
Kingspan Group plc
Annual General
Meeting

3rd May 2019



Disclaimer



Forward Looking Statements

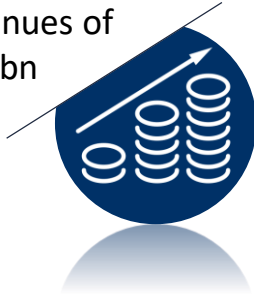
This presentation contains certain forward-looking statements including, without limitation, the Group's financial position, business strategy, plans and objectives of management for future operations. Such forward-looking information involves risks and uncertainties, assumptions and other factors that could cause the actual results, performance or achievements of the Group to differ materially from those in the forward-looking statements. The forward-looking statements in this presentation reflect views held only as of the date hereof. Neither Kingspan nor any other person gives any representation, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statements in this presentation will actually occur. Kingspan undertakes no duty to and will not necessarily update any such statements in light of new information or future events, except to the extent required by any applicable law or regulation.

*QEll Recreation & Sports Centre, New Zealand
Insulated Panels*



2018 Highlights

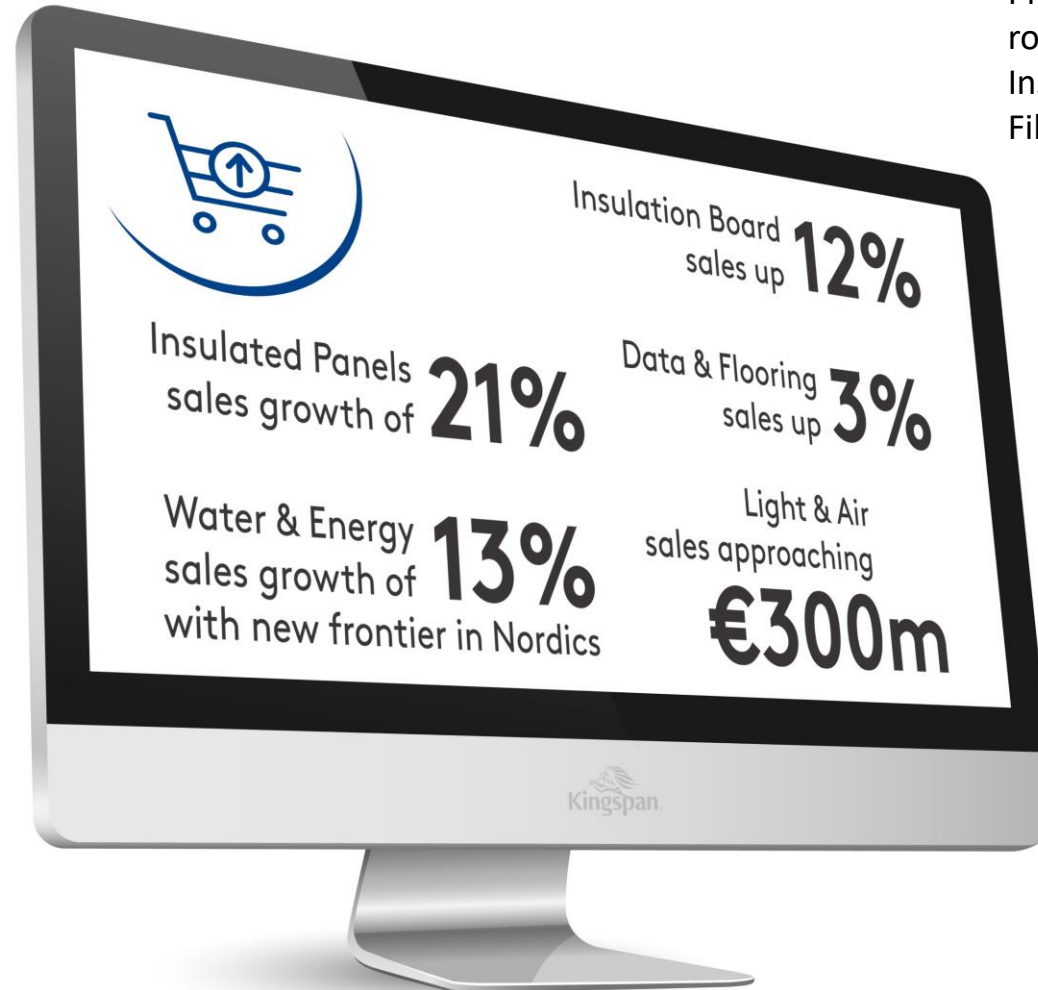
Record revenues of almost €4.4bn



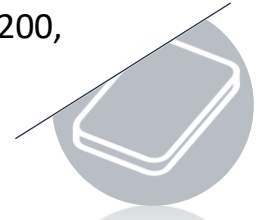
EBITDA exceeded €500m for the first time



Global footprint expansion - acquisitions in Latin America, Southern Europe, Central & Eastern Europe and India



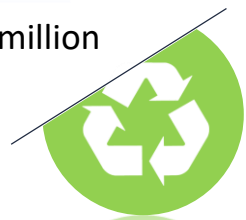
Product innovation progression – rollout of QuadCore™, QuadCore™ Roof Insulation Board, Kooltherm® 200, Fibre-Free 'A Core'



NZE 69% in 2018 – on target to achieve 100% 2020 target



Recycling PET – 256 million bottles in 2018



Strong orderbook heading into 2019



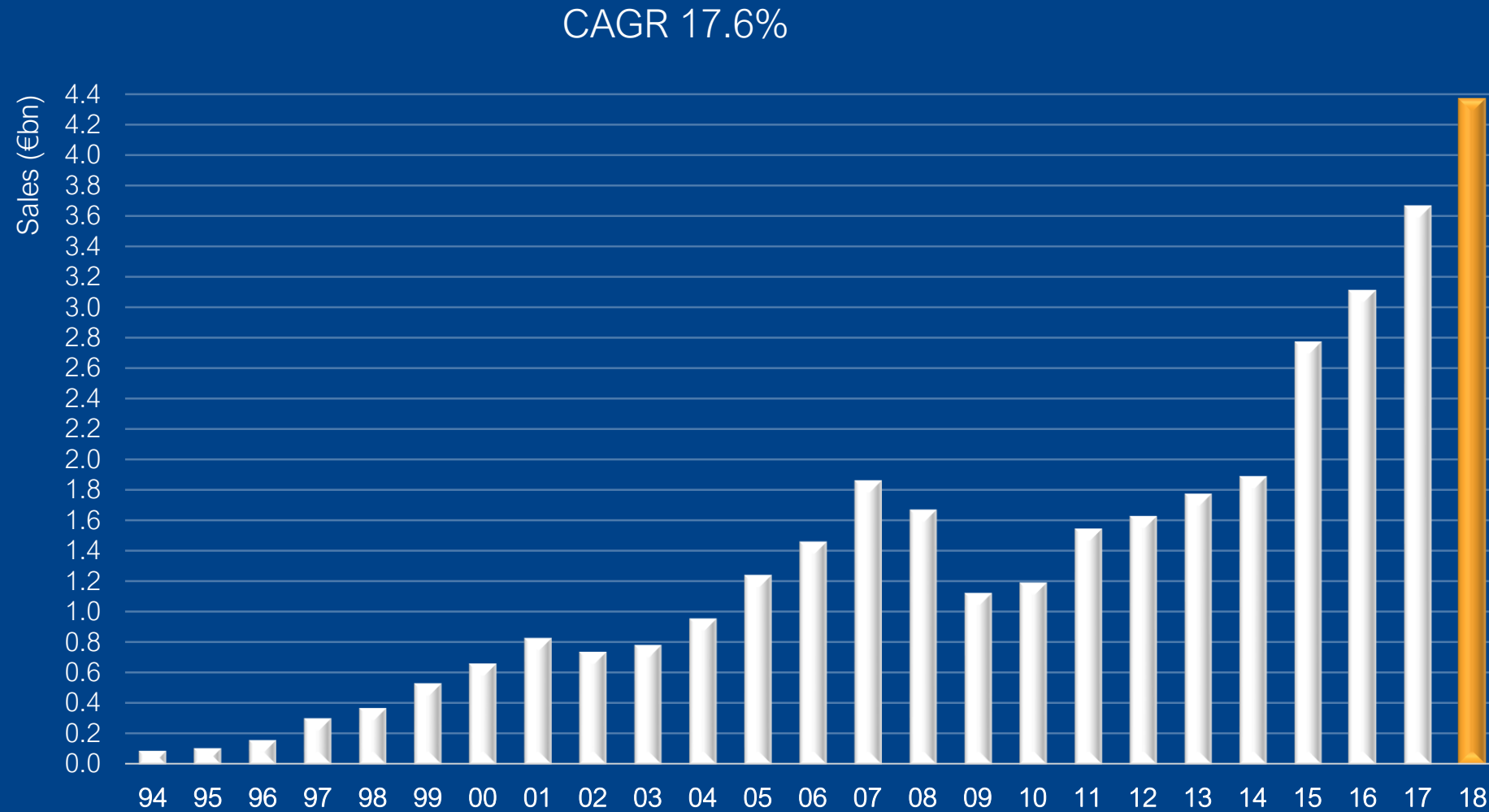
Revenue up 18% to €1,060m

+17% at constant currency

+6% pre-acquisition & at constant currency

Insulated Panels	+22%
Insulation Boards	+12%
Data & Flooring Technology	+17%
Water & Energy	+14%
Light & Air	+13%

Our Evolution - Revenue



Our Strategy



- > Be the leader in high performance insulation globally – proprietary and differentiating technologies
- > Be the world's leading provider of low energy building envelopes
- > Greater geographic reach – focus on the Americas, Continental Europe and certain developing markets
- > 20% ROI target

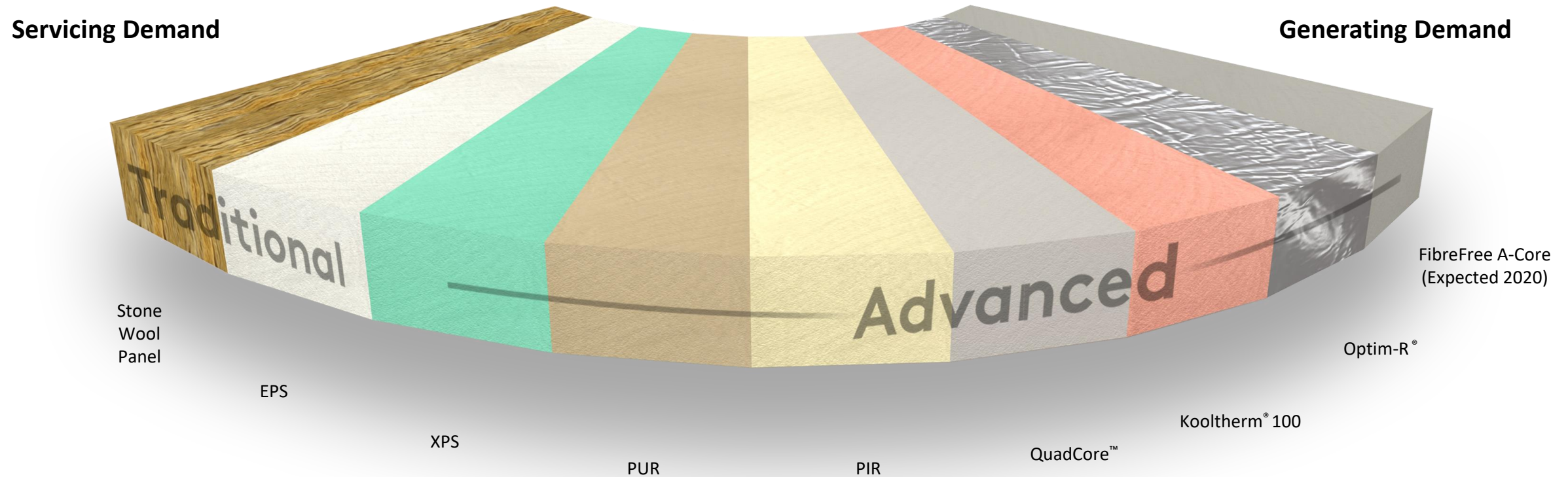
INNOVATION

PLANET PASSIONATE

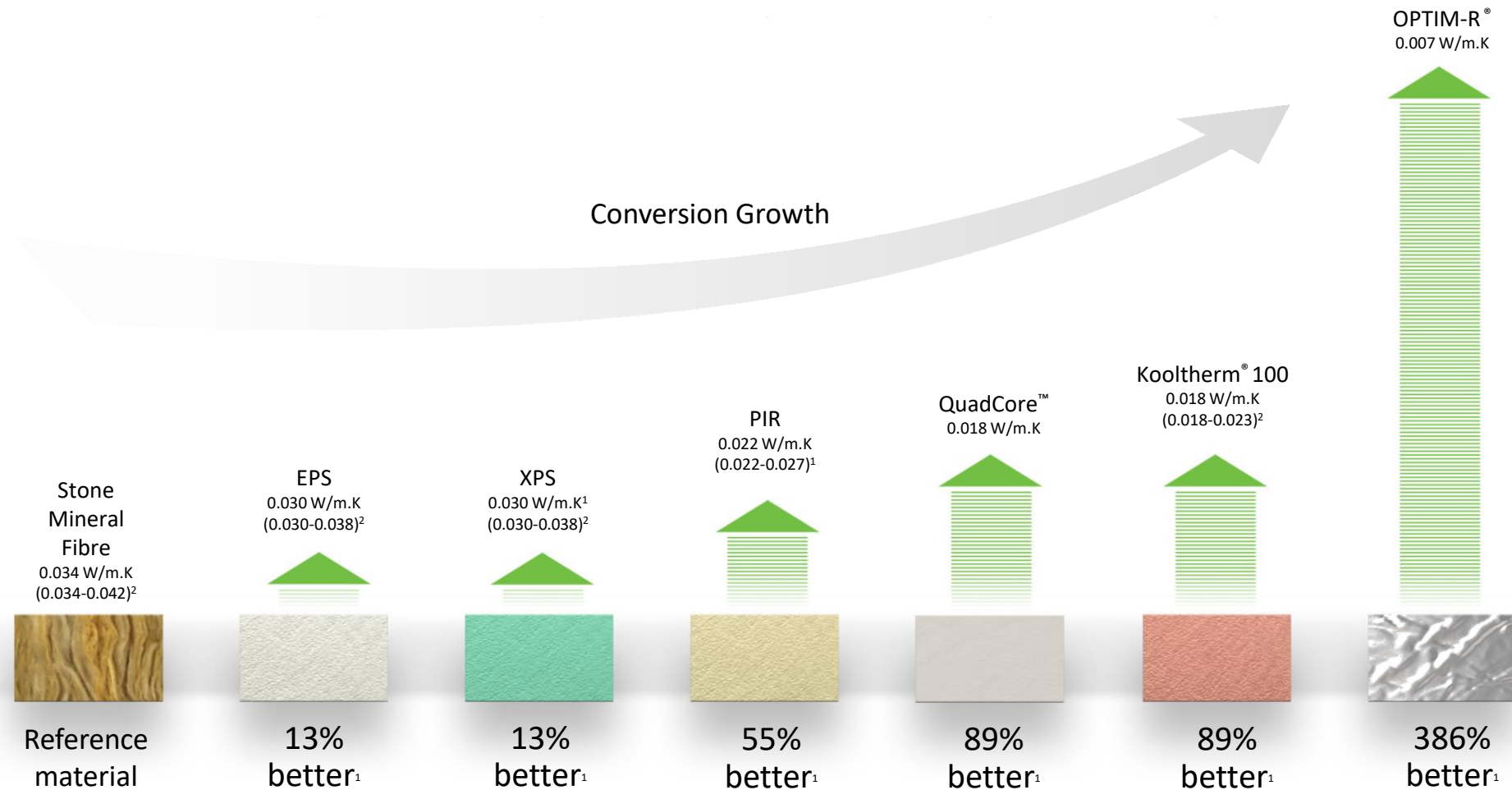
PENETRATION

GLOBALISATION

The complete 'Toolbox' for all applications and design preferences



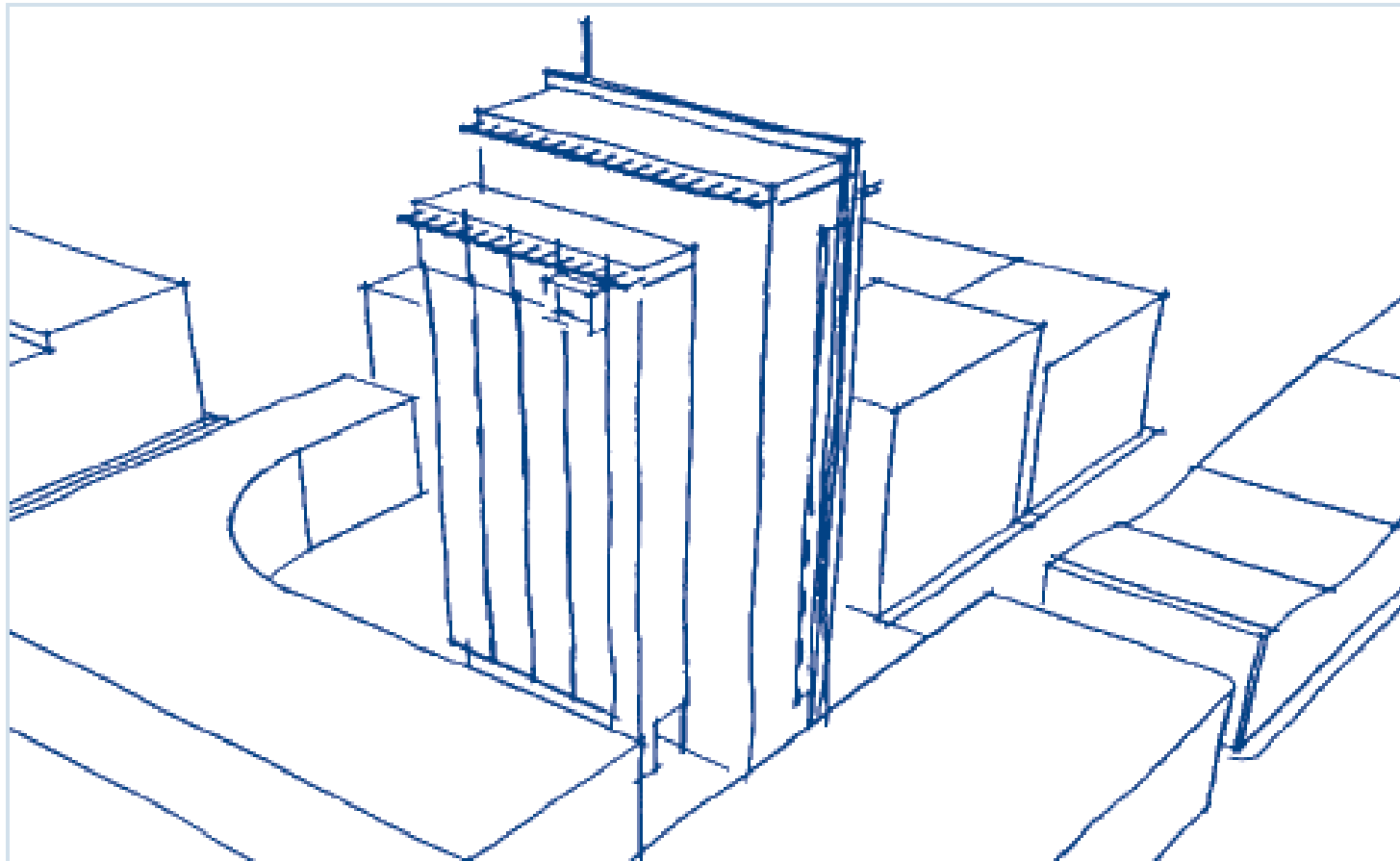
Kingspan Insulates Better



¹ Insulation performance (R-value) compared to stone mineral fibre of the same thickness.

² The thermal conductivity range is based on data from insulation manufacturers websites or Agrément certificates.

³ Thermal conductivity (Lambda) W/m.K values quoted at 10°C.



Details of the London, Office Tower Case Study with a Rainscreen Ventilated Hybrid Wall Construction Incorporating Kingspan **Kooltherm** K15 Rainscreen Board with Glass Mineral Fibre.

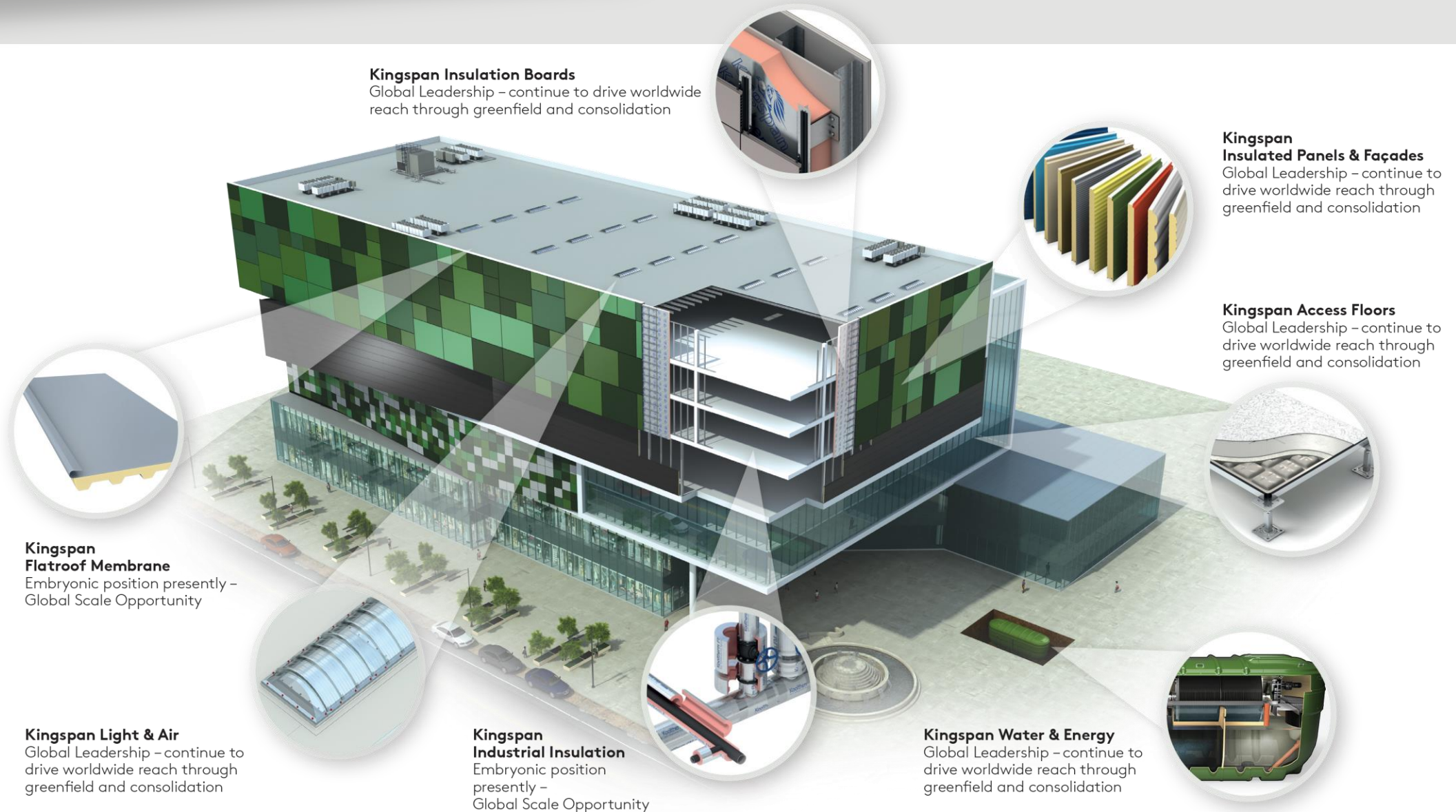
Source: Cushman Wakefield Report

Description	Value
Wall build-up	<i>Kingspan Kooltherm</i> ® K15 Rainscreen Board with Glass Mineral Fibre
Lettable floor area	15,650 sq.m (168,455 sq.ft)
Additional floor area	126.50 sq.m (1,361.63 sq.ft)
Additional development cost	£142,172.00 or 0.22%
Capitalised value of additional space	£1,766,384.00

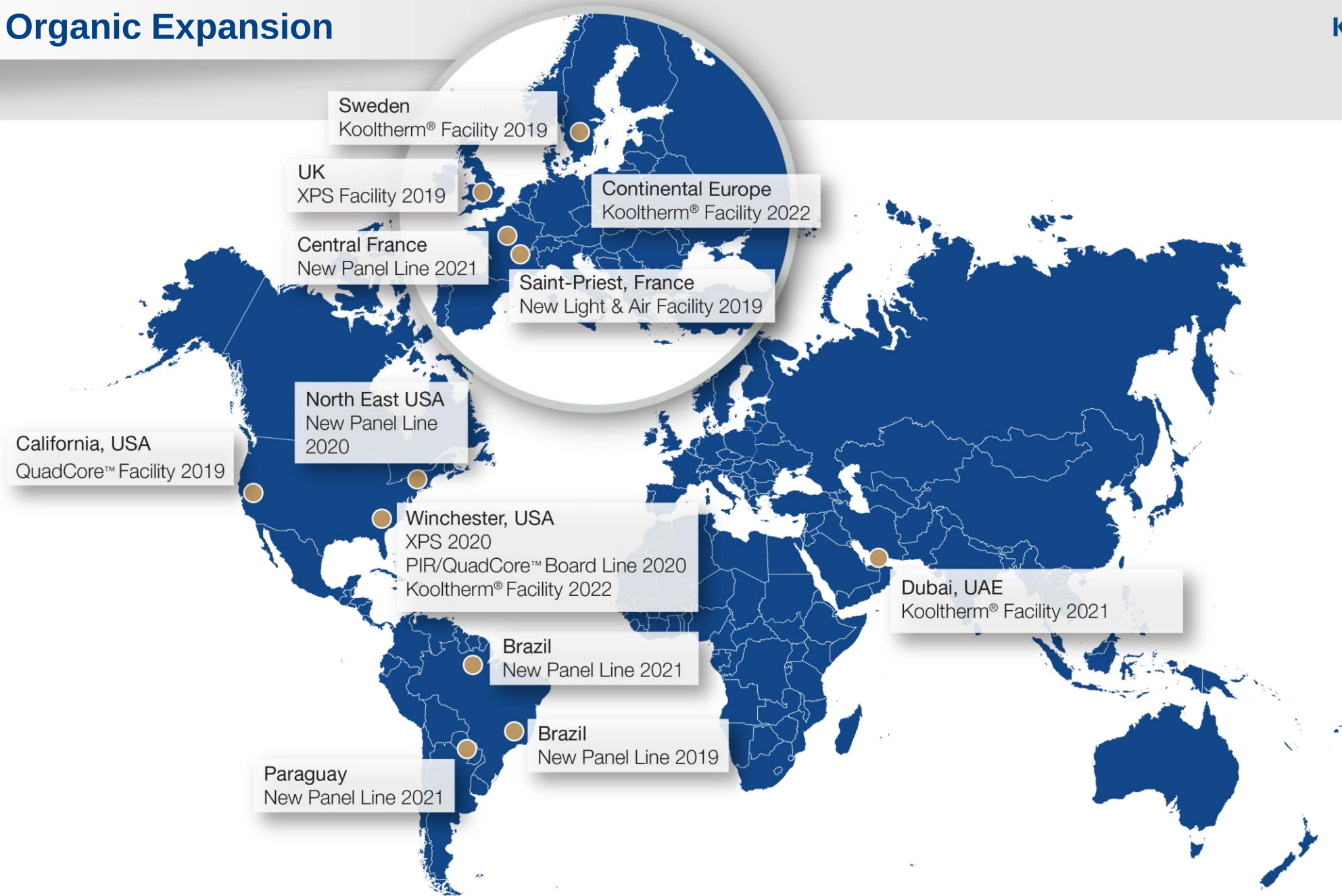
1,142%

Return on
additional
CapEx

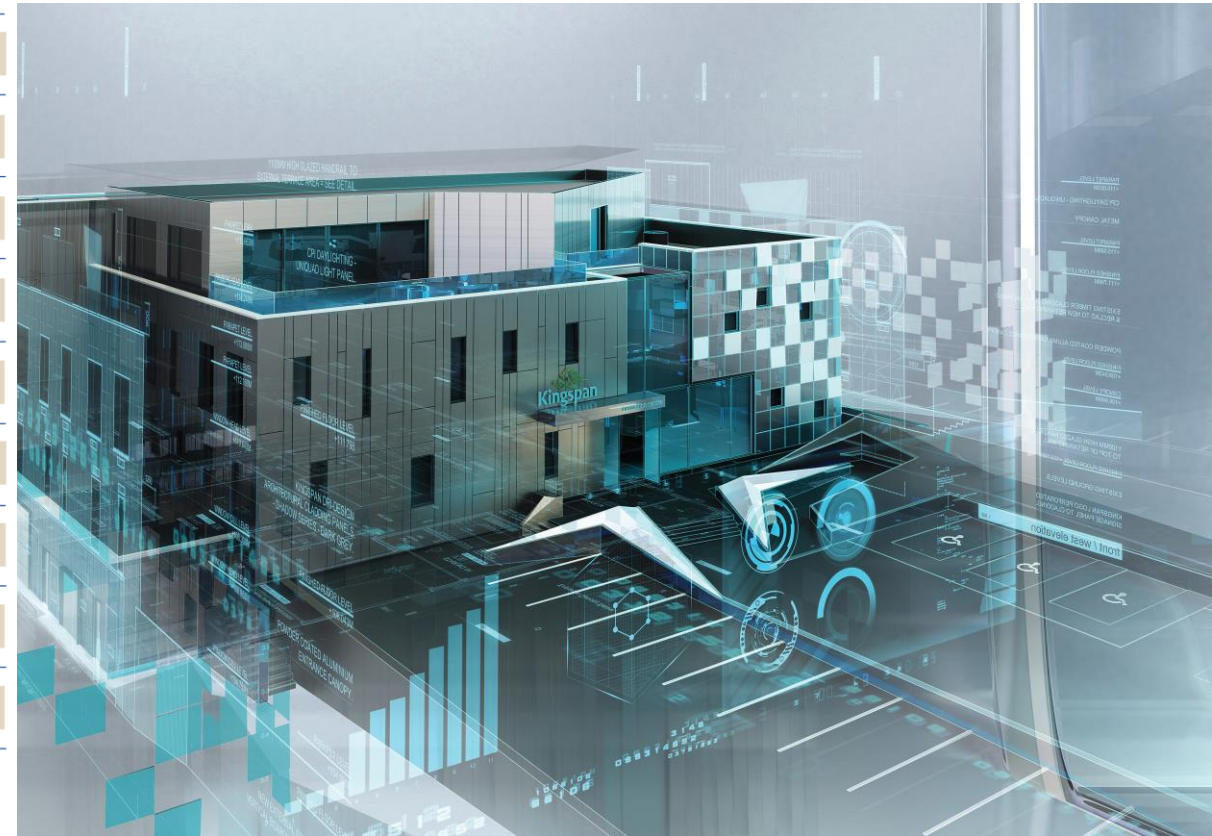
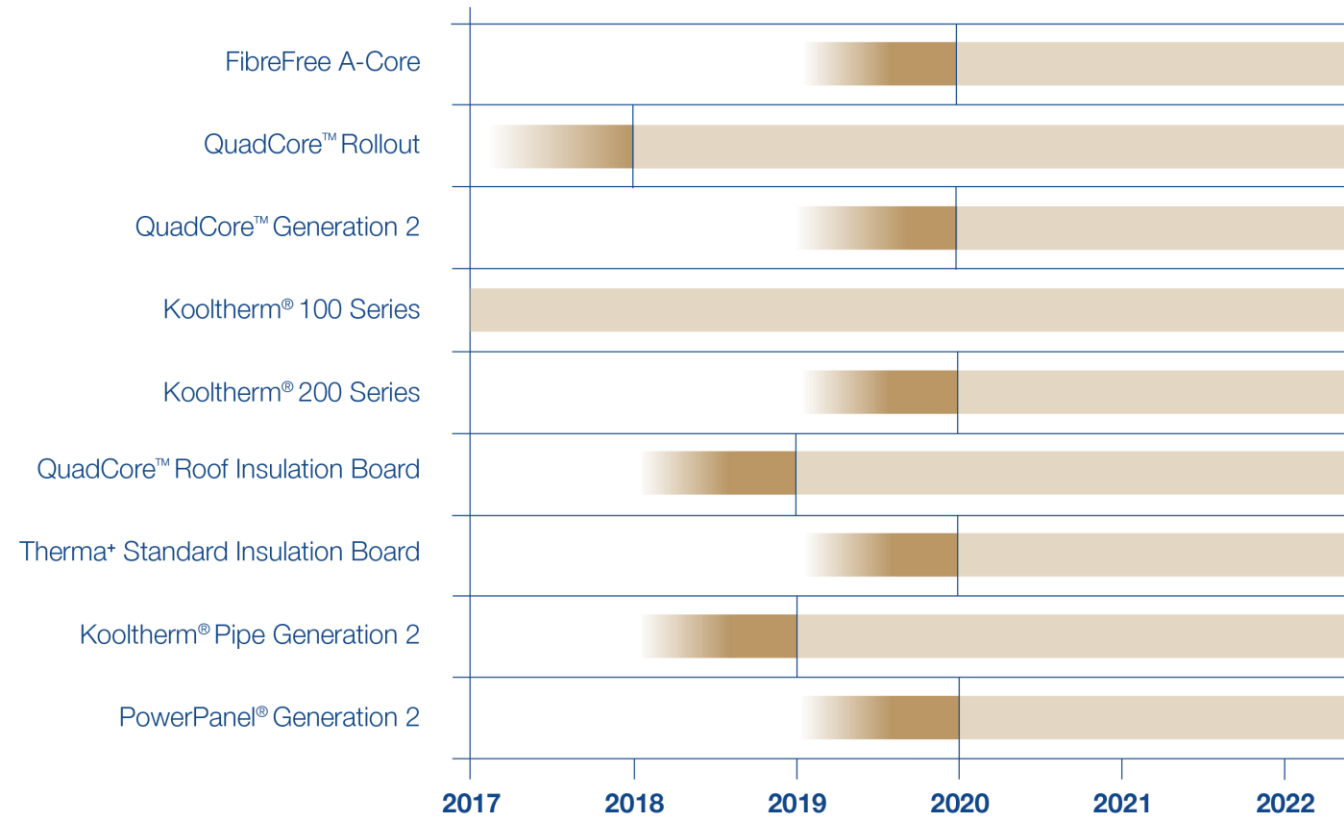
Completing the Envelope



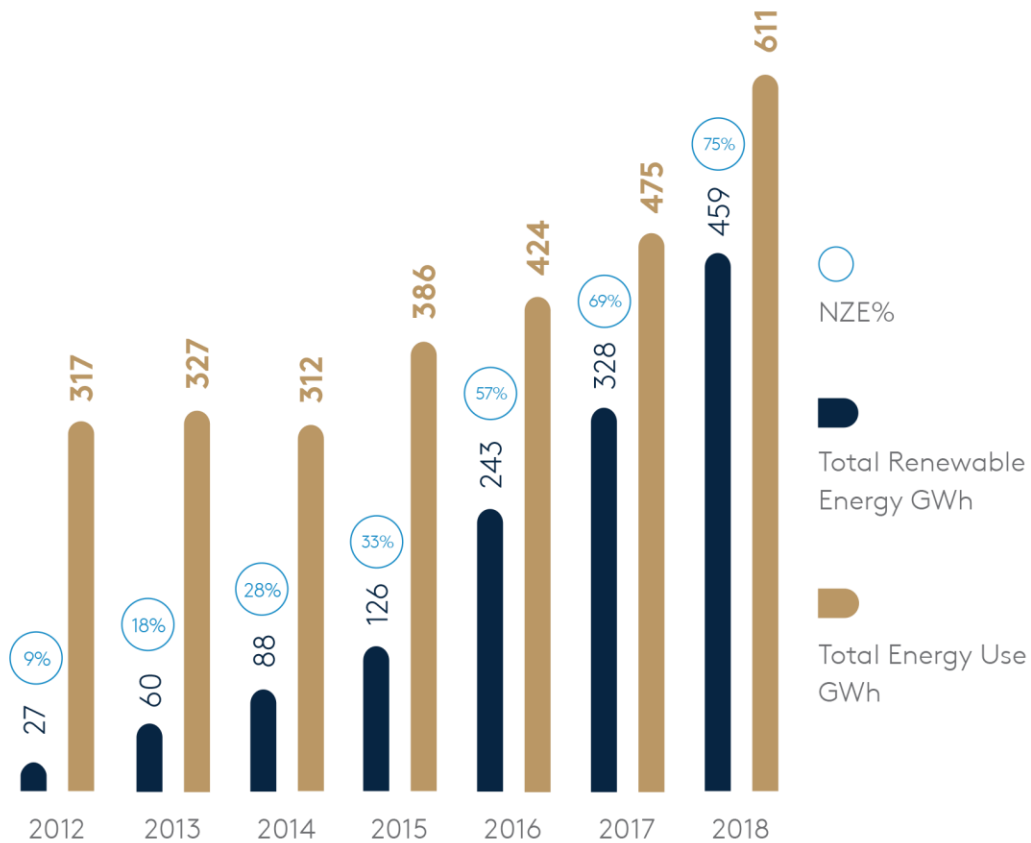
Global Organic Expansion



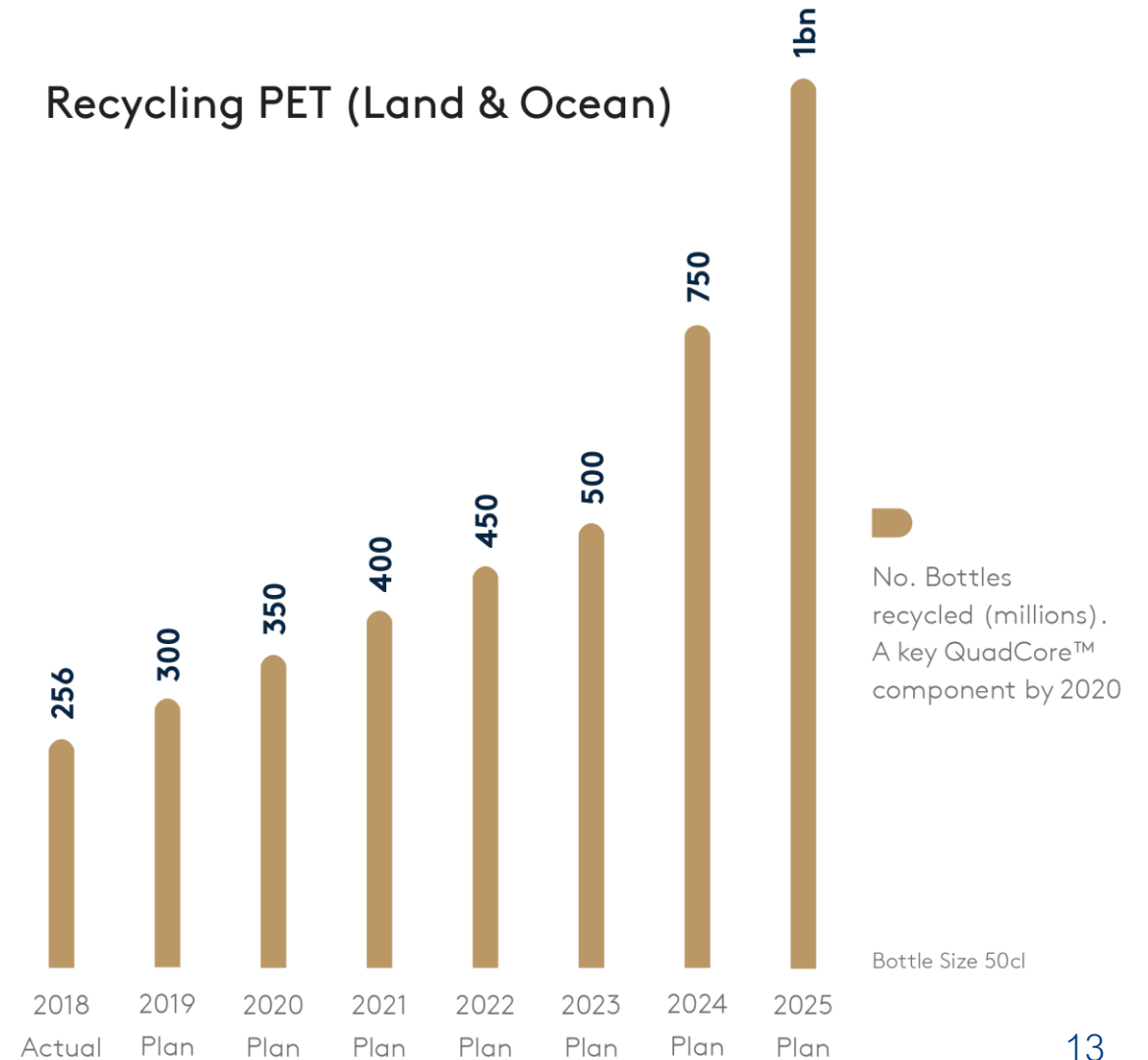
Key Innovations



Net-Zero Target 100% by 2020



Recycling PET (Land & Ocean)





We are a
community of doers.
We are Kingspan
people.



See more at:
[kingspan.com](https://www.kingspan.com)

Private Theater, Villemur-sur-Tarne, Southern France
Joris Ide



Multiple Dwellings, Le Stephanos Nantes, France

Joris Ide



University of Texas, Tyler, USA
Dri-Design



Moro Hub, Dubai, UAE

Insulated Panels



Astellas Pharm Inc., Kerry, Ireland
Insulated Panels, Solar PV, Light & Air



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