Fiscal Year 2024 Financial Statements Summary Report

In accordance with "An Act to Support Improved Financial Stability in Higher Education" Massachusetts General Law Chapter 69, Section 31B (f), this supplement to the audited financial statements analyzes the Fiscal Year 2024 ("FY24") financial activities and position of Hult International Business school (HIBS) for the year ended July 31, 2024. The financial statements are prepared in accordance with generally accepted accounting principles ("GAAP") and the independent certified auditors gave a clean audit opinion. Fluctuations discussed below compare FY24 and Fiscal Year 2023 ("FY23").

FY24 Summary

FY24 operated at a profit of $3.1M following total revenue in line with prior year but with reductions made into enrollment and marketing activities. The surplus is being invested back in HIBS programs, and is of importance for our continued financial stability. During the year we continued to:

- Invested in top-end technology and coaches to support new undergraduate curriculum.
- Increased in-person global student rotations and offerings of City Seminars.

Statement of Financial Position

Assets - $116.5M

- Assets decrease due to ASC 18 accounting principle with our leases for Boston campus being renewed after year end, results in a $18M reduction vs FY23.
- Increase in Investment where at time of year-end the school held T-bills to the value of $25.7M in order to increase return on cash balance, hence shift from cash balance vs FY23.

Liabilities - $98.9M

- The applied ASC 18 accounting principle also had an impact on liabilities as described above.
- Decrease in other liabilities as a result of reduced enrollment and marketing activity and payments for activities in FY24 paid by the year-end.

Positive net assets - $17.6M without any donor restrictions

HIBS has a strong financial position.

Statement of Activities

The statement of activities is a report on HIBS fiscal year profitability resulting from the operation of its educational mission.

Revenues - $146.7M

Revenue increased due to the $6M donation received in FY24.

Expenses - $143.5M

- Student campus costs, property, and office went up as a result of inflation.

- Material decrease in activities for student enrollment and marketing.

Statement of Cash Flows

HIBS has a satisfactory and strong liquidity position.

Reference to Financial Statement Footnotes:

The footnotes contain language on accounting policies as well as other useful information at a more granular level than the face statements allow.