

MILCHWERK

Trade Fair for Dairy Processing and
Suppliers in the Alpine Region



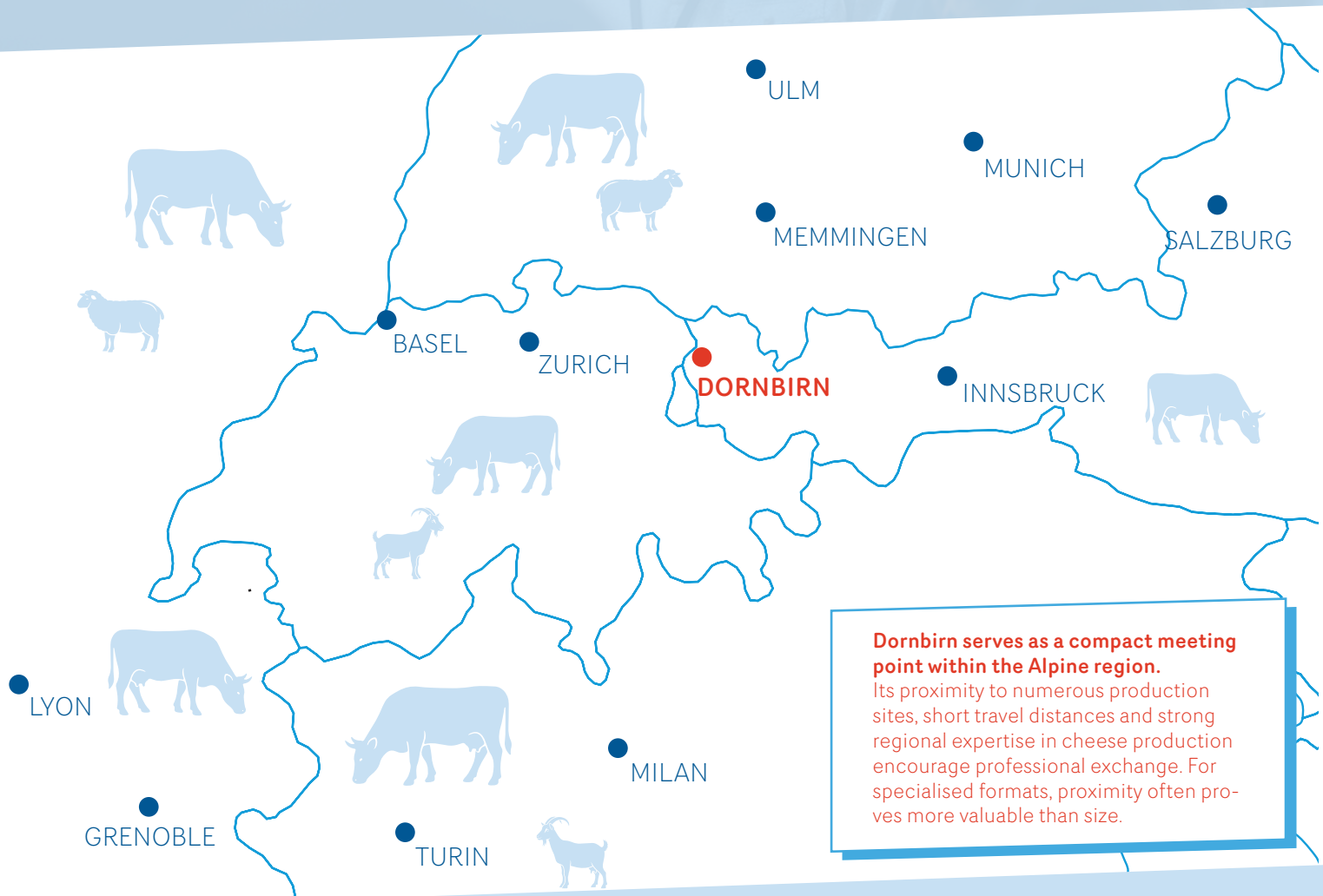
6. – 7. OCTOBER 2027
MESSEQUARTIER DORNBIRN

FIRST TRADE FAIR FOR THE DAIRY INDUSTRY IN THE ALPINE REGION

With **MILCHWERK**, a dedicated, industry-specific format for dairies and cheese producers launches for the first time . The focus lies on technical equipment, innovative processes and current developments across the entire value chain – from milk processing through to cheese production.

ALPINE REGION

MILCHWERK Visitor Potential

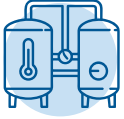


Over 8,000 dairy businesses, suppliers and specialised institutions are located within the service area, employing around 90,000 professionals.

MILCHWERK addresses Austria, Bavaria, Baden-Württemberg, Switzerland, Liechtenstein, as well as northern Italy and eastern France — one of Europe's strongest dairy and cheese regions. Dornbirn sits right at its centre as a compact exhibition location, with short travel distances, a high density of industry players and a long-standing tradition of cheese expertise on the doorstep.

TECHNOLOGY AREAS

What is showcased at MILCHWERK



PROCESS TECHNOLOGY & PLANT ENGINEERING

- separators
- homogenisers
- pasteurisers
- heat exchangers
- tanks, pumps, agitators
- piping systems, valves
- process control systems
- for dairies and cheese producers of all sizes



CHEESE DAIRY & ALPINE DAIRY TECHNOLOGY

- cheese vats, curd vats
- curd knives
- curd processing
- presses, moulds
- brining systems
- maturing technology
- turning systems, care equipment
- from copper vats to fully automated lines



HYGIENE, CLEANING & FOOD SAFETY

- CIP systems
- hygienic design
- cleaning agents
- disinfection systems
- surface technology
- inspection and testing systems
- HACCP- and IFS-compliant solutions



ENERGY, REFRIGERATION & UTILITY SYSTEMS

- refrigeration technology (CO₂, ammoniac)
- steam and heat recovery
- water treatment
- wastewater treatment
- compressed air
- energy management
- climate control for maturation cellars and rooms



AUTOMATION, SENSORS & DIGITALISATION

- process measurement technology (flow, level, temperature, pH)
- MES/OEE
- robotics
- SCADA/HMI
- traceability
- ERP integration
- digital twins
- remote maintenance



FILLING, PACKAGING & LABELLING

- cup fillers, bottle fillers
- MAP packaging
- film and tubular bag machines
- labelling, coding/markings
- inspection, weighing technology
- palletising, end-of-line systems



QUALITY ASSURANCE & LABORATORY EQUIPMENT

- rapid tests
- analytics
- microbiology
- sample management
- inline measurements
- laboratory equipment
- testing instruments



INGREDIENTS, CULTURES & ADDITIVES

- starter cultures, rennet and enzymes
- mould cultures
- stabilisers, emulsifiers
- flavourings, thickeners, salt
- organically certified raw materials and additives



PACKAGING MATERIALS & PACKAGING SUPPLIES

- cups, films, cartons, glass
- closures, labels
- sustainable packaging materials
- cheese paper, wax, coatings



OPERATING SUPPLIES, SERVICES & PROFESSIONAL SERVICES

- lubricants
- filtration technology
- occupational safety / hygiene clothing
- technical service providers
- consulting
- certification, training
- maintenance contracts
- engineering consultancies

VISITOR TARGET GROUPS

Who Comes to **MILCHWERK** and Why

	WHO?	KEY THEMES	REQUIREMENTS
	INDUSTRIAL DAIRIES & CHEESE PRODUCERS plant / production management, engineering, quality assurance, technical procurement	• retrofit, capacity expansion • energy efficiency • automation • process optimisation • digitalisation and data integration	• high output levels • scalability • efficiency • compliance • OEE improvement
	REGIONAL DAIRIES & COOPERATIVE DAIRIES operations management, production, quality assurance	• modernisation • hygiene upgrades • packaging conversion • energy and water efficiency • compliance (HACCP, IFS, quality assurance)	• reliable technology • user-friendly operation • investment security • service
	ALPINE CHEESE DAIRIES & ALPINE COOPERATIVE DAIRIES cheese makers / master cheese makers, operations managers	• efficient small-scale systems • maturation technology • raw milk processing • organic certification • climate control for maturation cellars • artisanal automation	• small batch sizes • traditional processes • robust technology • hygiene • regionality
	ORGANIC DAIRIES & SPECIALITY PRODUCERS managing director, production, quality assurance	• organic-compliant processing • slow food supply chains • GMO-free ingredients • sustainable packaging • transparency and traceability	• organic standards • sustainability • brand quality • transparency
	TECHNICAL PROCUREMENT & ENGINEERING SERVICE PROVIDERS procurement, planning, project development	• supplier screening • tender preparation • technology comparison • project implementation • complete systems and interfaces	• technology comparison • supplier network • planning reliability • innovation scouting

TRADE FAIR

Who **MILCHWERK** is designed for

MILCHWERK is aimed at providers who:

- work on a project basis and focus on solutions
- offer technologies or systems that require explanation
- seek direct exchange with decision-makers
- value transparent, measurable outcomes

MILCHWERK is not a conventional trade fair format.

The platform combines a clearly defined target audience with structured interaction and tangible benefits.

For technology and engineering providers, this means predictable conversations, high professional quality and viable starting points for future projects.

HIGH-QUALITY CONTACTS

The business case for MILCHWERK

Targeted access to relevant stakeholders

MILCHWERK addresses plant managers, as well as those responsible for production, engineering and quality assurance, along with technical procurement. Participation is deliberate and topic-driven. Discussions take place with individuals who lead, prepare or prioritise projects.

Structured interaction instead of chance encounters

MILCHWERK focuses on careful participant selection and content-led exchange. Two trade fair stages featuring expert forums, news cases and clearly defined discussion formats bring visitors and providers together in a targeted way.

Focus on concrete operational challenges

The programme addresses topics that many operations are currently tackling in parallel: energy and utilities, hygiene and food safety, automation, packaging, quality assurance, as well as refurbishment and expansion projects. The exchange links directly to ongoing or planned measures within the plant.



FACTORY STAGE

High-Level Professional Development

The trade fair stage is located at the heart of the exhibition and links information with practical application.

FACTORY STAGE

**20-minute live slots by exhibitors
presenting products and solutions**

Exhibitors present new products, processes and solutions in concise 20-minute slots directly on stage. Practical, focused and to the point.



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