HULT
INTERNATIONAL
BUSINESS SCHOOL

Global Careers Report 2023

Global One-Year MBA

BOSTON SAN FRANCISCO LONDON DUBAI NEW YORK





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How to future-proof your career

By Katharine Boshkoff,
Global Vice President, Career Advancement and Alumni Relations

About Katharine
A former strategy consultant and professor, Katharine has coached thousands of students to find career success in global markets.

After many years coaching executives and students, I've learned that it is not just the ability to get a job after graduation that counts—it is the capability to adapt, to be resilient, and to thrive in an environment of constant change. Research tells us that careers of the future will span more than 20 jobs and four or more career pivots.

With the availability of new technology innovations—the internet of things, artificial intelligence, and the proliferation of big data—the world of work is changing faster than ever before. And with this revolution, new jobs are emerging, existing jobs are changing, and talent is challenged to continually stretch to learn new skills and capabilities.

Successful job seekers are always working to develop themselves. I have identified for you here the three major ways in which you can set yourself apart.

1. Learn how to learn
Play the long game and remember that the winners in the employment race will be those who bring a rich skillset to their first job and become masters at acquiring new skills. Develop a mindset of continuous learning—formal learning neither starts nor stops in the classroom.

2. Master the soft skills
Empathy, influence, authenticity, collaboration, decision making, and creativity—all of these skills will be imperative for talent in the careers of the future. Truly human skills will further differentiate talent in a workplace populated by increasing levels of automation and technology.

3. Embrace tech savviness
You don't need to be an IT guru, but familiarity with technology relevant to your job function is critical. All jobs of the future will involve some level of technology. Take the time to acquire the knowledge and technology skills that can help you better perform in your future job or accelerate your career.

> "The world of work is changing faster than ever before. New jobs are emerging, existing jobs are changing, and talent is being challenged to learn new skills."

Unless otherwise noted, all data is based on MBA Class of 2022 reporting employment three months post-graduation. The employment rate is calculated in compliance with the MBA Career Services and Employer Alliance (MBA CSEA) reporting standards.

Transform Your Career



STUDENT STORY

Changing country, industry, & function

Sophia Xing Liu
China
VP of Growth & Marketing, Sofía
Class of 2016

From Shanghai startups to Miami big-name brands, and on to Mexico City. With her Hult MBA, Sophia made the triple jump and changed location, industry, and function.

How did you achieve the triple jump?
The program was more experience-driven than other schools. The San Francisco job market is very competitive but Hult equipped us for the job search from day one.

How did you secure your job at L'Oréal?
L'Oréal came to campus one day and by submitting my application via Hult, I secured a face-to-face interview with their HR Director. When it came to the final interview, all of those great tips and tricks I had learned at Hult worked–and I got hired for a role in Miami! I stayed at L'Oréal for two years before reconnecting with my passion for startups and moving to Mexico City, where I now work in healthtech.

EXPERT ADVICE

Making the triple jump

A "triple jump" is when you change country, industry, and function at the same time. Achieving it requires great effort and dedication from the outset. Identify your development areas that will enable you to make the switch. Create your unique value proposition and highlight your transferable skills. Utilize your Targeted Job Search Plan (constructed with the help of the Career Development team) to justify the "why" for the jump. Network with connections and alumni in your target function/industry for relevant insights.

100%

of Hult graduates changed either country, industry, or function

95%

of Hult MBA graduates were employed after three months

Increase Your Earning Potential

SALARY SNAPSHOT

MBA salary in USD by campus

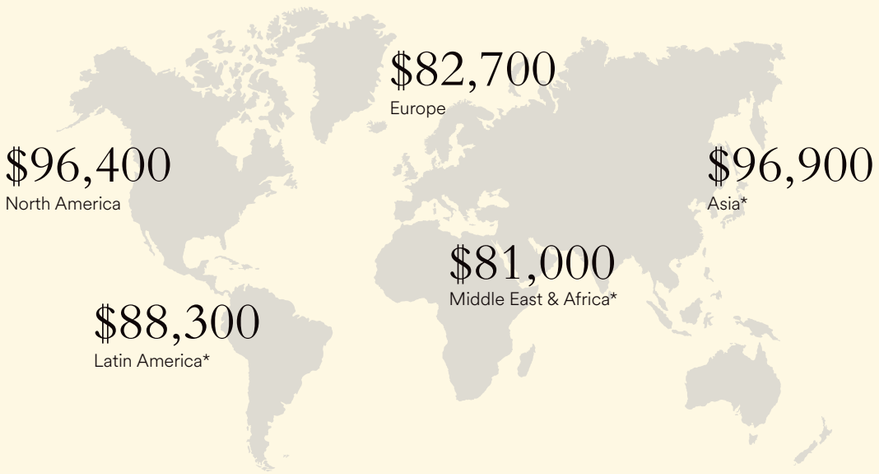
Campus	Average salary
Boston	$93,300
Dubai*	$83,200
London	$80,800
San Francisco	$101,000

"Six months into my MBA, my job search was already over. I acted on all the advice I was given by my Hult careers advisor and secured a role at Amazon—with a six-figure salary."

Umesh Tiwari
India
Senior Technical Program Manager, Amazon
Class of 2015

SALARY SNAPSHOT

MBA salary in USD by region of employment



EXPERT ADVICE

Salary negotiation

Research salary ranges based on target function/industry/location—as ranges can vary. Know your value. Understand local/regional tax implications.

**Data for this category is based on a three-year average due to small sample size.*

$112,684

average MBA salary in USD three years after graduation, *Financial Times,* Global MBA Ranking, 2021

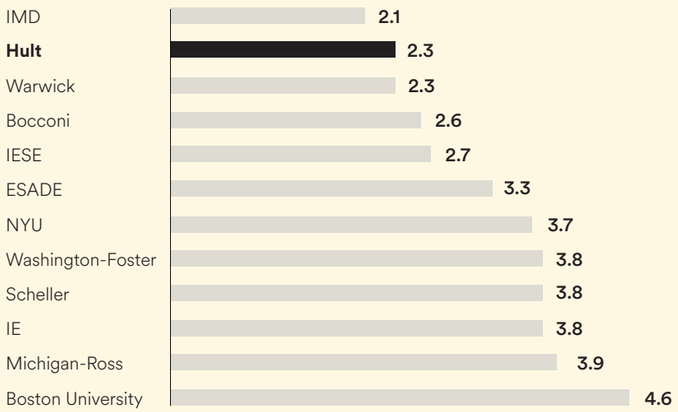
$89,900

average MBA graduate starting salary in USD three months after graduation

Accelerate Your Return on Investment

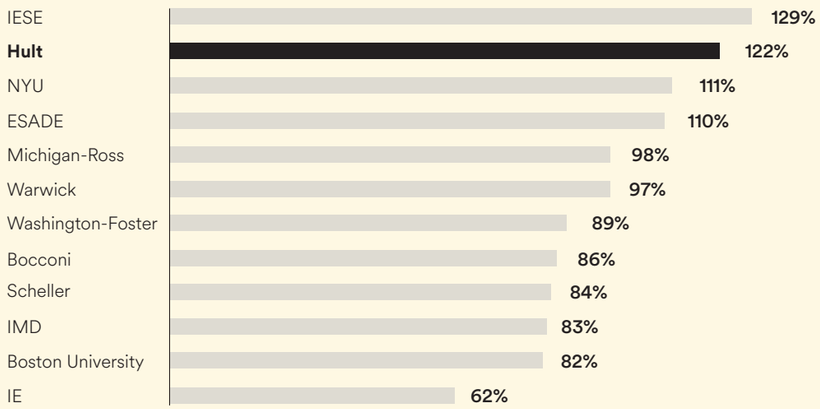
SALARY SNAPSHOT

Payback period (years) against other schools



SALARY SNAPSHOT

Increase in salary post-MBA against other schools



122%

increase in pre-MBA salary, *The Economist*, WhichMBA, 2021

#9

for Salary Increase, *The Economist*, WhichMBA, 2021

Boost Your Global Mobility



STUDENT STORY

From New York to London

Jane Rubinshteyn
USA
Manager, EY
Class of 2017

After 10 years as a financial analyst in New York, Jane wanted a life as a consultant in London. Finding an employer happy to sponsor her visa was tough, but she's now living her dream with Ernst & Young.

Why did you choose to pursue an MBA?
I wanted to transition from the finance sector in New York into consultancy in London. I hoped that gaining an MBA would give me the edge I needed to convince employers to sponsor me.

How did you gain visa sponsorship?
As a global firm that encourages diversity, EY had no issues sponsoring my visa once I was through the interviews. Hult's Career Development team really supported me through the stages of interviewing, ensuring I was able to effectively pitch to any audience.

What's your advice to others seeking sponsorship opportunities?
Maintaining a growth mindset is key when it comes to making a career change. Keep believing in yourself, apply to any opportunity you find, and be sure to think through the practicalities of your decision.

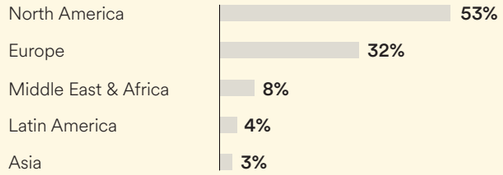
EXPERT ADVICE

When OPT or changing country is your top priority

Stay close to your current function and industry to demonstrate value to new company. Leverage differentiators, i.e. global experience, language, cultural awareness. Go where the jobs are—which may not be just within 20 miles of the campus. Any market hungry for talent favors the job seeker.

GEOGRAPHIES

Where do Hult MBA graduates work?



77%

of Hult MBA graduates changed country

73%

of international students at US campuses gained employment in the US post-Hult

Break Into a New Industry or Function

INDUSTRY MOBILITY

% of students in industry post-MBA

Consulting	6%
Consumer Packaged Goods	7%
Education	5%
Energy	2%
Financial Services	27%
Government	6%
Healthcare	6%
Hospitality	5%
Manufacturing	6%
Media/Entertainment	5%
Real Estate	4%
Technology	18%
Transportation & Logistics Services	3%

"The one-year program was a fast track to my dream position; I didn't want or need to be away from the job market longer than necessary."

Fanny Yu
Sweden/China
Project Manager, EF Education First
Class of 2017

93%

of Hult MBA graduates changed industry

57%

of Hult MBA graduates changed function

Grow a Worldwide Network



STUDENT STORY

The power of community

David Domene Luque
Spain/Germany
Senior Operations Manager, Amazon
Class of 2014

David has worked for Amazon since 2015. Like many of our graduates, he returns to Hult to mentor current students interested in joining Amazon and has helped recruit a number of them.

How would you describe the Hult network?
Hult's global community is unique and incredibly valuable. Studying across three campuses gave me an incredible worldwide network. Combined with Hult's Career Development, which helped me focus my job search and improve my interview skills significantly, the network helped secure my role at Amazon.

What makes you return to hire Hult students?
After my MBA, my alumni network supported me. And now I'm doing the same. Hult graduates are flexible, adaptable, and have a proven track record of delivering results in a global environment.

EMPLOYERS

Top 20 employers

Accenture	Amazon
Apple	Bank of America
BMW	BNY Mellon
Capgemini	Capital One
Citi	EF Education First
EY	Fidelity
Goldman Sachs	Google
Havas	Hilton
JP Morgan	PwC
Santander	Siemens

"KPMG collaborates with Hult due to the student diversity. They're strong academically and have collaborative skills that are key to being successful in the new world of work. Hult students transition into our culture and accelerate up the learning curve to become productive and valued team members."

Gabriella Fragiacomo
Head of Human Resources & Learning
KPMG

EXPERT ADVICE

Maximizing your employment opportunities

An early start is crucial to maximizing your options. Identify your goal before anything else. The more targeted you can be early on, the more strategic and efficient you can be with your resume, job search, and relationship-building.

500+

companies hiring Hult 2022 graduates across

40

countries

Keep Your Career on the Cutting Edge

ALUMNI

Lifelong learning

Change never stops, and neither should your learning. That's why we offer our graduates a free elective every year—for life. Refresh your skillset or get up to speed on a new business trend by enrolling at any of our global campuses for just a small registration fee.

400+
corporate guests on campus

70
alumni chapters active globally

31k+
Hult alumni worldwide

Alumni-Exclusive Learning Days
Annual Forums for Networking & Masterclasses 2023

New York
Influence & Persuasion

Boston
Leading Digital Transformations

San Francisco
Influence & Persuasion

Dubai
Management Psychology

London
Globalization 2.0

1
free elective every year after you graduate

150+
elective options*

**Subject to availability and to a $100 USD course and registration fee.*

Free Your Inner Entrepreneur



STUDENT STORY

The entrepreneurial leap of faith

Clara Arroyave
Colombia
Co-Founder & CEO, PlaceMe
Partner, BBC Asset Management
Startup Mentor, Accelerate Colombia and Gener8tor
Class of 2014

After graduation, and with some invaluable support from her Hult network, Clara launched PlaceMe—a flexible living solution for the Boston rental market. Today, the company is the largest co-living business in Boston and has been acquired by Split Spot.

How has the Hult network played a part in PlaceMe's success?
Our co-founder and first investor are both Hult alumni. The former dean of Hult's Boston campus continues to be an invaluable mentor. In fact, the whole Hult community has been very supportive and creates win-win relationships for those who have value to offer. We would not be where we are today without the Hult interns and staff that account for 80% of our team.

What's your advice to incoming students?
Get out and network! Never focus on yourself—always focus on what value you can give to other people. I've had the pleasure of participating in Hult's panels and events. It's all about giving back to the Hult community.

"The Hult MBA exceeded my expectations in the way it created a collaborative, innovative environment that fostered the entrepreneurial spirit."

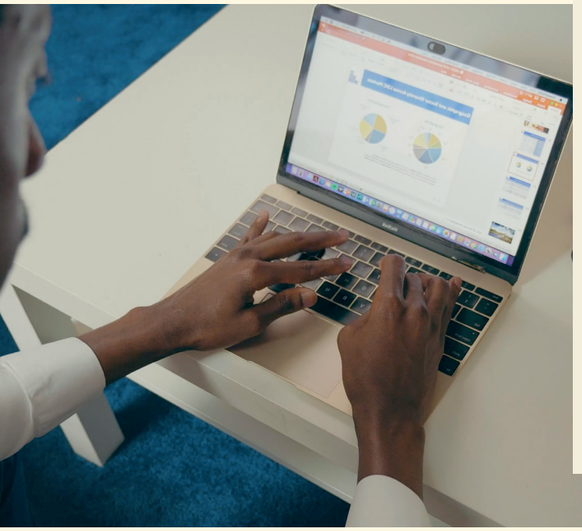
Eric Chast
USA
COO, Liberty Square Group
Class of 2016

9%

of Hult MBA graduates start their own company

Make a Change With an Internship







STUDENT STORY

From intern to UN Consultant

Amadou Sy
France/Senegal
Consultant,
United Nations Capital Development Fund (UNCDF)
Class of 2016

Amadou was looking to move from the private sector to an international development institution. By leveraging his Hult network and completing an internship, he was able to get a foot in the door at the United Nations and realize his ambition to make a difference on another level.

How did you get a job at the United Nations?
Hult's MBA program was instrumental in my landing an internship with the UN. As well as honing my understanding of core business concepts, I could broaden my social impact experience through participation in the Hult Prize and take courses with a social responsibility focus. It improved my confidence and enabled me to perform better at crucial moments during my internship. That performance was pivotal in my being hired as a consultant.

How did Hult support you in this?
I worked closely with my career advisor, who supported me to strategically reshape my profile to show what I could offer to the United Nations. This revamping is what finally attracted the UN's eye to an atypical candidate like me.

EXPERT ADVICE

Internships

Internships can build a bridge to your next opportunity. They are essential for career changers and are one of the most effective strategies for applicants new to a geography, industry, and/or function.

"Internships are a great way to get your foot in the door, to verify that it's definitely the right career move for you, and to increase your network on the inside."

Luis Arreola
Mexico
Senior Broker, Amwins Global Risks UK
Class of 2018

Hit Your Career Goals With Active Career Coaching

CAREER IMPACT

360° career focus

Career support at Hult is as practical and proactive as our programs—and is integrated directly into the student experience.

Experienced insider coaches
With years of on-the-ground experience as recruiters and headhunters, our coaches have insider expertise and extensive knowledge of the global job market.

Step-by-step guidance
Get personalized, job-focused advice that targets your ideal location, function, and industry and provides you with the actions you need to take to get there.

Active employer networking
From guest spots to business challenge clients to career fairs to HQ visits, employer networking and corporate exposure are a regular part of campus life.

Practical skills & tools
Join workshops and 1-2-1 sessions on: resume writing, online profiles, personal branding, interview skills, mock assessment centers, and more.

Integrated visa support
Understand your post-graduation work options and get end-to-end support with your visa applications, from securing your student visa to completion of your OPT.



CAREER ADVISOR

David Sheehan
Scotland
Former Finance Headhunter, City of London
18 Years' Recruitment Experience

How do you see your role?
To empower the students to maximize their potential and find their own path to succeed. We need to be a combination of coach, mentor, therapist, confidant, and sometimes school principal!

How do you cater for so many different career goals?
If a student is interested in a field that I lack expertise in, I collaborate with my global careers team to ensure I can get that student access to specific knowledge as quickly as possible. The level of care for the students and the amount of detail that's involved in creating tailored career content for them is remarkable.



CAREER ADVISOR

Mandeep Sahota
UK
Former Recruiter, HR, & Talent Acquisition Strategist
10+ Years' Recruitment Experience

What brought you to Hult?
As a recruiter, I would come across Hult students applying for roles in the companies I was working for and they stood out to me. I've always worked in startup culture environments and am suited to places that encourage autonomy with a solid team spirit. That's what I found at Hult.

How do you stay up to date?
I attend all the corporate events that happen on campus to keep an eye on the market trends and expand my knowledge. It's what we encourage our students to do but we also do it as well.

#37

Best MBA, *The Economist*, Full-Time MBA Ranking, 2022

#1

for Overseas Alumni Chapters, *The Economist*, Full-Time MBA Ranking, 2022



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Any questions? Email us: admissions@hult.edu