

Job Vacancy

14 February 2024

SENIOR PROJECT MANAGER (m/f/x) for Strategic Matchmaking

The BMW Foundation Herbert Quandt is an action platform that unites leaders from business, politics, and academia. Together, we identify areas for action and develop concrete solutions to complex global challenges such as climate change and clean energy alternatives. Going beyond borders, cultures, and systems, we promote innovative and sustainable changes that enable innovative economies and resilient democracies. The BMW Foundation is a partner of the Energy Resilience Leadership Group (ERLG), working towards supporting Europe's energy resilience and establishing the foundation for a net-zero future.

The Energy Resilience Leadership Group (ERLG) is a multi-stakeholder initiative founded by Breakthrough Energy and Siemens Energy that brings together corporate CEOs, political leaders, financial institutions, and startups at the technology frontier. The Group was launched at the 2023 Munich Security Conference with the goal to enhance Europe's energy resilience by rapidly bringing emerging climate technologies to scale. ERLG forges partnerships between startups and corporates to work towards deploying commercially viable projects that replace the use of natural gas in industry, heating, and the power sector.

The BMW Foundation is searching for a dynamic Senior Project Manager (m/f/x) to assist the ERLG Initiative in promoting climate protection and enhancing Europe's energy resilience and innovation. The primary objective is to effectively coordinate the matchmaking process between industry entities and startups, facilitating collaboration and scaling up climate technologies to meet the stringent regulatory industry targets for achieving climate action in a net-zero world. This pivotal role requires exceptional communication skills, demonstrated experience in relationship-building and developing strong partnerships, and the ability to curate successful connections between diverse stakeholders.

Your tasks – What we are looking for:

- **Strategic Matchmaking:** Lead the strategic planning and execution of industry-startup matchmaking initiatives, identifying synergies and opportunities for collaboration.
- **Stakeholder Engagement:** Cultivate relationships with industry leaders, startups, and relevant stakeholders, understanding their needs and aligning them for mutually beneficial partnerships.
- **Event Leadership:** Organize and oversee events, workshops, and networking sessions to facilitate meaningful interactions and foster connections within the industry-startup ecosystem.
- **Representative Functions:** Serve as a representative of the ERLG initiative, advocating for the program's objectives, and engaging with stakeholders through presentations, meetings, and public speaking engagements.
- **Project Oversight:** Manage the end-to-end process of matchmaking, from initial contact to ongoing relationship management, ensuring smooth and successful collaborations.

- Collaborative Coordination: Work closely with internal teams to align strategies, leverage resources, and capitalize on opportunities that promote effective matchmaking outcomes.

Your profile – What you will contribute:

- Proven experience in project management, specifically in coordinating partnerships or collaborations between industry and startups.
- Exceptional communication and interpersonal skills to effectively engage with diverse stakeholders, including strong public speaking abilities.
- Demonstrated ability to organize and lead events, workshops, or similar initiatives.
- Strategic thinking coupled with the capability to translate strategy into actionable plans.
- Strong problem-solving skills and the capacity to navigate complexities within partnership dynamics.
- Bachelor's degree in a related field (preferably business, management, or a relevant technical discipline). Advanced degree or certifications in project management would be advantageous.

Our offer – What you can expect:

- An appreciative corporate culture, lots of responsibility, variety, and the opportunity for individualized professional and personal development.
- Based in Munich (Germany), flexible working hours, 30 vacation days/year, and the possibility to work remotely within Germany – and up to 30 days elsewhere in Europe.
- Generous subsidy of eGym Wellpass and Deutschlandticket Job.
- The opportunity to contribute to meaningful projects.
- An open-ended, full-time contract and a fair, performance-based salary.

Are you interested?

If you are interested, please send your complete application by latest 15.03.2024 (CV, certificates/diplomas) to Katja Bachhuber at recruiting@bmw-foundation.org. In the cover email, please also specify your salary expectations and earliest possible starting date.

Responsible Leadership also means working towards equality. Therefore, the BMW Foundation explicitly welcomes applications from all individuals regardless of gender, nationality, ethnic origin, religion/belief, disability, age, sexual orientation, and identity. Where qualifications are equal, preference will be given to people with severe disabilities.

For more information about the BMW Foundation and its activities, please visit our website at bmw-foundation.org and Social Media @BMWFoundation.