

## 6th Year Business Grinds

Week	Topic
1: Sept 1st	-People in Business -Relationships in Business
2: Sept 8th	-Conflicting interests and how they are resolved
3: Sept 15th	-Enterprise -Definition -Skills -Characteristics -Intrapreneurship
4: Sept 22nd	-Introduction of management -Skills - Activities -Planning, organising and control
5: Sept 29th	-HRM -Ratio's -Monitoring the business
6: Oct 6th	-Identifying business opportunities -Marketing Mix (4P's)
7: Oct 13th	- Revision
8: Oct 20th	-Business expansion -Merger -Takeover -Alliance
Mid Term Break	
9: Nov 3rd	-Ownership types -Sole Trader -Partnerships -PLC's
10: Nov 10th	- Managing change -Resistance to change -Strategies to overcome change
11: Nov 17th	- Sources of Finance -Short,medium,long – overdrafts - HP - Leasing -Debentures

12: Nov 24th	- Draw, label and calculate breakeven analysis
13: Dec 1st	- Categories of industry – primary, secondary and tertiary -Trends in the sectors
<b>Christmas Break</b>	
14: Jan 5th	- Revision
15: Jan 12th	- Business, the government and the economy - Inflation, interest rates
16: Jan 19th	-Community development – socially and economically -Benefits and drawbacks
17: Jan 26th	- International Trade - Balance of trade - Imports Vs Exports
18: Feb 2nd	-The European Union
19: Feb 9th	- Employment and Unemployment - Measuring, Benefits/Challenges - Types of Unemployment - Effects of Employment and Unemployment on the Irish Economy
<b>Mid Term Break</b>	
20: Feb 23rd	- ABQ
21: March 2nd	- Ratio Analysis/Wage calculations
22: March 9th	-Global Businesses -Advantages and disadvantages
23: March 16th	- Revision
24: March 23rd	- Globalisation - MNCs and Ireland
<b>Easter Break</b>	
25: April 13th	- International Trade and Competitiveness - Impacts on Ireland - Balance of Payments
26: April 20th	- ABQ revision
27: April 27th	- Revision and Exam Prep
28: May 4th	- Revision and Exam Prep

29: May 11th

- Revision and Exam Prep