



To reinforce our Strategic Procurement team in Bicske, we are seeking a

CATEGORY MANAGER

[all genders]



Vincotech

Headquartered in Unterhaching near Munich, Germany, we also own and operate a plant in Bicske, Hungary, and maintain sales offices around the world. Our global team of 700 people welcomes you to Vincotech, a Mitsubishi Electric Corporation company.

We ambitiously tackle the surging demand for efficient power conversion. Our innovative power modules bring our customers' best ideas to life and facilitate market-leading, energy-efficient applications. With speed and flexibility, we improve people's lives around the world and create a sustainable future. We attribute our international success to our **unstoppable team**.

Our amazing employees leverage each other's strengths and support one another unconditionally to succeed together. **Every individual is key to our exceptional performance**. Each is appreciated and empowered to make the most of their potential. We are motivated and rightly so, for our work is **impactful**.

Our promise to you is clear: **We bring our customers' best ideas to life**. Join us and **empower meaningful ideas**.

To make the best out of your work, we need you to:

- / Lead the procurement categories for SMDs and interconnect materials [solder, silicones, adhesives, etc.] used in power electronics
- / Manage supplier relationships strategically, building reliable long-term partnerships with key suppliers while streamlining the existing supplier portfolio to Vincotech's needs
- / Develop impactful sourcing strategies, considering cost, logistics, quality, and innovation, and implement them with Vincotech's cross-functional teams
- / Analyze markets, trends, risks and opportunities, and identify potential new sources that meet our requirements
- / Conduct price and performance analyses for benchmarking and negotiations
- / Negotiate prices and terms with vendors and convert them into contracts
- / Partner with R&D and Engineering to define the right products and processes for the future of our business

LET'S EMPOWER MEANINGFUL IDEAS!

You are a good fit, if you have:

- / A university degree in industrial engineering, business administration, electrical engineering, or a related field
- / 5+ years' experience in B2B purchasing or supply chain management in electronics, distribution, or the EMS industry in an international environment
- / Experience working in semiconductor distribution or doing business directly with distributors and OEMs of various sizes
- / Solid expertise in purchasing practices, techniques, and strategies
- / A hands-on mindset
- / The willingness to travel
- / An action-oriented, problem-solving attitude and an independent working style
- / Excellent command of English and Hungarian; German is a plus

Join us and succeed in a winning team:

- / Be part of an international company championing efficient, affordable energy use — a megatrend of today and a necessity for tomorrow's generations
- / Drive change and directly impact our future business
- / Receive the support you need to grow in your role as Category Manager and beyond
- / Thrive in a culture where flat hierarchies and fast decisions are the norm, not the exception
- / Enjoy long-term career prospects, an attractive salary, and excellent benefits as part of your Vincotech package

We welcome your application and look forward to discussing how Vincotech can become your next career choice.