

- 1. Our business is empowerment. Internal and external.
- 2. We are on offense. Look for improvements all the time.
- 3. Results are more important than processes. See anything that could be done better. Change it or have the change made. Break hierarchies.
- 4. This is as much about effort and consistency as about business. The right effort consistently will bring results.
- 5. Assume nothing.

Make sure people keep their promises.

Push yourself to push others.

Stretch what is possible.

- 6. Dig where you are standing. What can be made better right where you are right now?
- 7. Your job is not done until the job is done. Do not wait for other people to finish what you can finish.
- 8. Dangers to look out for:
- Bureaucracy
- Personal ambitions over team ambitions
- Energy takers at the fika table
- The fat cat making us slow down
- Not getting things done
- 9. It won't always be pretty. In fact, getting things done is almost never pretty.
- 10. If we do things right we will learn new things, we will have fun, we will grow individually <u>and</u> as a company in a profitable way.