SUSTAINABLE INVESTMENT AT A GLANCE

An Indicative A-Z of an Asset-Based Project Financing Structure (for government-aligned sustainability initiatives)

1) KEY DOCUMENTS
- Concept Memo
- Pre-Feasibility Reports
- Technical Feasibility Reports
- Environmental Impact Reports
- Financial Model & Business Plan
- Public Procurement Certificates
- Government Authorisation & Budget
- RFP Document
- Financing Deal Documents
- Legal Opinions
- Project-specific Permits & Authorisations
- Credit Rating Report
- Commercial Operation Report
- Operation Manuals and Codification of Best Practices

2) KEY PARTIES
- Relevant government entity authorises idea
- Project sponsor develops idea for project
- Key legal, technical and engineering experts
- Developer, equity investors
- Independent technical experts, permit authorities
- Offtakers

3) KEY PROJECT STAGES
- Concept & Market Assessment
- Pre Feasibility Assessment & Planning
- Technical Feasibility Studies
- Procurement & Financing Commitment
- Disbursement of funds & Early Stage Development
- Construction
- Testing & Commissioning

4) FUNDING STAGES
- Blended Finance
- Commercial Finance
- Operational Expenditure

REFERENCES:
1. Aim is to develop an indicative understanding of the revenue generation model and the public need
2. Government / public entity to iteratively finalise project selection through a series of studies that include how revenue model and economic constraints should work
3. Some combination of government and commercial support may be needed until project becomes self-sustaining

THE SUSTAINABLE MARKETS INITIATIVE