





Agriculture Future of America

www.agfuture.org

www.afaalliance.com

2010 Leaders Conference AGRICULTURE FUTURE OF AMERICA



AFA exists to be a catalyst in the preparation of a new generation of agriculture leaders.

2010 Leaders Conference

### Our Voice. Our Vision.



Today's college men and women are a generation of collaborators. Technology, social media and a return to service-minded philosophies are contributions this generation will leave to our communities and our industry. We seek to define the future of the agriculture and food industry collaboratively. This spirit of synergy is the mechanism that brings a solution better than what an individual could provide and that all can be proud of and stand behind.

#### "Our Voice. Our Vision." is both individual and collective, but unified in its purpose.

Agriculture Future of America (AFA) Leaders Conference delegates have a passion and commitment for their roles in the agriculture and food industry. Through discussion and collaboration amongst a common network, their voices and visions for the future coalesce to drive our industry forward.

AFA Leaders Conference convenes the future leaders of our industry to engage in dialogue about issues of today, providing tools and information for success and building a collaborative network to make a stronger, more unified industry. Each individual has an opportunity and a challenge to extend the common vision and voice of the AFA Leaders Conference experience, as well as the knowledge and perspective gained, to those they serve.

"Our Voice. Our Vision." is a description of how industry can choose to react to current situations. It calls on the senses to effectively interact and relate to our consumers' needs more readily. It is a description of the approach AFA delegates will take to define their individual and collective career contributions.

#### **Welcome to AFA Leaders Conference**



Agriculture needs strong people; people with passion and talent, who believe in themselves; and who are committed to making a difference by embracing challenges and finding solutions to complex issues of the 21st century.

Agriculture Future of America is an organization committed to creating partnerships with community leaders, business and corporate

representatives and educators from colleges and universities that identify the men and women who will be our leaders. AFA serves as a catalyst in the preparation of the next generation of agricultural leaders. This Leaders Conference is one way AFA contributes to this preparation.

To attend Leaders Conference and read this welcome means you have been judged by others as a person of merit. You are an individual with a record of noted achievements, but more importantly, you have been judged as a person of high potential. You have been identified as a leader among leaders in the profession known as agriculture. Regardless of your career choice, whether it be production, processing, marketing, communication, research or any number of others, your opportunities are limitless and the expectations are great.

AFA Leaders Conference is designed to provide each attendee with an individual experience. The saying "you get out of it what you put into it" applies here. In this forum, you are in a peer group that is expected to lead change. The theme for the 2010 Leaders Conference, "Our Voice. Our Vision." clearly states this expectation; you have the option to define its meaning for yourself. It is truly up to you. If you embrace the experience to its fullest, you will be rewarded with stronger skills, a clearer vision for your future and a new appreciation for the career you have chosen.

I encourage you to fully embrace this opportunity; regardless of your career path, you will be exposed to people and ideas that can strengthen your skills and expand your vision for the future.

It is my pleasure, on behalf of AFA's Board of Directors, professional staff, Student Advisory Team and our partner organizations, to welcome you to AFA Leaders Conference. I look forward to meeting each of you and learning with you.

K. Russell Weathers
President and CEO

#### **AFA Staff**

K. Russell Weathers

President and CEO

Lori Haney

Administrative Support

Director, Organizational Development

Brian M. Friedman

Director, Leader Development Programs

Director, Development

Matthew D. Bornhorst

Nancy L. Barcus

Suzanne L. Smith

Administrative Assistant

#### Volunteers

Quintin Binder Emily Schneider Jan Shelby

Julia Shuck JoLynn Yates

### **AFA Student Advisory Team**

This team of collegiate men and women serve as ambassadors for the AFA vision and mission. They are responsible for being the voice of the AFA-student stakeholder, and for preparing a program that expands a student's academic, leadership and work experiences.

The team is annually selected through an application and interview process. Selection is based on AFA involvement, geographic representation, interest in agriculture, and leadership on campus and in the community.

During their one-year term, members of the Student Advisory Team strengthen leader and team skills, receive media and communications training, interact with corporate and association leaders and are exposed to career opportunities. Each member receives an academic scholarship for their service to the Student Advisory Team.



Members of the team are actively involved on their campuses and have participated in summer internships. The 2010 AFA Student Advisory Team includes (top to bottom, left to right):

**Brett Monson** South Dakota State University SDSU Students' Association T.J. Masker Iowa State University Helena Chemical Company **Korbin Davis** Purdue University DURI **Purdue University** Zana Manche Kansas State University Farm Safety 4 Just Kids North Dakota State University **Shawna Robertson** Farm Industry News, AAEA Jenna Langley Purdue University Helena Chemical Company University of Wisconsin, Madison **Katie Dogs** Alltech, Inc. Laura Weisz CHS, Inc. University of Minnesota Jillian Wicher University of California, Davis Monsanto Company

A special thank you to AFA Campus Ambassadors in their efforts to deliver the AFA Leaders Conference

Jonathan Dumas, University of Florida Molly Hubbard, Clemson University Shannon Watson, Oklahoma State University Cary Yates, University of Missouri

Brandi Stagner, Northwest Missouri State University

### **Conference Sponsors**

AFA extends its appreciation to the following individuals, businesses, corporations and associations who have contributed to the success of the AFA Leaders Conference program:

Organizational Partners: \$25,000 +





















People... Products... Knowledge...













**Arvin Gottlieb Charitable Foundation Geraldine and RA Barrows Foundation**  Carter Community Memorial Trust, Inc. **Kearney Wornall Charitable Trust** 

William T. Kemper Foundation

### **Conference Sponsors**

AFA extends its appreciation to the following individuals, businesses, corporations, foundations and associations for their support of the program and direct investment in students' sponsorships to Leaders Conference:

Conference Sponsors: \$10,000 +

Cerner Corporation GROWMARK, Inc.

National Crop Insurance Services

Pork Checkoff

**Conference Sponsors: \$5,000 - \$9,999** 

**AgReliant Genetics Bartlett & Company** 

Dairy Farmers of America, Inc. Harry & Clara Cleberg Minnesota Pork Board

Missouri Soybean Merchandising Council Southeast Missouri State University

Syngenta, Inc.

University of Illinois - College of ACES

Conference Sponsors: \$1,000 - \$4,999

AgCareers.com North Carolina A&T State University Agri Bank, FCB North Dakota State University - CAFNR

Ash Grove Charitable Foundation Oklahoma State University California Polytechnic State University Penn State University Center for Food Integrity **Purdue University** Colorado State University Seaboard Foods

Iowa State University College of Ag., Career Services Iowa State University College of Ag., Life Sciences

JBS Five Rivers Cattle Feeding Kansas City Board of Trade Kansas State University Land O'Lakes, Inc.

Landis Ag Placement and Consulting, Inc.

Livestock Marketing Association

MFA Foundation

Michelle Hayes Scholarship Fund Michigan State University - CANR

Midwest Dairy Association

Missouri Soybean Association

Missouri State University National FFA Organization

South Dakota State University - College of Ag & Bio

Southwest Minnesota State University

Thomas & Betty Scott U.S. Premium Beef Union Pacific Railroad University of California - Davis

University of Florida University of Illinois – ACES University of Minnesota University of Missouri

University of Nebraska - Lincoln

University of Wisconsin, River Falls - ACT

Wells Fargo Commercial Bank - Food and Agribusiness

West Central

#### Delegate Sponsors: Less than \$1,000

Clemson University Fort Hays State University Key Agricultural Services, Inc.

Northwest Missouri State University - Ag Dept.

Sam Houston State University South Dakota State - Ag. Economics Southeast Community College

Texas A&M University The Ohio State University University of Tennessee (CASNR)

University of Wisconsin, River Falls - Ag. Economics

### **AFA Opportunity Fair**



Agriculture Future of America links college students to opportunities for career development in business, production, education, sciences and technology.

The AFA Opportunity Fair is a recruiting event designed to give participating organizations a competitive edge in the identification of human capital. AFA continues to be a resource for both students and employers year-round, reviewing resumes and linking them together based on individual interests.

For more than 10 years, Pioneer Hi-Bred, a DuPont business, has been a supporter of AFA. We believe the organization truly makes a positive difference in the lives of young people by developing their potential for leadership, personal growth and career success. The AFA Leaders Conference brings together the brightest, most talented individuals in agriculture who have a passion to be successful, drive to make a difference and become leaders of our industry. Being involved with this conference affords Pioneer the opportunity to encourage students to consider joining our efforts to meet the world's increasing demand for food, feed, fuel and materials.

#### Jill Rutz

Talent Acquisition & Diversity Consultant Pioneer Hi-Bred International, Inc.

During the AFA Opportunity Fair, students learn about available internships, full-time and employment opportunities, as well as graduate school and international study programs. All of these opportunities help AFA students create a stronger personal and professional portfolio. Company recruiters are eager to share their definition of agriculture and to explore ways for you to become an intern or full-time employee.

Adayana

AgCareers.com

**AgReliant Genetics** 

**Archer Daniels Midland Company** 

Bader Rutter & Associates

**Bartlett and Company** 

**BASF** 

**Bayer CropScience** 

**Beck's Superior Hybrids** 

**Bunge North America** 

Cargill, Inc.

**Cargill Meat Solutions** 

**CDS International** 

CGB Enterprises, Inc.

CHS, Inc.

**Crop Production Services** 

Dairy Farmers of America, Inc.

**Dow AgroSciences** 

**Elanco Animal Health** 

**Farm Credit Administration** 

Farm Safety 4 Just Kids

**Farmland Foods** 

**FCS** Financial

Gavilon

GROWMARK, Inc.

**Helena Chemical Company** 

JBS Five Rivers Cattle Feeding

John Deere

Kansas State University
Master of Agribusiness

Land O'Lakes Purina Feed

Land O'Lakes, Inc.

**LandisAG Placement** 

Mid Kansas Coop

**Monsanto Company** 

**National Crop Insurance Services** 

**National Farmers Union** 

**National FFA Organization** 

**New Century Ag Recruiters** 

Osborn & Barr

Pioneer Hi-Bred International, Inc.

Rich Connell AGRI-SEARCH, Inc.

**Seaboard Foods** 

Servi-Tech, Inc.

Sigma Alpha Sorority

**South Dakota Wheat Growers** 

Syngenta, Inc.

The American Royal

The Andersons, Inc.

The Maschhoffs

**UMB Financial Corporation** 

**Union Pacific Railroad** 

**Water Street Solutions** 

Wells Fargo Commercial Bank -

Food and Agribusiness

**West Central** 

AFA would also like to thank those individuals who have volunteered their time to make this event a success.

### **AFA Leaders Conference**



We share a passion and dedication for our industry. Identified as leaders on campus, in organizations and in the community, we are here to prepare as a new generation of young professionals in the agriculture industry. We are the future, the driving force behind the change that will define agriculture. Through this conference, we will be challenged to lead this great industry.

AFA believes the future leadership of agriculture cannot be left to chance. The evolving business and production structure, influenced by science, technology, globalization and consolidation, will require future leaders to have excellent business skills, international understanding and leadership qualities.

Leaders Conference is a key component of AFA's leader and career development training program. This forum provides AFA students an opportunity to develop key competencies to enhance their marketable skills. Agricultural businesses, organizations, associations, institutions and individuals invest in this program as a means to develop Human Capital for our industry.

At AFA Leaders Conference, students participate in one of the three program tracks with the following emphases:

- Track 1 Personal assessment and career preparation
- Track 2 Communication and relationship-building skills
- Track 3 Managing change and preparing to live and work in a global marketplace

What will you take away from this experience? A new network of lifelong contacts and friends? New knowledge and skills?

Remember: What you get out of this experience is determined by what you put into it.

#### It Starts with a Vision.



R. Crosby Kemper
Senior Chairman of the
Board UMB Financial
Corporation
Founder and Chairman
Emeritus. AFA

R. Crosby Kemper's vision of an organization that identifies rural college men and women who are passionate about agriculture and aspire to be leaders took root in the fall and winter of 1996-97. Mr. Kemper, with his son Alexander 'Sandy' Kemper, founded Agriculture Future of America to provide rural youths with academic scholarships, personal and professional training and career development experiences. The goal was to provide some of the best and brightest young people an advantage with their education and career preparation.

Since 1997, AFA has awarded in excess of five million dollars in academic scholarships and nearly 6,000 men and women have participated in AFA leader and career development experiences.

Thank you Mr. Kemper; for your vision, your leadership and financial investment in America's future leaders.

### Thursday, November 4

1:30 PM	Registration	Lobby
4:00 рм	Welcome Session Sandy Kemper, AFA Board of Directors Russell Weathers, AFA  Developing a Comic Vision Tim Gard	New York/San Francisco
5:30 РМ	Dinner	Pershing
5:30 PM 6:15 PM	Our Voice. Our Vision. Center for Food Integrity	Pershing  New York/San Francisco



Tim Gard



Alexander C. Kemper Chairman, Agriculture Future of America



**K. Russell Weathers** Agriculture Future of America

### Track 1 Student Advisory Team



(L-R) Zana Manche, Shawna Robertson, Korbin Davis

### "To educate, motivate, and develop networks among young college men and women."

The Track 1 program of AFA Leaders Conference is designed to create awareness of an individual's potential while developing a broad base of personal and professional skills. The program focuses on essential career skills and pathways, lifestyles and recognition of possibilities.

Expect to participate in programs on time management, resume development, how to live an entrepreneurial life, making the most of future internships and how to dine in style.

To our presenters, we appreciate all you do to help make our generation of leaders a cut above the rest.

### **Track 1 Speakers**



**Nancy Barcus** Agriculture Future of America



**Jack Chilcote** BNSF



**Chris Chinn** Producer



Mike Gaul Iowa State University



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Dr. L.G. Jett, Ph.D. University of Missouri



Les Kaschner FranklinCovey



**Heidi Mathews** Grundfos



Joel Mathiowetz United FCS



Michele Payn-Knoper Cause Matters Corp.



**Bruce Reese** Pioneer Hi-Bred International



Dr. Thomas Payne Coral Rice University of Missouri FranklinCovey





**Edward Romero** AgForLife



Marlo Schulz **Urban Scholastic** Center



**Haydn Shaw** FranklinCovey



T. Margo Stewart The Andersons, Inc.



Susie Thompson



**Doug Waltman** Leadership Institute of Kansas City



**Greg Young** Helena Chemical Company

#### Not Pictured:

Mark Allen, Missouri Small Business and **Technology Development Center** Tom Bradford, Crop Production Services (CPS) Becky Conture, CHS, Inc. Mitch Counce, Servi-Tech Jim Emanuel, Water Street Ryan Hrubes, Dow AgroSciences Alicia Keller, Purdue University Justin Knopf, Knopf Farms Dennis Landis, Landis Ag Placement and Consulting Kevin O'Connor, AgriReliant Genetics Kristi Orrick, Archer Daniels Midland Barbara Quandt, West Central Drew Ratterman, Dow AgroSciences

Miranda Reiman, Certified Angus Beef Lisa Rogers, South Dakota Wheat Growers Megan Rouleau, Bader Rutter Matt Schweer, JBS Five Rivers Cattle Genny Six, Rich Connell AGRISEARCH Bill Smith, Helena Chemical Company Nichloe Smith, Bunge Theresa Swaim, Pioneer Hi-Bred International Rick Thaemert, Global Prairie Dr. Nicole Wessel, D.V.M., Cutting Edge Equine **Veterinary Services** Rodd Whitney, Channel Bio Ben Willis, Cargill

# Track 1 – Friday, November 5

7:00 AM	Breakfast	Pershing
7:45 AM	Morning Message	Empire
8:00 AM	Resume, Career Fair & Interview Skills Facilitator: Mike Gaul, Iowa State University Tom Bradford, Crop Production Services (CPS) Becky Conture, CHS, Inc. Mitch Counce, Servi-Tech Jim Emanuel, Water Street Ryan Hrubes, Dow AgroSciences Dennis Landis, Landis Ag Placement and Consulting Kevin O'Connor, AgriReliant Genetics Kristi Orrick, Archer Daniels Midland Barbara Quandt, West Central Drew Ratterman, Dow AgroSciences Miranda Reiman, Certified Angus Beef Lisa Rogers, South Dakota Wheat Growers Megan Rouleau, Bader Rutter Matt Schweer, JBS Five Rivers Cattle Feeding Genny Six, Rich Connell AGRI-SEARCH Bill Smith, Helena Chemical Company Nichole Smith, Bunge T. Margo Stewart, The Andersons, Inc. Theresa Swaim, Pioneer Hi-Bred International Rodd Whitney, Monsanto Ben Willis, Cargill	Empire
<b>10:30</b> AM	Break	
<b>10:45</b> AM	Opportunity Fair	Exhibit Hall
<b>12:00</b> PM	Professional Etiquette in Dining Dr. L.G. Jett, Ph.D., University of Missouri	Empire
1:30 PM	Break	
1:45 PM	<b>Unleashing the Most Positive You</b> Susie Thompson	Chicago
2:50 PM	Break	
3:00 рм	Executive Panel: Issues Influencing Agricultural Careers Moderator: Edward Romero, AgForLife Bruce Reese, Pioneer Hi-Bred International Chris Chinn, producer Rick Thaemert, Global Prairie	Empire
4:30 рм	Track Meeting	Empire
<b>5:00</b> рм	Break	
6:00 рм	Reception	Lobby
7:00 PM	Leader in Agriculture Award Dinner	Regency Ballroom

# Track 1 – Saturday, November 6

7:00 AM	Breakfast	Pershing
7:45 AM	Morning Message	Empire
8:00 AM	Exploring Your Entrepreneurial Potential  Mark Allen, Missouri Small Bus. and Tech. Dev. Cente  Dr. Nicole Wessel, D.V.M., Cutting Edge Equine Veteri	
<b>10:50</b> AM	Break	
<b>11:00</b> AM	Franklin Covey The 7 Habits: The Private Victory Heidi Mathews, Grundfos Doug Waltman, Leadership Institute of Kansas City Jack Chilcote, BNSF	Empire Benton Van Horn AB
12:30 PM	Lunch	Pershing
1:45 PM	Franklin Covey The 7 Habits: The Private Victory (Co	nt.)
4:00 PM	Franklin Covey The Speed of Trust Coral Rice, FranklinCovey and Joel Mathiowetz, United FCS Haydn Shaw, FranklinCovey Les Kaschner, FranklinCovey	Empire Benton Van Horn AB
5:00 PM	Track Meeting	Empire
6:00 PM	Depart hotel	
7:00 РМ	Dinner and Entertainment T-Marv and Hammerdown with Dance Lessons by Sh	Riverport nerrie Jensen

# Track 1 – Sunday, November 7

6:45 AM	Continental Breakfast	New York/San Francisco
<b>7:00</b> AM	Fellowship Marlo Schulz, Urban Scholastic Center	Chicago
8:00 AM	Morning Message	Empire
8:30 AM	It's All in the Experience Moderator: Nancy Barcus, Agriculture Future of A Alicia Keller, Purdue University Greg Young, Helena Chemical Company Kristi Orrick, Archer Daniels Midland	Empire America
9:30 AM	Break	
9:45 AM	Your Road to Success Justin Knopf, Knopf Farms	Empire
<b>11:00</b> AM	<b>Discussion and Evaluation</b> AFA Staff and Student Advisory Team	Empire
12:00 PM	<b>Lunch &amp; Closing Session</b> Michele Payn-Knoper, Cause Matters Corp.	New York/San Francisco
1:00 PM	Adjourn	

### Track 2 Student Advisory Team



(L-R) Laura Weisz, Brett Monson, Jenna Langley

### "To broaden visions and enhance voices in the industry."

The Track 2 program supports a student's personal and professional development by focusing on the enhancement of communication skills.

The program is designed to allow for group interaction. You will leave Conference with new skills in personal and group communications. Sessions include dressing for success, marketing in a new age of agriculture, public speaking, ethics and relationship skills.

To each of our session leaders, thank you for your time and enthusiasm. Your investment in our development is greatly appreciated.

### **Track 2 Speakers**



Lauren Berger Intern Queen



**Brad Blaha** South Dakota State University



**Adam Carroll** National Financial Educators



Jan Hargrave Jan Hargrave & **Associates** 



Michele Holton Monsanto



Charlotte Jackson **Bartlett Grain** 



Diane Johnson Details by Design



Paul Kirbach Monsanto



Rhett Laubach YourNextSpeaker



Joel Mathiowetz United FCS



Jana McGuire Center for Food Inegrity



Klaire O'Rourke ChannelBio



Michele Payn-Knoper Coral Rice Cause Matters Corp. FranklinCovey





Marlo Schulz **Urban Scholastic** Center



Dr. Jim Spain University of Missouri-Columbia



**Thad Standley** Cargill



**Todd Wangsgard** FranklinCovey

### **Not Pictured:**

Brad Blaha, South Dakota State University Jason Buss, John Deere Ahnna Compart, AgStar Financial Services Jason Hoppe, Ann Taylor Charlotte Jackson, Bartlett Grain Jim Leseman, Men's Wearhouse Paul Kirbach, Monsanto Joel Mathiowetz, United FCS Brittney Morris, Kirkwood Community College Klaire O'Rourke, ChannelBio

Justin Patterson, American AgCredit Amanda Rasmussen, Ag Star Financial Services Mark Reiman, Monsanto Miranda Reiman, Certified Angus Beef Garrett Riekhof, GR Farms Cara Riekhof, Crop Insurance Solutions Sherri Schott, Ann Taylor Monty Shull, Men's Wearhouse Trudy Wastweet, Minnesota Pork Producers Association

# Track 2 – Friday, November 5

7:00 AM	Breakfast	Pershing
7:45 AM	Morning Message	Chicago
8:00 AM	Personal Finance Adam Carroll, National Financial Educators	Chicago
9:30 AM	Break	
9:45 AM	Building Your Online Professional Presence Lauren Berger, Intern Queen Michele Holton, Monsanto	Chicago
<b>10:45</b> AM	Break	
<b>11:00</b> AM	Ethics in the Workplace and Beyond Thad Standley, Cargill	Chicago
12:00 PM	Lunch	Pershing
<b>1:00</b> PM	Opportunity Fair	Exhibit Hall
3:00 PM	Voices of Agriculture Jana McGuire, Center for Food Integrity	Chicago
5:00 PM	Track Meeting	Chicago
5:30 PM	Break	
6:00 PM	Reception	Lobby
7:00 PM	Leader in Agriculture Award Dinner	Regency Ballroom



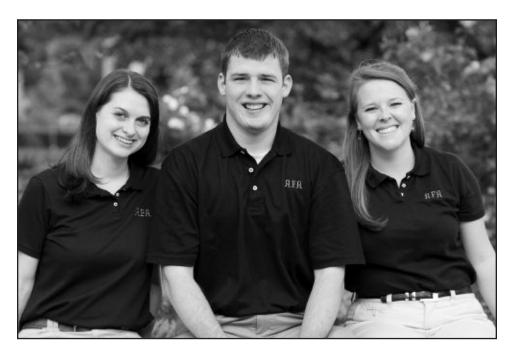
# Track 2 – Saturday, November 6

7:00 AM	Breakfast	Pershing
7:45 AM	Morning Message	Chicago
8:00 AM	The Public Victory: 7 Habits of Highly Effective Peop Coral Rice, FranklinCovey Todd Wangsgard, FranklinCovey	ole Chicago New York
12:00 PM	Lunch	Pershing
1:00 PM	Dressing for Success Jim Leseman and Monty Shull, Men's Wearhouse Jason Hoppe and Sherri Schott, Ann Taylor	Chicago New York
2:00 PM	Professional Writing Impressions Diane Johnson, Details by Design	Chicago
3:00 РМ	Break	
3:15 PM	Actions Speak Louder than Words Jan Hargrave, Jan Hargrave & Associates	Chicago
5:15 PM	Track Meeting	Chicago
5:30 PM	Break	
6:00 рм	Depart hotel	
7:00 РМ	Dinner and Entertainment T-Marv and Hammerdown with Dance Lessons by S	Riverport herrie Jensen

## Track 2 – Sunday, November 7

6:45 AM	Continental Breakfast	New York/San Francisco
<b>7:00</b> AM	Fellowship Marlo Schulz, Urban Scholastic Center	Chicago
8:00 AM	Morning Message	Chicago
8:15 AM	Authenticity Rules: How to Be Real (and Real Good) Rhett Laubach, YourNextSpeaker	Chicago
<b>10:00</b> AM	Break	
10:15 AM	<b>Taking Your Leadership With You</b> Dr. Jim Spain, University of Missouri-Columbia Alliance Mentors	Chicago
11:30 AM	AFA Discussion - Question and Answer	
12:00 PM	<b>Lunch &amp; Closing Session</b> Michele Payn-Knoper, Cause Matters Corp.	New York/San Francisco
1:30 рм	Adjourn	

### Track 3 Student Advisory Team



(L-R) Katie Dogs, T.J. Masker, Jillian Wicher

## "Our Voice. Our Vision: Catalysts for Change."

The Track 3 program is focused on the final steps in preparing young men and women for careers in agriculture as the agriculture industry becomes more of a global marketplace. This program is focused on working with young individuals to help them be successful in this ever-changing industry. Track 3 focuses on helping individuals understand the importance of the changes in our industry. In this track, delegates get the opportunity to share their voice and vision while interacting with top industry professionals to discuss the issues that are facing agriculture.

By using your voice and sharing your vision, you can expect to share your thoughts and experiences in this track. It is a great opportunity to network with your peers as well as industry professionals.

As the agriculture industry becomes more of a global marketplace, it is essential to be a catalyst for change. Track 3 is focused on the final steps in preparing you for life after college and a successful career in agriculture by building on what you may have learned in Tracks 1 and 2. You will have the opportunity to network with your peers and top industry professionals and share your voice and vision about the current issues facing agriculture.

### Track 3 Speakers



**Craig Benson** University of Missouri



**Chris Braun** Frito Lay/Pepsico



Dan Cosgrove Pioneer Hi-Bred International



Dan Dye Cargill Horizon Milling



Richard Fagerlin **Peak Solutions** 



Pete Goetzmann **Archer Daniels** Midland



Dr. Ron Hanson University of Nebraska



Les Kaschner FranklinCovey



**Gary Matteson** Farm Credit Services



**Duane Mol Crop Production** Services (CPS)



**Randy Parman** Helena Chemical Company



Michele Payn-Knoper Bailey Ragan Cause Matters Corp. Bunge North America Edward Jones





Lance Reynolds



**Brian Rittgers** Elanco Animal Health



**David Schmidt** International Food Information Council



Marlo Schulz **Urban Scholastic** Center



**Haydn Shaw** FranklinCovev



Stephen Smith Dow AgroSciences



Eric Spell AgCareers.com



**Kay Stinson** Seaboard Foods

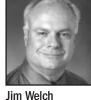


Tom Traub CHS, Inc.



**Dave Vander Griend** ICM

Not Pictured:



Growth Leader



**Daren Williams** National Cattlemen's **Beef Association** 



Karen Wishart



Monsanto

Paul Hammers, Union Pacific Ryan Hrubes, Dow AgroSciences Mike Johanning, John Deere Dale Ludwig, Missouri Soybean Association Neill McKinstray, The Andersons, Inc. Ethanol Group Nigel Roberts, Syngenta Seeds

## Track 3 – Friday, November 5

1.00 AM	<b>7:00</b> AM	Breakfast	Pershing
9:00 AM Opportunity Fair Exhibit Hall  11:00 AM You Have A Job OfferDo You Take It? Craig Benson, University of Missouri  12:00 PM Lunch Pershing  1:00 PM Mentoring Eric Spell, AgCareers.com Ryan Hrubes, Dow AgroSciences  2:15 PM Break  2:15 PM Executive Forum: How is the VOICE of Consumerism affecting the VISION of Agriculture? Introduction: Chris Braun, Frito Lay/ Pepsico Pete Goetzmann, Archer Daniels Milling Neill McKinstray, The Andersons, Inc. Ethanol Group Bailey Ragan, Bunge North America Dan Dye, Carglil-Horizon Milling Duane Mol, Crop Production Services (CPS) Tom Traub, CHS, Inc. Stephen Smith, Dow AgroSciences Brian Rittgers, Elanco Animal Health Gary Matteson, Farm Credit Services Randy Parman, Helena Chemical Company Dave Vander Griend, ICM David Schmidt, International Food Information Council Mike Johanning, John Deere Karen Wishart, Monsanto Company Daren Williams, National Cattlemen's Beef Association Dan Cosgrove, Pioneer Hi-Bred International Kay Stinson, Seaboard Foods Paul Hammers, Union Pacific Nigel Roberts, Syngenta Seeds Dale Ludwig, Missouri Soybean Association  5:15 PM Track Meeting Atlanta  5:30 PM Break  6:00 PM Reception Lobby	7:45 AM	Morning Message	Atlanta
11:00 AM  You Have A Job OfferDo You Take It? Craig Benson, University of Missouri  12:00 PM  Lunch  Mentoring Eric Spell, AgCareers.com Ryan Hrubes, Dow AgroSciences  2:15 PM  Break  Executive Forum: How is the VOICE of Consumerism affecting the VISION of Agriculture? Introduction: Chris Braun, Frito Lay/Pepsico Pete Goetzmann, Archer Daniels Milling Neill McKinstray, The Andersons, Inc. Ethanol Group Bailey Ragan, Bunge North America Dan Dye, Cargll-Horizon Milling Duane Mol, Crop Production Services (CPS) Tom Traub, CHS, Inc. Stephen Smith, Dow AgroSciences Brian Rittgers, Elanco Animal Health Gary Matteson, Farm Credit Services Randy Parman, Helena Chemical Company Dave Vander Griend, ICM David Schmidt, International Food Information Council Mike Johanning, John Deere Karen Wishart, Monsanto Company Daren Williams, National Cattlemen's Beef Association Dan Cosgrove, Pioneer Hi-Bred International Kay Stinson, Seaboard Foods Paul Hammers, Union Pacific Nigel Roberts, Syngenta Seeds Dale Ludwig, Missouri Soybean Association  5:15 PM  Track Meeting  Ratlanta  Atlanta	8:00 AM	_	Atlanta
Craig Benson, University of Missouri  1:00 PM Lunch Pershing  Mentoring Eric Spell, AgCareers.com Ryan Hrubes, Dow AgroSciences  2:15 PM Break  Executive Forum: How is the VOICE of Consumerism affecting the VISION of Agriculture? Introduction: Chris Braun, Frito Lay/ Pepsico Pete Goetzmann, Archer Daniels Milling Neill McKinstray, The Andersons, Inc. Ethanol Group Bailey Ragan, Bunge North America Dan Dye, Cargill-Horizon Milling Duane Mol, Crop Production Services (CPS) Tom Traub, CHS, Inc. Stephen Smith, Dow AgroSciences Brian Rittgers, Elanco Animal Health Gary Matteson, Farm Credit Services Randy Parman, Helena Chemical Company Dave Vander Griend, ICM David Schmidt, International Food Information Council Mike Johanning, John Deere Karen Wishart, Monsanto Company Daren Williams, National Cattlemen's Beef Association Dan Cosgrove, Pioneer Hi-Bred International Kay Stinson, Seaboard Foods Paul Hammers, Union Pacific Nigel Roberts, Syngenta Seeds Dale Ludwig, Missouri Soybean Association  5:15 PM Track Meeting Atlanta  Break  6:00 PM Reception Lobby	9:00 AM	Opportunity Fair	Exhibit Hall
1:00 PM Mentoring Eric Spell, AgCareers.com Ryan Hrubes, Dow AgroSciences  2:15 PM Break  2:15 PM Executive Forum: How is the VOICE of Consumerism affecting the VISION of Agriculture? Introduction: Chris Braun, Frito Lay/Pepsico Pete Goetzmann, Archer Daniels Milling Neill McKinstray, The Andersons, Inc. Ethanol Group Bailey Ragan, Bunge North America Dan Dye, Cargill-Horizon Milling Duane Mol, Crop Production Services (CPS) Tom Traub, CHS, Inc. Stephen Smith, Dow AgroSciences Brian Rittgers, Elanco Animal Health Gary Matteson, Farm Credit Services Randy Parman, Helena Chemical Company Dave Vander Griend, ICM David Schmidt, International Food Information Council Mike Johanning, John Deere Karen Wishart, Monsanto Company Daren Williams, National Cattlemen's Beef Association Dan Cosgrove, Pioneer Hi-Bred International Kay Stinson, Seaboard Foods Paul Hammers, Union Pacific Nigel Roberts, Syngenta Seeds Dale Ludwig, Missouri Soybean Association  5:15 PM Track Meeting Atlanta  5:30 PM Break  6:00 PM Reception Lobby	<b>11:00</b> AM		Atlanta
Eric Spell, AgCareers.com Ryan Hrubes, Dow AgroSciences  2:15 PM  Break  Executive Forum: How is the VOICE of Consumerism affecting the VISION of Agriculture? Introduction: Chris Braun, Frito Lay/Pepsico Pete Goetzmann, Archer Daniels Milling Neill McKinstray, The Andersons, Inc. Ethanol Group Bailey Ragan, Bunge North America Dan Dye, Cargill-Horizon Milling Duane Mol, Crop Production Services (CPS) Tom Traub, CHS, Inc. Stephen Smith, Dow AgroSciences Brian Rittgers, Elanco Animal Health Gary Matteson, Farm Credit Services Randy Parman, Helena Chemical Company Dave Vander Griend, ICM David Schmidt, International Food Information Council Mike Johanning, John Deere Karen Wishart, Monsanto Company Daren Williams, National Cattlemen's Beef Association Dan Cosgrove, Pioneer Hi-Bred International Kay Stinson, Seaboard Foods Paul Hammers, Union Pacific Nigel Roberts, Syngenta Seeds Dale Ludwig, Missouri Soybean Association  5:15 PM Track Meeting Atlanta  6:00 PM Reception  Lobby	12:00 PM	Lunch	Pershing
Executive Forum: How is the VOICE of Consumerism affecting the VISION of Agriculture? Introduction: Chris Braun, Frito Lay/Pepsico Pete Goetzmann, Archer Daniels Milling Neill McKinstray, The Andersons, Inc. Ethanol Group Bailey Ragan, Bunge North America Dan Dye, Cargill–Horizon Milling Duane Mol, Crop Production Services (CPS) Tom Traub, CHS, Inc.  Stephen Smith, Dow AgroSciences Brian Rittgers, Elanco Animal Health Gary Matteson, Farm Credit Services Randy Parman, Helena Chemical Company Dave Vander Griend, ICM David Schmidt, International Food Information Council Mike Johanning, John Deere Karen Wishart, Monsanto Company Daren Williams, National Cattlemen's Beef Association Dan Cosgrove, Pioneer Hi-Bred International Kay Stinson, Seaboard Foods Paul Hammers, Union Pacific Nigel Roberts, Syngenta Seeds Dale Ludwig, Missouri Soybean Association  5:15 PM Track Meeting Atlanta  6:00 PM Reception Lobby	1:00 PM	Eric Spell, AgCareers.com	Atlanta
Consumerism affecting the VISION of Agriculture? Introduction: Chris Braun, Frito Lay/Pepsico Pete Goetzmann, Archer Daniels Milling Neill McKinstray, The Andersons, Inc. Ethanol Group Bailey Ragan, Bunge North America Dan Dye, Cargill-Horizon Milling Duane Mol, Crop Production Services (CPS) Tom Traub, CHS, Inc. Stephen Smith, Dow AgroSciences Brian Rittgers, Elanco Animal Health Gary Matteson, Farm Credit Services Randy Parman, Helena Chemical Company Dave Vander Griend, ICM David Schmidt, International Food Information Council Mike Johanning, John Deere Karen Wishart, Monsanto Company Daren Williams, National Cattlemen's Beef Association Dan Cosgrove, Pioneer Hi-Bred International Kay Stinson, Seaboard Foods Paul Hammers, Union Pacific Nigel Roberts, Syngenta Seeds Dale Ludwig, Missouri Soybean Association  5:15 PM Track Meeting Atlanta  Break  6:00 PM Reception Lobby	2:15 PM	Break	
5:30 PM Break  6:00 PM Reception Lobby	2:15 PM	Consumerism affecting the VISION of Agriculture? Introduction: Chris Braun, Frito Lay/Pepsico Pete Goetzmann, Archer Daniels Milling Neill McKinstray, The Andersons, Inc. Ethanol Group Bailey Ragan, Bunge North America Dan Dye, Cargill-Horizon Milling Duane Mol, Crop Production Services (CPS) Tom Traub, CHS, Inc. Stephen Smith, Dow AgroSciences Brian Rittgers, Elanco Animal Health Gary Matteson, Farm Credit Services Randy Parman, Helena Chemical Company Dave Vander Griend, ICM David Schmidt, International Food Information Counc Mike Johanning, John Deere Karen Wishart, Monsanto Company Daren Williams, National Cattlemen's Beef Association Dan Cosgrove, Pioneer Hi-Bred International Kay Stinson, Seaboard Foods Paul Hammers, Union Pacific Nigel Roberts, Syngenta Seeds	cil
6:00 PM Reception Lobby	5:15 PM	Track Meeting	Atlanta
	5:30 РМ	Break	
7:00 PM Leader in Agriculture Award Dinner Regency Ballroom	6:00 рм	Reception	Lobby
	7:00 РМ	Leader in Agriculture Award Dinner	Regency Ballroom

## Track 3 – Saturday, November 6

7:00 AM	Breakfast	Pershing
7:45 AM	Morning Message	Atlanta
8:00 AM	Investment Knowledge Lance Reynolds, Edward Jones	
<b>10:00</b> AM	Leadership: Great Leaders. Great Teams. Great Results Havdn Shaw, FranklinCovey Atlanta	
	Haydn Shaw, FranklinCovey Les Kaschner, FranklinCovey	San Francisco
12:30 PM	Lunch	Pershing
1:30 PM	Leadership: Great Leaders. Great Teams. Great Results (continued)	
3:00 РМ	Break	
3:15 PM	Family Dynamics in Agriculture and Business Dr. Ron Hanson, University of Nebraska	Atlanta
5:30 РМ	Mix and Mingle Reception with AFA Alliance Members Sponsored by AgCareers.com	Atlanta
6:30 РМ	Depart hotel	
7:00 РМ	Dinner and Entertainment T-Marv and Hammerdown with Dance Lessons by Sh	Riverport errie Jensen

# Track 3 – Sunday, November 7

6:45 AM	Continental Breakfast	New York/San Francisco
<b>7:00</b> AM	Fellowship Marlo Schulz, Urban Scholastic Center	Chicago
8:00 AM	Morning Message	Atlanta
8:15 AM	Making a Positive Impact Richard Fagerlin, Peak Solutions	Atlanta
<b>10:30</b> AM	AFA and Your Future AFA Staff and AFA Alliance Members	Atlanta
12:00 PM	Lunch & Closing Session Michele Payn-Knoper, Cause Matters Corp.	New York/San Francisco
1:00 PM	Adjourn	

#### The AFA Alliance



The Alliance is a personal and professional organization for men and women in the beginning years of their careers. The Alliance is sponsored by Agriculture Future of America (AFA) and began as an outgrowth of AFA's collegiate program.

Alliance members believe that agriculture is an exciting and dynamic industry and want to be part of a national network of professionals prepared for roles of leadership in their respective organizations and communities.

The Alliance web site at www.afaalliance.com links you to the AgriNetwork. You can become an Alliance member for \$50 annually.

Member Benefits include:

- ► Log-in to the Alliance virtual AgriNetwork
- ▶ Discounted rate to attend annual AFA Alliance Forum
- ► Professional development (forum, webinars, etc.)
- ► Lifelong professional network
- ► Monthly e-newsletter

## **Alliance Giving Back**

The AFA Alliance annually sponsors two future leaders in agriculture to participate in the Leaders Conference. This sponsorship is funded through the Brian Perry Leader Conference fund. The recipients of the 2010 Brian Perry Sponsorship are:

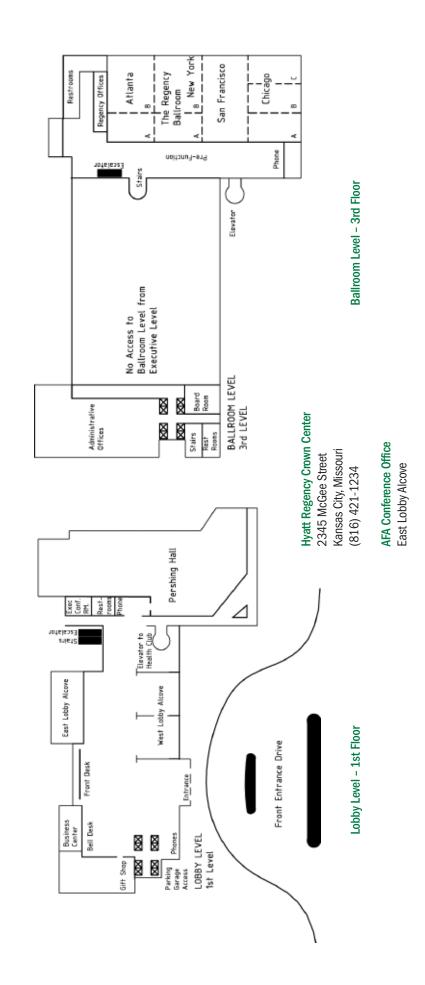


Allyson Ladd Iowa State University

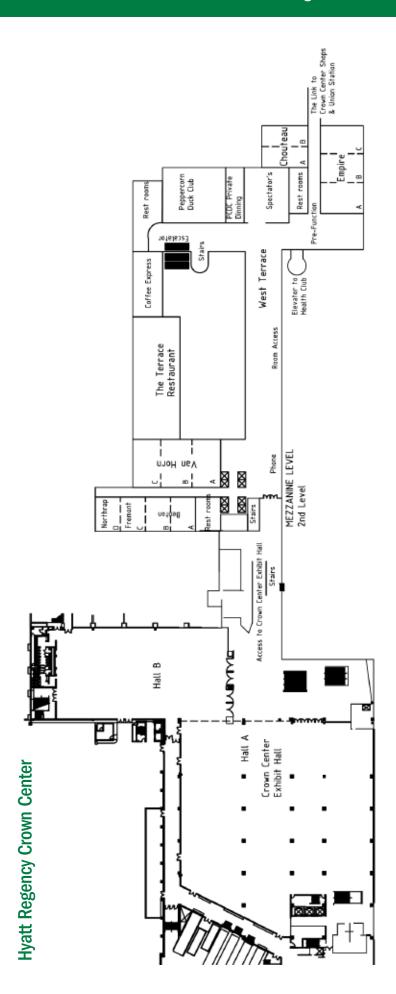


Lance Day University of Missouri

Hyatt Regency Crown Center



23



Mezzanine Level – 2nd Floor

AFA creates partnerships that identify, encourage and support outstanding college men and women preparing for careers in the agriculture and food industry.