

Our Managed Services Solution

Manufacturing and Distribution case study



Customer Profile



Our partner is a food manufacturing facility and distribution hub in Mobile, AL

The Challenge

Significant labor challenges were impacting production, quality, performance, and costs.

- Constant turnover of contract and FTEs resulting in understaffed mission-critical positions
- High costs of per unit labor, lower productivity, and excessive waste
- Management distracted from necessary tasks due to managing constant employee turnover

Our Solution

Clark Personnel replaced the existing temporary agency with a Customized Managed Services Solution:

- Provided onsite Managed Services Program with Talent Onsite Management staff
- Introduced performance-based pay program
- Developed and implemented custom reporting technologies to measure department KPIs, labor costs per unit and employee performance

Results



Decreased turnover from 85% to 10%



50% reduction in labor cost per unit



Grew staff from 30 to over 100



Enhanced department and manager visibility

Scan to learn more



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