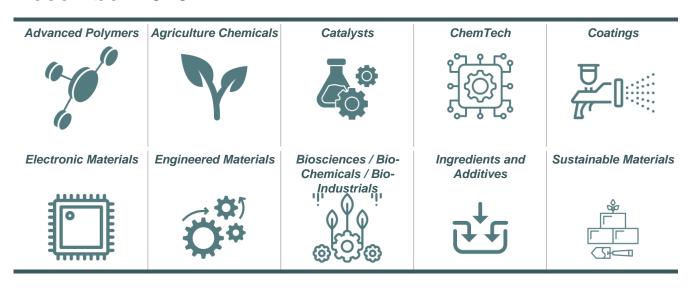


## Advanced Materials and Chemicals Update December 2023



#### **Keith Tauro**

Head of Advanced Materials and Chemicals, Americas New York, NY

Mobile: +1 646 617 0791

keith.tauro@nomuragreentech.com

#### C W James VanMilder

Head of Nomura Greentech Equity Capital Markets

New York, NY

Mobile: +1 703 624 8705

james.vanmilder@nomuragreentech.com

#### **Niul Wood**

Head of Advanced Materials and Chemicals, EMEA London, U.K.

Mobile: +44 792 564 2383 niul.wood@nomura.com

### **Advanced Materials and Chemicals** *Key Statistics*



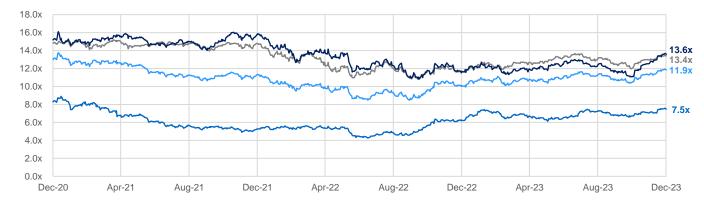
### **Key Index Trading Performance**

	Sha	are Price Perf	ormance (Ir	ndexed to Too	lay)
	3-Years	1-Year	YTD	3 Months	1 Month
S&P 500	28%	24%	24%	11%	5%
S&P Chemicals Index	19%	8%	9%	9%	6%
S&P Commodity Chemicals Index	15%	11%	11%	6%	6%
S&P Specialty Chemicals Index	7%	12%	13%	14%	10%



		Average	Performand	ce (EV / NIM	ERLIDA)	
	3-Years	1-Year	YTD	3 Months	1 Month	Current
S&P 500	13.2x	12.7x	12.8x	12.8x	13.2x	13.4x
S&P Chemicals Index	10.8x	10.9x	10.9x	11.1x	11.6x	11.9x
<b>S&amp;P Commodity Chemicals Index</b>	6.2x	6.9x	6.9x	7.0x	7.3x	7.5x
S&P Specialty Chemicals Index	13.4x	12.2x	12.2x	12.3x	13.2x	13.6x

(EV / NTM EBITDA)



#### Advanced Materials and Chemicals Industry M&A Activity

	2	023	20	)22	YoY C	hange
	#	Value (\$bns)	#	Value (\$bns)	#	Value
1Q	181	\$22.2	219	\$29.1	(17%)	(24%)
2Q	158	\$24.5	190	\$38.0	(17%)	(35%)
3 Q	141	\$15.0	138	\$9.5	2%	58%
4 Q	190	\$32.8	186	\$19.6	2%	67%
Year to Date	670	\$94.6	733	\$96.3	(9%)	(2%)

### **Advanced Materials and Chemicals** *Annual Review and Outlook*



#### 2023 Review

- Destocking since Q3 2022 was the longest in the last ~30 years, leading to a weak demand, under-utilization of manufacturing asset base and pricing pressure
- This was exacerbated by persistent inflation and higher interest rate environment, leading to slower growth
- Companies, especially those based in Europe, had profit warning and lowered FY 2023 guidance
- Due to low volume growth, companies focused on price and cost-cutting ("self-help efforts") to deliver on profit growth

#### 2024 Outlook

- While many expect no further significant destocking, important questions remain for 2024:
  - Timing: When will the volume recovery, or restocking, start?
  - Scale: Will volumes get back to the previous expansionary cycle levels?

# Global Macroeconomic Statistics YoY % Change 2022 2023E 2024E GDP 3.2 2.7 2.3 Industrial Production 3.0 0.6 1.8

8.3

3.6

5.9

0.3

4.5

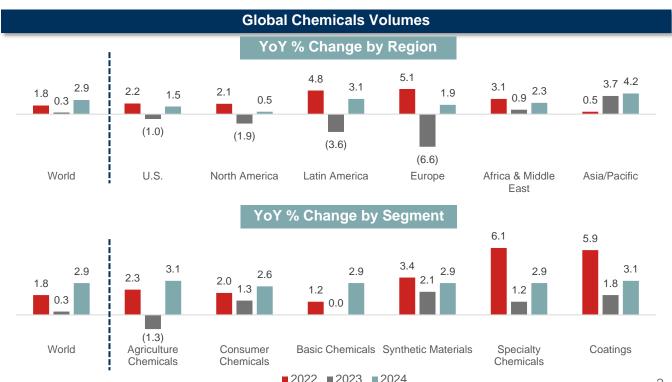
2.9

 Many are assuming recovery to start in 2H 2024 after seeing more visible signs of improvement in industrial production and possible Fed rate cuts

**Consumer Prices** 

World Trade Volumes

- Despite an end to a de-stocking cycle, companies are likely to be cautious about building their inventory
  - Choice between producing more for better costs and fixed cost absorption, or producing less to lower working capital and improve FCF
- Key end markets to look for improvement include auto, industrials and building/construction sectors
- Geopolitics and US election (i.e., reversal of IRA) are events that will impact view on outlook



### **Advanced Materials and Chemicals**Select Transactions



### Select Mergers & Acquisitions

- On December 8, Ineos, a manufacturer of petrochemicals, specialty chemicals and oil products, announced the acquisition of LyondellBasell's Ethylene Oxide and Derivatives Business for \$700mm (Press Release)
- On December 12, Kerry Group, an Ireland-based manufacturer of frozen and processing food, announced the acquisition of The Lactate Enzymes Business, the lactate enzyme business of Chris Hansen Holdings and Novozymes (<u>Press Release</u>)
- On December 15, Abu Dhabi National Oil Company (ADNOC), a UAE-based provider of drilling services and marine equipment, acquired a 50% stake in Fertiglobe, a UAE-based nitrogen fertilizer producer for \$3.7bn from OCI (Press Release)
- On December 18, Koch Ag and Energy Solutions, a Koch Industries Hold Co. providing solutions for the agriculture, energy and chemicals market, acquired OCI's lowa Fertilizer Company (IFCO), a large-scale US greenfield nitrogen fertilizer facility, for \$3.6bn (Press Release)
- On December 18, EQT, a Sweden-based investment organization, acquired Zeus, a developer
  of fluoropolymer tubing for medical devices and select industrial applications (<u>Press Release</u>)
- On December 18, Samyang Holdings, a South Korea-based Holding company investing in the chemicals, food and pharmaceuticals sector, acquired Verdant Specialty Solutions, a provider of amphetary surfactants for industrials, home and personal care, for ~\$250mm (Press Release)
- On December 19, ADM, a global human and animal nutrition company, acquired Fuerst Day Lawson, an ingredients solution provider specializing in the development and manufacturing of natural taste and nutrition solutions (Press Release)
- On December 20, Trelleborg, a Sweden-based provider of polymer solutions to seal, dampen and protect critical applications, acquired MNE Group, a South-Korea based manufacturer of precision seals for semiconductor production equipment, through Trelleborg Sealing Solutions for \$64mm (Press Release)
- On December 22, PT Lintas Citra Pratama, a subsidiary of Indonesia-based chemical product manufacturing holding company Polychem Capital, acquired 80% stake in PT Mitsubishi Chemical Indonesia, an Indonesia-based chemicals manufacturer (<u>Press Release</u>)

#### **Select Capital Raises**

- On December 5, Ionomr Innovations, a developer of foundational polymer and membrane technologies for hydrogen applications, raised \$20mm in Series A4 led by NGIF Cleanteck Ventures and Pallasite Ventures, with participation from Shell Ventures, Chevron Technology Ventures and Finindus amongst others (<u>Press Release</u>)
- On December 8, Nth Cycle, a critical metal refining company raised \$37mm in Series B funding and an additional \$7mm in non-dilutive financing led by VoLo Earth Ventures, MassMutual, Caterpillar Venture Capital and Equinor Ventures (Press Release)

### **Advanced Materials and Chemicals** *Relevant Industry News*

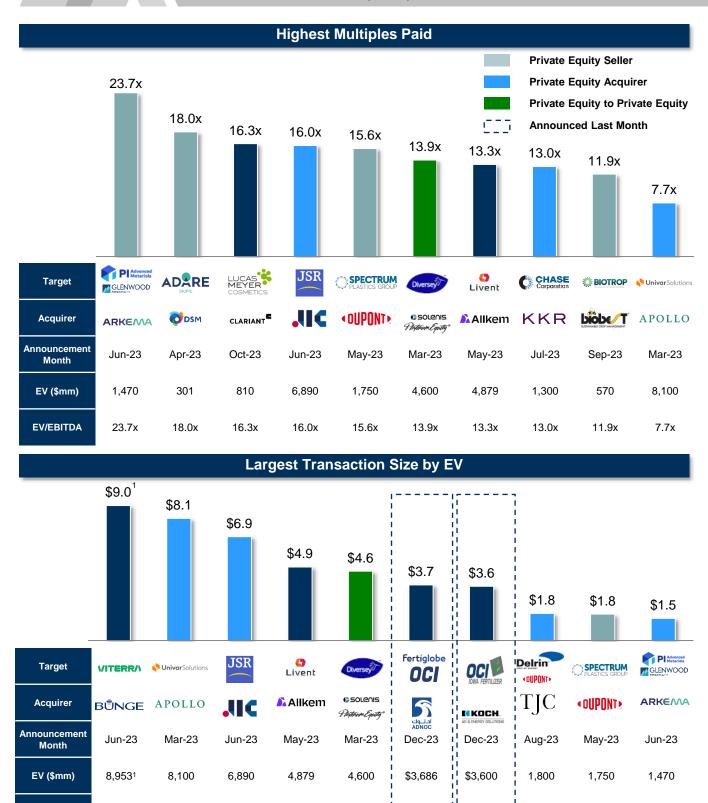


Corporate and Market Announcements

- Gunvor USA, an independent commodities trading house, executed a feedstock supply and product offtake Letter of Intent with ClearShift, a Dallas-based producer of gas-to-liquid technology, specialty chemicals and low-carbon fuels (<u>Press Release</u>)
- Mott Corporation, a provider of filtration and flow control solutions and announced an agreement with S-OIL, a South Korea-based refinery, to provide filtration technology for S-OIL's Sahaheen Project, an under construction petrochemical project, in South Korea (Press Release)
- Texcel, a supplier of industrial hoses, fluid sealing and hydraulic products and services, announced a partnership with Harbor Group Partners, an operations focused company with companies engaged in manufacturing and distribution across specialty chemicals, outdoor living products amongst others (Press Release)
- GreenLab, an emerging biotechnology company producing complex crop protein, announced a
  partnership with Ginko Bioworks, a developer of a cell programming and biosecurity platform,
  to leverage Ginko's Ginko Enzyme Services platform to discover a novel enzyme to degrade
  per- and polyfluoroalkyl substances (PFAS) (Press Release)
- Trinseo, a specialty material solution provider, inaugurated its next generation polymethyl methacrylate (PMMA) depolymerization plant in Rho, Italy which is scheduled to be commissioned in Q1 2024 (Press Release)
- PPG, a global coatings producer, inaugurated a \$17mm aerospace application support center
  with filling and packaging capabilities for aerospace materials including coatings and sealants
  for aircrafts in Toulouse, France (Press Release)
- Darling Ingredients, a company turning food waste into sustainable products, announced that
  it's health brand Rousselot, received a U.S. patent for its product StabiCaps™, a specialized
  gelatin that improves the formulation and stability of soft gel capsules and enhances the
  release of active ingredients (Press Release)
- The Coil and Extrusion Coatings business of AkzoNobel, a Netherlands-based paint and coatings producer, signed a strategic agreement with Wuxi El Pont Radiation Technology, a company operating in the high energy radiation accelerator market, to develop a pioneering process that uses electron beams to cure coatings on metal substrates (Press Release)
- Rogers Corporation, a developer of engineered materials for equipment manufacturers and component suppliers, expanded its PORON EVExtend product portfolio, designed to address the challenges of EV battery pads, to include PORON EVExtend 71, a product that maintains a high compression force on the battery (<u>Press Release</u>)

### **Advanced Materials and Chemicals** *Transaction Statistics (LTM)*





Source: Company filings, Mergermarket, Dealogic, Factset as of December 29th, 2023. All estimates reflect Factset consensus estimates.

13.3x

16.0x

7.7x

**EV/EBITDA** 

4.3x

13.9x

N/A

6.3x

N/A

15.6x

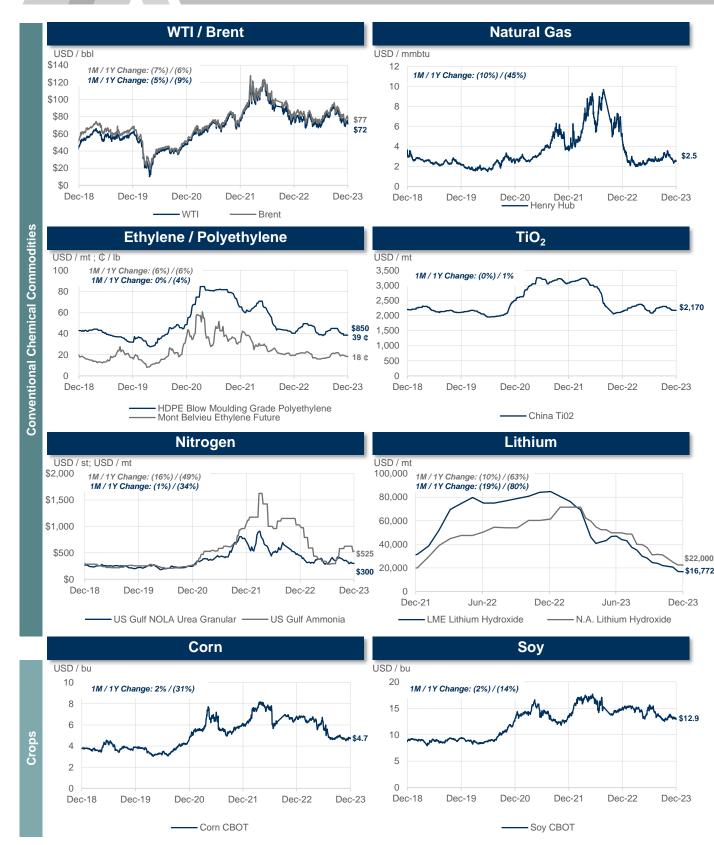
23.7x

<sup>1.</sup> Bunge acquisition of Viterra assumes RMI of \$9.0bn to be netted off from net debt.



### **Markets Update**

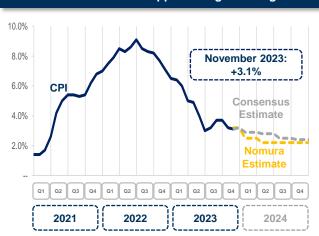
### **Advanced Materials and Chemicals** *Historical Commodity Pricing*

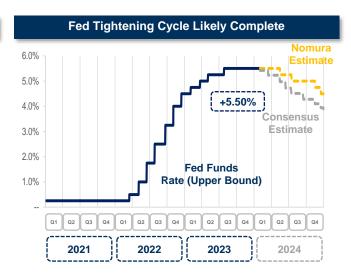


### Advanced Materials and Chemicals Equity Capital Markets Update

### NOMURA greentech



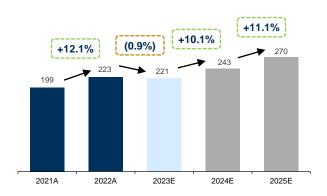


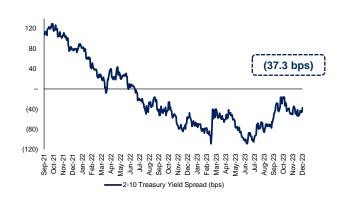


#### Markets Looking Past '23 Earnings Contraction

#### In-Line with the Signal from the Yield Curve

Consensus S&P 500 Expected Earnings



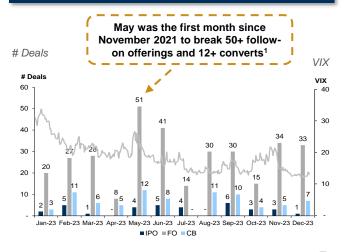


#### **IPO Activity Has Picked Up in Recent Months**

#### Total IPO Proceeds (\$bn)

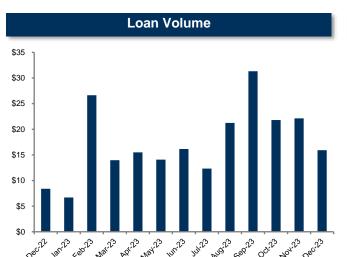


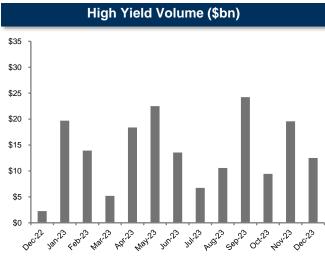
#### Follow-On Activity at '22/'23 Highs

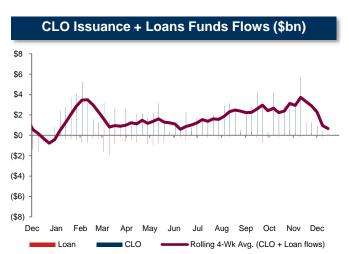


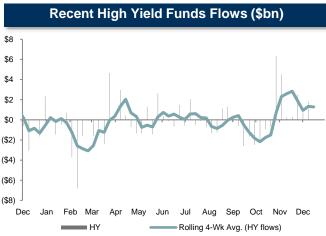
### Advanced Materials and Chemicals U.S. Leveraged Capital Markets Update

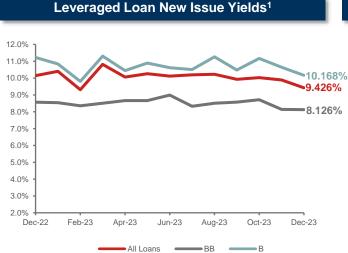


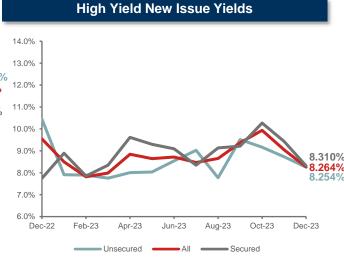






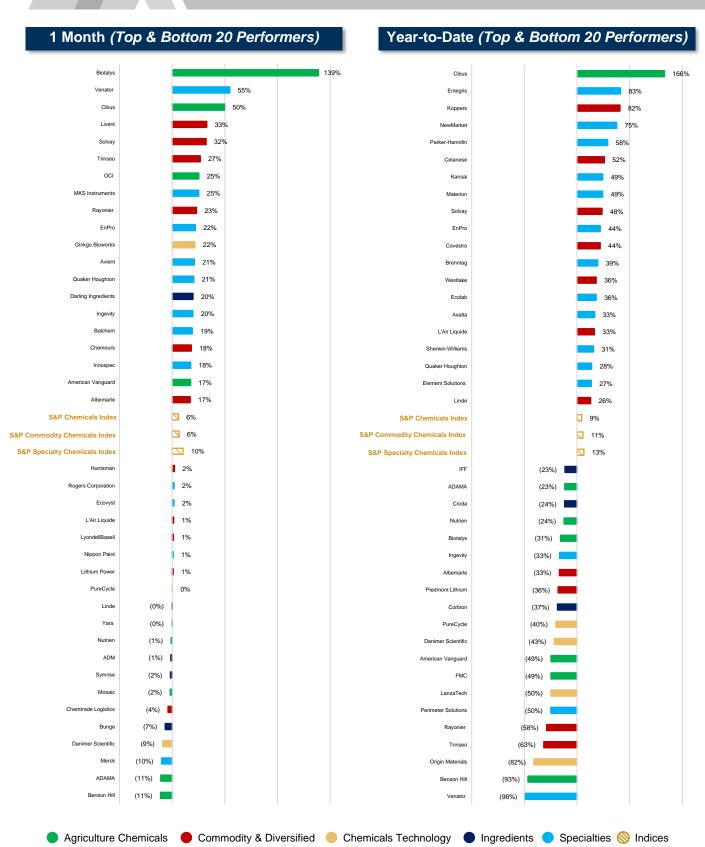






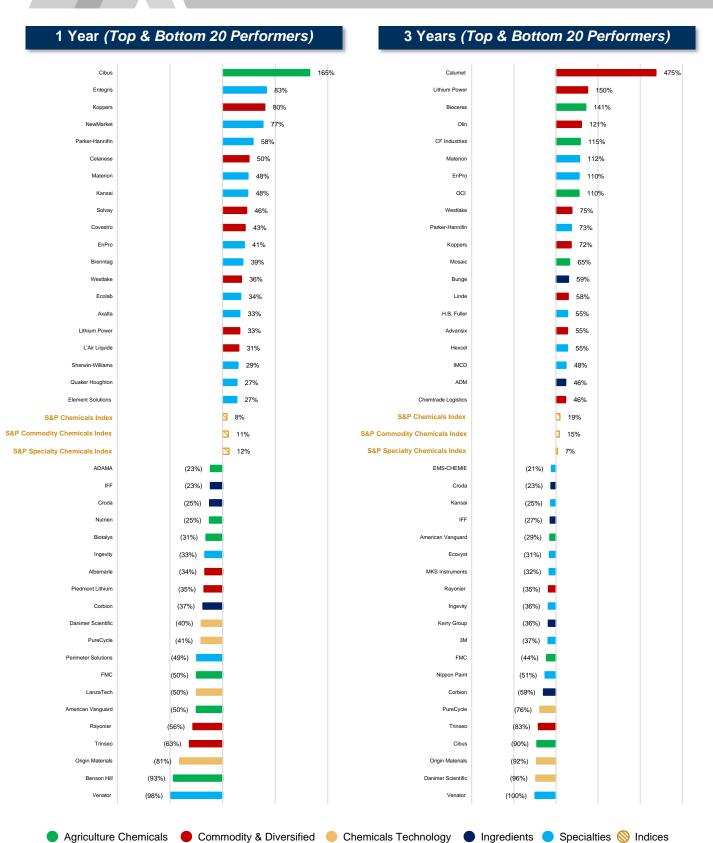
### **Advanced Materials and Chemicals** *Share Price Performance*





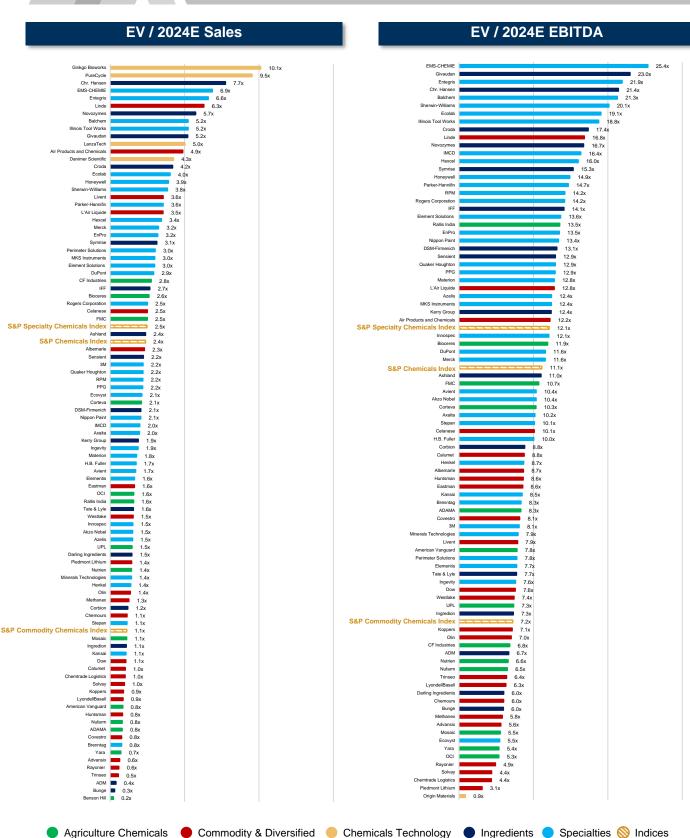
### **Advanced Materials and Chemicals** *Share Price Performance*





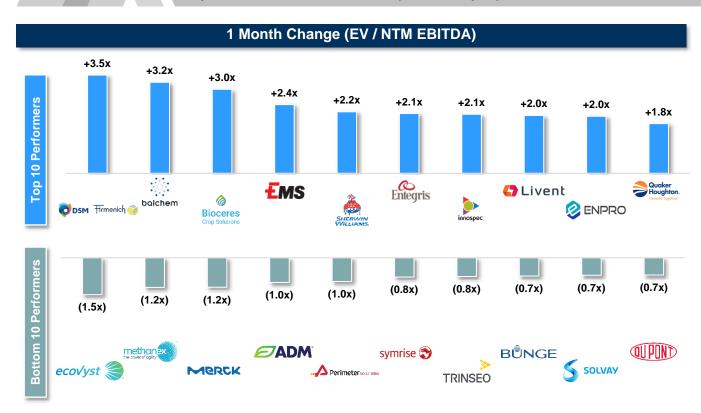
### **Advanced Materials and Chemicals** *Trading Multiples*

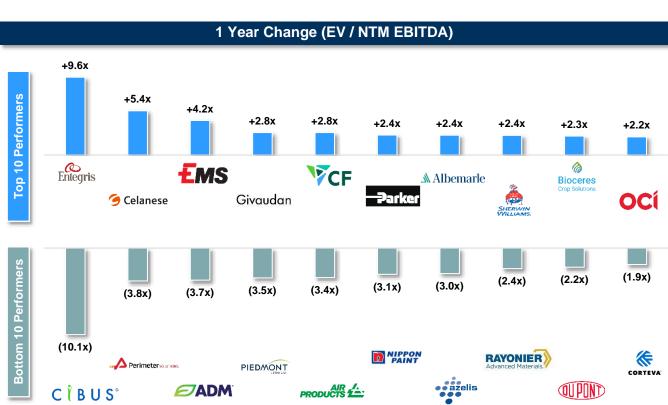




### Advanced Materials and Chemicals Top & Bottom Performers (EV Multiple)

### NOMURA greentech







### **Trading Comparables**

### **Advanced Materials and Chemicals** *Trading Comparables*

### **Agriculture Chemicals**

		Local						EBITDA	Sales								
	Local	Price as of	% of	Price Return	Dividend	Sales	EBITDA	Margin	CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	rnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
AgChem Majors																	
Corteva	USD	47.92	73%	(18%)	1.3%	17,187	3,319	19.3%	0.7%	33,997	37,145	2.2x	11.2x	10.3x	18.4x	15.8x	0.9x
FMC	USD	63.05	47%	(49%)	3.7%	4,583	993	21.7%	(10.1%)	7,891	11,687	2.6x	11.8x	10.7x	16.5x	14.0x	3.8x
Mean			60%	(34%)	2.5%			20.5%	(4.7%)			2.4x	11.5x	10.5x	17.4x	14.9x	2.4x
Median			60%	(34%)	2.5%			20.5%	(4.7%)			2.4x	11.5x	10.5x	17.4x	14.9x	2.4x
UPL	INR	587.50	75%	(18%)	1.6%	6,203	1,191	19.2%	1.8%	5,299	9,515	1.5x	8.0x	7.3x	15.5x	12.3x	0.0x
ADAMA	CNY	6.94	65%	(23%)	0.3%	4,737	267	5.6%	0.6%	2,280	4,312	0.9x	16.1x	8.3x	n.m.	34.9x	1.1x
Nufarm	AUD	5.22	83%	(15%)	2.0%	2,404	301	12.5%	0.2%	1,369	2,053	0.9x	6.8x	6.5x	17.4x	15.1x	1.1x
Rallis India	INR	249.80	94%	3%	1.2%	344	34	9.9%	3.8%	584	587	1.7x	17.2x	13.5x	31.4x	23.1x	0.0x
American Vanguard	USD	10.97	46%	(49%)	n.a.	578	53	9.2%	0.4%	318	522	0.9x	9.8x	7.8x	37.2x	16.5x	3.9x
Mean			79%	(13%)	1.3%			11.8%	1.6%			1.3x	12.0x	8.9x	21.4x	21.3x	0.6x
Median			79%	(16%)	1.4%			11.2%	1.2%			1.2x	12.1x	7.8x	17.4x	19.1x	0.6x

### **Agriculture Technology**

	Local	Local Price as of	% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	arnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Ag. Tech																	
Bioceres	USD	13.73	97%	14%	n.a.	445	85	19.1%	18.9%	1,215	1,391	3.1x	16.4x	11.9x	33.8x	17.6x	2.2x
Cibus	USD	19.64	51%	166%	n.a.	1	(71)	n.m.	281.4%	501	581	n.m.	n.m.	n.m.	n.m.	n.m.	0.7x
Biotalys	EUR	4.67	66%	(31%)	0.0%	3	(20)	n.m.	0.8%	172	139	n.m.	n.m.	n.m.	n.m.	n.m.	1.9x
Benson Hill	USD	0.17	6%	(93%)	n.a.	421	(55)	(13.0%)	(13.3%)	38	61	0.1x	n.m.	n.m.	n.m.	n.m.	(0.4x)
Mean			55%	14%	0.0%			3.0%	72.0%			1.6x	16.4x	11.9x	33.8x	17.6x	1.1x
Median			58%	(9%)	0.0%			3.0%	9.8%			1.6x	16.4x	11.9x	33.8x	17.6x	1.3x

### Coatings, Adhesives, Sealants and Elastomers (CASE)

	Local	Local Price as of	% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	ırnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
CASE																	
Sherwin-Williams	USD	311.90	99%	31%	0.8%	23,002	4,261	18.5%	3.1%	81,142	90,574	3.9x	21.3x	20.1x	30.2x	27.7x	2.2x
PPG	USD	149.55	98%	19%	1.7%	18,156	2,891	15.9%	2.6%	35,547	40,642	2.2x	14.1x	12.9x	19.6x	17.7x	1.7x
Henkel	EUR	64.98	93%	8%	2.9%	23,792	3,602	15.1%	(1.8%)	31,173	32,951	1.4x	9.1x	8.7x	15.0x	13.9x	0.5x
Nippon Paint	JPY	1,140.00	87%	10%	1.2%	10,160	1,591	15.7%	7.7%	18,993	22,130	2.2x	13.9x	13.4x	22.4x	21.1x	0.0x
Akzo Nobel	EUR	74.82	94%	20%	2.6%	11,863	1,582	13.3%	1.1%	13,744	18,523	1.6x	11.7x	10.4x	21.1x	16.3x	3.2x
RPM	USD	111.63	98%	15%	1.3%	7,433	1,075	14.5%	5.2%	14,751	17,054	2.3x	15.9x	14.2x	23.8x	20.8x	2.1x
Axalta	USD	33.97	99%	33%	n.a.	5,171	953	18.4%	4.5%	7,551	10,530	2.0x	11.1x	10.2x	21.4x	17.7x	3.1x
H.B. Fuller	USD	81.41	97%	14%	1.0%	3,549	586	16.5%	(0.6%)	4,636	6,427	1.8x	11.0x	10.0x	21.1x	18.7x	3.1x
Quaker Houghton	USD	213.42	96%	28%	0.6%	1,958	317	16.2%	1.6%	3,887	4,421	2.3x	13.9x	12.9x	28.2x	24.1x	2.0x
Kansai	JPY	2,409.00	97%	49%	1.4%	3,859	458	11.9%	8.9%	3,864	4,349	1.1x	9.5x	8.5x	10.5x	13.0x	0.0x
Mean			96%	23%	1.5%			15.6%	3.2%			2.1x	13.1x	12.1x	21.3x	19.1x	1.8x
Median			97%	19%	1.3%			15.8%	2.9%			2.1x	12.8x	11.6x	21.3x	18.2x	2.0x

#### **Chemical Distribution**

	Local	Local Price as of	% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	arnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Chemicals Distribution																	
Brenntag	EUR	83.22	100%	39%	2.4%	19,158	1,768	9.2%	(3.8%)	13,332	15,250	0.8x	8.6x	8.3x	15.7x	14.8x	1.2x
IMCD	EUR	157.55	99%	18%	1.4%	5,026	612	12.2%	2.6%	9,926	10,666	2.1x	17.4x	16.4x	27.1x	25.5x	1.3x
Azelis	EUR	22.18	82%	(16%)	1.3%	4,689	567	12.1%	5.0%	5,976	7,534	1.6x	13.3x	12.4x	22.1x	19.0x	2.9x
Mean			94%	14%	1.7%			11.2%	1.3%			1.5x	13.1x	12.4x	21.6x	19.8x	1.8x
Median			99%	18%	1.4%			12.1%	2.6%			1.6x	13.3x	12.4x	22.1x	19.0x	1.3x

### **Chemical Technology**

	Local	Local Price as of	% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EE	HTDA	Brico/F	arnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
ChemTech																	
PureCycle	USD	4.05	34%	(40%)	n.a.	6	(95)	n.m.	n.m.	683	930	n.m.	n.m.	n.m.	n.m.	n.m.	(2.6x)
Danimer Scientific	USD	1.02	22%	(43%)	n.a.	52	(39)	n.m.	34.6%	107	410	8.0x	n.m.	n.m.	n.m.	n.m.	(7.8x)
Origin Materials	USD	0.84	13%	(82%)	n.a.	28	(46)	n.m.	n.m.	130	(56)	n.m.	1.2x	0.9x	n.m.	n.m.	4.0x
Mean			23%	(55%)	NA			NA	34.6%			8.0x	1.2x	0.9x	NA	NA	(2.1x)
Median			22%	(43%)	NA			NA	34.6%			8.0x	1.2x	0.9x	NA	NA	(2.6x)

### Commodity

	Local	Local Price as of		Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	ırnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Commodity																	
Dow	USD	54.84	90%	9%	5.2%	44,448	5,410	12.2%	(10.1%)	39,054	48,440	1.1x	9.0x	7.6x	24.8x	17.0x	1.9x
LyondellBasell	USD	95.08	93%	15%	5.1%	41,281	5,317	12.9%	(10.2%)	31,014	35,348	0.9x	6.6x	6.3x	10.8x	10.1x	1.6x
Westlake	USD	139.96	97%	36%	1.2%	12,574	2,658	21.1%	(10.8%)	18,161	19,391	1.5x	7.3x	7.4x	16.5x	17.4x	0.7x
Olin	USD	53.95	83%	2%	1.5%	6,712	1,316	19.6%	(13.9%)	6,769	9,439	1.4x	7.2x	7.0x	14.7x	14.2x	2.0x
Methanex	CAD	62.68	84%	22%	1.6%	3,808	642	16.9%	(4.9%)	3,214	4,951	1.3x	7.7x	5.8x	22.7x	14.0x	2.0x
Chemtrade Logistics	CAD	8.52	84%	(5%)	7.0%	1,387	382	27.5%	(0.7%)	831	1,362	1.0x	3.6x	4.4x	4.9x	9.9x	1.1x
Advansix	USD	29.96	67%	(21%)	0.3%	1,489	155	10.4%	(11.1%)	833	981	0.7x	6.3x	5.6x	14.2x	10.9x	1.0x
Mean			86%	8%	3.1%			17.2%	(8.8%)			1.1x	6.8x	6.3x	15.5x	13.4x	1.4x
Median			84%	9%	1.6%			16.9%	(10.2%)			1.1x	7.2x	6.3x	14.7x	14.0x	1.6x

Source: Company filings, Factset as of December 29th, 2023.

### **Advanced Materials and Chemicals** *Trading Comparables*



#### **Diversified**

	Local	Local Price as of	% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	rnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Diversified																	
Celanese	USD	155.37	98%	52%	1.8%	10,978	2,457	22.4%	8.3%	16,953	28,358	2.6x	11.5x	10.1x	17.2x	13.0x	5.0x
Eastman	USD	89.82	97%	10%	3.5%	9,210	1,609	17.5%	(4.9%)	10,719	15,572	1.7x	9.7x	8.6x	14.1x	11.4x	3.0x
Covestro	EUR	52.68	96%	44%	n.a.	15,954	1,181	7.4%	(8.8%)	10,796	12,684	0.8x	10.7x	8.1x	n.m.	32.6x	1.9x
Chemours	USD	31.54	81%	3%	3.2%	6,017	1,051	17.5%	(4.4%)	4,761	7,040	1.2x	6.7x	6.0x	10.5x	8.4x	2.3x
Huntsman	USD	25.13	75%	(9%)	3.7%	6,091	505	8.3%	(12.5%)	4,442	5,327	0.9x	10.6x	8.6x	46.3x	21.2x	2.2x
Solvay	EUR	27.73	25%	48%	8.8%	5,362	1,323	24.7%	(43.0%)	3,160	4,607	0.9x	3.5x	4.4x	9.2x	10.3x	1.5x
Calumet	USD	17.87	88%	6%	n.a.	4,159	334	8.0%	(11.3%)	1,458	3,745	0.9x	11.2x	8.8x	15.2x	23.5x	6.1x
Trinseo	USD	8.37	27%	(63%)	5.9%	3,676	179	4.9%	(12.7%)	307	2,074	0.6x	11.6x	6.4x	n.m.	n.m.	11.3x
Koppers	USD	51.22	98%	82%	n.a.	2,137	256	12.0%	5.1%	1,143	1,957	0.9x	7.6x	7.1x	11.5x	10.9x	3.2x
Rayonier	USD	4.05	41%	(58%)	n.a.	1,631	150	9.2%	(0.1%)	278	999	0.6x	6.7x	4.9x	n.m.	n.m.	4.8x
Mean			76%	19%	4.5%			13.6%	(9.4%)			1.2x	9.2x	7.6x	17.7x	16.4x	4.1x
Median			88%	10%	3.6%			12.0%	(8.8%)			0.9x	10.6x	8.1x	14.1x	12.2x	3.0x

#### **Electronic Chemicals & Materials**

	Local	Local Price as of	% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EB	UTD A	Price/Ea		Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Electronic Chemicals																	
Merck	EUR	144.10	71%	(20%)	1.5%	23,317	6,428	27.6%	(0.8%)	69,495	78,531	3.4x	12.2x	11.6x	17.0x	16.0x	1.5x
Entegris	USD	119.82	98%	83%	0.3%	3,493	941	26.9%	3.2%	18,210	23,042	6.6x	24.5x	21.9x	46.3x	35.9x	5.1x
MKS Instruments	USD	102.87	90%	21%	0.9%	3,576	853	23.9%	1.8%	6,983	10,997	3.1x	12.9x	12.4x	25.0x	21.5x	4.7x
Element Solutions	USD	23.14	97%	27%	1.1%	2,351	487	20.7%	(1.4%)	5,679	7,405	3.1x	15.2x	13.6x	17.9x	15.8x	3.5x
EnPro	USD	156.74	97%	44%	n.a.	1,074	247	23.0%	2.1%	3,318	3,654	3.4x	14.8x	13.5x	23.1x	20.5x	1.3x
Materion	USD	130.13	98%	49%	0.4%	1,666	222	13.3%	1.4%	2,765	3,210	1.9x	14.5x	12.8x	22.5x	19.5x	2.0x
Rogers Corporation	USD	132.07	76%	11%	n.a.	924	160	17.3%	(0.1%)	2,486	2,429	2.6x	15.2x	14.2x	31.6x	25.7x	(0.3x)
Mean			90%	31%	0.8%			21.8%	0.9%			3.5x	15.6x	14.3x	26.2x	22.1x	2.6x
Median			97%	27%	0.9%			23.0%	1.4%			3.1x	14.8x	13.5x	23.1x	20.5x	2.0x

#### **Fertilizers**

	Local	Local Price as of	% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	rnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Fertilizers																	
Nutrien	CAD	74.65	66%	(24%)	3.7%	29,451	6,402	21.7%	(12.3%)	28,054	41,669	1.4x	6.5x	6.6x	11.5x	11.1x	1.6x
CF Industries	USD	79.50	87%	(7%)	2.0%	6,568	2,830	43.1%	(24.7%)	15,273	17,532	2.7x	6.2x	6.8x	9.7x	11.7x	(0.1x)
Mosaic	USD	35.73	62%	(19%)	2.5%	13,786	2,698	19.6%	(19.1%)	11,785	13,903	1.0x	5.2x	5.5x	9.6x	10.9x	1.1x
Yara	NOK	361.20	73%	(16%)	5.1%	16,143	1,627	10.1%	(17.8%)	9,060	11,890	0.7x	7.3x	5.4x	29.8x	11.1x	0.2x
OCI	EUR	26.24	77%	(11%)	6.4%	5,279	1,266	24.0%	(23.9%)	6,140	9,202	1.7x	7.3x	5.3x	n.m.	16.7x	2.1x
Mean			73%	(15%)	3.9%			23.7%	(19.5%)			1.5x	6.5x	5.9x	15.1x	12.3x	1.0x
Median			73%	(16%)	3.7%			21.7%	(19.1%)			1.4x	6.5x	5.5x	10.6x	11.1x	1.1x

#### Ingredients

		Local						EBITDA	Sales								
	Local	Price as of	% of	Price Return	Dividend	Sales	EBITDA	Margin	CAGR	Equity	Enterprise	EV/Sales	EV/EB		Price/Ea		Net Leverag
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Diversified Ingredients																	
ADM	USD	72.22	78%	(22%)	2.5%	95,695	6,318	6.6%	(3.3%)	39,055	36,746	0.4x	5.8x	6.7x	9.9x	11.1x	0.5
Bunge	USD	100.95	87%	1%	2.6%	59,979	3,274	5.5%	(6.1%)	14,938	17,641	0.3x	5.4x	6.0x	7.9x	8.7x	0.93
Darling Ingredients	USD	49.84	70%	(20%)	n.a.	6,869	1,670	24.3%	3.9%	8,085	10,295	1.5x	6.2x	6.0x	11.3x	11.3x	2.6)
Ingredion	USD	108.53	96%	11%	2.7%	8,330	1,196	14.4%	3.5%	7,086	9,205	1.1x	7.7x	7.3x	11.7x	11.2x	1.73
Tate & Lyle	GBP	6.59	79%	(7%)	2.9%	2,219	421	19.0%	3.1%	3,420	3,499	1.6x	8.3x	7.7x	12.4x	11.2x	0.8
Mean			82%	(8%)	2.7%			13.9%	0.2%			1.0x	6.7x	6.7x	10.6x	10.7x	1.33
Median			79%	(7%)	2.7%			14.4%	3.1%			1.1x	6.2x	6.7x	11.3x	11.2x	0.93
Specialty Ingredients																	
Givaudan	CHF	3,484.00	99%	23%	2.0%	8,222	1,793	21.8%	(0.1%)	38,311	43,988	5.4x	24.5x	23.0x	34.7x	32.3x	3.8
IFF	USD	80.97	68%	(23%)	4.0%	11,464	1,965	17.1%	(4.1%)	20,736	30,479	2.7x	15.5x	14.1x	24.1x	20.1x	4.93
DSM-Firmenich	EUR	92.00	75%	#N/A	2.2%	12,866	1,748	13.6%	23.5%	27,000	29,111	2.3x	16.7x	13.1x	n.m.	34.2x	1.33
Kerry Group	EUR	78.66	79%	(7%)	1.5%	9,070	1,303	14.4%	(2.7%)	15,419	17,306	1.9x	13.3x	12.4x	18.3x	16.8x	1.6
Symrise	EUR	99.64	90%	(2%)	1.1%	5,229	1,018	19.5%	3.5%	15,384	17,121	3.3x	16.8x	15.3x	37.4x	30.2x	2.4)
Croda	GBP	50.50	69%	(24%)	2.2%	2,193	514	23.4%	(8.0%)	9,091	9,446	4.3x	18.4x	17.4x	30.6x	28.9x	0.8
Ashland	USD	84.31	75%	(22%)	1.7%	2,182	457	20.9%	(3.2%)	4,343	5,217	2.4x	11.4x	11.0x	20.9x	19.3x	1.83
Sensient	USD	66.00	83%	(9%)	2.5%	1,471	244	16.6%	3.6%	2,807	3,446	2.3x	14.1x	12.9x	22.6x	20.9x	2.6)
Corbion	USD	21.45	52%	(37%)	2.8%	1,594	205	12.9%	3.1%	1,274	1,946	1.2x	9.5x	8.8x	17.6x	16.9x	3.4)
Mean			79%	NA	2.1%			18.7%	1.3%			3.2x	16.7x	15.2x	27.7x	26.0x	2.43
Median			75%	NA	2.0%			19.5%	(2.7%)			2.7x	16.7x	14.1x	27.4x	28.9x	1.83
Bio-Ingredients																	
Novozymes	DKK	371.10	99%	5%	1.6%	2,660	873	32.8%	3.8%	15,235	16,092	6.0x	18.4x	16.7x	30.0x	27.6x	0.10
Chr. Hansen	DKK	566.20	99%	13%	1.2%	1,113	392	35.2%	11.4%	11,084	12,172	10.9x	31.1x	21.4x	n.m.	35.3x	0.4)
Mean			99%	9%	1.4%			34.0%	7.6%			8.5x	24.8x	19.1x	30.0x	31.4x	0.33
Median			99%	9%	1.4%			34.0%	7.6%			8.5x	24.8x	19.1x	30.0x	31.4x	0.33

### **Advanced Materials and Chemicals** *Trading Comparables*



#### **Industrial Gas**

Local Local Price as of % o			% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	rnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Industrial Gas																	
Linde	USD	410.71	95%	26%	1.3%	32,737	12,167	37.2%	1.6%	201,312	216,761	6.6x	17.8x	16.8x	29.2x	26.6x	1.2x
L'Air Liquide	EUR	176.12	98%	33%	1.8%	30,899	8,397	27.2%	(1.3%)	102,073	114,418	3.7x	13.6x	12.8x	27.3x	25.2x	1.5x
Air Products and Chemic	a USD	273.80	85%	(11%)	2.5%	12,763	4,844	38.0%	3.5%	61,083	66,223	5.2x	13.7x	12.2x	23.1x	20.6x	1.7x
Mean			93%	16%	1.9%			34.1%	1.3%			5.2x	15.0x	14.0x	26.5x	24.1x	1.5x
Median			95%	26%	1.8%			37.2%	1.6%			5.2x	13.7x	12.8x	27.3x	25.2x	1.5x

#### Lithium

	Local Local Price as of % of		Price Return Dividend <u>Sale</u>		Sales	EBITDA Mai		Sales CAGR	Equity	Enterprise	EV/Sales	EV/EBITDA		Price/Earnings		Net Leverage	
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Lithium																	
Albemarle	USD	144.48	49%	(33%)	1.1%	9,565	3,351	35.0%	6.9%	17,043	19,243	2.0x	5.7x	8.7x	6.5x	11.0x	0.6x
Livent	USD	17.98	62%	(10%)	n.a.	921	519	56.3%	15.9%	3,758	3,888	4.2x	7.5x	7.9x	9.5x	10.4x	0.3x
Piedmont Lithium	USD	28.23	37%	(36%)	n.a.	111	36	32.9%	n.m.	547	319	2.9x	8.8x	3.1x	23.6x	12.3x	(2.6x)
Lithium Power	AUD	0.55	99%	25%	n.a.	n.a.	(2)	n.m.	n.m.	244	236	n.m.	n.m.	n.m.	n.m.	n.m.	3.3x
Mean			62%	(13%)	1.1%			41.4%	11.4%			3.0x	7.3x	6.5x	13.2x	11.3x	0.4x
Median			55%	(21%)	1.1%			35.0%	11.4%			2.9x	7.5x	7.9x	9.5x	11.0x	0.4x

#### **Multi-Industrial**

	Local	Local Price as of	% of	Price Return	Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR			EV/Sales EV/EBITDA		ITDA	Price/Earnings		Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Multi Industrial																	
Honeywell	USD	209.71	97%	(2%)	2.0%	36,933	9,594	26.0%	4.8%	139,699	152,406	4.1x	15.9x	14.9x	22.9x	21.0x	1.3x
Illinois Tool Works	USD	261.94	99%	19%	2.0%	16,128	4,454	27.6%	1.8%	79,302	86,379	5.4x	19.4x	18.8x	26.9x	25.9x	1.6x
Parker-Hannifin	USD	460.70	99%	58%	1.2%	19,484	4,511	23.2%	8.0%	60,481	72,524	3.7x	16.1x	14.7x	20.6x	18.9x	2.6x
3M	USD	109.32	84%	(9%)	5.6%	31,510	8,228	26.1%	(2.7%)	60,707	71,566	2.3x	8.7x	8.1x	12.0x	11.1x	1.3x
DuPont	USD	76.93	98%	12%	1.9%	12,178	2,975	24.4%	(1.0%)	33,283	37,293	3.1x	12.5x	11.6x	22.2x	19.3x	1.4x
Mean			95%	16%	2.6%			25.5%	2.2%			3.7x	14.5x	13.6x	20.9x	19.2x	1.6x
Median			98%	12%	2.0%			26.0%	1.8%			3.7x	15.9x	14.7x	22.2x	19.3x	1.4x

### **Specialty**

		Local						EBITDA	Sales								
	Local	Price as of	% of	Price Return	Dividend	Sales	EBITDA	Margin	CAGR	Equity	Enterprise	EV/Sales	EV/EB	ITDA	Price/Ea	rninas	Net Leverage
Company	Currency	29-Dec-2023	52 week high	YTD	Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
Specialty																	
Ecolab	USD	198.35	98%	36%	1.1%	15,328	3,039	19.8%	6.4%	57,064	64,692	4.2x	21.3x	19.1x	38.3x	32.3x	2.5x
EMS-CHEMIE	CHF	681.00	85%	9%	2.7%	2,566	652	25.4%	(4.3%)	18,925	18,236	7.1x	27.9x	25.4x	37.3x	34.0x	(1.3x)
Hexcel	USD	73.75	93%	25%	0.7%	1,805	361	20.0%	12.9%	6,309	6,914	3.8x	19.2x	16.0x	39.2x	29.8x	1.8x
NewMarket	USD	545.83	94%	75%	n.a.	n.a.	n.a.	n.m.	n.m.	5,253	5,930	n.m.	n.m.	n.m.	n.m.	n.m.	n.m
Avient	USD	41.57	93%	23%	1.8%	3,131	500	16.0%	(2.9%)	3,820	5,472	1.7x	10.9x	10.4x	18.0x	16.4x	3.3x
Balchem	USD	148.75	99%	22%	n.a.	929	233	25.1%	2.2%	4,856	5,156	5.5x	22.1x	21.3x	36.7x	36.7x	1.3x
Minerals Technologies	USD	71.31	97%	17%	0.3%	2,158	371	17.2%	1.7%	2,346	3,143	1.5x	8.5x	7.9x	13.7x	12.2x	2.1x
Innospec	USD	123.24	98%	20%	1.1%	1,934	213	11.0%	(0.7%)	3,154	2,949	1.5x	13.8x	12.1x	21.0x	18.6x	(1.0x)
Ingevity	USD	47.22	52%	(33%)	n.a.	1,653	385	23.3%	(3.4%)	1,734	2,921	1.8x	7.6x	7.6x	13.0x	12.9x	3.3x
Stepan	USD	94.55	83%	(11%)	1.6%	2,329	186	8.0%	(7.6%)	2,138	2,681	1.2x	14.4x	10.1x	41.9x	24.7x	2.9x
Venator	USD	0.01	1%	(98%)	n.a.	n.a.	n.a.	n.m.	n.m.	1,127	1,962	n.m.	n.m.	n.m.	n.m.	n.m.	n.m
Ecovyst	USD	9.77	79%	10%	n.a.	688	260	37.7%	(5.6%)	1,167	1,557	2.3x	6.0x	5.5x	12.6x	9.7x	3.2x
Perimeter Solutions	USD	4.60	48%	(50%)	n.a.	306	92	30.0%	9.1%	703	1,297	4.2x	14.1x	7.8x	n.m.	21.6x	6.5x
Elementis	GBP	1.28	97%	6%	1.4%	712	145	20.4%	(3.4%)	955	1,208	1.7x	8.3x	7.7x	15.3x	12.9x	2.2x
Mean			78%	4%	1.3%			21.2%	0.7%			3.2x	15.1x	13.0x	27.2x	22.6x	2.2x
Median			93%	17%	1.1%			20.0%	(0.7%)			2.3x	14.1x	10.4x	28.9x	21.6x	2.5x

### **Synthetic Biology**

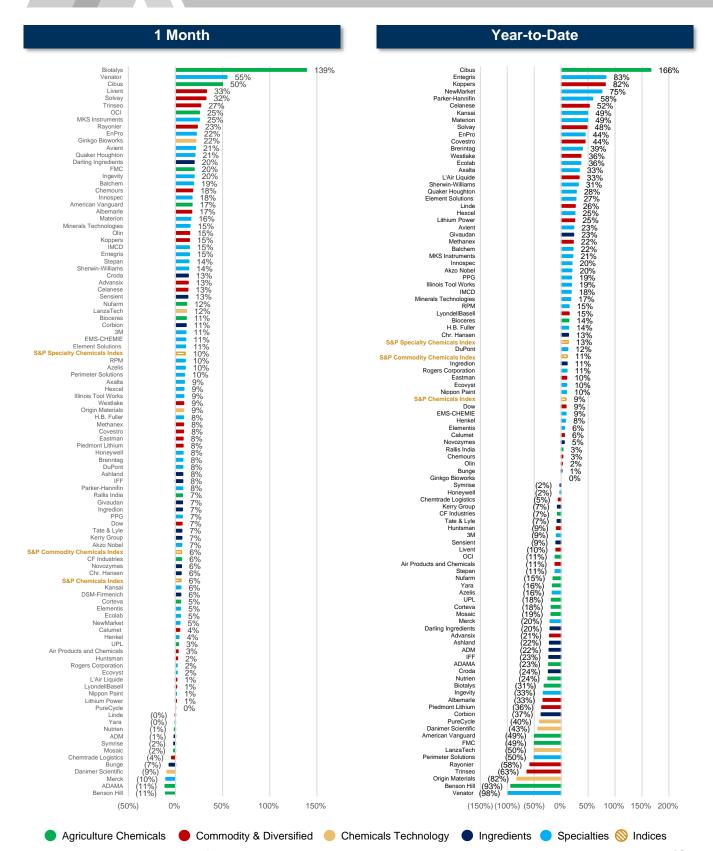
	Local Local Vice as of % of				Dividend	Sales	EBITDA	EBITDA Margin	Sales CAGR	Equity	Enterprise	EV/Sales	EV/EE	BITDA	Price/Ea	arnings	Net Leverage
Company	Currency	29-Dec-2023	52 week high		Yield	2023E	2023E	2023E	2022A-2024E	Value	Value	2023E	2023E	2024E	2023E	2024E	2023E
SynBio																	
Ginkgo Bioworks	USD	1.69	66%	0%	n.a.	259	(452)	n.m.	(23.1%)	3,910	2,856	11.0x	n.m.	n.m.	n.m.	n.m.	2.3x
LanzaTech	USD	5.03	47%	(50%)	n.a.	81	(83)	n.m.	123.5%	1,074	937	11.6x	n.m.	n.m.	n.m.	n.m.	1.5x
Mean			56%	(25%)	NA			NA	50.2%			11.3x	NA	NA	NA	NA	1.9x
Median			56%	(25%)	NA			NA	50.2%			11.3x	NA	NA	NA	NA	1.9x



### **Appendix**

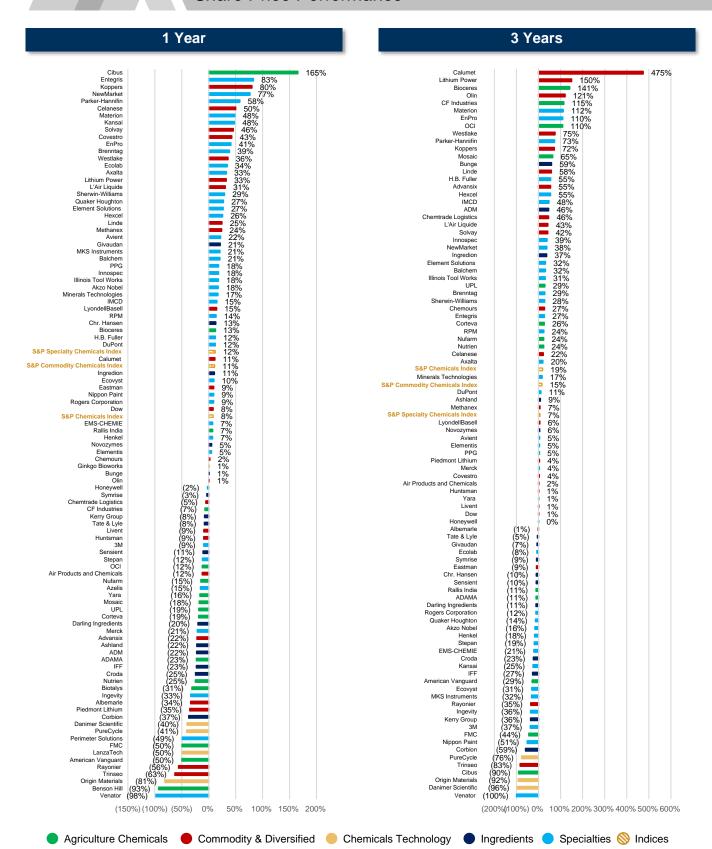
### **Advanced Materials and Chemicals** *Share Price Performance*





### Advanced Materials and Chemicals Share Price Performance







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