



# New York People and Company News, Week of March 20, 2026

By Paul Bubny, March 2026, 2026

[Lument](#) recently hired [Alex Florea](#) as managing director and [Kevin Lukehart](#) as director to support the firm's expansion of its real estate investment sales platform into seniors housing, with a focus on advising seniors housing investors, developers, and owner-operators on marketing and disposition strategy, as well as portfolio optimization. Florea will lead the team, working closely with [John Sebree](#), head of real estate investment sales, and [Aaron Becker](#), head of seniors housing and healthcare debt production.

[RIPCO Real Estate](#), a leading commercial real estate brokerage firm, has promoted [Beth Rosen](#) to vice chair. In her new role, Rosen will focus on mentoring and developing junior brokers, with an emphasis on building strong fundamentals in retail leasing and fostering strategic, big-picture thinking. She will continue to be based in RIPCO Real Estate's Manhattan office and will be responsible for expanding client proposals and presentations that support firmwide business growth, while advising on internal systems and processes to further strengthen RIPCO's platform.

[Stellar Management](#), a New York City-based real estate investment and management firm, has appointed [Matthew Lembo](#) and [Ryan Jackson](#) as co-CEOs, effective immediately. They

succeeded Larry Gluck, who founded the firm in 1985.

[Kadima Industrial Partners](#), formerly known as DH Property Holdings, launched its dedicated Industrial Outdoor Storage (IOS) platform and appointed [Eitan Gerszberg](#) as director of IOS acquisitions. Kadima has been an early mover in the IOS space, assembling more than 100 acres of IOS assets valued in excess of \$200 million, including a 50-acre site in New York City. The launch of a formal IOS platform builds on that foundation, the company said.

[DeSimone Consulting Engineering](#) has announced that [Vincent Salvatoriello](#) has joined the firm as a principal to lead its advisory practice and strengthen the firm's capacity to deliver integrated services across complex capital developments for its clients. With more than 30 years of experience advising owners, developers, and institutional stakeholders, Salvatoriello has managed major investment and construction projects and brings deep expertise in governance strategy, capital program oversight risk management, and claims and disputes resolution to DeSimone.

Construction law firm [Zetlin & De Chiara LLP](#) said that [Nicholas J. Kauffman](#), a nearly 30-year veteran construction litigator, has joined as a partner in the firm's New York office. As a

leading construction law firm advising clients across all stages of the built environment, his addition strengthens the firm's bench at a time when construction litigation, risk management, and dispute resolution are top of mind across the industry.

[Kensington Vanguard National Land Services](#), one of the largest independent, full-service national title insurance agencies in the country, announced that [Girl Gang](#), co-founded by [Michelle Kleger](#), a managing director at KV, received the *Crain's* award for Women Forward Workplaces. She recently accepted the award at Crain's 2025 Women of Influence Luncheon. Kleger began her career at KV in 2016, the same year she co-founded a New York City-based real estate networking group for women called Girl Gang with her friend [Gabrielle Everett](#). Ten years later, the Girl Gang national community consists of over 3,000 professional women in real estate.

[Huntsman Architectural Group](#) has hired [Damir Pozderac](#) as technical director / senior architect. Based in the firm's New York City office, Damir will support projects nationally across the firm's three offices.

[Ira Zlotowitz](#), founder of [GPARENCY](#) and board member of national commercial real estate brokerage Eastern Union, announced the launch of AveryGPT, a lender intelligence platform. It is designed to help mortgage brokers and in-house finance teams identify and connect with the most active and relevant lenders for any commercial real estate transaction in any geographic location nationwide.

[AWH Partners](#), a privately held national hotel real estate investment, management and development firm, announced the first of a series of closings for its \$100-million Strategic Income Fund. Launched in August 2025, the

fund will capitalize on current market conditions—including motivated sellers, limited competition and attractive valuations—to acquire high-quality hospitality assets capable of generating consistent income while reducing exposure to economic cycles and localized downturns.

[Benefit Street Partners L.L.C.](#) announced the closing of BSPDF 2026-FL3 (FL3), a \$1.1-billion managed Commercial Real Estate Collateralized Loan Obligation. FL3 features a 30-month reinvestment period and was structured with a 180-day ramp-up acquisition period. FL3 has an initial advance rate of 88.625% and a weighted average interest cost of 1M CME Term SOFR+1.68% before accounting for transaction costs. J.P. Morgan Securities LLC served as sole structuring agent. Atlas SP Securities, a division of Apollo Global Securities, LLC, Barclays Capital Inc., Citigroup Global Markets Inc., and Wells Fargo Securities, LLC served as co-lead managers and joint bookrunners.