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IDA: Industrial Development Authority

CEO: Chief Executive Officer

ECB: European Central Bank

CRO: Companies Registration Office

WTO: World Trade Organisation

Community development refers to the development of local communities socially and economically. The development is locally based opposed to depending on the government or outside agencies to help them develop.

Grants: Leaders provide funding to help with community initiatives. E.G. Rural farmer receiving funding to establish a jam making business.

/margin of safety

/does not

/fixed costs

/ selling price per unit

/loss

Proposes amendments to draft legislation: The EU Parliament discuss, review and debate the proposed legislation and may seek amendments to the draft legislation.

Discusses and debates proposed new laws: The European Parliament receive proposals for new legislation from the European Commission. The EU Parliament discuss, review and debate the proposed legislation.

Embargo: This is a total ban on the import of goods from one country. Example: The American government placed a blanket embargo on the import of UK beef because of the high levels of BSE in the UK.

Quota: Quotas are limits imposed on the import of goods and services. Quotas are used as a trade barrier. Example: The UK imposed quotas on the import of poultry.

True

False

False

False

True

Credit control: Keeping an eye on which customers are given credit, time for credit and ensuring they pay it on time. it involves checking the creditworthiness of debtors to ensure they can pay back the credit.

Stock Control: Making sure there is enough stock within the business to match consumer demand for a product. It helps with customer satisfaction and reduces cost for the business.

$$\begin{array}{r} 250,000 \\ \hline \end{array} \quad \begin{array}{r} 60,000 \\ \hline \end{array} = 50,000$$

$$300,000 \quad x \quad 1$$

The accessor calculates compensation. They evaluate the damages, gardai reports, medical reports to ensure adequate compensation is received for the losses incurred.

Celebrity Endorsements/Social Media Influencers: Adidas paying David Beckham to wear their sportswear.

Sponsorship: Allianz sponsoring the GAA National League.

Press Release/News Conference: Car manufacturer such as Volkswagen issuing publicity information about a new product.

A Joint Labour Committee (JLC) is an independent organisation consisting of workers and employers. They set the employment conditions and minimum rates of pay for employees in a certain sector, for example, contract cleaning. JLCs are set up by the Labour Court. Examples: Catering, contract cleaners, early learning, hairdressing.

A group of people working together to achieve a certain goal.

Forming/ Storming /Norming/ Performing