downward pressure on profitability across the energy and infrastructure sectors. In contrast to this, the renewable energy sector is growing at a pace, accelerated by the increasing global focus on tackling climate change, improving the global approach to sustainability, and the decreasing costs associated with renewable energy technologies. Navigating this new operational landscape presents a variety of challenges but also great opportunities, for which businesses in the sector need to be well prepared.

Investing in, developing, occupying and funding real estate assets is evermore complex. This asset class is now a key element of the investment strategies of the world's most significant international corporations and funds, which look well beyond their domestic borders to fulfil their commercial needs. While inadequate real estate and infrastructure is hampering growth in Africa, it also offers significant investment opportunities. Sustained investment in the key sectors of transport, telecoms and energy will also unlock economic growth and improve access to critical social infrastructure (including public buildings; healthcare; education; water treatment; and supply).

JEE helps clients at every stage of their infrastructure project, from developing to acquiring; managing to restructuring; and selling assets. We also assist with the necessary financing. Our team comprises specialists in Mergers & Acquisitions; Project & Asset Financing; Concessions; Public-Private Partnerships; Construction; Dispute Resolution; and Regulatory Compliance.

Our Energy & Infrastructure team is renowned for advising clients operating in these sectors and has a track record of assisting with the many and varied challenges they face. Due to our broad client base – ranging from operators, contractors, sponsors, and developers to government entities – we understand the varied complexities that present themselves on a day-to-day basis and are at the forefront of market developments, ensuring we can continually provide clients with practical, timely advice.

CASE STUDY

JEE ADVISES ENERGIA LTD ON THE ACQUISITION OF A MARGINAL FIELD LICENSE

JEE advised Nigerian oil and gas firm, Energia Limited, on the acquisition of a Marginal Field License from the Federal Government of Nigeria through the Department of Petroleum Resources (DPR). We were engaged by the Client to provide legal advisory services for the entirety of its participation in the bid rounds and post-award engagements with the DPR.

A condition of the award of the marginal field to Energia and another awardee, was that a Special Purpose Vehicle (SPV) be set up for the operation of the field. JEE reviewed and negotiated the governance documents between the two awardees – the SPV Formation Agreement, SPV Shareholders Agreement, and SPV Operating Agreement. JEE ensured that the agreements complied with regulations and that our Client's interests were well protected. The marginal fields were awarded to two or more unrelated entities seeking to protect their individual interest while collaborating with the other party(ies) for the successful operation of the field. Negotiating the governance documents regulating the relationship of the entities therefore became a challenging exercise.

In terms of wider impact, the deal will eventually lead to increased exploration and production of crude oil and, by implication, increased revenue for the Nigerian government.

The deal also ensures the participation of indigenous companies in the upstream sub-sector of the oil and gas sector, which was hitherto dominated by international oil companies (IOCs).

FAST-MOVING CONSUMER GOODS

JEE has an exceptional track record of advising leading multinational consumer brands in this sector on all aspects of their operations, businesses and corporate transactions. Our FMCG clients include some of the world's leading multinationals, with brand portfolios that extend into the food and beverage, personal and household care, and home equipment sectors.

JEE recognises that the hallmark of successful retailers and consumer goods manufacturers is to be customer-driven. We strive to replicate this customer-focused approach by delivering bespoke legal services to our clients who operate in this fast-paced and exciting marketplace.

We advise on every stage of a product's life cycle, from research and development, brand and design protection, and regulatory compliance through to licensing, marketing and distribution, and dispute resolution. We also routinely advise FMCG clients on corporate transactions, real estate and tax issues.

CASE STUDY

JEE ADVISES ON THE STRUCTURING OF A MERGER BETWEEN TWO FMCG COMPANIES

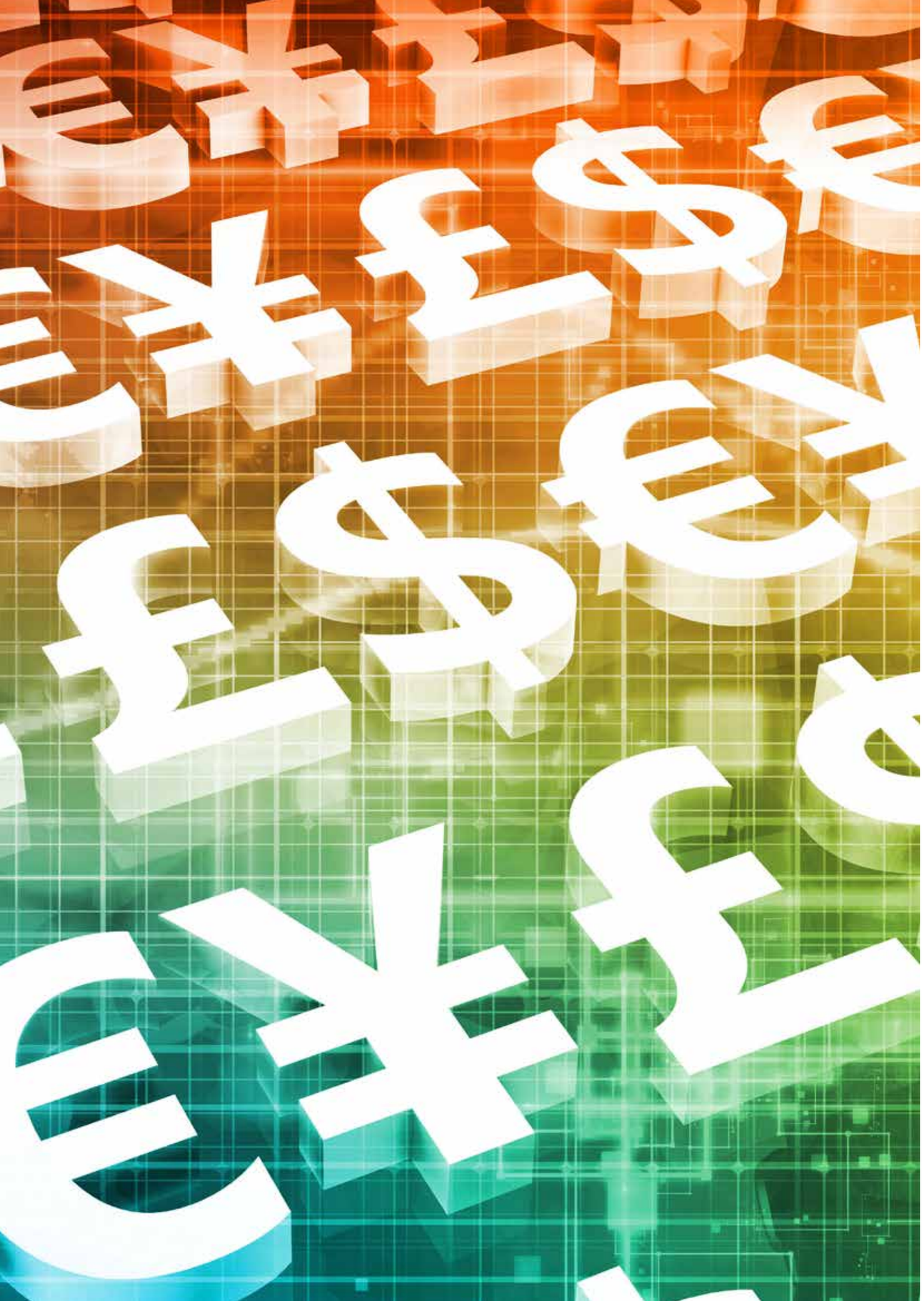
JEE advised on the structuring of the proposed merger between two related companies of a multinational FMCG organisation. This included conducting legal due diligence on the entities and issuing legal opinion as to material contracts and litigation suits in which the entities are a party.

Given the nature of the transaction, JEE was also responsible for assisting with obtaining the approval of the Federal Competition and Consumer Protection Commission (FCCPC). The approval was a clearance of the relevant Scheme Document by way of a Letter of "No Objection" and then a formal approval. JEE obtained the Letter of "No Objection" and prepared the scheme document and other documentation required by the FCCPC to clear the scheme document. We also prepared the court processes required to approach the Federal High Court for an Order directing the shareholders of both companies to hold their separate meetings to approve the Scheme.

This deal was a particularly significant transaction in Nigeria's FMCG sector as the merger of both entities was made in an innovative way, combining entities that both belong to the same shareholders.

The merger will boost the total capacity of the surviving entity's operations and bolster Nigeria's ever-growing FMCG industry.





FINANCIAL SERVICES

With the second-largest banking market in Africa by assets and profitability; second-largest pension industry in Africa by assets under management; and a place in the top five private equity investment destinations in Africa since 2015, Nigeria's financial services sector presents great opportunities and undeniable challenges in equal measure.

Proactive regulatory development, stronger balance sheets, and market and product competitiveness have contributed to the growth and depth of the financial services sector, despite macro-economic headwinds. This is evidenced by the compound growth of the sector from just $425 million in 1999 to some $297 billion in 2020. The emphasis on essential infrastructure projects and the fast-growing middle-class consumer base has much potential, but creative strategies beyond conventional banking, insurance and investment offerings are essential for such potential to be realised.

As long-standing advisers to pre-eminent financial sponsors, asset managers, investment banks, and financial advisers, JEE has the expertise, experience and local knowledge to help you navigate the complexities of doing business in Africa.

CASE STUDY

JEE ADVISES EXPORT-IMPORT BANK OF INDIA, LONDON BRANCH, ON A $100 MILLION FACILITY

JEE advised Export-Import Bank of India, London branch in connection with a $100 million facility granted to Africa Finance Corporation (AFC) for the finance or refinance of import of goods or services from the Republic of India. As counsel to Export-Import Bank of India, we conducted a legal review and analysis on the facility documentations and the transaction. We reviewed the Facility Agreement; the Borrower's General Counsel's certificate; the corporate authorisations of AFC; and the AFC establishment documents, such as the AFC Establishment Agreement; the AFC Charter; and the Headquarters Agreement between AFC and the Federal Republic of Nigeria and other CP documents.

We provided comprehensive legal advice to Export-Import Bank of India on the facility documentations and advised on the capacity of AFC to enter the transaction, as well as on the legal and regulatory framework for such borrowing by AFC.

HEALTH & PHARMACEUTICALS

Driven by the unprecedented demands of an ageing global population and increasing levels of lifestyle-related chronic disease across the world, the Health & Pharmaceuticals Sector is undergoing a period of rapid change.

JEE's multidisciplinary Health & Pharmaceuticals Sector team comprises lawyers who specialise in Litigation & Arbitration, Real Estate, Corporate, Insurance, Intellectual Property, Commercial, IT, Regulatory and Employment.

Our clients include private equity firms specialising in healthcare investments; health regulatory authorities; private hospitals; pharmaceutical companies; HMOs; healthcare suppliers and distributors, as well as healthcare companies.

CASE STUDIES

JEE ADVISES A NORTH-AFRICAN FIRM ON A LOAN TO A HOSPITAL IN NIGERIA

JEE advised a Tunis-based financial firm in relation to a loan facility to a hospital in Nigeria for the development of the borrower's hospital in Lagos and expansion of its hospital in Abuja.

JEE was tasked with negotiating agreements to complete corporate restructuring, financing, real estate, and due diligence as well as managing the sensitivities of the firm's shareholders.

JEE ADVISES SYNLAB NIGERIA LTD ON CONCESSION AGREEMENT

Synlab Nigeria Limited (formerly PathCare Nigeria Limited) is a market-leading medical laboratory specialising in human disease detection, diagnostic screening and laboratory tests. It operates 27 laboratories and blood collection points across Nigeria.

It is expected that its continued and growing presence in Nigeria will have a positive impact on the national health-care sector, reducing the need for medical tourism.

Having previously advised Synlab Nigeria's predecessor, PathCare Nigeria Limited, on the divestment of a 26 per cent stake held by PathCare South Africa as well as enabling Synlab Suisse to acquire a majority stake in PathCare Nigeria, JEE was called upon by Synlab Nigeria once again to lend its consid-erable expertise in Healthcare, Mergers & Acquisitions, and the Regulatory and Corporate Restructuring sectors.

JEE advised Synlab Nigeria in relation to a proposed concession agreement with the Cross River State Government for the management and operation of primary healthcare facilities in the State.





PUBLIC SECTOR

For 30 years, JEE has led the vanguard of policy reform, legislative drafting, and public-private regulatory frameworks across Africa, driving transformative governance, economic development, and capital market initiatives.

JEE is the trusted advisor to federal ministries; state government departments; legislative committees; agencies; foreign trade offices; sector regulators; multilateral bodies; NGOs; and public servants for the exciting projects shaping 21st-century Africa.

Our Public Sector unit offers focused strategic and transactional advice, specifically tailored to your organisation's requirements. Public sector entities operate in a highly pressurised environment and face challenges providing improved service delivery with limited resources. JEE's dedicated and talented teams will ensure their mission is realised efficiently, methodically, and made watertight.

JEE LEGISLATES FOR THE FCCPC
JEE reviewed four proposed subsidiary legislations issued by Nigeria's Federal Competition and Consumer Protection Commission (FCCPC) as part of the stakeholder consultation process. Working closely with the Commission, JEE submitted in-depth comments on draft FCCPC Consumer Protection Regulation; Authorisation Exemption Guidance Regulation; Consumer Protection Regulation Guidance Note 2026; and the Authorisation Exemption Guidance Explanatory Guideline, providing legal and regulatory advice to enhance clarity, implementation, and alignment with the Federal Competition and Consumer Protection Act.

JEE OVERSEES LAGOS' N1 TRILLION BOND PROGRAMME
JEE was appointed Solicitor to the Issuer for the Lagos State Government's pace-setting N1 Trillion Debt & Hybrid Instruments Issuance Programme 2025, with multiple Series Issuances: the N115 Billion Series 1 Bond; N19.5 Billion Series II Sukuk; N14.8 Billion Green Bond; and N230 Billion Series IV Bond.

JEE CREATES MINISTERIAL IP DESK
JEE recently established an IP Desk for a Nigerian ministry by auditing and evaluating its existing IP structures, policies, and management frameworks. After a deep review of contracts, ownership rights, regulatory compliance and stakeholder engagements to assess commercialisation strategies and IP governance, JEE identified gaps, provided actionable recommendations, and facilitated capacity-building initiatives to enhance IP protection.

JEE REVIEWS THE OMNIBUS BILL FOR THE FEDERAL MINISTRY OF JUSTICE
JEE led the team of consultants reviewing Nigeria's Federal Ministry of Justice's draft Business Facilitation (Miscellaneous Provisions) Bill, or "Omnibus Bill". We also provided the FMoJ and Enabling Business Environment Secretariat with an appropriate structure for the Bill (which amended over 20 business laws) and chronologically arranged the laws for clarity. The Bill was passed by the National Assembly in February 2023.

JEE DEVELOPS NATIONAL POLICY FRAMEWORKS FOR IP
JEE advised the Nigerian government on its National Policy Frameworks – including Trademark Regulations and the National Intellectual Property Policy and Strategy (NIPPS) – and advised on how IP and regulatory systems must evolve to address new technologies, AI-generated content, and platform-based economies. JEE also played a pivotal role on the Technical Committee that drafted and structured Nigeria's Geographical Indications Bill 2025, demonstrating our capacity to handle complex IP policy at a national scale.

JEE DRAFTS REFORM LEGISLATION
JEE is the regulatory liaison for Nigeria's Securities and Exchange Commission; advises and engages with the Federal Ministry of Budget and National Planning with the Office of the National Security Adviser for the registration of a Host Country Agreement; and drafted the Lagos State Power Sector Reform Bill for the Lagos State Government, which passed into law in 2018.

TECHNOLOGY, MEDIA & ENTERTAINMENT

Whether you are a fintech pioneer or technology giant; media enterprise or entertainment company, Jackson, Etti & Edu can help you navigate the legal and regulatory issues relevant to your business sector.

The Technology, Media & Entertainment sectors have several things in common, one of which is a rapid evolution of their underlying business models. We combine our legal expertise across applicable legal disciplines with our deep understanding of current and emerging commercial models and market dynamics to enable our clients to achieve their objectives.

The team provides advice to our clients on commercial arrangements; intellectual property protection and exploitation; corporate finance transactions; data privacy; corporate, mergers and acquisitions; litigation; and regulatory matters.

CASE STUDIES

JEE ACTS AS PRODUCTION COUNSEL FOR A BLOCKBUSTER TV SERIES

JEE served as production counsel for the creation of a television series by a leading film production company. We prepared Intellectual Property agreements including agreements for writers and producers and other agreements necessary for proper chain-of-title documentation and transfer. We also served as legal advisers to the production company on matters regarding intellectual property, ranging from use of music in film to incidental inclusions of public-placed IP, and were involved in negotiations for location use.

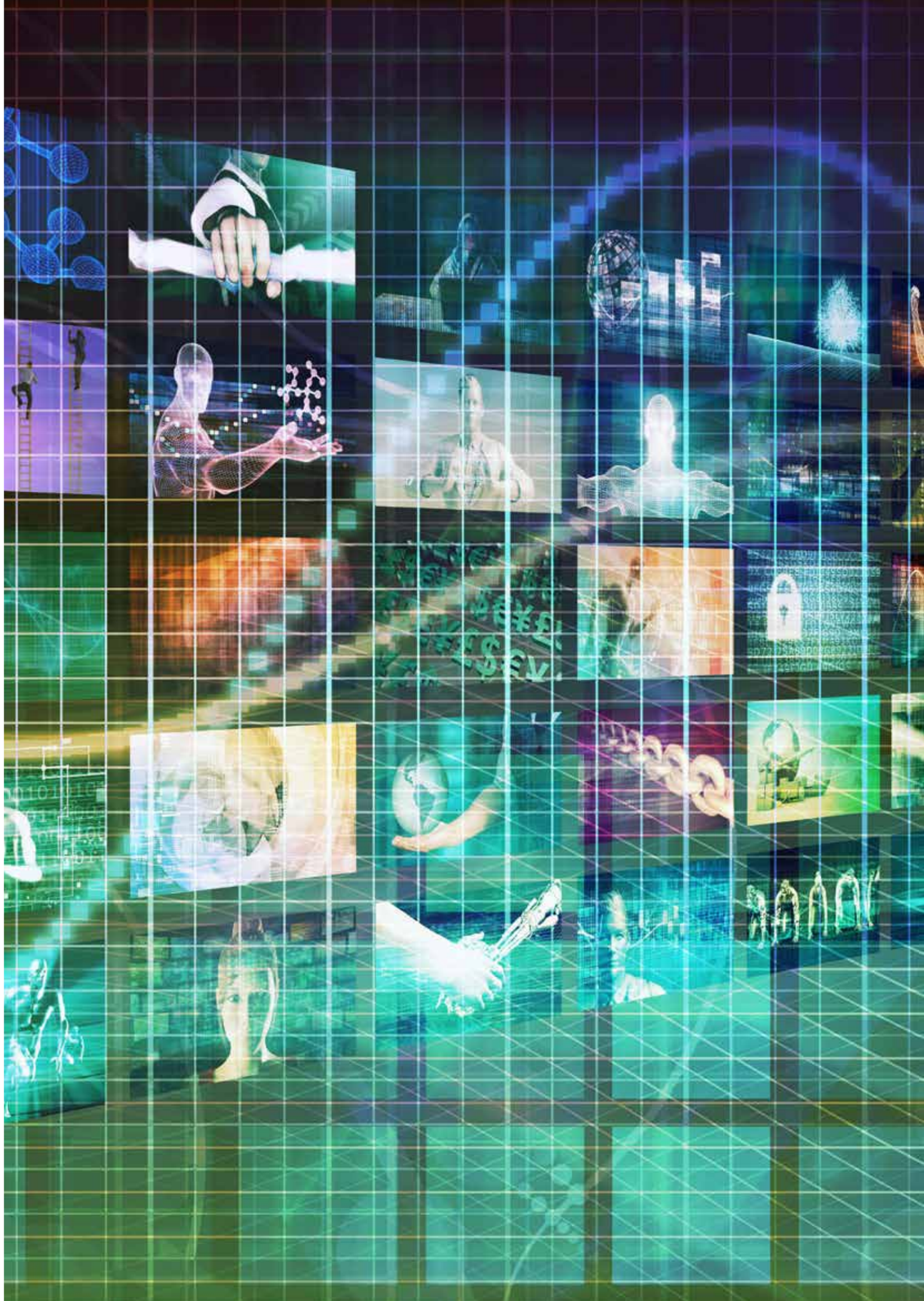
Engagement as Production Counsel is rare in Nigeria as many film production companies do not involve lawyers in the production process. This is a recipe for future lawsuits. JEE provided the Client with needed intellectual property law advice that enabled it to navigate the complexities of the entertainment industry with little to no risk and ensured that all necessary IP issues were addressed and resolved and all rights duly vested in the production company.

JEE ADVISES ONE OF AFRICA'S FOREMOST TECHNOLOGY FIRMS

JEE conducted an IP audit for the company, which required the examination of its intellectual property assets and products. We identified proprietary and third-party-owned IP and ascertained its ownership and protection status. We also identified risks associated with third-party IP.

Following the audit, we advised on actions to be taken to protect the company's assets and safe usage of third-party IP. We identified opportunities for commercialising its IP assets and developed an IP strategy that touches extensively on ensuring IP aligns with its overarching business objective.

This case is particularly significant as IP audits of this scale are rare in Nigeria and this work helped reaffirm their value and significance, which JEE has long promoted. The audit was paramount in helping the company identify and keep records of all its IP assets; better understand and protect the assets through registrations; and ensure the company attains the most value from all of its IP assets.





RECOGNITION

Celebrating 30 years of Africa expertise!

JEE's multi-award-winning practice is commended by top independent legal directories across the globe. We are honoured to receive consistent accolades from our respected peers, such as the selection below.

2026
Top Ranked Firm, Chambers Global
Leading Firm, Chambers Global
Top Tier Firm, Legal 500 EMEA
Top Tier Firm, IP Stars from Managing IP
10+ Years IP Stars from Managing IP
Recommended Firm, IAM Patent 1000
Life Sciences Awards, EMEA
Gold Tier Law Firm, WTR 1000

2025
10+ Years, IFLR 1000
Recommended Firm, IFLR 1000
Top Tier Firm, IP Stars from Managing IP
Winner, Managing IP Awards EMEA
Top Tier Firm, Legal 500 EMEA
Top Tier Firm – Copyright, IP Stars from Managing IP
Top Tier Firm – IP, IP Stars from Managing IP
Top Tier Firm – IP Transactions, IP Stars from Managing IP
Top Tier Firm – Trademark, IP Stars from Managing IP
Top Tier Firm – Patent, IP Stars from Managing IP
Gold Tier Law Firm, WTR 1000

2024
Firm of the Year, Managing IP Awards
Recommended Firm, IFLR 1000

2023
Firm of the Year, Managing IP Awards
Recommended Firm, IFLR 1000

2022
Top Tier Law Firm, IFLR 1000
Top Tier Law Firm, Chambers & Partners
Nigeria Firm of the Year 2022, Managing IP

2021
Top Tier Law Firm, IFLR 1000
Top Tier Law Firm, Chambers Global
Nigeria Firm of the Year, MIP EMEA Awards
ESQ Nigerian Legal Awards, 2021
Corporate, Mergers & Acquisition Team of the Year
IP Team of the Year

2020
Top Tier Law Firm, IFLR 1000
Loan Deal of the Year, IFLR Sub-Saharan Africa Awards
Who's Who Legal Corporate Immigration
Top Tier Law Firm, Chambers Global
Nigeria Firm of the Year, MIP EMEA Awards
Africa Firm of the Year, MIP EMEA Awards

2019
Top Tier Law Firm, IFLR 1000
Gold Tier Law Firm: Best Advisor Africa,
Innovation IP Forum & Awards
Gold Tier Law Firm, WTR 1000
IFLR 2019
Chambers Global 2019

2017–2018
The Legal 500 EMEA 2018
WTR 10000 2018
IP Stars 2018
Client Choice 2017 x 2

WHAT THE MARKETS SAY

"THEY TEND TO THINK OUTSIDE THE BOX ON COMPLEX MATTERS, AND ALWAYS COME UP WITH SOLUTIONS"

CHAMBERS GLOBAL

"THEY ARE ABLE TO PROVIDE A LEGAL PERSPECTIVE AND ARE GOOD AT TAKING CULTURAL DIFFERENCES INTO ACCOUNT"

CHAMBERS GLOBAL

"THEY HANDLE MATTERS ACROSS THE CONTINENT WITH EXTREME COMPETENCE AND CAN BE TRUSTED 100 PER CENT"

WTR 1000

"JACKSON, ETTI & EDU ADVERTISES ITSELF AS A LAW FIRM FOR AFRICA AND IT LIVES UP TO ITS BILLING"

WTR 1000

"THEY'VE BEEN PROACTIVE, CREATIVE IN THEIR IDEAS, THEY KNOW THE LAW VERY WELL AND THEY'VE BEEN VERY CLEAR"

CHAMBERS GLOBAL

"THEY PROVIDE GOOD ADVICE AND ARE VERY GOOD TECHNICALLY"

CHAMBERS GLOBAL

"THERE ARE A NUMBER OF SEASONED PROFESSIONALS WITHIN THE FIRM"

CHAMBERS GLOBAL

"THEY HAVE THE ABILITY TO DELIVER RESULTS ON TIME"

CHAMBERS GLOBAL

"THEY HAVE A STRATEGIC APPROACH AND OFFER THE PERSONAL TOUCH"

LEGAL 500 EMEA





OUR OFFICES

We have a strong presence in Nigeria, with three fully staffed, strategically located offices: two in Lagos, Nigeria's corporate and financial centre (on Victoria Island and in Ikeja) and one in Abuja, Nigeria's capital. We also cover the rest of Africa from our conveniently situated associate offices in Accra, Ghana; Harare, Zimbabwe; and Yaoundé, Cameroon.

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For more information on how we can help you, please call your usual JEE contact or visit www.jee.africa

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