

Summit

QUALIFY WITH MR EMOTIONAL INTELLIGENCE®

EQ-I 2.0 & EQ360 CERTIFICATION

Programme Information Pack



SCOTT WATSON
MR EMOTIONAL INTELLIGENCE®

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EQ-i^{2.0}
CERTIFIED ✓



EQ 360
assess. predict. perform.

INTRODUCTION

Welcome,

I'm Scott Watson.

Join a growing number of HR, L&D, Coaches, Educators and Corporate Trainers in becoming globally recognised as an authority in Emotional Intelligence.

Many professionals 'talk' about Emotional Intelligence. Some appear as subjects experts. At least to the trusting audience or client who doesn't have any knowledge of the subject. But few are recognised as an authority in this often misunderstood subject. This is where you have the opportunity to be different.

Very different in fact!

HOW CAN I BENEFIT FROM BECOMING A CERTIFIED EQ-I 2.0 PRACTITIONER?

There are many benefits to becoming a globally certified EQ-i 2.0 & EQ 360 Practitioner. They include:-

- You can underpin development initiatives with a scientifically validated suite of EQ psychometric assessment tools. Not a second-rate untested toolkit.
- Becoming a globally acknowledged authority in Emotional Intelligence enables you can administer the EQ-i 2.0 suite of tools anywhere in the world.
- Achieving a globally recognised, industry leading Certification puts you, your expertise, knowledge & skill way ahead of hobbyists who only talk a good game.
- You can apply the EQ-i approach to projects including on leadership coaching, equality & diversity, management development & mental health awareness.
- You can confidently commit to, efficiently deliver, and accurately measure improvements to organisational or client projects.
- Identifying and appointing the best fit leaders and managers as part of a recruitment or succession plan becomes much easier and more accurate.
- You can transform the effectiveness of employee well-being, engagement, mental health & wellbeing and productivity projects.

HOW WE APPLY EMOTIONAL INTELLIGENCE

Summit has been proactively involved in researching and developing concepts, tools, techniques and models underpinned with Emotional Intelligence for more than twenty three years.

Our commitment to delivering meaningful value for the trusting client organisation resulted in Summit being appointed to deliver a wide range of organisational development projects across the United Kingdom and around the world.

Client projects mostly relate to:-

- **1-2-1 Executive Coaching** for established and new in post Board level Directors.
- **Leadership Development Coaching** for high potential and head of division leaders.
- **Management Development Training** for new and established people managers.
- **Team Dynamics** for teams who need to improve communication and performance.
- **Mental Health & Wellbeing** for employees who want to create & maintain wellbeing.
- **Unconscious Bias Awareness** for senior teams committed to maximising their impact.

HOW ABOUT YOU?

If you are an in-house human resources or L & D professional, how do you want to use the EQ-i 2.0 suite of tools, knowledge and expertise to support colleagues in your organisation?

If you are an external coach, trainer or consultant, what value do you most want to deliver for your trusting client?

If you don't already have clarity about which audience/s you most want to serve, the value you want to create, and the results you want your organisation or client organisation to achieve, take time out to think. Clarity creates focus. Focus creates value.

We don't want you to simply 'pass an exam'. We are eager to ensure you can confidently and prudently apply your newly gained knowledge, skills and expertise back in your daily personal and professional life.

Why not get in touch and speak with Scott Watson, Mr Emotional Intelligence® about how you want to apply Emotional Intelligence?

THE EQ-I 2.0 ASSESSMENT

The EQ-i 2.0 psychometric assessment is not only scientifically-validated, it is the world's most rigorously tested and normed Emotional Intelligence assessment.

Comprising of 15 specific EQ competencies, each it measures 5 specific composite areas and 15 sub-scales. In addition, the EQ-i 2.0 assessment includes a Wellbeing measure. This measure enables the assessment tool to focus on overall emotional wellbeing in personal and professional settings alongside each of the 15 specific EQ competencies.

The validity and accuracy of the assessment results is accepted worldwide as the industry's leading assessment of its kind. Is it time for you to explore how you can apply the EQ-i 2.0 suite of tools in your organisation or coaching business?



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Remember, when you register for the EQ-i 2.0 & EQ 360 Certification training programme, you benefit from your own EQ-i 2.0 assessment report and 90-minute feedback session with a member of our expert team.

PROGRAMME ACTIVITIES & TIMESCALES

MODULE 1 OVERVIEW & OBJECTIVES

- Define Emotional Intelligence (what it is, what it isn't) & how it can be developed.
- Explain the evolution and importance of Emotional Intelligence.
- Demonstrate understanding of composite scales & subscales, including definitions of each competence.
- Explain how Emotional Intelligence can be applied in different situations in organisational & personal life.
- Demonstrate understanding of EQ-i 2.0 framework and how competencies link to each other.
- Accurately describe the benefits and pitfalls of high and low range EQ-i 2.0 report results.

MODULE 2 THE SCIENCE BEHIND THE EQ-I 2.0

- Identify response style indicators for the EQ-i 2.0 assessment.
- Understand and describe the mean and standard deviation.
- Explain validity and reliability as it relates to the EQ-i 2.0 assessment.
- Understand the EQ-i 2.0 norms and how norm groups are evolving.

MODULE 3 ELEMENTS OF EQ-I 2.0 SUBSCALES

- Apply knowledge of subscale definitions to real examples.
- Demonstrate what high and low results looks like in different settings.
- Demonstrate understanding of relationships between subscales at high level
- Explain how the individual subscales interact with each other
- Develop questions based on relationships between subscales
- Prudently prepare for your first EQ-i 2.0 Workplace Report feedback discussion

MODULE 4 INTERPRETATION & FACILITATING FEEDBACK

- Interpret an assessment including identifying the response style indicators
- Develop questions to lead feedback debrief discussion
- Practice foundational coaching skills, including effective questioning techniques
- Demonstrate the components of a best practice feedback debrief session
- Understand the ethics of administering the EQ-i2.0 and EQ360
- Use Emotional Intelligence language patterns to deliver best value coaching for your client

MODULE 5 GAINING BUY-IN

- Articulate the different applications of EI among various disciplines
- Demonstrate how to gain buy-in for an EI plan internally and externally to an organisation
- Identify sponsor resistance and ways to ethically overcome it for their organisation's benefit
- Access information and case studies demonstrating Return on Investment
- Highlight the clear benefits of the EQ-i 2.0 and EQ 360 over other Emotional Intelligence tools
- Determine when it is more appropriate to use the EQ-i 2.0 over the EQ 360 and vice versa

YOU WILL BE ABLE TO: (Online Portal)

- Describe the resources available to them post-certification (e.g. manual, customer service etc)
- Distinguish between reports and choose the right report for their clients needs
- Navigate the MHS Portal to organise and publish assessments and explore the learning library
- Determine how to administer the EQ-i 2.0 and EQ 360 with clients

YOU WILL BE ABLE TO: (Open Book)

- Articulate the benefits of the EQ 360 psychometric assessment
- Follow a practical process for administering the EQ 360 assessment
- Understand the EQ 360 norms and be able to explain their value
- Describe what an Emotional Intelligence 360° assessment is
- Describe the components of the EQ 360 and how each adds value
- Identify response style indicators for the EQ 360

FACILITATOR PROFILE

Summit Founder and Managing Director, Scott Watson is an acknowledged expert in Emotional Intelligence. His unique approach to developing leaders, managers and teams is endorsed by HR leaders, senior executives, successful entrepreneurs and several eminent academics.

In October 1999, Scott resigned from the relative comfort and security of corporate life to follow his passion. Summit was launched from a standing start on a bootstrap budget from his spare bedroom.

Fast-Forward to today, Summit collaborates with clients around the world, across a multitude of industry sectors. Summit's focus on delivering measurable value for clients rather than simply 'training' or 'coaching' or 'consultancy' has paid great dividends. 60% of Summit clients are retainer clients.

Multi Health Systems Inc., the developers of the EQ-i suite of psychometric tools bestowed the title of Certified EQ-i 2.0/EQ 360 Master Trainer due to his enviable track record in delivering measurable improvements for clients using Emotional Intelligence. Scott is the first UK based facilitator to receive this recognition.



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THE EQ-I 2.0 SUITE OF REPORTS

The EQ-i 2.0 suite of assessment tools is extensive.

The assessment tools you will gain immediate access to when you become a Certified EQ-i 2.0 & EQ 360 Practitioner are:-

- EQ-i 2.0 Leadership Reports
- EQ-i 2.0 Workplace Reports
- EQ 360 Assessment Reports
- EQ-i 2.0 Group Reports
- EQ-i 2.0 Education Reports



Each of these scientifically-validated and rigorously tested assessments is designed to deliver specific value for the coachee. The Summit team will guide you on which assessments to use in which situations. Plus, you'll also benefit from 12-months of post-certification coaching support (£2350 value), to ensure you hit the ground running, avoid guesswork, refine and enhance your EQ-i knowledge, and importantly, deliver immense value for your organisation or clients.

Why not get in touch to find out more?

You'll be glad you did.

Scott Watson

Mr Emotional Intelligence®
International Keynote Speaker,
Certified Master Trainer, EQ-i/EQ 360 Certification Training Programme.

CLIENT FEEDBACK

Whichever MHS Certified Training Partner you choose to learn with, the course syllabus is exactly the same. The difference in your learning experience is how the programme is facilitated. See for yourself what clients say about their experience.

“ **M Stephenson, People Director, UK**

Scott was able to help me go from being a complete novice to feeling confident and knowledgeable by the end of day two. Scott has a warm, friendly and patient coaching style, and made sure I had a solid understanding of the concepts, applications and benefits of EQi 2.0.

”

“ **R Morle, Head of Talent, UK**

I found Scott's authentic, passionate and personable style to be highly engaging. Whether you're interested in learning more about executive coaching, leadership development or looking to become an accredited EQ-i 2.0 Practitioner, I'd highly recommend getting in touch with Scott.

”

“ **K Dean, Head of People Services, UK**

Scott has a great ability to convey concepts and create an engaging learning environment. If you're thinking of investing in EQ training, I'd highly recommend you contact Scott!

”

“ **S Couper, Sales Training Expert, UK**

I have been blown away with the passion that Scott Watson brings to the EQ-I 2.0 Certification programme. Scott is a person who cares so deeply about ensuring that we get it right. He cares deeply that we offer authentic value to our clients, rather than just obtaining a globally recognised qualification.

”

“ **D Rowley, Leadership Coach & Trainer, UK**

After experiencing quite a few training investments through different companies in my time I am able to compare. These guys are amazing, they know their product!! My biggest recommendation is due to the after service and care, which is second to none.

”

“ **J Thompson, Emeritus Professor, Anglia Ruskin University, UK**

Scott Watson clearly understands how corporate managers actually learn to improve. His material and arguments are robust and well explained.

”



SHALL WE CHAT?

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