

Lifecycle Management & New Mobility Ecosystem

Mobility Experience by D'leteren 2024

DI Academy

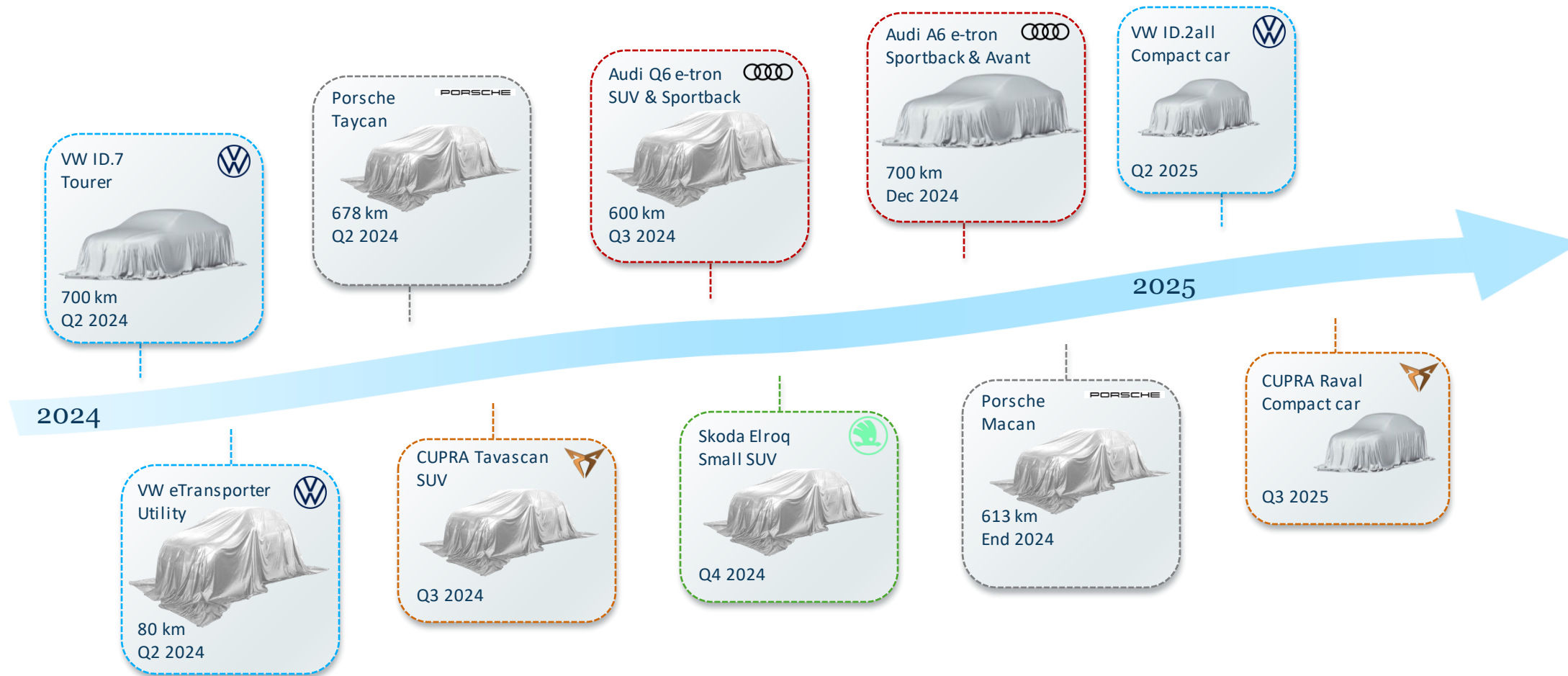
Overview

Electrified based engine portfolio

						
Current PHEV offer						18 models
▶ A3 Sportback TFSI e ▶ Q5 TFSI e ▶ Q5 Sportback TFSI e ▶ A6 Berline TFSIe ▶ A6 Avant TFSI e ▶ A7 Sportback TFSI e ▶ Q7 TFSI e ▶ Q8 TFSI e ▶ A8 Berline TFSI e	▶ Arteon Berline ▶ Arteon Shooting Brake		▶ CUPRA Leon ▶ CUPRA Leon Break ▶ CUPRA Formentor	▶ Panamera E-Hybrid ▶ Cayenne E-Hybrid	▶ Multivan eHybrid	
Current BEV offer						18 models
▶ Q8 e-tron ▶ Q8 e-tron Sportback ▶ Q4 e-tron ▶ Q4 e-tron Sportback ▶ e-tron GT	▶ ID.3 ▶ ID.4 ▶ ID.5 ▶ ID.7 ▶ ID.7 Tourer	▶ Enyaq ▶ Enyaq Coupé	▶ CUPRA Born	▶ Taycan ▶ Macan	▶ e-Crafter ▶ ID BUZZ ▶ ID BUZZ Car²go	
Coming Soon						
▶ Q6 e-tron (Q2 2024) ▶ A3 TFSI e (Q3 2024) ▶ Q5 TFSI e (Q3 2024) ▶ A6 e-tron (Q3 2024) ▶ A5 TFSI e (Q4 2024) ▶ Q3 TFSI e (Q4 2024)	▶ Tiguan (Q1 2024) ▶ Golf (Q1 2024) ▶ Passat (Q2 2024) ▶ ID.2all (2025)	▶ Kodiaq iV (Q2 2024) ▶ Superb iV (Q2 2024) ▶ Elroq (Q4 2024)	▶ Leon (Q2 2024) ▶ Formentor (Q2 2024) ▶ Tavascan (Q3 2024) ▶ Terramar (Q3 2024) ▶ Raval (Q3 2025)	▶ Taycan (Q2 2024) ▶ Macan (End 2024)	▶ Caddy Phev (Q2 2024) ▶ e-Transporter (Q2 2024)	

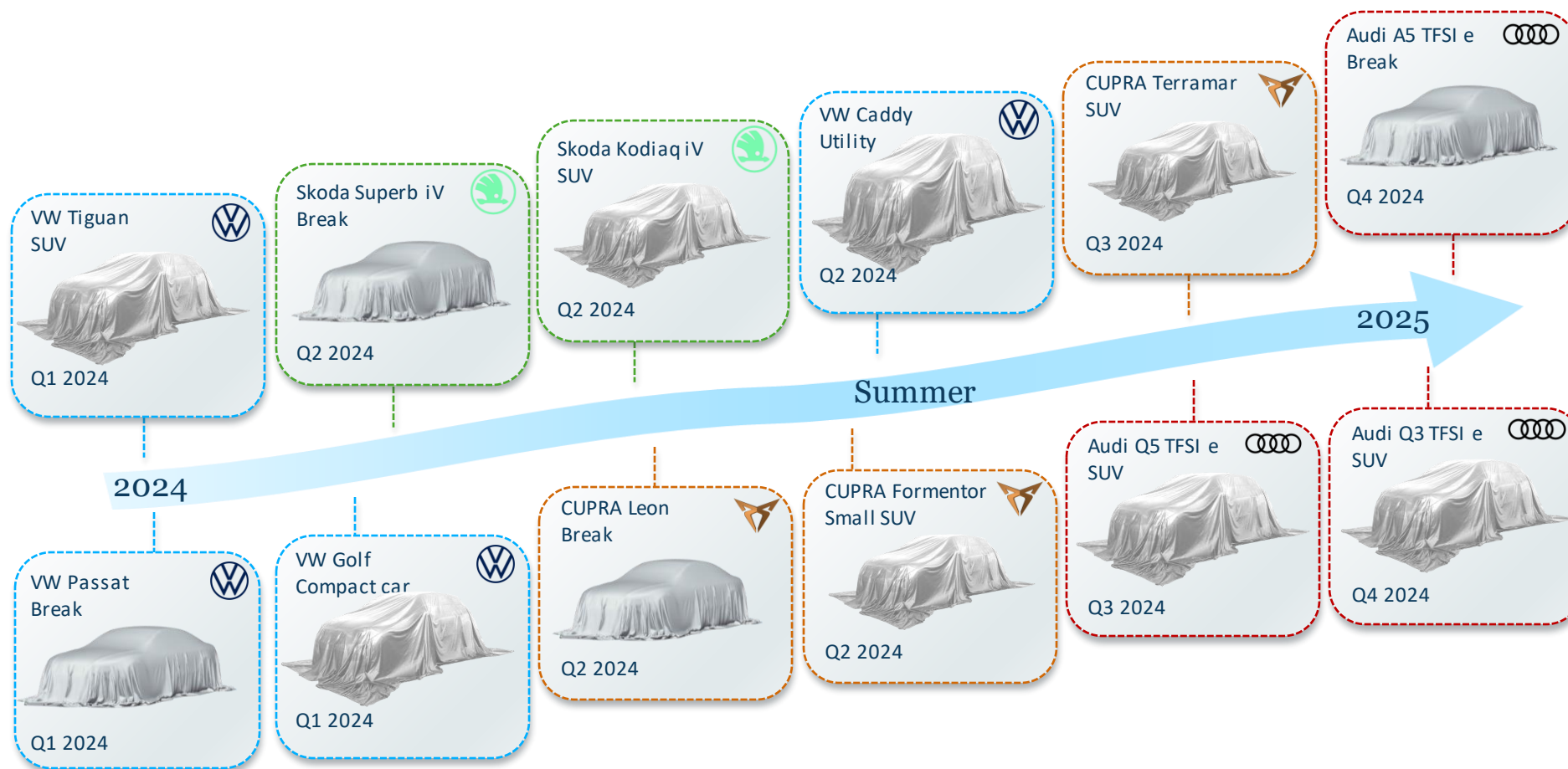
Launch calendar

Battery Electric Vehicles



Launch calendar

Plug-In Hybrid Vehicles -> 100km electric range



Financial solutions

Volkswagen D'Ieteren Finances



SKODA



Audi Approved plus



B2Bike





Mobility solutions

My Way / Audi Approved:plus – Certified used cars



**Onze tweedehands-
wagens genieten altijd van** | **Nos véhicules d'occasion
bénéficient toujours**

Meer kwaliteit	+	De qualité
Meer keuze	+	De choix
Meer garantie	+	De garantie
Meer begeleiding	+	D'accompagnement



**Audi Approved
:plus**

Premium tweedehandswagens		Véhicules d'occasion Premium
Tot 5 jaar garantie	✓	Jusqu'à 5 ans de garantie
111 controlepunten	✓	111 points de contrôle
Met levenslange bijstand 24/7	✓	Assistance 24/7 à vie
Een gekende voorgeschiedenis	✓	Historique connu



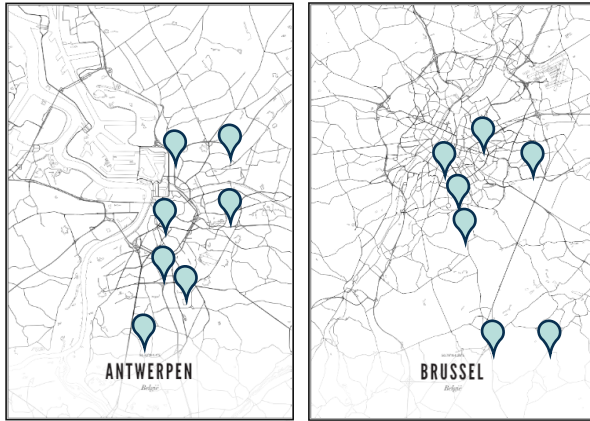


New mobility solutions

Lucien – The omnichannel bicycle chain

lucien®

A network of 14 stores (& growing...)



Where we sell more than 50 high quality bike brands



Offer a large range of services



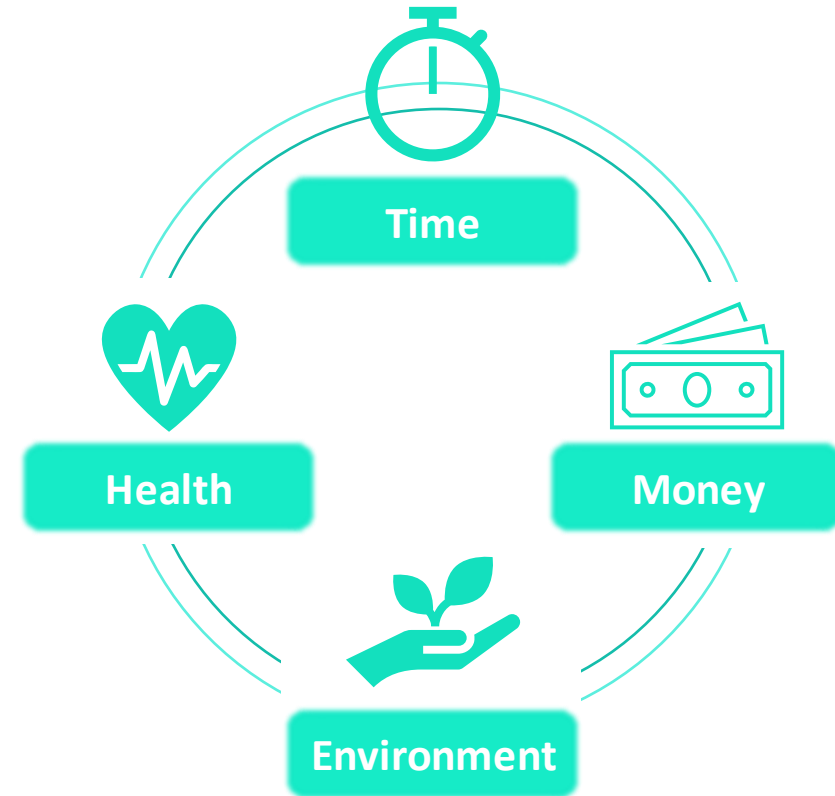
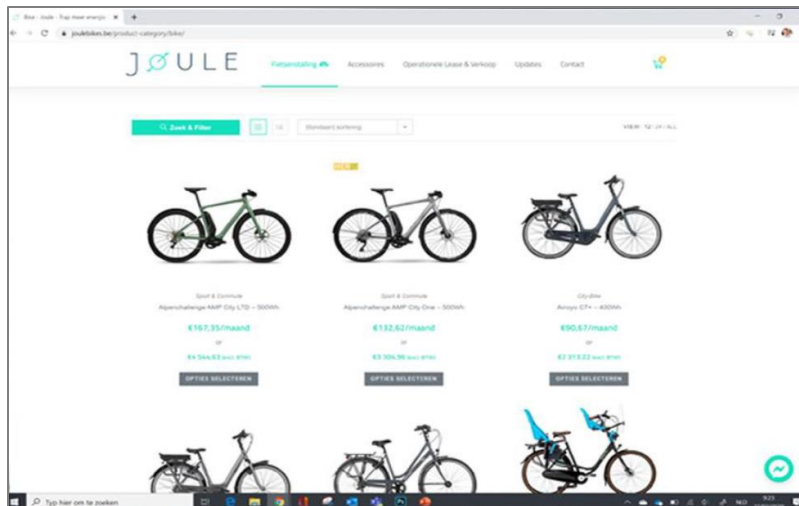
And have a dedicated B2B team to serve our corporate clients

lucien®
Business

- Encouraging companies and its employees to go for a greener, more flexible, healthier, cheaper, faster and more fun way of transportation
- Offers a personal approach, advice and point of contact with our dedicated B2B experts.
- The right services and financial models, that fit companies' needs
- By supporting companies from A to Z in their bike journey

Joule is a **bike partner** for corporations en public services

- ✓ Bike **lease** (maintenance, insurance, road assistance,...)
- ✓ Bike **purchase**
- ✓ Bike **delivery & maintenance** at the office (mobile service) or at a local shop (**Lucien**)



New mobility solutions

Microlino – The perfect urban car

m-ero



Space for two adults Comfortable and with 230l trunk



100% electric
Can be charged within 4 hours



90km/h top-speed
Perfect for all urban and peri-urban trips (allowed on highways)



Range : 90km, 170km or 230km
Enough range for a daily usage with 3 different battery sizes



Micro-price
From € 18,000



Easy parking
Cross park is possible



More sustainable
50% fewer parts, 65% less energy consumption, less maintenance



New mobility solutions

Poppy – Shared cars. Smart prices



3 cities



4 airports

Brussels (Zaventem)
Brussels South (Charleroi)
Liège
Antwerp



3000 vehicles

Direct

SMEs can manage their employees **professional** Poppy use through our B2B platform.

Indirect

Employers offer a **mobility budget** through solutions such as Mbrella, Skipr, Olympus or Modalizy. Employees can choose to spend this budget on Poppy for their **private use or commute**.

Standard service

Custom

Companies have **specific needs** that can be solved by making **adaptations** to Poppy's product / pricing or operations.

B2B2C

Partnerships with companies to solve a mobility challenge for their customers.

Custom

B2B



New mobility solutions

MyPop – All-inclusive rental for a month fee



MyPop aims to be the Netflix of the cars renting industry: monthly rent automatically renewed until **you** stop the contract



Selected high end vehicles - New or close to new

- Focus on the D'leteren brands
- Only new cars at this moment with max 50.000km



All cars available on the website can be delivered within 5 working days (usually even faster depending on the validation process)



We want to create a transparent environment and work with a basic package (minimum engagement of 1 month) with different add-ons that can be added :

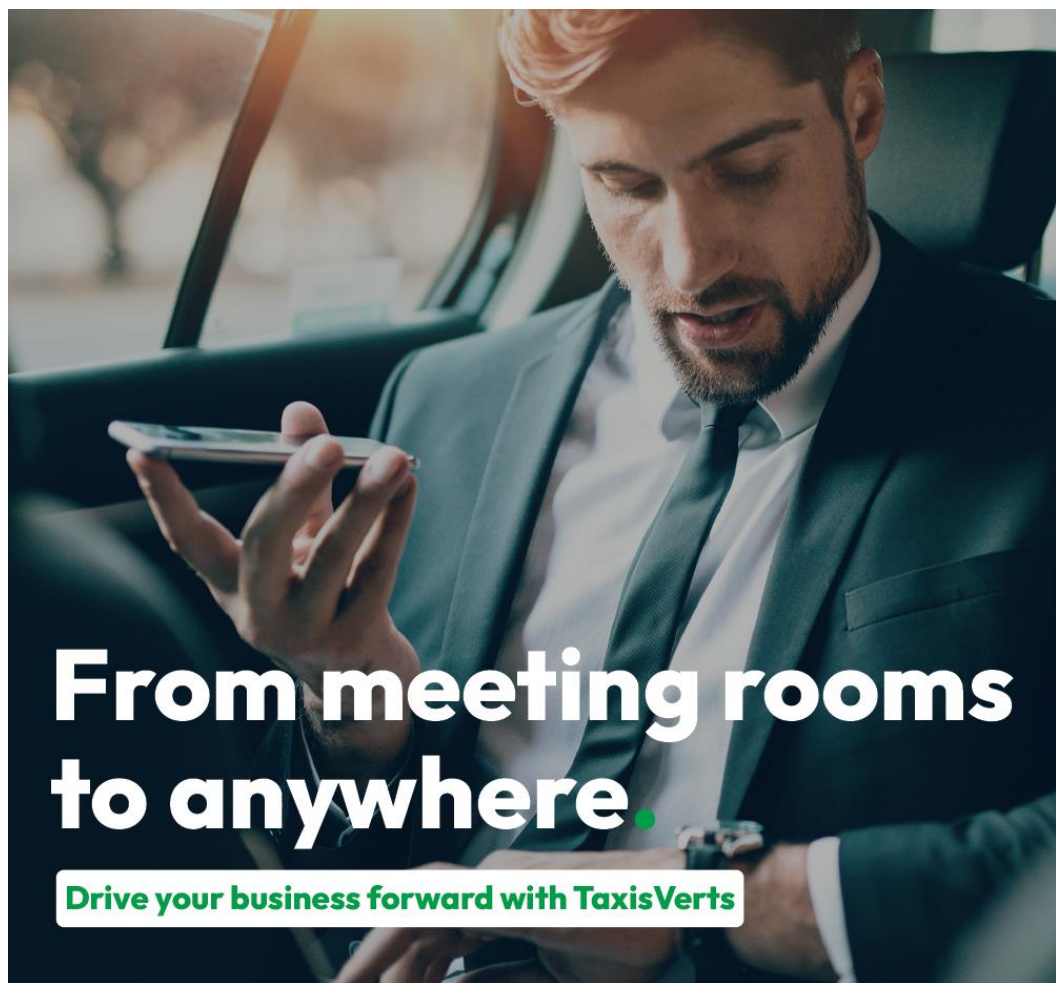
- Mileage Package (2000km, 3000km)
- Home delivery and pick up (or any location in Belgium)

What's in it for you?

- You pay for what you use
- A more flexible way of managing your fleet
- A fast mobility solution for your new employees
- An all digitalized process that simplifies your administration
- A human sized team that know their customers name and will make their best to help fast and transparently

New mobility solutions

Taxis Verts – Urban ride on time



**From meeting rooms
to anywhere.**

Drive your business forward with TaxisVerts

WHAT WE DO ?

- ✓ BUSINESS TAXIS
- ✓ SHUTTLES & VANS
- ✓ PRIVATE DRIVERS
- ✓ EXPRESS PARCELS

Meet our mobility
experts

taxisverts.be/business



EDI – One stop shop for 360° all-in charging solution

Electric by D'leteren



- Shortest installation lead times in the market (3 to 6 weeks)
 - Ordering stock vehicles is possible again
 - Variation in vehicle delivery times is no longer a problem



- User-friendly platform for you as a fleet manager
 - All reports can be exported
 - Consolidated reports are possible



- Very comprehensive Standard Installation Package
 - Reduced risk of high additional costs for your drivers



- ALFEN EDI-Line; high-quality & future-proof charging solution
 - OCPP Open Charge Point Protocol -> transferable to another platform
 - Compatible with a large number of charging cards
 - Guest use (roaming) for third-party cards can be easily activated
 - Solar Ready



- With the EDI Charging Card, charging is possible everywhere >95% in Belgium and >450,000 in Europe.



Services

Wondercar – The trusted bodywork specialist for all brands



Solution for **accident repairs**

All bodyshops are **multibrand**

Repairs in guidance with **manufacturer's** specifications

Retaining manufacturer's **warranty**

Ecology driven concept

Thank you for your attention.

NL



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Please download this presentation.