DANIEL SMITH

CV

1010 Lake Forrest Drive, Boston, Mass 02101 (681) 204 7100 example@cvmaker.com

Highly competent and experienced State of Massachusetts licensed real estate attorney seeking to join the legal team at Franklin & Jones. Practical experience in commercial and residential real estate legal statutes, finance, due-diligence review, contract negotiations, along with title and survey review. An uncanny ability to multitask, while maintaining attention to detail, accuracy, and a professional demeanor. Always self-motivated, who strives to lead by example and collaborate with stakeholders to ensure team success. Seven years of litigation experience with a 90+ percentage case winning record.

SUMMARY OF QUALIFICATIONS

- State of Massachusetts Bar Certification - 2013
- 90+ percent courtroom litigation winning percentage for commercial real estate clients (2014 through 2021).
- Exceptional courtroom demeanor and ethical background.
- Comprehension of Commercial and Residential Real Estate Legal Statutes.
- Understanding of State of Massachusetts, Boston-Common, and Regional land use and zoning regulations.

PROFESSIONAL EXPERIENCE

Commercial Real Estate Attorney Aug 2017

Crump, Davidson, and Schwartz, Worchester, Mass

- Represented 17 commercial real estate clients across residential, healthcare, warehousing and retail developments. Brokered the TD Bank Center project from land acquisition through construction. Negotiated and drafted leases, land agreements, construction contracts and CC&Rs. Managed property accounts and lease obligations for eight owners, represented clients in civil litigation and ensured 100% on-time payments.

General Council Sept 2014 - Jul 2017

Sheldon P Richardson Properties, Watertown, Mass

- Served as General Counsel for Sheldon P Richardson Properties, advising on title insurance, zoning, ADA compliance, environmental liability and construction agreements. Drafted and reviewed leasing documents for 28 apartment complexes and handled legal correspondence with property stakeholders. Conducted legal research, prepared discovery and court filings, and coordinated depositions.

EDUCATION

Juris Doctor - 2013 Sept 2011 - Jul 2013

Harvard Law School, Cambridge, Massachusetts

Bachelor of Arts - Political Science Jan 2008 - Jun 2011

Harvard University | uGPA: 3.82, Cambridge, Massachusetts

LSAT Score - 176 - May 2011

SKILLS

Retail and Commercial Real Estate, Contract Writing, Legal Research, Commercial & Residential Zoning, Organization, Microsoft Office Suite

REFERENCES

References available upon request