



## David Barnaby

POSITION	Partner	MELBOURNE OFFICE
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### Qualifications & Memberships

- Member, CA ANZ
- Fellow, FINSIA
- Graduate Diploma of Applied Finance and Investment
- Bachelor of Commerce, University of Melbourne

David has built a reputation in the industry for delivering insightful advice embedded in a deep understanding of transactions. He specialises in providing advice to corporate, private equity and high net worth clients on both the buy-side and sell-side of transactions.

David's experience includes acquisition due diligence, sell-side assistance and vendor due diligence, integration and carve out, transaction management support and valuations. With a proven track record, David has worked with organisations across a broad range of industries, such as health and wellness, food and beverage, software, retail, leisure and gaming, transport and logistics, mining services, energy, manufacturing and financial services.

David has worked on several high-profile transactions, including, Newbridge Capital/Texas Pacific Group's acquisition of Myer, L Capital Asia's acquisition of RM Williams, Swisse Wellness' sale to Biostime, the acquisition of a minority stake in endota spa and vendor due diligence in relation to the sale of a minority shareholding in Remedy Kombucha to Lion Dairy and Drinks. His valuations experience includes purchase price allocation advice for several groups – including Hoyts, MedAdvisor, Deep Blue Company, ToxFree, McAleese and Eternal Best Industries (EBI) and various valuation assignments for ASX and other Corporations Act requirements.

### Engagement Experience

#### Buy-side

- MedAdvisor Limited's acquisitions of Adheris, HealthNotes and Guildlink
- A consortium's acquisition of a major shareholding in endota spa and several follow on acquisitions
- The Foundry's investment in WelleCo
- L Capital Asia's acquisition of RM Williams
- Swisse Wellness' acquisition of Azpa Pharmaceuticals
- EBI's acquisition of Novo Shoes and Spendless Shoes
- Newbridge Capital/Texas Pacific Group's acquisition of Myer for ~A\$1.4bn
- Other advisory, valuation and due diligence assignments for Harbert PE, IFM Private Equity, Wesfarmers' Workwear Group, Centrepont Alliance, iSelect, ShaverShop and Halo Food Co



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**Sell-side**

- Advisory assistance to Swisse Wellness on its sale to Biostime
- Sale of a minority shareholding in Remedy Kombucha to Lion Dairy and Drinks
- Moon Dog's capital raise for a new hospitality venue and brewhouse
- Oxford Cold Storage's property sale
- Catalyst and Advent PE's sale of Taverner Hotel Group to Woolworths/ Endeavour
- Sale of Peter's Pure Animal Foods to Petstock
- Sale processes for the divestments of McAleese, BLK, Nexus Energy, Rewards Group, Cubbie Station, Evans & Tate and Commander Communications, amongst others