



[ CASE STUDY ]

## From Tradition to Transformation: Todd & Sargent's Shift to Autodesk with ARKANCE

FIRM SIZE

< 500

FIRM TYPE

Design Build  
General  
Contractor

FOCUS AREA

Ag-Industrial

TOOLS

 **AUTODESK**  
Construction Cloud



ARKANCE IMPACT



Implementation & Setup



Training & Enablement



Digital Transformation Consulting

RESULTS ACHIEVED

- ✓ Improved project visibility
- ✓ Faster RFI & submittal turnaround
- ✓ Standardized workflows across teams
- ✓ Accelerated technology adoption

ABOUT TODD & SARGENT

Founded in 1933, Todd & Sargent is a design-build general contractor serving agricultural and industrial clients across North America. The company began as a builder of wood-frame grain elevators, later evolving under new leadership to specialize in steel and vertical slip form concrete structures. Today, Todd & Sargent partners with agricultural cooperatives, private companies, and grain processors to design and construct state-of-the-art facilities that support food production and supply chain operations.

With deep construction expertise, in-house engineering capabilities, and self-performed field crews, Todd & Sargent is known for its ability to take projects from concept through completion.

# Discover how Todd & Sargent **modernized project delivery across the ag-industrial sector by adopting Autodesk Construction Cloud**, strengthening collaboration.

## Recognizing the Need for Change

In recent years, Todd & Sargent's clients have faced growing challenges, ranging from economic fluctuations to shifting consumer demand. Supporting clients effectively required greater coordination, transparency, and control across projects.

Internally, Todd & Sargent relied on spreadsheets and manual workflows for project management, making collaboration and data consistency difficult as project volume and complexity increased. It became clear that the company needed a more scalable, connected digital environment.



“Autodesk stood out as the best fit for Todd & Sargent in terms of flexibility, features, and long-term scalability.”

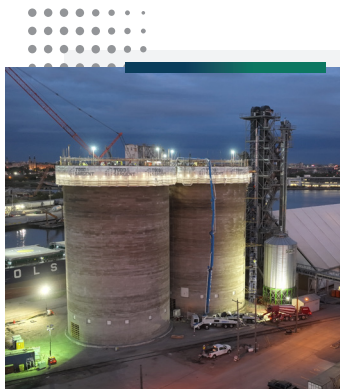
**Kristen Black**

Training and Development Lead, Todd & Sargent

## Selecting Autodesk Construction Cloud

After an operational assessment conducted with an external consulting firm, Todd & Sargent evaluated several platforms and chose Autodesk Construction Cloud (ACC) for its configurability, workflow customization, and ability to integrate with existing systems. The platform also provided a path to centralize project communication, document control, and stakeholder coordination.

ACC empowers project managers, engineers, and field teams to work from the same real-time data—ensuring decisions are informed and consistent at every step.



## The Role of ARKANCE: Strategic Enablement and Training

To ensure successful adoption, Todd & Sargent partnered with ARKANCE for implementation, configuration, and training. As a recommended Autodesk partner with deep construction workflow expertise, ARKANCE guided the team through system setup, role-based training, onboarding, and the creation of internal documentation to support ongoing learning.

Through this partnership, Todd & Sargent was able to establish scalable workflows that aligned with how their teams already worked—reducing disruption while improving collaboration.

## Transformative Operational Impact

Since implementing ACC, Todd & Sargent has seen measurable improvements across project delivery:

| Improvement Area     | Impact                                                                                            |
|----------------------|---------------------------------------------------------------------------------------------------|
| Workflow Efficiency  | Submittals, RFIs, and documentation processes now move faster with less manual work.              |
| Collaboration        | Internal teams and external partners access the same current information, improving coordination. |
| Real-Time Visibility | Project data is more accurate and timely, strengthening decision-making and risk management.      |

“Support from ARKANCE with onboarding to ACC was phenomenal. From initial setup and configuration to training and ongoing support.”

**Faye Murray**

Senior Project Coordinator, Todd & Sargent

“Todd & Sargent is committed to continuous improvement within the platform, and we know we’ll keep evolving as our needs change.”

**Kristen Black**

Training and Development Lead, Todd & Sargent

## Positioned for the Future

Looking ahead, Todd & Sargent plans to deepen its digital ecosystem by integrating ACC with its ERP system and expanding into labor tracking and reporting. These initiatives will further strengthen forecasting, scheduling, and resource planning.

By combining a legacy of craftsmanship with modern digital tools, Todd & Sargent is building not just stronger facilities—but a more adaptable, data-driven, and resilient organization.

## A Foundation for Continued Success

Todd & Sargent’s digital transformation illustrates what is possible when forward-thinking leadership, purpose-built technology, and expert enablement come together. With Autodesk Construction Cloud and ARKANCE as strategic partners, the company has established a platform for long-term efficiency, scalability, and innovation.



Reach out to your local representative for more information.  
**Together we will find the solution that fits your needs.**

CONTACT SALES

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