



# MARYLAND AUTO INSURANCE

## Case Study

BROADPIN INSPIRES WITH ORACLE FORMS UPGRADE FOR MARYLAND AUTO INSURANCE

### Business-critical oracle forms application needed upgrading

Maryland Auto Insurance Fund (MAIF) is a mission-driven insurance company dedicated to reducing the number of uninsured drivers on Maryland roadways by providing accessible, affordable insurance to drivers who currently are unable to obtain coverage from standard carriers. Maryland Auto was established in 1972 by the state of Maryland to protect its citizens from the risks and costs associated with uninsured driving. Maryland Auto Insurance has been working with two Oracle Forms applications for some of their mission critical business processes. One of these applications was on an older version of Forms and the decision to upgrade to the current version was made by management.

#### No problem with the right partner

Initially, it was decided to bring back some developers who worked on the application that used to work at the agency. The work did not proceed as planned and eventually it was decided that this may not be the route to go down in order to upgrade the application. MAIF went out to the market to see if they could contract with a company to help them reach their goal. After coming to one of the Broadpin's webinars, MAIF's CIO reached out to Broadpin to investigate the capabilities. Broadpin was engaged and demonstrated their modernization approach with starting the preparation phase. In this step, the application is analyzed in depth, evaluated and prepared for the upgrade through cleanup processes.

- **Who:** Maryland Auto Insurance Fund (MAIF), Maryland
- **Industry:** Insurance
- **What:** Oracle Forms upgrade and modernization
- **How:** Automated upgrade with the PITSS tool-set
- **Why:** Reliable application and a modern environment
- **Time required:** 30 days

#### A Quick and hassle free upgrade

Broadpin received the Sources from MAIF and loaded them all into the Application Data Cube to parse and analyze the Forms, menus and other objects for the upgrade. After this preparation phase a proposal was made and accepted. Broadpin not only upgraded MAIF's application, but did it on time and within budget. They also did some additional work like cleaning up the dead code in both the applications. MAIF can thus optimally further enhance its Oracle Forms application.

#### An inspring upgrade and the beginning of a successful relation

Butch Milligan, CIO at Maryland Auto Insurance was delighted with the work performed. He is looking at Broadpin as an extension of his development team. The Broadpin engineers and architects not only upgraded the application but showed them how to run it better and keep it up-to-date. Broadpin is looking forward to a long and mutually beneficial relationship with MAIF as they work together to ensure that the Forms application continues to perform at a level expected by the business.

"We look at Broadpin as an extension of our development team. My employees were really enthusiastic about the tool-set and the collaboration."

**Butch Milligan** | CIO at Maryland Auto Insurance



**broadpin**

Your solution is here.