

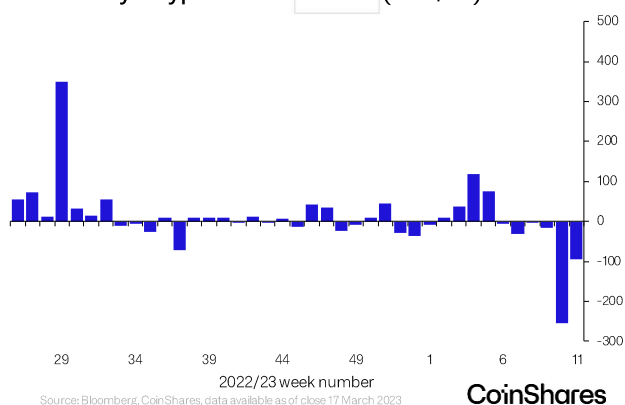
CoinShares Digital Asset Fund Flows Weekly

20th March 2023

A Stark Contrast in Sentiment with a 6th Week of Outflows for Bitcoin

- Digital asset investment products saw outflows for the 6th consecutive week totalling US\$95m, with the 5-week total being US\$406m, representing 1.2% of total assets under management (AuM).
- Bitcoin remained the focus of negative sentiment, seeing outflows in investment products totalling US\$113m last week.
- The outflows were in stark contrast to the broader market and suggest it was, in part, due to the need for liquidity rather than negative sentiment.

Weekly Crypto Asset Flows (US\$m)



Digital asset investment products saw outflows for the 6th consecutive week totalling US\$95m, with the 5-week total being US\$406m, representing 1.2% of total assets under management (AuM). AuM has risen by 26% over the last week and at US\$33bn is the highest it has been since the Three Arrows Capital collapse in June 2022. Trading volumes in investment products were double the average at US\$2.6bn.

In stark contrast to the broader market, Bitcoin remained the focus of negative sentiment, seeing outflows in investment products totalling US\$113m last week, with the last 6 weeks' outflows totalling US\$424m. Despite the outflows, total AuM has risen 32% over the week. Conversely, despite inflows into short-bitcoin totalling a record US\$35m last week, its AuM fell by 13% over the same period. It is evident this sentiment is contrarian relative to the rest of the crypto market, but it may be driven, in part, by the need for liquidity during this banking crisis, a similar situation was seen when the COVID panic first hit in March 2020.

Altcoins, aside from Ethereum (US\$13m outflow last week), bucked the trend, seeing only inflows which totalled US\$1.3m last week. This positive sentiment provides further credence to the notion that the outflow in the larger crypto assets were driven by the need for liquidity.

Flows by Provider (US\$m)

| CoinShares | Week flows | MTD flows | YTD flows | AUM |
|----------------------|------------|-----------|-----------|--------|
| Grayscale | - | - | - | 22,647 |
| CoinShares XBT* | -11.6 | -16.5 | -20 | 1,661 |
| CoinShares Physical* | -7.6 | -16.7 | 18 | 463 |
| 21Shares | -6.5 | -22.7 | 13 | 1,165 |
| ProShares | -4.1 | 15.7 | 81 | 992 |
| Purpose | 0.4 | 0.7 | 2 | 787 |
| 3iQ | -12.9 | -232.3 | -187 | 701 |
| CI Investments | -2.1 | -3.5 | -3 | 562 |
| Other | -50.3 | -85.2 | -81 | 4,076 |
| Total | -94.7 | -360.6 | -177 | 33,055 |

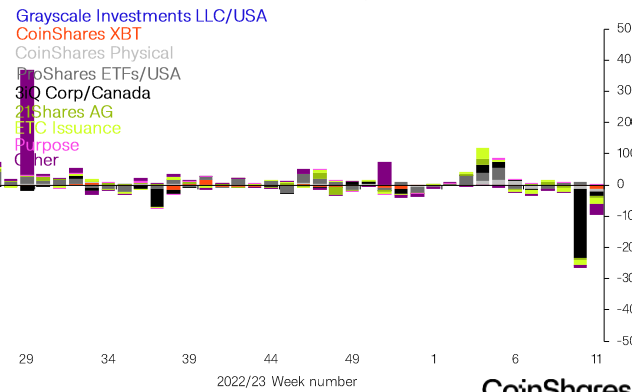
Flows by Asset (US\$m)

| CoinShares | Week flows | MTD flows | YTD flows | AUM |
|---------------|------------|-----------|-----------|--------|
| coin | -112.8 | -369.3 | -230 | 21,997 |
| Ethereum | -12.7 | -22.8 | -15 | 7,539 |
| Multi-asset | -5.2 | -2.5 | -26 | 2,540 |
| Binance | - | - | -0 | 345 |
| Short Bitcoin | 34.7 | 33.6 | 83 | 156 |
| Litecoin | 0.2 | -0.1 | -0 | 134 |
| Tron | - | -0.3 | -0 | 64 |
| Solana | 0.2 | 0.8 | 5 | 58 |
| Polygon | 0.2 | 0.3 | 1 | 36 |
| XRP | 0.4 | 0.7 | 1 | 35 |
| Other | 0.4 | -0.9 | 5 | 150 |
| Total | -94.7 | -360.6 | -177 | 33,055 |

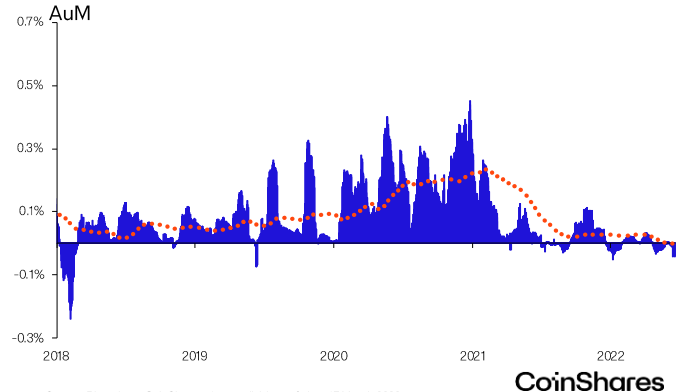
Source: Bloomberg, CoinShares, data available as at 17 Mar 2023

* Independent daily attestation by Armanino

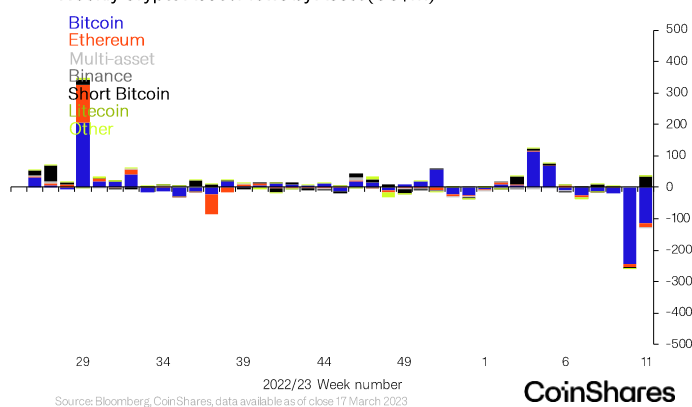
Weekly Crypto Asset Flows by Institution (US\$m)



Crypto Asset Fund Flows as a Percentage of Fund AuM



Weekly Crypto Asset Flows by Asset (US\$m)



Flows by Exchange Country (US\$m)

| CoinShares | Week flows | MTD flows | YTD flows | AUM |
|---------------|--------------|---------------|-------------|---------------|
| Australia | - | - | - | 9 |
| Brazil | -7.0 | -6.3 | -33 | 311 |
| Canada | -12.8 | -242.6 | -187 | 2,284 |
| France | -0.0 | -0.0 | 1 | 9 |
| Germany | -24.3 | -59.6 | 19 | 1,393 |
| Sweden | -11.6 | -16.5 | -20 | 1,661 |
| Switzerland | -6.9 | -21.6 | 23 | 1,515 |
| United States | -0.4 | 18.7 | 83 | 24,535 |
| Other | -31.6 | -32.8 | -63 | 1,338 |
| Total | -94.7 | -360.6 | -177 | 33,055 |

Source: Bloomberg, CoinShares, data available as at 17 Mar 2023

* Independent daily attestation by Armanino

Blockchain Equity ETPs (US\$m)

| CoinShares | Week flows | MTD Flows | YTD flows | AuM |
|-----------------------------|------------|------------|-----------|--------------|
| Invesco Coinshares Glob | 2.9 | 2.9 | 28.4 | 583 |
| Amplify Transformational | 1.7 | 1.7 | -0.2 | 418 |
| First Trust Indxx Innovativ | 3.5 | -0.2 | -5.9 | 107 |
| Han-Gins Tech Megatren | - | - | -3.1 | 75 |
| Siren Nasdaq Nexgen Ect | - | - | -11.2 | 75 |
| Global X Blockchain Etf | - | -2.5 | -1.7 | 54 |
| Bitwise Crypto Industry In | 0.1 | 0.1 | 2.7 | 53 |
| Goldman Sachs Finance | - | - | - | 52 |
| Vaneck Digital Transform | - | - | - | 26 |
| Fidelity Crypto Industry Ar | - | - | 1.4 | 26 |
| Vaneck Crypto And Block | 0.5 | 0.8 | 5.3 | 23 |
| Blockchain Technologies | -0.1 | -0.1 | -0.3 | 20 |
| Capital Link Global Fintec | - | - | -0.7 | 14 |
| Fidelity Metaverse Etf | - | - | - | 14 |
| Ishares Blockchain Tech | - | - | - | 10 |
| Samsung Blockchain Tec | -0.4 | -0.4 | -0.2 | 10 |
| Cathay Glb Dgt Pymt Sen | - | - | - | 10 |
| Global X Block & Bit Strat | -0.3 | -0.3 | -0.3 | 10 |
| Schwab Crypto Thematic | - | - | 1.0 | 9 |
| Horizons Big Data & Hard | - | - | -0.4 | 6 |
| Ishares Blockchain And T | - | - | - | 6 |
| Valkyrie Bitcoin Miners Et | - | - | 3.0 | 5 |
| Defiance Digital Revolutic | - | - | -0.7 | 5 |
| Grayscale Future Of Finar | - | - | - | 4 |
| Global X Fintech & Block | - | - | - | 4 |
| Melanion Btc Equities Un | - | - | 0.4 | 3 |
| Total | 8.1 | 2.1 | 18 | 1,636 |

Source: Bloomberg, CoinShares, data available as of close 16 March 2023

Ranked Flows detail (US\$m)

| CoinShares | Week flows | AUM |
|---------------|------------|--------|
| Short Bitcoin | 34.65 | 156 |
| XRP | 0.36 | 35 |
| Cardano | 0.26 | 29 |
| lygon | 0.18 | 36 |
| Solana | 0.16 | 58 |
| Litecoin | 0.15 | 134 |
| Ape Coin | 0.11 | 0 |
| Algorand | 0.06 | 16 |
| | - | - |
| | - | - |
| | - | - |
| | - | - |
| Multi-asset | -5.17 | 2,540 |
| Ethereum | -12.68 | 7,539 |
| Bitcoin | -112.76 | 21,997 |

Source: Bloomberg, CoinShares, data available as at 17 Mar 2023

DISCLOSURES

The information contained in this document is for general information only. Nothing in this document should be interpreted as constituting an offer of (or any solicitation in connection with) any investment products or services by any member of the CoinShares Group where it may be illegal to do so. Access to any investment products or services of the CoinShares Group is in all cases subject to the applicable laws and regulations relating thereto.

Although produced with reasonable care and skill, no representation should be taken as having been given that this document is an exhaustive analysis of all of the considerations which its subject-matter may give rise to. This document fairly represents the opinions and sentiments of CoinShares, as at the date of its issuance but it should be noted that such opinions and sentiments may be revised from time to time, for example in light of experience and further developments, and this document may not necessarily be updated to reflect the same.

The information presented in this document has been developed internally and / or obtained from sources believed to be reliable; however, CoinShares does not guarantee the accuracy, adequacy or completeness of such information. Predictions, opinions and other information contained in this document are subject to change continually and without notice of any kind and may no longer be true after the date indicated. Third party data providers make no warranties or representation of any kind in relation to the use of any of their data in this document. CoinShares does not accept any liability whatsoever for any direct, indirect or consequential loss arising from any use of this document or its contents.

Any forward-looking statements speak only as of the date they are made, and CoinShares assumes no duty to, and does not undertake, to update forward-looking statements. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Nothing within this document constitutes (or should be construed as being) investment, legal, tax or other advice. This document should not be used as the basis for any investment decision(s) which a reader thereof may be considering. Any potential investor in digital assets, even if experienced and affluent, is strongly recommended to seek independent financial advice upon the merits of the same in the context of their own unique circumstances.

This document is directed at, and only made available to, professional clients and eligible counterparties. For UK investors: CoinShares Capital Markets (UK) Limited is an appointed representative of Strata Global Limited which is authorised and regulated by the Financial Conduct Authority (FRN 563834). The address of CoinShares International Limited is 82 Baker Street, London, W1U 6TE. For EU investors: CoinShares AM (napoleon-am.com) is a French asset management company regulated by the Autorité des Marchés Financiers (AMF), registered under number GP-19000015 since 27/03/2019. Its office is located at 25 rue du 4 Septembre, 75002 Paris, France.

Copyright © 2023 CoinShares All Rights Reserved