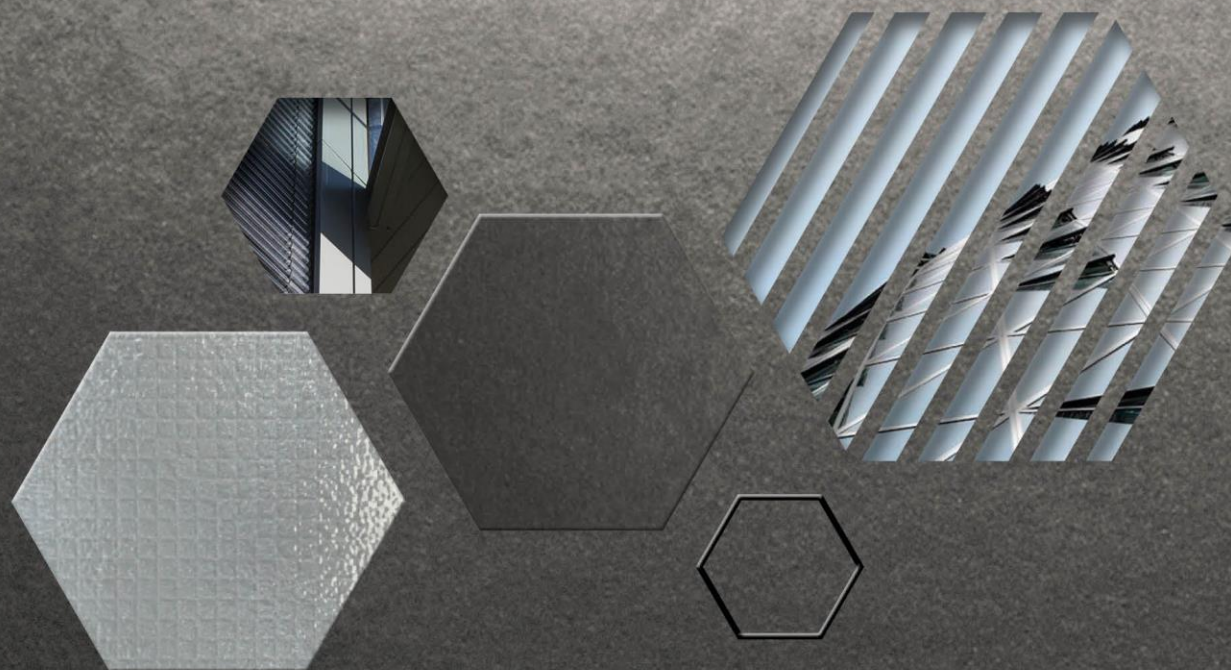


Kingspan Group plc Annual General Meeting

27th April 2017



DISCLAIMER



Forward Looking Statements

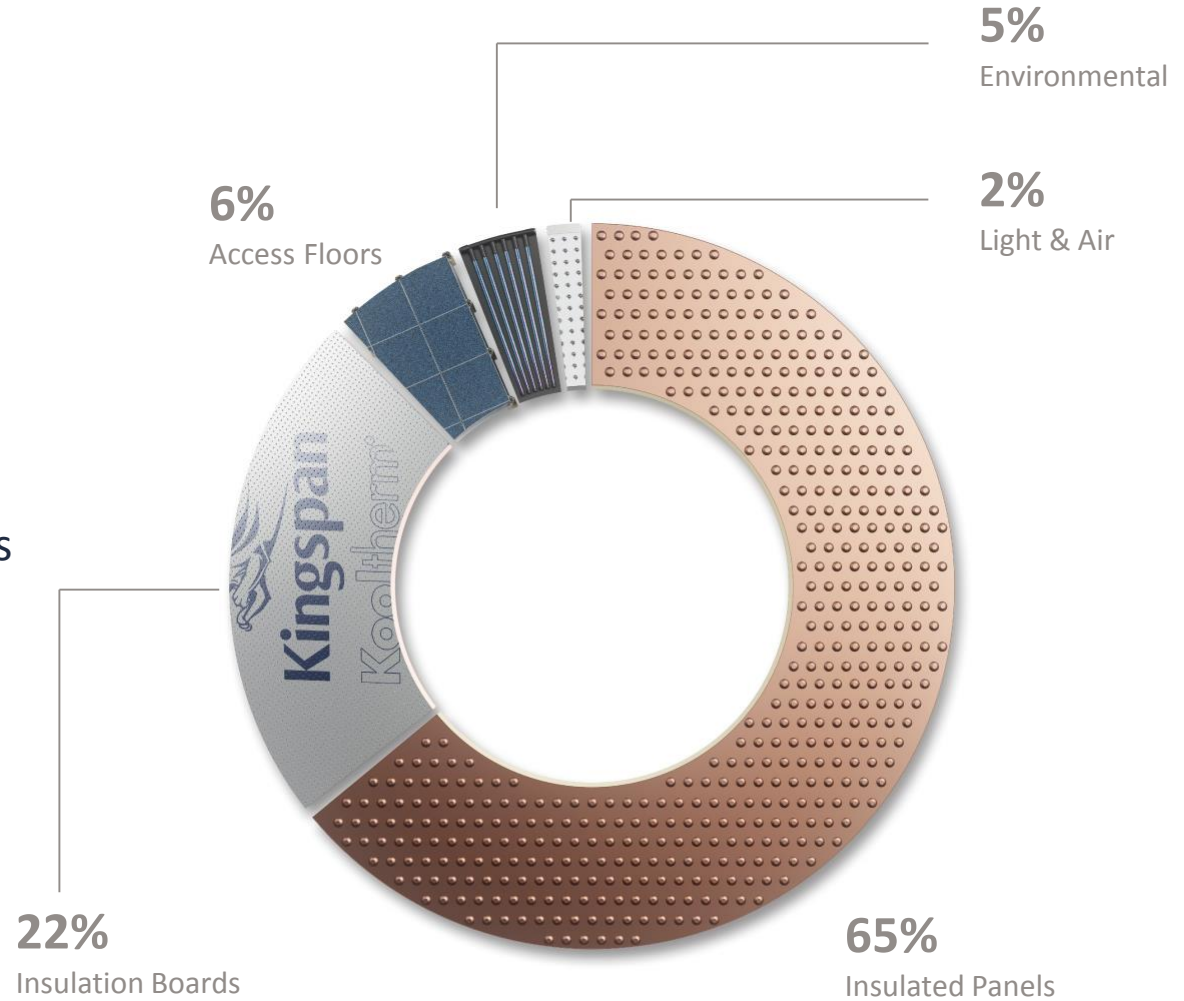
This presentation contains certain forward-looking statements including, without limitation, the Group's financial position, business strategy, plans and objectives of management for future operations. Such forward-looking information involves risks and uncertainties, assumptions and other factors that could cause the actual results, performance or achievements of the Group to differ materially from those in the forward-looking statements. The forward-looking statements in this presentation reflect views held only as of the date hereof. Neither Kingspan nor any other person gives any representation, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statements in this presentation will actually occur. Kingspan undertakes no duty to and will not necessarily update any such statements in light of new information or future events, except to the extent required by any applicable law or regulation.



THE BUSINESS



- A global leader in high performance insulation and building envelopes
- Market leading positions in UK, Mainland Europe, North America and Australasia
- Proprietary technology drives differentiation in product performance



WHAT WE DELIVER

**Excellence
in Energy**

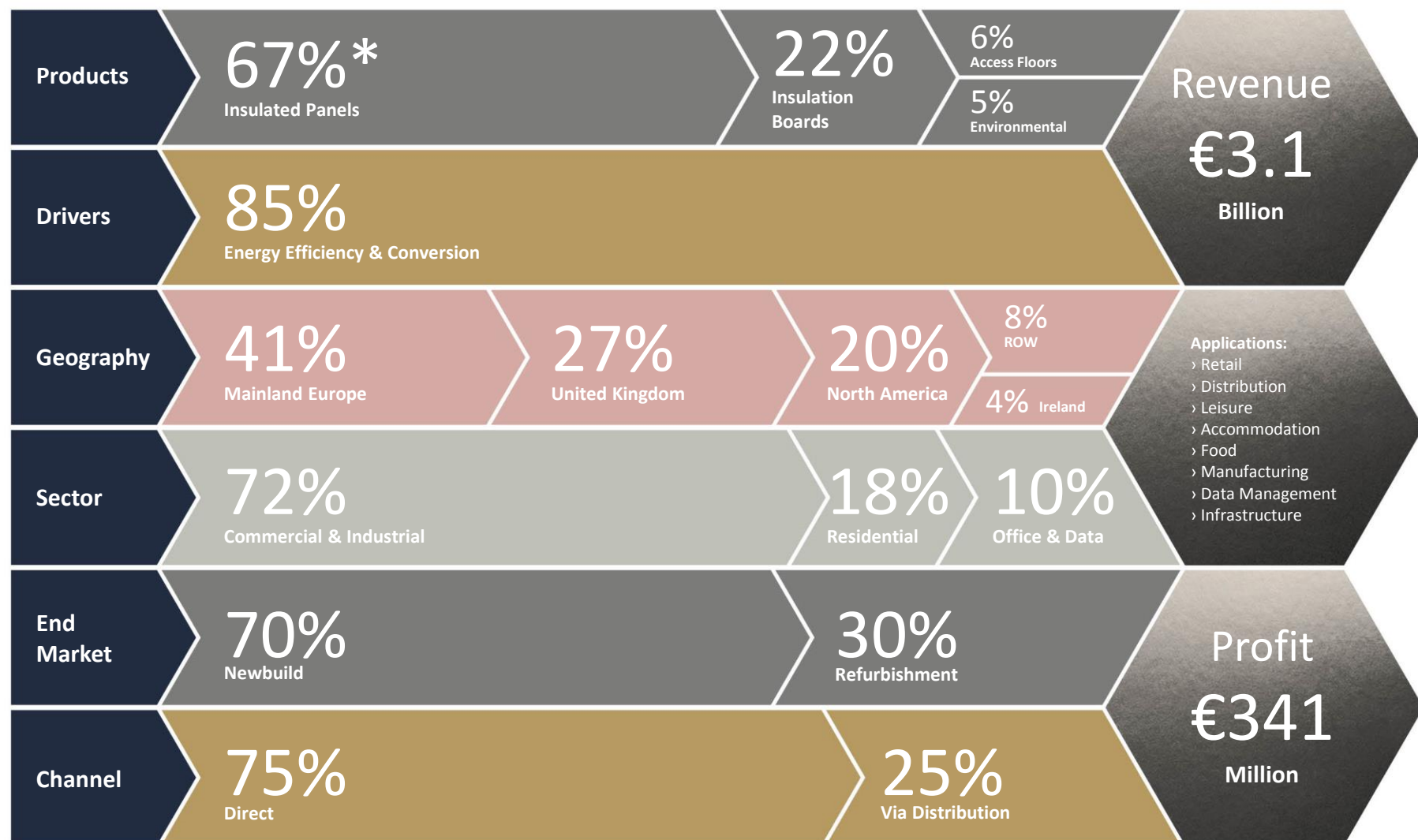
**Architectural
Inspiration**

**Fully
Integrated
Envelope
Solutions**

**Building
Science**

**Comfort
& Savings**

2016 IN A NUTSHELL



Brand → Specification → Differentiation

Above are based on internal estimates, and are directional rather than precise. Profit is EBITA.

*includes 2% Light & Air

OUR STRATEGY

- Be the leader in high performance insulation globally – proprietary and differentiating technologies
- Be the world's leading provider of low energy building envelopes
- Greater geographic reach – focus on The Americas, Continental Europe and certain developing markets
- 20% ROI target

INNOVATION

PENETRATION

NET ZERO
ENERGY

GLOBALISATION

COMPLETING THE ENVELOPE



**Kingspan
Insulation Boards**
Global Leadership
– continue to drive
worldwide reach
through greenfield
and consolidation

**Kingspan
Insulated Panels
& Facades**
Global Leadership
– continue to drive
worldwide reach
through greenfield
and consolidation

**Kingspan
Access Floors**
Global Leadership
– continue to drive
worldwide reach
through greenfield
and consolidation

**Kingspan
Flatroof
Membrane**
Embryonic position
presently –
Global Scale
Opportunity

**Kingspan
Light & Air**
Embryonic position
presently –
Global Scale
Opportunity

**Kingspan
Industrial
Insulation**
Embryonic position
presently –
Global Scale
Opportunity



January – March 2017*



Revenue up 24% to €831.2m

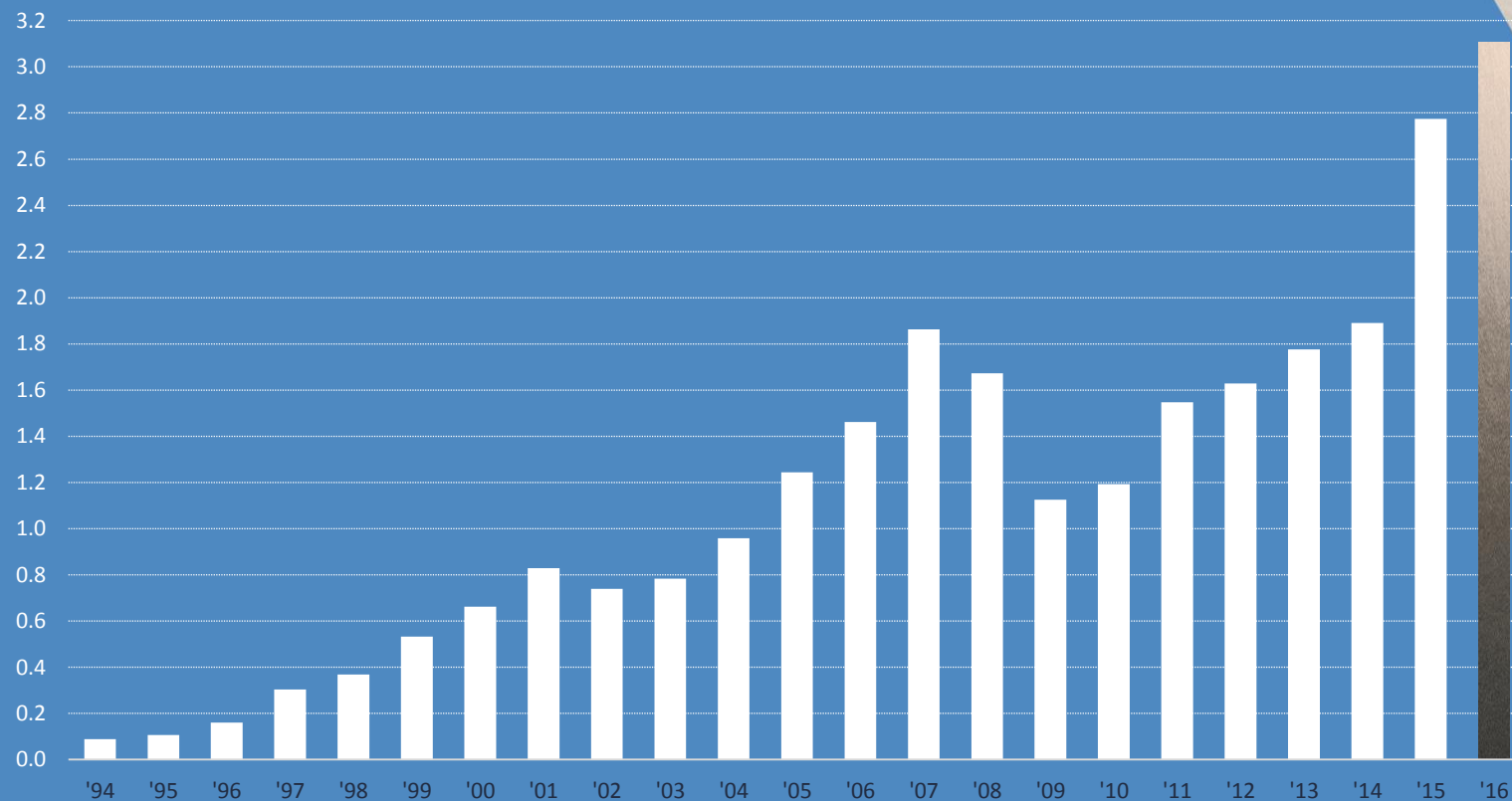
+26% at constant currency
+14% pre-acquisition & at constant currency

Insulated Panels	+32%**
Insulation Boards	+8%
Access Floors	+6%
Environmental	+13%
**includes 6% Light & Air	

OUR EVOLUTION – REVENUE

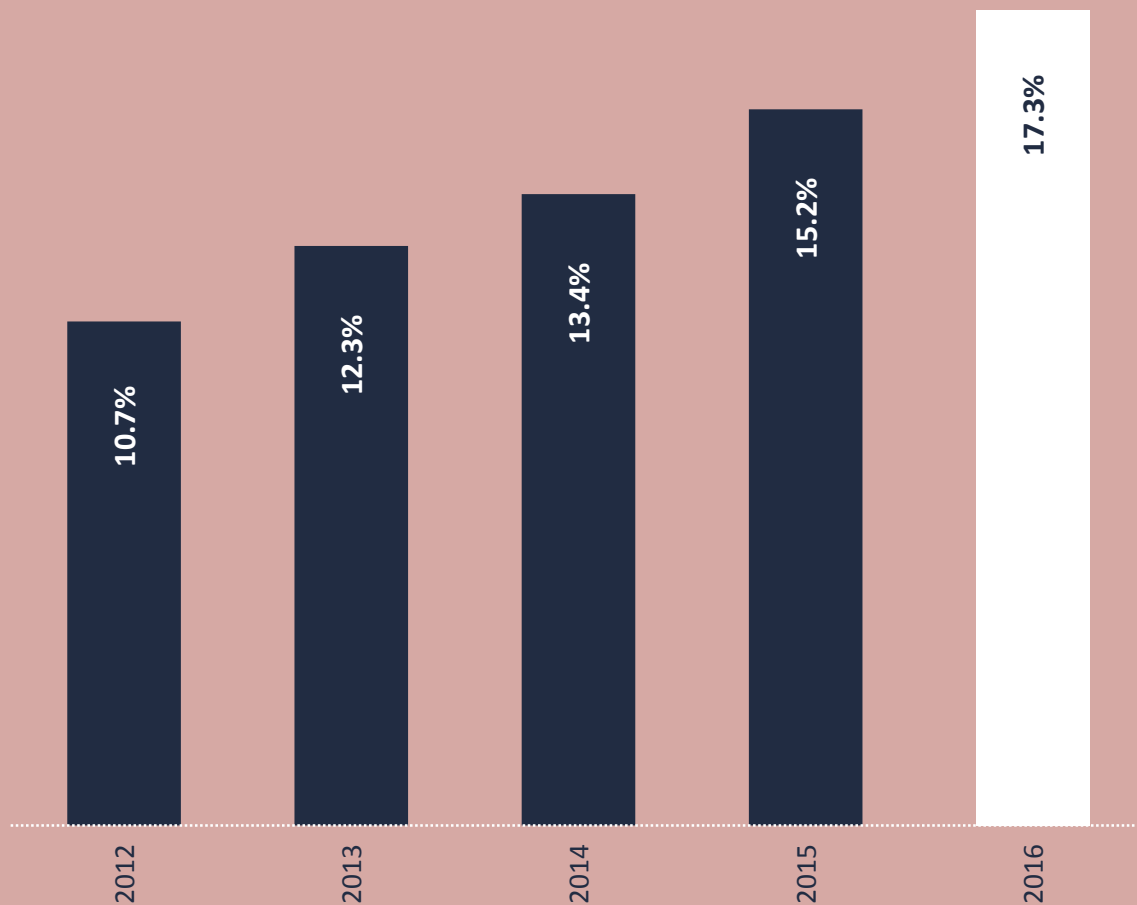


CAGR = 17.5%

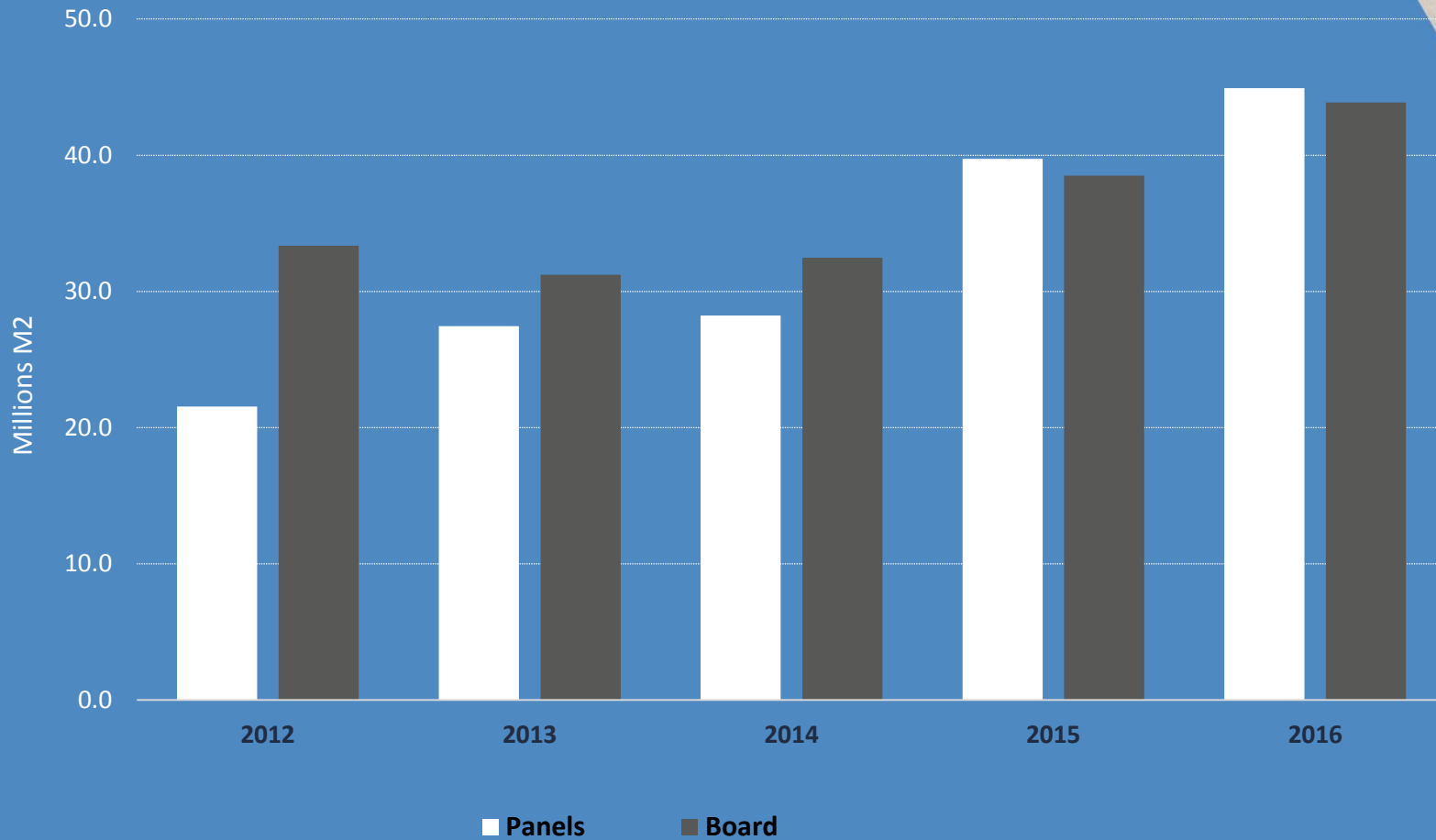


Sales
(€bn)

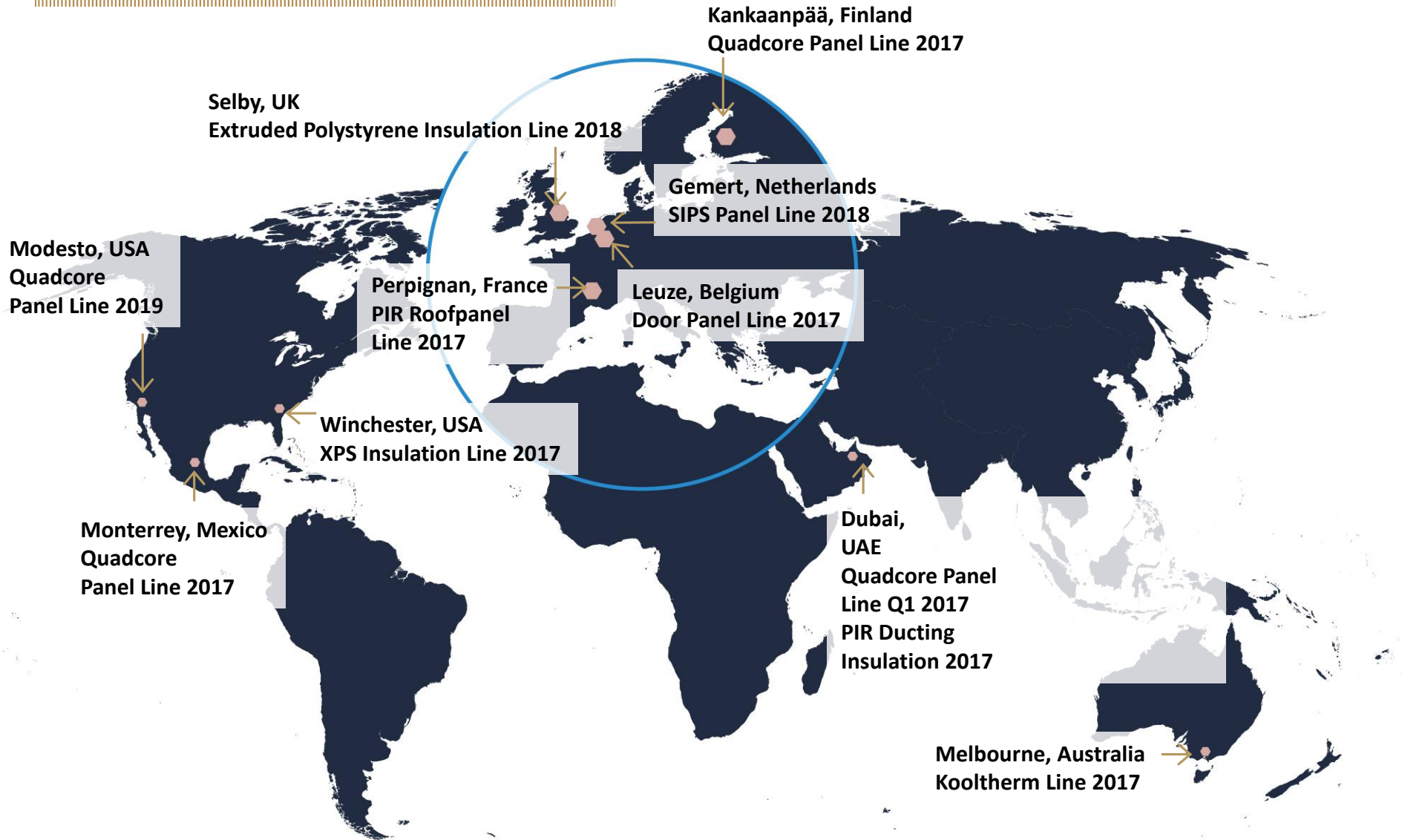
GROWING ROCE



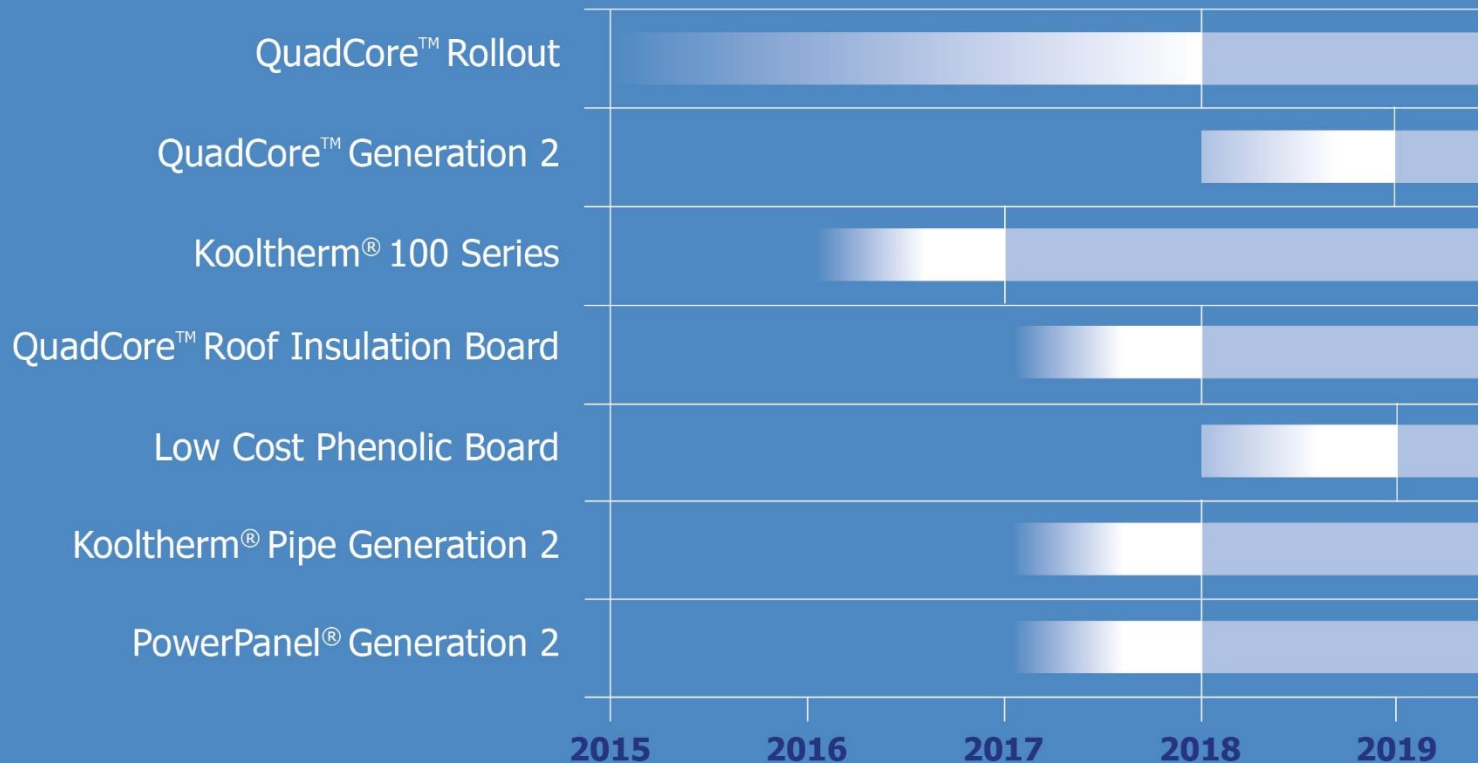
PANELS & BOARD – SALES VOLUME



GLOBAL ORGANIC EXPANSION



KEY INNOVATIONS

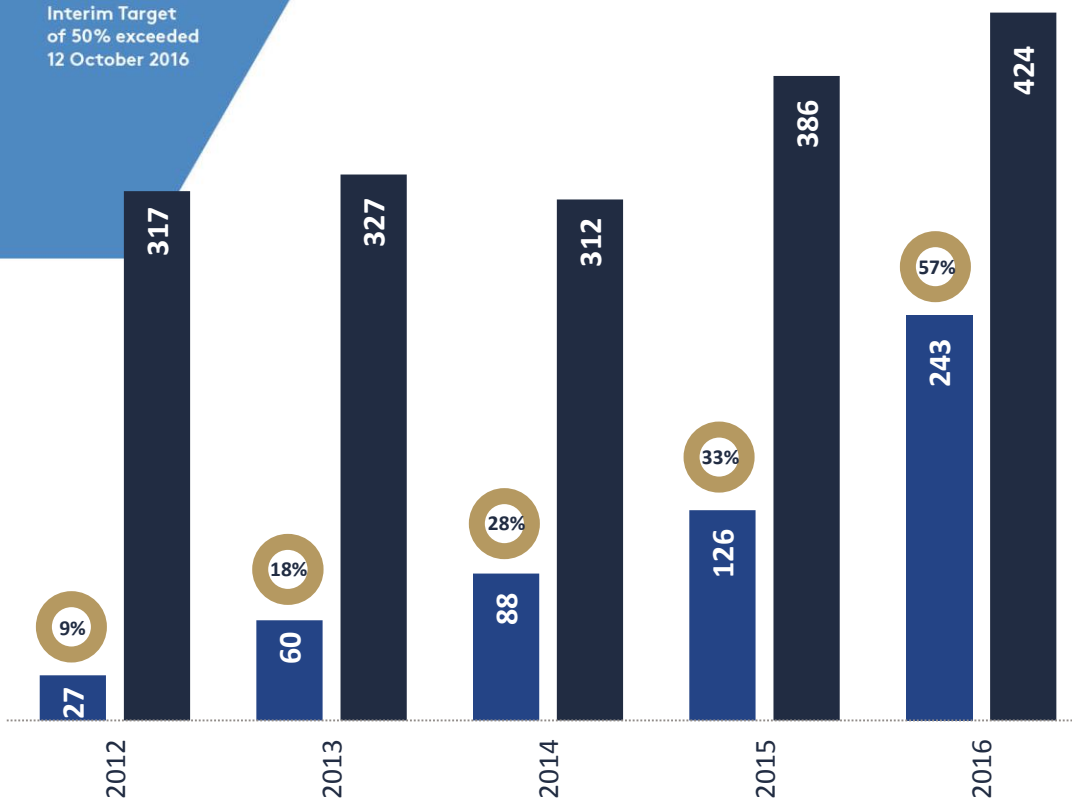


OUR NET ZERO ENERGY PATH



NET ZERO ENERGY

← **57%**
Interim Target
of 50% exceeded
12 October 2016



■ Total Renewable Energy GWh

■ Total Energy Use GWh

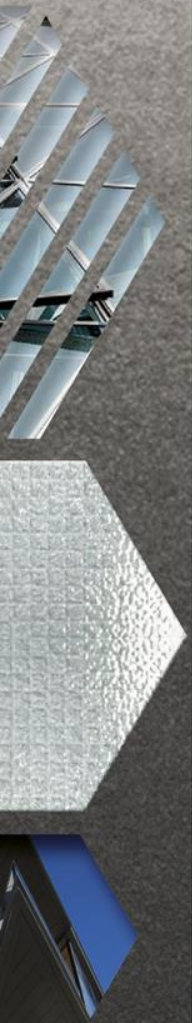
○ NZE%

Kingspan Insulation, Somerton, Melbourne, Australia



Energy Academy, Groningen, The Netherlands

Insulation



Copenhagen International School Insulated Panels



Daytona International Speedway, USA

Insulated Panels



Battery Manufacturing Facility, Reno, USA

Insulated Panels



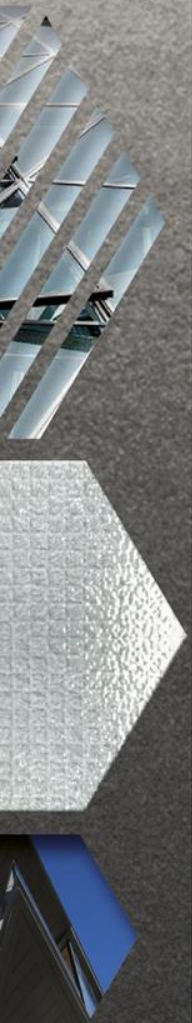
Data Centre, Dublin

Insulated Panels, Access Floors, Insulation



Tech Campus, Cupertino, USA

Insulated Panels, Access Floors





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