



Sales Engineer

In order to keep up with the company's development we need to expand our team, thus we are looking for an: [Sales Engineer](#)

Role Purpose:

The Sales Engineer we are looking for will be part of the Sales/Commercial dpt. of the company. He/She will work together with the other members of the commercial team and report directly to the company's MD.

Key accountabilities:

- Involve in every step of the sales process (initial require till final delivery)
- Maintain and enhance the existing clientele.
- Expand clientele in but mainly outside the Attica region.
- Expand the company's network and establish new cooperation with clients
- Participate in marketing or other company's initiatives
- Regular travels outside Attica region in Greece. (the position requires travel abroad as well)

Qualifications:

- University Degree from AEI, TEI (other institutions will be taken into consideration as well)
- Relevant 4-5 years of relevant experience on ventilation or air-condition field would be a great asset
- Expertise in ventilation ,A/C but also in Hydronic systems/units will be greatly considered
- Experience in technical sales or a strong passion for this field
- Exceptional written and verbal communication skills
- Fluent in English
- Excellent computer knowledge
- Engaging and trustworthy personality
- Passionate about working and succeeding in a multinational company

The company offers:

- Full-time employment
- Competitive salary (relative to the qualifications and experience)
- On-going trainings and seminars
- A friendly and cooperative work environment with space for both career and personal development
- Frequent travel abroad for trainings and visit to group factories, expeditions etc.
- The opportunity to work for a global organization
- Annual bonus based on performance and goal achievement

Must be located in Athens Greece. Applicant will be required to work on site (Ilion).

Please send your cv at info@systemair.gr with email title:
<Apply for vacancy: Sales Engineer - name, surname>

Systemair Hellas is an Equal Opportunity Employer. Our policy is clear: there shall be no discrimination on the basis of age, disability, sex, race, religion or belief, gender reassignment, marriage/civil partnership, pregnancy/maternity, or sexual orientation.

We are an inclusive organization and actively promote equality of opportunity for all with the right mix of talent, skills and potential. We welcome all applications from a wide range of candidates. Selection for roles will be based on individual merit alone