

Update: News comment

2026-03-27

Precise Biometrics: Merger with Fingerprint Cards

- CEO Joakim Nydemark comments in video interview
- Four strategic reasons for the proposed deal
- Awaiting the outcome, we keep the fair value at SEK 4.89 per share

Analysts	
Tobias Karlsson	076-8337098 tobias.karlsson@vhcorp.se
Jacob Murat	073-6006986 jacob.murat@vhcorp.se
<hr/>	
Stock ticker:	PREC
Industry:	IT Services
Listed on:	Small Cap Stockholm
Latest share price (SEK):	1,87
Market cap (MSEK):	146,34
Enterprise Value (MSEK):	127,92
Total number of shares (M):	78,46
- of which free float (M):	48,57
<hr/>	
VHCF fair value per share	
DCF model	SEK 4.89
<hr/>	
Address:	Scheelevägen 27 223 63 Lund
Webpage:	Precisebiometrics.com
CEO:	Joakim Nydemark
<hr/>	
Main owners (Jan 28th 2026)	Capital (%)
Egis Technology	5,0
Avanza Pension	4,6
Nordnet Pension	3,6
RM International	1,7
Precise Biometrics	1,4
<hr/>	
Share price history (SEK)	
	
	-1m -3m -12m
Change (%)	-15,2 -21,6 -35,7
52 w k range (Low /Hi) - SEK	1.77 /4.42
<hr/>	
Source: Västra Hamnen Coporate Finance	

Precise Biometrics (Precise) and **Fingerprint Cards** (FPC) recently announced a merger of equals, aiming to create a global leader in biometric solutions. The current market cap of FPC amounts to approximately MSEK 112, whereas Precise's market cap is around MSEK 145.

The boards of the respective companies suggest that Precise Biometrics absorb Fingerprint Cards. After the merger, FPC shareholders are expected to own approximately 47 per cent of the combined company, and around 53 per cent will be held by Precise shareholders. For every share held in FPC, the shareholder will receive 9 newly issued Precise shares. The suggested exchange ratio is based on the relative share prices of the two companies at the time of the agreement.

In a recent [video interview](#), Precise's CEO, **Joakim Nydemark**, talked about FPC, the time plan and the benefits of the proposal. Nydemark highlights four strategic reasons for the merger:

- Annual cost synergies of at least MSEK 45.
- A broader offering covering digital and physical security
- Expanded reach, geographically and climbing the value chain
- The new company be a larger player in a complex and rapidly evolving market

Extraordinary general meetings in the respective companies will be held at the beginning of May, and the plan is to complete the fusion by Q3 2026.

Once the merger is approved by regulatory authorities, the new company will suggest a rights issue of MSEK 110. The financing round will give the organisation the funding to grow and to effectively execute the merger plans. The new company will be marketed under the Precise Biometrics brand and will be headquartered in Lund under the management of Joakim Nydemark.

Our coverage of Precise will continue. Awaiting the outcome of the merger proposition, we will keep our financial model as is. We will follow-up on the decision around May 6 and comment on the Q1 report due May 13. We keep our fair value per share of SEK 4.89.

Takeaways from the video interview

In a fast-growing, innovation-driven, and fragmented market, Precise and FPC have identified the opportunity to make a larger footprint as a combined company. Precise's CEO, Joakim Nydemark, talked about the plans in a video interview with Västra Hamnen and commented on the four rationales behind the merger. Here are the main takeaways.

Cost synergies

The first rationale regards cost synergies. Optimising the administration in the new company, combining IT systems and management, the new entity will generate cost savings of at least MSEK 45 annually, according to the plan. As soon as the merger is approved, the work begins to merge the two organisations.

The new company will be headquartered in Lund with Joakim Nydemark as CEO. FPC's chair, **Christian Lagerling**, and CEO, **Adam Philpott**, are expected to join the board to ensure continuity.

A broader offering

FPC has transformed from a sensor producer in low-margin segments to a company delivering biometric hardware and systems to segments with higher margins. During the same period, Precise has refined its software offering. Combined, the new company will provide a broader offering within digital and physical security.

The new Precise will provide a multimodal biometric product portfolio. In addition to fingerprint recognition, Precise brings face and palm modalities, and FPC brings iris.

A broader product portfolio will improve the new company's ability to increase its share of customer wallets. The combined offer will create opportunities for cross- and up-selling of complementary solutions to new and existing customers as well as expanding into new market segments.

Expanded reach

Geographically, the two companies have strong, global, and complementary presence between them. The merged entity will improve its position to address customers in key regions and segments in Asia, the US, and Europe. For instance, Precise has presence in South Korea, FPC has a sales office in France.

The combined footprint forms a stronger platform across geographies and customer segments, from mobile and OEM ecosystems to enterprise and government use cases. Providing closer customer engagement, improved local support and access to new markets will further increase the company's reach.

Consolidation in a fragmented market

The fourth rationale behind the proposition regards opportunities in a highly fragmented market. The industry is characterised by many innovative companies which cannot often scale their businesses. Merging Precise's and FPC's expertise, technologies and market positions would create a strong platform for further consolidation in the biometrics space, according to Nydemark.

Our coverage continues

The CEO also stated that the merger process will not affect Precise's ongoing projects. Västra Hamnen will continue to cover Precise Biometrics. We will keep our financial model as is until the merger has been decided and completed. The next scheduled follow-up is the Q1 report on May 13. We keep our fair value at SEK 4.89 per share.

Income Statement - Annual Data

kSEK	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Net sales	91 018	75 069	86 852	77 814	90 139	115 259	160 790	227 861
Total revenue	91 018	75 069	86 852	77 814	90 139	115 259	160 790	227 861
Cost of goods sold	-25 982	-27 246	-23 786	-21 146	-20 971	-24 929	-30 763	-40 948
Adj Cost of goods sold*	-4 819	-5 802	-5 557	-5 165	-6 524	-11 733	-18 383	-28 794
Gross profit	86 199	69 267	81 295	72 649	83 615	103 525	142 407	199 067
Sales costs	-34 796	-27 420	-32 982	-32 435	-33 497	-40 340	-45 021	-61 523
Administrative costs	-17 613	-14 150	-13 789	-14 122	-16 286	-19 517	-23 983	-29 401
Other operating income/expenses	2 262	-606	1 256	-2 920	-1 157	-1 153	-1 608	-2 279
R&D	-34 905	-32 105	-26 966	-27 249	-27 249	-32 272	-44 107	-59 244
OPEX	-85 052	-74 281	-72 481	-76 726	-78 190	-93 282	-114 719	-152 446
Adj OPEX**	-85 052	-70 960	-67 917	-72 474	-74 201	-89 639	-111 301	-149 090
EBITDA	1 147	-1 693	13 378	175	9 414	13 886	31 106	49 977
Amortisation & depreciation	-21 163	-24 767	-22 793	-20 233	-18 436	-16 839	-15 798	-15 510
EBIT	-20 016	-26 460	-9 415	-20 058	-9 021	-2 953	15 308	34 467
Financials, net	-3 453	-291	630	-212	-1 301	-801	-801	-801
EBT	-23 469	-26 751	-8 785	-20 270	-10 322	-3 754	14 507	33 667
Taxes	1 239	346	351	347	0	0	0	0
Net profit	-22 230	-26 405	-8 434	-19 923	-10 322	-3 754	14 507	33 667
Earnings per share (SEK)	-0.05	-0.04	-0.01	-0.00	0.02	0.04	0.07	0.09
Growth (%)								
Net revenues	9.2%	-17.5%	15.7%	-10.4%	15.8%	27.9%	39.5%	41.7%
EBITDA	-38.7%	na	na	-98.7%	5279.6%	47.5%	124.0%	60.7%
EBIT	na	na	na	na	na	na	na	125.2%
Net profit	na	na	na	na	na	na	na	132.1%
% of revenues (%)								
Gross margin	71.5%	63.7%	72.6%	72.8%	76.7%	78.4%	80.9%	82.0%
Adj gross margin	94.7%	92.3%	93.6%	93.4%	92.8%	89.8%	88.6%	87.4%
EBITDA margin	1.3%	neg	15.4%	0.2%	10.4%	12.0%	19.3%	21.9%
EBIT margin	neg	neg	neg	neg	neg	neg	9.5%	15.1%
EBT margin	neg	neg	neg	neg	neg	neg	9.0%	14.8%
Profit margin	neg	neg	neg	neg	neg	neg	9.0%	14.8%
Personnel costs	19.4%	18.8%	15.9%	18.1%	18.1%	16.9%	14.9%	12.9%
Total OPEX	93.4%	99.0%	83.5%	98.6%	86.7%	80.9%	71.3%	66.9%
Profitability (%)								
ROE	neg	neg	neg	neg	neg	neg	11.0%	20.4%
ROIC	neg	neg	neg	neg	neg	neg	0.0%	0.0%

Source: Västra Hamnen Corporate Finance

*Adjusted for depreciation in COGS

**Adjusted for depreciation in OPEX

Balance Sheet - Annual Data

kSEK	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Inventories	311	359	242	277	386	434	494	651
Receivables	11 478	19 173	23 813	18 753	13 235	14 089	15 031	21 208
Other short-term receivables	3 643	3 499	3 123	2 356	5 368	7 676	11 932	13 621
Prepaid costs & accrued incc	3 397	2 903	2 804	2 695	3 831	5 071	6 895	9 629
Cash and cash equivalents	46 405	47 534	37 704	18 411	13 692	8 711	29 425	64 049
Total current assets	65 234	73 467	67 686	42 492	36 512	35 981	63 777	109 159
Tangible assets	9 090	6 447	10 639	11 947	11 947	11 947	11 947	11 947
Intangible assets	138 898	132 751	124 741	119 683	108 458	100 530	96 791	98 371
Financial assets	0	0	0	0	0	0	0	0
Total fixed assets	147 988	139 198	135 380	131 630	120 405	112 477	108 738	110 318
Total assets	213 222	212 665	203 066	174 122	156 917	148 458	172 515	219 477
Accounts payable	5 952	2 722	0	0	2 447	2 296	2 884	3 779
Accrued cost & prepaid incor	22 147	22 391	0	0	18 357	19 284	27 431	38 704
Other short term liabilities	1 732	2 307	0	0	1 449	1 928	2 743	3 870
Derivative Securities	11 739	8 466	0	0	5 961	0	0	0
Total current liabilities	41 570	35 886	35 622	30 958	28 214	23 509	33 058	46 354
Long term liabilities	25 350	17 460	16 281	12 146	8 007	8 007	8 007	8 007
Total equity	146 302	159 319	151 163	131 018	120 696	116 942	131 449	165 116
Total equity and liabilities	213 222	212 665	203 066	174 123	156 918	148 459	172 516	219 478

Source: Västra Hamnen Corporate Finance

Cash flow statement

kSEK	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Operating Activities	852	-1 238	14 122	-143	8 114	13 086	30 306	49 176
Changes in working capital	3 079	-8 698	-4 068	2 062	-2 744	-4 705	9 549	13 295
Investing activities	-60 008	-25 316	-17 505	-18 933	-7 211	-8 911	-12 059	-17 090
Financing activities	38 313	37 287	-2 545	-1 910	-4 139	0	0	0
Cash flow for the period	-17 764	2 035	-9 996	-18 924	-5 980	-531	27 796	45 382
Beginning cash balance	64 102	46 405	47 534	37 702	18 411	12 431	11 900	12 431
Ending cash balance	46 405	47 534	37 702	18 411	12 431	11 900	39 696	57 813

Source: Västra Hamnen Corporate Finance

Income Statement - Quarterly Data

kSEK	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026e	Q2 2026e	Q3 2026e	Q4 2026e
Net sales	20 007	20 784	20 006	17 017	20 993	21 964	23 028	24 154
Total revenue	20 007	20 784	20 006	17 017	20 993	21 964	23 028	24 154
Cost of goods sold	-5 615	-5 505	-4 838	-5 188	-4 958	-5 098	-5 333	-5 582
Adj Cost of goods sold*	-1 328	-1 405	-942	-1 490	-1 207	-1 444	-1 770	-2 103
Gross profit	18 679	19 379	19 064	15 527	19 786	20 520	21 258	22 051
Sales costs	-8 804	-9 101	-6 855	-7 675	-7 221	-8 346	-8 751	-9 179
Administrative costs	-3 944	-3 886	-2 881	-3 411	-4 024	-3 628	-4 193	-4 441
Other operating income/expel	-1 597	-850	-40	-433	-466	-220	-230	-242
R&D	-7 097	-7 149	-6 033	-6 970	-6 988	-6 589	-6 908	-6 763
OPEX	-21 442	-20 986	-15 809	-18 489	-18 699	-18 783	-20 083	-20 624
Adj OPEX**	-20 367	-19 926	-14 713	-17 468	-17 663	-17 774	-19 099	-19 664
EBITDA	-1 688	-547	4 351	-1 941	2 123	2 746	2 159	2 387
Amortisation & depreciation	-5 362	-5 160	-4 992	-4 719	-4 787	-4 663	-4 547	-4 439
EBIT	-7 050	-5 707	-641	-6 660	-2 664	-1 917	-2 388	-2 052
Financials, net	-228	-150	-100	266	-325	-325	-325	-325
EBT	-7 278	-5 858	-741	-6 394	-2 990	-2 242	-2 713	-2 377
Taxes	86	87	87	87	0	0	0	0
Net profit	-7 192	-5 770	-654	-6 307	-2 990	-2 242	-2 713	-2 377
Earnings per share (SEK)	-0	-0	-0	-0	-0	-0	-0	-0
Y-o-Y Growth (%)								
Net revenues	-7.7%	1.0%	-12.3%	-21.9%	4.9%	5.7%	15.1%	41.9%
EBITDA	na	na	-35.9%	na	na	na	-50.4%	na
EBIT	na	na	na	na	na	na	na	na
Net profit	na	na	na	na	na	na	na	na
% of revenues (%)								
Gross margin	72%	74%	76%	70%	76%	77%	77%	77%
Adj gross margin	93%	93%	95%	neg	10.1%	12.5%	9.4%	9.9%
EBITDA margin	neg	neg	21.7%	neg	neg	neg	neg	neg
EBIT margin	neg	neg	neg	neg	neg	neg	neg	neg
EBT margin	neg	neg	neg	neg	neg	neg	neg	neg
Profit margin	neg	neg	neg	20.0%	19.2%	16.5%	18.2%	18.4%
Personnel costs	19.7%	18.7%	14.4%	108.7%	89.1%	85.5%	87.2%	85.4%
Total OPEX	107.2%	101.0%	79.0%					
Profitability (%)								
ROE	neg	neg	neg	neg	neg	neg	neg	neg
ROIC	neg	neg	neg	neg	neg	neg	neg	neg

Source: Västra Hamnen Corporate Finance

Balance Sheet - Quarterly Data

kSEK	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026e	Q2 2026e	Q3 2026e	Q4 2026e
Inventories	222	225	250	277	245	328	356	386
Receivables	22 748	15 120	13 023	18 753	15 317	15 645	12 618	13 235
Other short-term receivables	2 922	3 918	4 025	2 356	4 193	3 953	5 026	5 368
Prepaid costs & accrued incc	3 184	2 822	2 561	2 695	3 467	3 312	3 562	3 831
Cash and cash equivalents	36 036	33 577	31 275	18 411	16 528	16 144	18 789	13 692
Total current assets	65 113	55 662	51 134	42 492	39 749	39 383	40 350	36 512
Tangible assets	13 174	12 944	12 410	11 947	11 947	11 947	11 947	11 947
Financial assets	0	0	0	0	0	0	0	0
Intangible assets	123 230	121 708	120 665	119 683	116 575	113 669	110 965	108 458
Total fixed assets	136 404	134 652	133 075	131 630	128 522	125 616	122 912	120 405
Total assets	201 517	190 314	184 209	174 122	168 271	164 999	163 262	156 917
Accounts payable	0	0	0	0	2 173	2 235	2 338	2 447
Accrued cost & prepaid incor	0	0	0	0	17 704	16 692	17 501	18 357
Other short term liabilities	0	0	0	0	1 398	1 318	1 382	1 449
Derivative Securities	0	0	0	0	5 961	5 961	5 961	5 961
Total current liabilities	38 656	33 621	28 807	30 958	27 236	26 206	27 182	28 214
Long term liabilities	19 233	18 623	18 007	12 146	13 007	13 007	13 007	8 007
Total equity	143 629	138 069	137 395	131 018	128 028	125 786	123 073	120 696
Total equity and liabilities	201 517	190 314	184 209	174 122	168 271	164 999	163 262	156 917

Source: Västra Hamnen Corporate Finance

Cash flow statement

kSEK	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026e	Q2 2026e	Q3 2026e	Q4 2026e
Operating Activities	-2 024	-702	4 199	-1 615	1 798	2 421	1 834	2 062
Changes in working capital	4 127	2 009	-2 537	-1 537	-2 862	-1 048	2 654	-226
Investing activities	-3 001	-3 433	-3 415	-9 085	-1 679	-1 757	-1 842	-1 932
Financing activities	-601	-186	-572	-552	861	0	0	-5 000
Cash flow for the period	-1 499	-2 312	-2 325	-12 789	-1 883	-384	2 645	-5 097
Beginning cash balance	37 704	36 036	33 577	31 275	18 411	16 528	16 144	18 789
Ending cash balance	36 036	33 577	31 275	18 411	16 528	16 144	18 789	13 692

Source: Västra Hamnen Corporate Finance

Disclaimer

This marketing material has been prepared by Västra Hamnen Corporate Finance AB ("Västra Hamnen").

The material has not been prepared by the regulations designed to promote the independence of investment research, and it is not subject to any legal prohibition on dealing ahead of the dissemination of the report.

The material has been prepared based on publicly available information that Västra Hamnen has deemed to be reliable. However, it cannot be guaranteed that the information is correct. The material is published for marketing purposes and does not purport to constitute a basis for any investment decision. The information provided herein does not constitute investment advice, and neither does the information take into consideration the individual needs, goals and circumstances of any particular recipient of this material. The reader is recommended to seek supplementary information elsewhere and to obtain relevant and specific professional advice before making any investment decision.

All views, opinions and conclusions communicated through this material shall be seen as valid on the publication date of this report only and are subject to change without notice. None of the information herein shall be construed as a recommendation or solicitation for the purchase or sale of any financial instrument.

In no event will Västra Hamnen be liable for direct, indirect or incidental damages resulting from the information in this report. Financial instruments can decrease as well as increase in value. Past performance is not indicative of future results.

The material is not directed at any such person, physical or legal, to whom the distribution of such material would imply a risk of violation of any laws or regulations applicable in Sweden or any other jurisdiction.

The contents of this report shall not be copied, reproduced or distributed to any third party without prior written permission from Västra Hamnen.

Conflicts of interest

Recipients should note that this material has been commissioned by the company mentioned in this report and that Västra Hamnen has received remuneration from the company for the production of the report. The remuneration is fixed and predetermined and in no way dependent on the content of the report or the views expressed herein.

The company mentioned in the report has reviewed the material before publication. The recipient may assume that this review has led to changes in the factual information presented in the report. Any assumptions, conclusions and scenarios are, however, the result of Västra Hamnen's analysis of available information.

Västra Hamnen has internal rules prohibiting all of its employees from buying or selling shares issued by companies with which Västra Hamnen has ongoing agreements to produce marketing material like the present.

Västra Hamnen Corporate Finance AB

Stortorget 13 A
211 22 Malmö
Telefon: +46 40 200 250
E-post: info@vhcorp.se
www.vhcorp.se

