



## Paul Sweeney

POSITION	Partner	SYDNEY OFFICE
PHONE	+61 2 9248 9914	
MOBILE	+61 409 939 298	Level 12
EMAIL	psweeney@mcgrathnicol.com	44 Martin Place
WEBSITE	mcgrathnicol.com	Sydney NSW 2000

### Qualifications & Memberships

- Member, CA ANZ
- Fellow, Institute of Chartered Accountants in Ireland
- Graduate, AICD
- Master of Accounting, University College Dublin
- Bachelor of Business and Legal Studies, University College Dublin

Paul is the firm's Chief Operating Officer, with responsibility for its operational strategy, including a multiyear digitalisation program focussed on supporting efficient and effective client service. His role involves oversight of the firm's financial performance, talent development, technology, corporate governance, information security and operational risk management.

Prior to becoming COO, Paul was a Partner in the Deals team and has extensive advisory experience leading transactions, business reviews and strategic change projects. Throughout his career, he has worked across a broad range of industries, including finance and investment, retail, mining, manufacturing, automotive, tourism, childcare and technology.

As an experienced transactions advisor, Paul's due diligence experience included acting for clients including Cimic, Caltex, Cabcharge, Guardian Childcare, WH Soul Pattison, Hunter Hall and several private equity funds and investment banks. Paul has also led the sale of ABC Learning Centres, Banksia, and South Canterbury Finance. Paul's strategy and change management experience includes business unit separation planning for John Holland and a strategic review of Ayers Rock Resort on behalf of the Indigenous Land Corporation.

### Engagement Experience

#### Transactions

- Due diligence for Quintet Yorkway on its investment in Infrastructure Australia Group
- Sale of Group 10 Consulting to ASG Group
- Due diligence for George and Matilda Eyecare
- Advisor for the sale of a premium chain of child care centres
- Due diligence for WH Soul Pattison in its investment in Pengana Funds, and subsequently for the board of Hunter Hall in respect of its merger with Pengana
- Due diligence for Wolseley Private Equity's acquisition of Guardian Childcare and for Guardian's subsequent acquisitions
- Due diligence in respect of a specialist building products manufacturer
- Due diligence in respect of the management buyout of NZX listed Kidicorp Childcare
- Due diligence in respect of a coal seam drilling business
- Transaction advisor for the sale of Mercurial, a life sciences business intelligence company, to NYSE listed IMS
- Led the sale processes for non-bank lenders Banksia and South Canterbury Finance
- Leighton Telecommunications sale forecast assessment



## Paul Sweeney

## Partner

- Led the sale process of ABC Learning Centres
- Vendor due diligence for the planned sale of a A\$6.0bn wholesale mortgage business

### **Business reviews**

- Strategic review of a fashion retailer on behalf of its lenders and shareholders
- Strategic review of Ayers Rock Resort on behalf of the Indigenous Land Corporation
- Loan portfolio assessments on behalf of a global investment bank
- Business review of a temporary accommodation business (Ausco) as part of its refinance
- Independent business reviews and subsequent restructuring of a private equity backed mining services business

### **Strategic change management**

- Supporting a quasi-statutory agency establish standalone operational capacity
- Project management for a global financial institution existing its wealth management business
- Carve out analysis of the individual business units of John Holland Group and separation planning for John Holland's Transport Services Division