

CREATING BRIGHTER FUTURES IN EDUCATION WITH HP

How Jungle IT helped iExel optimise their investment in devices to enable students and staff to work efficiently



About iExel Education Trust

Exel is an inclusive Trust striving to provide outstanding education to create a happy, exciting, and thriving environment amongst their academies, pupils, and staff.

Working together, iExel supports all pupils to ensure they can overcome barriers to learning, aim high in their aspirations, and make a positive impact within the communities they serve.

Overview



Industry:
Education



Services Adopted:
HP Partnership Program



The Challenge

With multiple schools and academies within their remit, iExel are responsible for deploying and maintaining a large number of devices.

They were presented with a challenge in that they found they had a large number of aging devices.

With this challenge came increased inefficiencies, disruptions in the classroom due to tech failures. In addition they was a need to fix these recurring technical issues with devices which was proving to be costly.

The Jungle IT Process

The HP Brighter Futures campaign supports the education sector with cost-saving IT services from the best UK providers. We're proud to be one of them - with a Net Promoter Score above 90 to show for it.

When budgets are tight and time's even tighter, tech upgrades rarely top priority lists. We get it. That's why Brighter Futures offers flexible lease options and up to £150 cashback on a range of traded-in devices - helping you stretch every penny while still upgrading to top-tier tech.



1

Assessment

The project began with IExel outlining the specifications required for the replacement hardware. At Jungle we then provided different tailored options for consideration, ensuring that IExel's investment would be future-proofed which is particularly important given the budget constraints often faced in the education sector.

2

Proof of Concept

At Jungle, we collaborated with HP and IExel to arrange the delivery of three trial devices, allowing IExel to evaluate their suitability before making a purchasing decision.

3

Purchase

Following the trial, IExel shared valuable feedback on the devices, which led to the decision to proceed with a full hardware refresh



The Outcome

Key benefits of the the HP Brighter Futures Program include:

- £12,000.00 in cashback from the trade-in of their old devices.
- Students and staff have access to up to date devices to use for digital learning.
- The IT team have more time to focus on teaching staff the new technologies and ways of teaching which is beneficial for both staff and students

Jungle IT has an extensive experience of working with schools. we've been working with them for a while and trust they have the knowledge to deliver

Ready to take the next step on your IT journey?

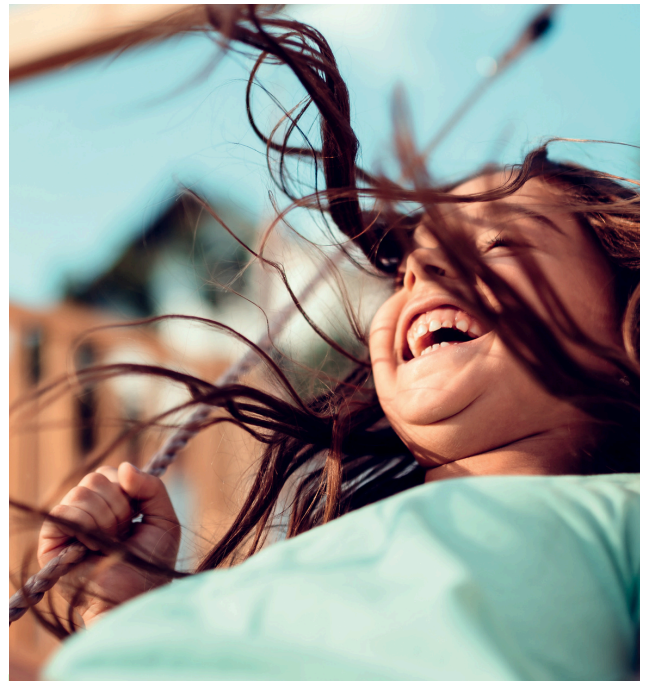
Short on in-house expertise? No problem.

As one of the few MSPS in England, we bring specialist skills and hands-on support to help you get the best from your tech - from fixing the fiddly stuff to building robust IT systems that keep focus on students, not troubleshooting.

We believe IT starts with people. That's why this isn't just IT support for education; it's a partnership.

Book a discovery call to find out how your business can benefit from our experience and expertise

[Book a discovery call](#)



Working together to create brighter futures for students, teachers and the environment.



Brighter Futures

