F.G. PFISTER



Our Investment Criteria at a Glance

«Is My Business a Good Fit for F.G. Pfister?»

Investment Criteria

An initial conversation makes sense if your company is financially sound, has a proven business model, and is positioned to continue operating independently over the long term.
For us, it is not about achieving the highest sale price, but about securing the long-term future of the business.
Our overview of investment criteria takes you through the key considerations in just a few minutes. While it does not replace a personal conversation, it helps you assess whether your company could be a good fit for our portfolio.

1	Established Swiss SMEs with a proven business model
2	Sustainable profitability and a clear market position
3	Annual revenue of CHF 10 million or more
4	Investment size of up to CHF 50 million per investment
5	More than 50 employees
6	Majority investments or significant minority investments
7	Active involvement at board level and in strategic decision-making
8	Leadership, culture, and values that align with our model



PERSONAL CONTACT PERSON

You speak directly with the person who will be sitting across the table when decisions are made

Felice Facchini
Chairman of the Investment Committee,
Member of the Board of Directors

Phone: +41 58 521 45 39
Email: felice.facchini@pfisterholding.ch

