

ENTRY FORM



2026 REIV Senior Auctioneering Competition

Entrant Details

Entrant Name: _____

REIV Membership No: _____

Agency Name: _____

Agency Street Address: _____

Suburb: _____ Postcode: _____

Phone: _____ Mobile: _____

Email Address: _____

Eligibility

Entrants must be current REIV Individual Members and registered with the BLA (at the time of entry and throughout the competition period).

All entry forms must be submitted to the REIV by 5.00pm on Thursday 2 April 2026.

Please submit via email to events@reiv.com.au by the deadline date.

For all enquiries, please contact the REIV Events Team on 03 9205 6666 or email events@reiv.com.au

Entrant Declaration

I confirm that I have read and agree to be bound by the Competition Conditions and Conduct provisions (see next page).

Signature: _____ Date: _____

Entrant Checklist

Entry form completed and declaration signed

Photograph (JPEG format, ideally 300dpi)

Professional Social Media handle/s (Instagram, Facebook etc)

Competition Conditions and Conduct

1. Each entrant must read and accept the Competition Conditions and Conduct prior to the competition. Participation in the competition serves as confirmation of your intention to be bound by all matters covered.
2. Entrants must be current financial REIV Individual Members and registered with the BLA at the time of nomination, competition and 2026 REIV Awards for Excellence. Note: this means you must have paid your individual membership for the 2026/27 financial year.
3. The winner of the 2026 REIV Senior Auctioneering Competition agrees to be publicly involved in any promotion of this award by the REIV.
4. At the time of entry, each entrant must submit:
 - a. The completed entry form and signed declaration; plus
 - b. A headshot photograph to be used in any promotional material by the REIV and throughout the competition.
5. The winner and runner-up of the 2026 REIV Senior Auctioneering Competition will represent Victoria in the 2026 Australasian Auctioneering Championships to be held at REIV HQ Melbourne on 19-21 May. Entrants agree to be available on these dates.
6. Prior to the heats, each entrant will be provided with:
 - a. A verbal briefing with the other entrants at a time nominated by the REIV;
 - b. A draw to establish the order of the auction calls;
 - c. Confirmation of the date and venue for the Final;
 - d. Judging criteria;
 - e. Documentation;
 - f. Price range of the property; and
 - g. A property information package, including a property brochure, photos and contract of sale.
7. Entrants agree to be in 'lockdown' on the day of competition until such time as they are called to conduct their auction. Entrants will be grouped into heats. Where there are multiple heats, each heat will have a different bidding script so that lockdowns are limited to reasonable time periods. This ensures that no-one is provided an unfair advantage.
8. Entrants will not be permitted to use a pencil for this competition.
9. Entrants and finalists must use the conditions of sale relevant to auctions, including:
 - a. Any person may bid in person or by their proxy representative, subject to the conditions of auction.
 - b. The property is being offered subject to a reserve price.
 - c. The Auctioneer may make two bids on behalf of the vendor, and those bids will be declared as "vendor bids".
 - d. The Auctioneer may refuse a bid and will not be obliged to give any reason.
 - e. The highest bidder at or above the reserve price will be the purchaser.
 - f. The Auctioneer will not accept a bid made after the fall of the hammer.
 - g. At the fall of the hammer, the property will be at the risk of the Vendor until settlement occurs or possession is given, whichever is earlier.
 - h. At the fall of the hammer, the purchaser will be required to sign the contract and pay a deposit as per the auction contract, with the balance due in cash at settlement.
 - i. The Auctioneer will have the discretion and authority to sign the contract of sale on behalf of the purchaser or vendor if required.
 - j. Cooling off rights do not apply to sale by auction

10. The REIV will project images of the property on screen during auction calls. Entrants are not permitted to use any additional aids. Auction gavels are permitted.
11. A scripted bidding plan will be in place and only bidders appointed by the REIV will be bidding. Only one of these bidders may have the property “knocked down” to them. Where the vendor bid is exercised it must be disclosed as such in accordance with the Act.
12. Time penalties will apply to competitors in the 2026 REIV Senior Auctioneering Competition. Competitors will be advised that they need to complete their auction within 15 minutes. Judges will apply the time penalty if it exceeds 16 minutes. There will be no time warning given. There is no time limit in the Final. For time keeping purposes in the Heats, the start of the auction will be when the competitor commences speaking and the auction will conclude on the fall of the hammer or passing in of the property and will not include closing remarks.
13. Competitors will be in lockdown from the commencement of their Heat or Final and must not communicate with anyone outside of the lockdown environment by any means. This includes mobile phone, SMS, email or any other method of communication. After their auction call, a competitor may join the audience and watch subsequent competitors.
14. Competitors are required to conduct themselves in a professional manner commensurate with accepted standards.
15. It is the responsibility of the competitor to ensure they have been informed of the reserve price by the REIV Competition coordinator before commencement of their auction call.
16. Each competitor will be required to conduct the auction as if they were live in the field in the suburb nominated in the property information pack.
17. Competitors are advised that the opening bid may be initiated by the floor, but competitors can’t assume that this will be readily provided as 20 points are allocated to obtaining the first bid.
18. The auction will be judged by an independent panel selected by the REIV. A Chief Judge will be nominated to oversee the judging process.
19. The judging panel’s decision and count are final. All score sheets remain confidential to the REIV and will not be disclosed to competitors.
20. Only the winner and runner-up will be identified upon conclusion of the Final. A formal presentation of an Award trophy will take place at the 2026 REIV Awards for Excellence Gala Dinner on Thursday 22 October 2026.
21. The auction Heat and Final are open to the public. Competitors’ friends and supporters are welcome to watch the competition. Attendees must not distract any competitors and must remain silent during the auctions. Mobile phones or any other technological devices must be either switched off or on silent during the competition. Attendees may exit the room in between auction calls but must remain seated during the auctions. Any attendees who make indications to the advantage or disadvantage of a competitor may result in a penalty or awarding of additional points to that competitor. This decision will be at the discretion of the Chief Judge.
22. The competition will also be livestreamed. Links will be available closer to the competition dates.

2026 REIV AUCTIONEERING COMPETITION

Senior Competition – 14th and 15th April 2026

IMAGE AUDIO CONSENT FORM

To the REIV

*I _____

(*Full Name)

Consent to a visual and/or sound image of my participation in the competition.

I understand that my image and/or sound may be used by the REIV for promotional purposes in a range of mediums.

I understand that the 2026 Competition will be live streamed and recorded for feedback purposes that my image and/or voice may be recorded.

Signed: _____

Date: _____