

Update: Q1 2026

2026-05-19

Precise Biometrics: Supporting the merger

- Cautious market climate hampers sales growth
- Positive adjusted EBITDA and cash flow
- We keep our fair value of SEK 4.89 per share

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Stock ticker: PREC
Industry: IT Services
Listed on: Small Cap Stockholm
Latest share price (SEK): 1,76
Market cap (MSEK): 138,25
Enterprise Value (MSEK): 119,33
Total number of shares (M): 78,46
- of which free float (M): 48,57

VHCF fair value per share
DCF model SEK 4.89

Address: Scheelevägen 27
223 63 Lund
Webpage: Precisebiometrics.com
CEO: Joakim Nydemark

Main owners (Jan 28th 2026)

Owner	Capital (%)
Egis Technology	5,0
Avanza Pension	4,6
Nordnet Pension	3,6
RM International	1,7
Precise Biometrics	1,4

Share price history (SEK)



Source: Västra Hamnen Corporate Finance

Much of the recent news about **Precise Biometrics** (Precise) has regarded the fusion with **Fingerprint Cards** (FPC) and its potential. Now, the company has published its Q1 report, in which the net revenues amounted to MSEK 17, in line with Q4 2025, but below our expectation of MSEK 20.

Diligent cost control mitigated the impact of the weaker sales development to some extent, leading to a positive adjusted EBITDA of MSEK 0.6 and an operating loss of 5.8 MSEK. The company generated a positive operating cash flow of MSEK 3.9, mainly due to changes in working capital.

CEO **Joakim Nydemark** commented on a cautious business climate, the Q1 report and the FPC merger in a [recent video](#) interview hosted by Västra Hamnen.

Despite slightly disappointing figures in Q1, Nydemark underlined that the long-term structural trends are intact: rising demand for advanced, integrated biometric access and visitor solutions, increasing volumes of ultrasonic sensors in mobile devices, and gaining interest in palm recognition and other modalities, all areas in which Precise is strongly positioned.

Nydemark also expressed his firm belief in the fusion with FPC. With a broadened range of products and services and greater geographical reach, the combined company aims to become a leading player in the biometric technology space. In addition, the merger will realise substantial cost synergies, which will support the long-term value.

In the forthcoming quarter, the company will be focusing on executing its fusion plan and improving sales. We will be busy revising our model to include the FPC potential, synergies, and to adjust for the announced rights issue of MSEK 110. In the meantime, we keep our fair value for the existing Precise of SEK 4.89 per share.

Table 1: Financial Overview

MSEK	2023	2024	2025	2026e	2027e
Total revenues	75,1	86,9	77,8	80,7	115,3
Grow th (%)	-17,5%	15,7%	-10,4%	3,8%	42,7%
Gross margin (%)	63,7%	72,6%	72,8%	76,0%	78,4%
Adj gross margin	92,3%	93,6%	93,4%	93,8%	90,4%
EBITDA	-1,7	13,4	0,2	5,8	14,9
EBITDA margin (%)	neg	15,4%	0,2%	7,2%	12,9%
EBT	-26,8	-8,8	-20,3	-13,4	-3,6
Cash holdings	47,5	37,7	18,4	5,6	0,5
Total assets	212,7	203,1	174,1	154,1	144,3
Total equity	159,3	151,2	131,0	117,9	114,2
Solidity (%)	74,9%	74,4%	75,2%	76,5%	79,2%
P/E	neg	neg	neg	neg	neg
ROE	neg	neg	neg	neg	neg
EV/EBIT (x)	neg	neg	neg	neg	neg
EV/Sales (x)	1,6	1,4	1,6	1,5	1,0

Source: Västra Hamnen Corporate Finance

Cloud-based solutions gaining traction	<p>Digital Identity Precise Biometrics builds on the momentum created in 2025 for its physical access and cloud-based visitor management systems. The migration from on-premises to cloud-based solutions drives value with better scalability and higher margins. This quarter, the recurring revenue from cloud-based solutions surpassed that from on-premises solutions for the first time.</p> <p>The company expands across a diverse customer base, from small and mid-sized businesses to the public sector and global enterprises. The latter category offers an opportunity for Precise to grow internationally as its customers install the solution in their branches abroad.</p> <p>A clear trend in the market, according to Precise, is that customers are increasingly asking for solutions that integrate biometric physical access with visitor management systems. This presents the company with the opportunity to further strengthen its position through its <i>Precise Access</i> and <i>Precise Visit</i> offerings.</p>
Still uncertain market conditions	<p>Biometric Technologies The deferred production volumes from a sensor manufacturer in Q4 2025 have not yet recovered to the expected level. The recent uncertain market conditions have affected customers' investments, production volumes, and decision-making processes in the short term. Long-term, the trend of an increasing demand for advanced and secure biometric solutions prevails and is growing.</p> <p>The development of biometric solutions within national ID programs is promising. Precise has been taking part in several activities to strengthen its position; the development is still in an early stage.</p>
Palm Access Pro launched in Q1	<p>Launches Palm Access Pro In March, Precise launched <i>Palm Access Pro</i>, a next-generation biometric solution for physical access control that combines touchless palm authentication with mobile credentials in a multi-factor authentication setup. The platform emphasises both security and user experience, with a privacy-first design where biometric data is stored locally on the user's device and only shared in encrypted form.</p> <p>The solution enables seamless, contactless access while strengthening protection against fraud, and is positioned for broad adoption across access control providers, integrators, and technology partners. The solution also aligns strategically with FPC and could play a role in the context of the merger. In the video interview, Nydemark expects the first revenue from this solution in 2027.</p>
Revenue lower than expected	<p>Financial update after Q1 Table 2 presents the differences between our estimates and the actual outcome for the quarter. There is one considerable discrepancy: Revenues came in about MSEK 3.9 below our expectations. This is primarily attributable to cautious customers in the mobile industry and longer decision processes, as mentioned above. Also, currency effects continued to have a negative impact; these amounted to MSEK 0.9 in Q1.</p>
Positive cash flow due to changes in working capital	<p>Operating expenses were 18.1 MSEK during the quarter, of which MSEK 2 is due to one-off items related to the merger. Compared to last year, the difference of MSEK 5.3 is primarily driven by lower consultancy and personnel costs.</p> <p>Cash and equivalents were MSEK 2.4 higher than our estimates, which is explained by better-than-expected working capital. In November, MSEK 5 was paid due to the acquisition of EastCoast. The last MSEK 5 instalment will be paid in November 2026.</p>
Keeping long-term prospects	<p>Based on the Q1 report, we have revised our sales forecast slightly for the remainder of 2026. We now estimate total sales of MSEK 81 for 2026, compared to our previous full-year estimate of MSEK 90. With the upcoming merger with Fingerprint Cards in mind, we make no significant alterations to the long-term case based on the report.</p>

Table 2: Estimates vs actual, Q1 2026

kSEK	Q1 '25	Q1 '26e	Q1'26 act	Diff
Net Revenues	20 007	20 993	17 096	-3 897
Total Revenues	20 007	20 993	17 096	-3 897
Cost of Goods Sold	-5 615	-4 958	-4 827	131
Adj Cost of Goods Sold*	-1 328	-1 207	-1 364	-157
Gross Profit	18 679	19 786	15 732	-4 054
Administrative costs	-3 944	-4 024	-5 450	-1 426
Sales costs	-8 804	-7 221	-6 655	566
R&D expenses	-7 097	-6 988	-6 080	908
Other Operating Expenses	-1 597	-466	72	538
Total OPEX	-21 442	-18 699	-18 113	586
Adj OPEX**	-20 367	-17 663	-17 100	563
EBITDA	-1 688	2 123	-1 368	-3 491
Amortisation and Depreciation	-5 362	-4 787	-4 475	312
EBIT	-7 050	-2 664	-5 843	-3 179
Net Financial Items	-228	-325	169	494
EBT	-7 278	-2 990	-5 674	-2 684
Taxes	86	0	87	87
Net Profit	-7 192	-2 990	-5 587	-2 597
Cash and Equivalents	36 036	16 528	18 923	2 395
Total Equity	143 629	128 028	125 575	-2 453

Source: Västra Hamnen Corporate Finance

*Adjusted for depreciation in COGS

**Adjusted for depreciation in OPEX

Shareholders approve of the merger

Shareholders support the merger plans

Shareholders in Precise and FPC have approved the merger plans at recent extraordinary general meetings. The companies are now awaiting the fusion to be registered at the **Swedish Companies Registration Office**, which is expected in early Q3 2026. In the process, **Nasdaq** has approved FPC's application to delist its B shares and warrants from Nasdaq Stockholm. The last day of trading is expected to be July 13, 2026.

Stronger market presence and cost synergies

Several strategic reasons for the merger

In March, the companies communicated several strategic reasons for the fusion. The combined company will create a stronger market presence, mainly through a broader, complementary product and service offering and a larger geographical reach. In 2025, Precise and FPC generated sales revenues of approximately 80 MSEK each.

An evident merger effect will be cost synergies. According to the merger plan, the new company aims to realise cost savings corresponding to at least MSEK 45. The first consolidated financial update from the new company will be the Q3 report in November. Learn more about the strategic reasons behind the merger [here](#).

An upcoming rights issue of MSEK 110

Raising capital

In connection with the merger, the company plans a financing round of MSEK 110, of which 80 MSEK is secured. The capital will be used to accelerate growth and continue global expansion, and to help capture identified synergies.

No time plan for the rights issue has yet been announced. The board of the merged company will determine the final terms and timeline once the regulatory process is complete.

Our model suggests a fair value of SEK 4.89 per share

A revised model is coming

In the coming quarters, Precise will be busy executing on its fusion plan and generating sales in its existing business. The first consolidated report for the new company will be presented for Q3 in November.

We will prepare an updated financial model when the merger and the rights issue have been completed. The revised financial outlook will include an updated market potential,

revised assumptions for revenues and costs, and a reassessment of long-term profitability drivers for the new company.

Until then, our model suggests a fair value for the existing Precise Biometrics of SEK 4.89 per share.

Income Statement - Annual Data

kSEK	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Net sales	91 018	75 069	86 852	77 814	80 742	115 259	160 790	227 861
Total revenue	91 018	75 069	86 852	77 814	80 742	115 259	160 790	227 861
Cost of goods sold	-25 982	-27 246	-23 786	-21 146	-19 340	-24 929	-30 763	-40 948
Adj Cost of goods sold*	-4 819	-5 802	-5 557	-5 165	-5 011	-11 109	-17 665	-28 205
Gross profit	86 199	69 267	81 295	72 649	75 731	104 149	143 125	199 657
Sales costs	-34 796	-27 420	-32 982	-32 435	-30 431	-40 340	-45 021	-61 523
Administrative costs	-17 613	-14 150	-13 789	-14 122	-17 713	-19 517	-23 983	-29 401
Other operating income/expen	2 262	-606	1 256	-2 920	-619	-1 153	-1 608	-2 279
R&D	-34 905	-32 105	-26 966	-27 249	-25 341	-32 272	-44 107	-59 244
OPEX	-85 052	-74 281	-72 481	-76 726	-74 103	-93 282	-114 719	-152 446
Adj OPEX**	-85 052	-70 960	-67 917	-72 474	-69 912	-89 239	-110 888	-148 718
EBITDA	1 147	-1 693	13 378	175	5 820	14 910	32 237	50 938
Amortisation & depreciation	-21 163	-24 767	-22 793	-20 233	-18 516	-17 859	-16 926	-16 467
EBIT	-20 016	-26 460	-9 415	-20 058	-12 697	-2 949	15 312	34 471
Financials, net	-3 453	-291	630	-212	-697	-655	-655	-655
EBT	-23 469	-26 751	-8 785	-20 270	-13 394	-3 604	14 656	33 816
Taxes	1 239	346	351	347	87	0	0	0
Net profit	-22 230	-26 405	-8 434	-19 923	-13 307	-3 604	14 656	33 816
Earnings per share (SEK)	-0,05	-0,04	-0,01	-0,00	0,02	0,04	0,07	0,09
Growth (%)								
Net revenues	9,2%	-17,5%	15,7%	-10,4%	3,8%	42,7%	39,5%	41,7%
EBITDA	-38,7%	na	na	-98,7%	3225,4%	156,2%	116,2%	58,0%
EBIT	na	na	na	na	na	na	na	125,1%
Net profit	na	na	na	na	na	na	na	130,7%
% of revenues (%)								
Gross margin	71,5%	63,7%	72,6%	72,8%	76,0%	78,4%	80,9%	82,0%
Adj gross margin	94,7%	92,3%	93,6%	93,4%	93,8%	90,4%	89,0%	87,6%
EBITDA margin	1,3%	neg	15,4%	0,2%	7,2%	12,9%	20,0%	22,4%
EBIT margin	neg	neg	neg	neg	neg	neg	9,5%	15,1%
EBT margin	neg	neg	neg	neg	neg	neg	9,1%	14,8%
Profit margin	neg	neg	neg	neg	neg	neg	9,1%	14,8%
Personnel costs	19,4%	18,8%	15,9%	18,1%	21,9%	16,9%	14,9%	12,9%
Total OPEX	93,4%	99,0%	83,5%	98,6%	91,8%	80,9%	71,3%	66,9%
Profitability (%)								
ROE	neg	neg	neg	neg	neg	neg	11,4%	20,8%
ROIC	neg	neg	neg	neg	neg	neg	0,0%	0,0%

Source: Västra Hamnen Corporate Finance

*Adjusted for depreciation in COGS

**Adjusted for depreciation in OPEX

Balance Sheet - Annual Data

kSEK	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Inventories	311	359	242	277	389	438	500	661
Receivables	11 478	19 173	23 813	18 753	13 235	11 271	15 031	21 208
Other short-term receivables	3 643	3 499	3 123	2 356	5 350	7 649	11 888	13 549
Prepaid costs & accrued incc	3 397	2 903	2 804	2 695	3 831	5 071	6 895	9 629
Cash and cash equivalents	46 405	47 534	37 704	18 411	5 563	494	19 678	55 430
Total current assets	65 234	73 467	67 686	42 492	28 368	24 923	53 991	100 476
Tangible assets	9 090	6 447	10 639	11 947	11 370	11 370	11 370	11 370
Intangible assets	138 898	132 751	124 741	119 683	114 346	108 013	103 146	103 769
Financial assets	0	0	0	0	0	0	0	0
Total fixed assets	147 988	139 198	135 380	131 630	125 716	119 383	114 516	115 139
Total assets	213 222	212 665	203 066	174 122	154 084	144 305	168 507	215 615
Accounts payable	5 952	2 722	2 301	2 416	2 447	2 296	2 884	3 779
Accrued cost & prepaid incor	22 147	22 391	22 890	18 861	18 357	19 284	27 431	38 704
Other short term liabilities	1 732	2 307	2 192	2 254	1 449	1 928	2 743	3 870
Derivative Securities	11 739	8 466	8 239	7 426	7 426	0	0	0
Total current liabilities	41 570	35 886	35 622	30 958	29 679	23 509	33 058	46 354
Long term liabilities	25 350	17 460	16 281	12 146	6 553	6 553	6 553	6 553
Total equity	146 302	159 319	151 163	131 018	117 852	114 243	128 896	162 708
Total equity and liabilities	213 222	212 665	203 066	174 123	154 085	144 306	168 508	215 616

Source: Västra Hamnen Corporate Finance

Cash flow statement

kSEK	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Operating Activities	852	-1 238	14 122	-143	5 195	14 250	31 578	50 279
Changes in working capital	3 079	-8 698	-4 068	2 062	-202	-7 794	-334	2 562
Investing activities	-60 008	-25 316	-17 505	-18 933	-12 494	-11 526	-12 059	-17 090
Financing activities	38 313	37 287	-2 545	-1 910	-5 549	0	0	0
Cash flow for the period	-17 764	2 035	-9 996	-18 924	-13 050	-5 070	19 185	35 752
Beginning cash balance	64 102	46 405	47 534	37 702	18 411	5 563	494	19 678
Ending cash balance	46 405	47 534	37 702	18 411	5 563	494	19 678	55 430

Source: Västra Hamnen Corporate Finance

Income Statement - Quarterly Data

kSEK	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026e	Q3 2026e	Q4 2026e
Net sales	20 007	20 784	20 006	17 017	17 096	18 464	21 028	24 154
Total revenue	20 007	20 784	20 006	17 017	17 096	18 464	21 028	24 154
Cost of goods sold	-5 615	-5 505	-4 838	-5 188	-4 827	-4 098	-4 833	-5 582
Adj Cost of goods sold*	-1 328	-1 405	-942	-1 490	-1 364	-419	-1 216	-2 012
Gross profit	18 679	19 379	19 064	15 527	15 732	18 045	19 812	22 143
Sales costs	-8 804	-9 101	-6 855	-7 675	-6 655	-7 346	-7 751	-8 679
Administrative costs	-3 944	-3 886	-2 881	-3 411	-5 450	-3 628	-4 193	-4 441
Other operating income/expel	-1 597	-850	-40	-433	72	-220	-230	-242
R&D	-7 097	-7 149	-6 033	-6 970	-6 080	-6 089	-6 408	-6 763
OPEX	-21 442	-20 986	-15 809	-18 489	-18 113	-17 283	-18 583	-20 124
Adj OPEX**	-20 367	-19 926	-14 713	-17 468	-17 100	-16 207	-17 525	-19 080
EBITDA	-1 688	-547	4 351	-1 941	-1 368	1 837	2 287	3 063
Amortisation & depreciation	-5 362	-5 160	-4 992	-4 719	-4 475	-4 754	-4 674	-4 613
EBIT	-7 050	-5 707	-641	-6 660	-5 843	-2 916	-2 387	-1 551
Financials, net	-228	-150	-100	266	169	-289	-289	-289
EBT	-7 278	-5 858	-741	-6 394	-5 674	-3 205	-2 676	-1 840
Taxes	86	87	87	87	87	0	0	0
Net profit	-7 192	-5 770	-654	-6 307	-5 587	-3 205	-2 676	-1 840
Earnings per share (SEK)	-0	-0	-0	-0	-0	-0	-0	-0
Y-o-Y Growth (%)								
Net revenues	-7,7%	1,0%	-12,3%	-21,9%	-14,5%	-11,2%	5,1%	41,9%
EBITDA	na	na	-35,9%	na	na	na	-47,4%	na
EBIT	na	na	na	na	na	na	na	na
Net profit	na	na	na	na	na	na	na	na
% of revenues (%)								
Gross margin	72%	74%	76%	70%	72%	78%	77%	77%
Adj gross margin	93%	93%	95%	neg	neg	10,0%	10,9%	12,7%
EBITDA margin	neg	neg	21,7%	neg	neg	neg	neg	neg
EBIT margin	neg	neg	neg	neg	neg	neg	neg	neg
EBT margin	neg	neg	neg	neg	neg	neg	neg	neg
Profit margin	neg	neg	neg	20,0%	31,9%	19,7%	19,9%	18,4%
Personnel costs	19,7%	18,7%	14,4%	108,7%	105,9%	93,6%	88,4%	83,3%
Total OPEX	107,2%	101,0%	79,0%					
Profitability (%)								
ROE	neg	neg	neg	neg	neg	neg	neg	neg
ROIC	neg	neg	neg	neg	neg	neg	neg	neg

Source: Västra Hamnen Corporate Finance

*Adjusted for depreciation in COGS

**Adjusted for depreciation in OPEX

Balance Sheet - Quarterly Data

kSEK	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026e	Q3 2026e	Q4 2026e
Inventories	222	225	250	277	157	266	325	389
Receivables	22 748	15 120	13 023	18 753	16 725	13 152	11 522	13 235
Other short-term receivables	2 922	3 918	4 025	2 356	3 091	3 323	4 574	5 350
Prepaid costs & accrued incc	3 184	2 822	2 561	2 695	2 978	2 784	3 252	3 831
Cash and cash equivalents	36 036	33 577	31 275	18 411	18 923	10 533	11 654	5 563
Total current assets	65 113	55 662	51 134	42 492	41 874	30 059	31 327	28 368
Tangible assets	13 174	12 944	12 410	11 947	11 370	11 370	11 370	11 370
Financial assets	0	0	0	0	0	0	0	0
Intangible assets	123 230	121 708	120 665	119 683	118 840	116 856	115 336	114 346
Total fixed assets	136 404	134 652	133 075	131 630	130 210	128 226	126 706	125 716
Total assets	201 517	190 314	184 209	174 122	172 084	158 285	158 033	154 084
Accounts payable	N/A	N/A	N/A	2 416	N/A	1 796	2 119	2 447
Accrued cost & prepaid incor	N/A	N/A	N/A	18 861	N/A	14 032	15 981	18 357
Other short term liabilities	N/A	N/A	N/A	2 254	N/A	1 108	1 262	1 449
Derivative Securities	N/A	N/A	N/A	7 426	7 426	7 426	7 426	7 426
Total current liabilities	38 656	33 621	28 807	30 958	34 956	24 363	26 788	29 679
Long term liabilities	19 233	18 623	18 007	12 146	11 553	11 553	11 553	6 553
Total equity	143 629	138 069	137 395	131 018	125 575	122 369	119 692	117 852
Total equity and liabilities	201 517	190 314	184 209	174 122	172 084	158 285	158 033	154 084

Source: Västra Hamnen Corporate Finance

Cash flow statement

kSEK	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026e	Q3 2026e	Q4 2026e
Operating Activities	-2 024	-702	4 199	-1 615	-1 123	1 548	1 997	2 773
Changes in working capital	4 127	2 009	-2 537	-1 537	4 929	-7 168	2 277	-240
Investing activities	-3 001	-3 433	-3 415	-9 085	-2 947	-2 770	-3 154	-3 623
Financing activities	-601	-186	-572	-552	-549	0	0	-5 000
Cash flow for the period	-1 499	-2 312	-2 325	-12 789	310	-8 390	1 121	-6 090
Beginning cash balance	37 704	36 036	33 577	31 275	18 411	18 923	10 533	11 654
Ending cash balance	36 036	33 577	31 275	18 411	18 923	10 533	11 654	5 563

Source: Västra Hamnen Corporate Finance

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