Fortus Completes the Acquisition of Fireproducts & Solutions Nederland B.V.

Fortus today formally announced the acquisition of Fireproducts & Solutions Nederland B.V., a leading provider of fire and life safety system design, distribution and commissioning services based in the Netherlands.

Founded by Ruud Benjamins in 2007, Fireproducts & Solutions Nederland BV is a well-established Dutch provider of life safety solutions and a key player in the Dutch fire and life safety market. The business supplies market-leading fire systems, including Siemens, and operates from its facility in Pijnacker, just north of Rotterdam.

With a strong team of seven, Fireproducts & Solutions Nederland B.V. will become Fortus' dedicated Fire and Life Safety division in the Netherlands following its acquisition by the Fortus Group. Ruud Benjamins will reinvest a portion of his proceeds into shares in Fortus Holdings Ltd and will lead the Fortus Netherlands Fire Division as Managing Director, reporting to Bennie Kregting, Managing Director of Fortus Benelux.

Fortus is an Irish-founded security and life safety solutions distributor and remote monitoring business operating from 23 locations across Ireland, the UK and the Netherlands. Led by Chief Executive Brian Honan and Chief Financial Officer Mark Brophy, the Dublin-headquartered company has grown its revenues from approximately €16 million in 2017 to approximately €167 million in 2025, following the successful integration of 11 acquisitions over five years, alongside significant organic growth.

The acquisition of Fireproducts & Solutions Nederland B.V. is expected to increase Fortus Group revenue to an outturn of approximately €205 million in 2026, reflecting continued strong organic growth alongside the addition of the Dutch fire and life safety specialist.

Fortus Chief Executive Brian Honan said:

"This is a key milestone for our Dutch business as it evolves from a specialist CCTV and intruder distribution business into a full-service supplier of choice for the security and life safety installation community in the Netherlands.

We are delighted to welcome Ruud Benjamins and his team at Fireproducts & Solutions Nederland B.V. into the Fortus Group and are excited to enhance our fire offering in the Netherlands with such a dynamic and knowledgeable team. At Fortus, we see fire and life safety as a key growth vertical for the business over the coming years and will continue to invest significantly in this area into the future."

Fortus Chief Financial Officer Mark Brophy said:

"We are delighted to welcome the Fireproducts & Solutions Nederland B.V. team, led by Ruud Benjamins, to Fortus. It was clear from the outset that Fireproducts & Solutions and Fortus Netherlands were a strong cultural fit, sharing the same values around exceptional customer service and care, together with a truly value-added approach and market-leading technical capabilities.

This is the next step on our journey in Benelux as we continue to build towards becoming the market-leading security, fire and life safety distributor in the region."

Fortus Benelux Managing Director Bennie Kregting said:

"I'm incredibly proud to welcome Fireproducts & Solutions Nederland B.V. to the Fortus Netherlands team. We have been looking at fire and life safety as an exciting opportunity for Fortus for some time, but for me, it was important that we entered this market in the right way, with the right people and a strong foundation.

That is exactly what we have found in Ruud and the business he has built over the past 19 years. There is a huge amount of knowledge, experience and passion within the company, and I have great respect for what Ruud has created.

I'm especially pleased that Ruud has chosen Fortus for the next chapter of the business. We're looking forward to building on what is already there, bringing the teams together and creating new opportunities for our customers, our people and our partners."

Fireproducts & Solutions Nederland B.V. Managing Director Ruud Benjamins said:

"Building Fireproducts & Solutions Nederland B.V. has been a fantastic journey, but to enter the next phase of growth and make the company future-proof, scaling up is essential.

By joining forces with Fortus Netherlands and leveraging its strong sales team, marketing capabilities, technical support and logistics infrastructure, we can provide our customers with an even higher level of service. The quality and personal commitment they have come to expect from us will remain exactly the same, now backed by the strength of a powerful international group."

Notes to Editors

About Fortus

Fortus is a market-leading security and fire equipment supply chain and remote CCTV monitoring business, operating from 21 locations and employing more than 400 people across Ireland, the UK and Benelux.

Fortus exclusively services the professional security installation sector across these jurisdictions and enjoys strong relationships with more than 7,000 active customers. The business also benefits from deep partnerships with more than 100 of the industry's leading security and fire equipment manufacturers.

Headquartered in Dublin, Ireland, Fortus has an experienced management team working across Ireland, the UK and mainland Europe.

Further Information

Fortus was advised by Eversheds Sutherland (legal) and Finvision (financial and tax due diligence).

Fireproducts & Solutions Nederland BV was advised by Wijn & Stael (legal).