



KINGSPAN GROUP PLC

RESULTS FOR THE YEAR ENDED 31 DECEMBER 2022

Kingspan, the global leader in high-performance insulation and building envelope solutions, reports its preliminary results for the year ended 31 December 2022.

Financial Highlights:

- Revenue up 28% to €8.3bn, (pre-currency, up 25%).
- Trading profit up 10% to €833m, (pre-currency, up 7%).
- Acquisitions contributed 9% to sales growth and 8% to trading profit growth in the year.
- Milestone EBITDA of c. €1bn (2021: €893.2m) in the financial year.
- Group trading margin of 10.0%, a decrease of 160bps.
- Basic EPS up 8% to 329.5 cent.
- Final dividend per share of 23.8 cent (2021: 26.0 cent) giving a total dividend for the year of 49.4 cent (2021: 45.9 cent).
- Year end net debt¹ of €1,539.6m (2021: €756.1m). Net debt⁴ to EBITDA⁴ of 1.62x (2021: 0.88x).
- ROCE of 15.9% (2021: 19.5%), or 16.5% after annualised impact of acquisitions.

Operational Summary:

- Record year overall in a testing environment and a tougher second half.
- Insulated Panels sales increase of 23% driven by raw material price growth and a 46% increase in global sales volume of QuadCore™. Ground-breaking Lower Embodied Carbon (LEC) insulated panel launched recently.
- Insulation sales strongly ahead by 40% driven by inflation and acquisitions. District heating applications a standout performer. Significant progress on entry into the bio-based insulation category. AlphaCore® launching shortly. Technical insulation now comprising 35% of divisional revenue.
- Roofing + Waterproofing platform embedded. Annualised revenue run rate in excess of €500m. Ondura Group acquisition completed in September 2022 following Derbigum acquisition and strategic minority investment of 24% in Nordic Waterproofing.
- Technical insulation and roofing significantly increase the Group's exposure to RMI.
- Significant progress at Light + Air, sales increase of 27% and margins progressing year on year.
- Strong performance in Data + Flooring with sales up 33% and a strong data centre solutions pipeline into 2023.
- Invested a total of €1.3bn in acquisitions, purchase of minority interest and capex during the year.

Summary Financials:

	<i>FY'22</i>	<i>FY'21</i>	<i>change</i>
Revenue €m	8,341	6,497	+28%
Trading Profit² €m	833	755	+10%
Trading Margin³	10.0%	11.6%	-160bps
EBITDA⁵ €m	998	893	+12%
Profit after tax €m	616	571	+8%
EPS (cent)	330	306	+8%

¹ Net Debt pre-IFRS 16

² Operating profit before amortisation of intangibles and non trading item

³ Operating profit before amortisation of intangibles and non trading item divided by total revenue

⁴ Net debt to EBITDA ratio is pre-IFRS 16 per banking covenants

⁵ Earnings before finance costs, income taxes, depreciation, amortisation and non trading item

Gene M. Murtagh, Chief Executive Officer of Kingspan commented:

“The 2022 outturn was very satisfactory in the context of accumulating uncertainty over the course of a bumpy year that saw a strong first half performance giving way to a more subdued environment in the second half of the year.

Kingspan recorded another meaningful year in its contribution to lowering the CO2 emissions of buildings combined with record revenue and EBITDA touching €1 billion for the first time. Notwithstanding ongoing challenges in the global economy, we expect to see a continuation of the structural drive in favour of more sustainable buildings over the longer term.

Given the powerful combination of our global scale, the diversity of our end markets, our ability to grow organically and through acquisition, alongside our strong innovation pipeline and an ongoing societal drive for energy efficiency, we believe Kingspan is very well placed for continuing progress for the benefit of all stakeholders.”

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