

Lokotrack Livestream launch event 27.10.2021

# Questions and answers



**Metso:Outotec**



# Key messages

- The Lokotrack® Liveroom 360° degree online showroom experience was opened on the 27<sup>th</sup> October 2021.
- Metso Outotec is a leading provider of track-mounted crushing and screening solutions. The Lokotrack Liveroom features the iconic Lokotrack mobile crushing and screening solution including equipment, services, and parts.
- Metso Outotec introduced two new products to the Lokotrack® range: the Lokotrack LT200HPX and the Lokotrack LT220GP mobile cone crushing plants.
- Lokotrack equipment and related crusher wear parts, screening media, spare parts and services are available through Metso Outotec's own sales and service branches and its 100+ distributors globally.
- The first commercial Lokotrack equipment was sold in 1986, and the first diesel-electric model in 1987. To-date, more than 10,000 Lokotrack units have been sold worldwide.
- The Lokotrack Liveroom address is [live.mogroup.com](https://live.mogroup.com)

# Questions and answers



## What is the Lokotrack Liveroom?

The Lokotrack Liveroom launch was comprised of two parts; The 360 degree online demo area/showroom, which is open-access, and the two live online launch events which were held on the 27<sup>th</sup> October. The live event recordings are available in the Gallery section of the Liveroom, which require registration in order to view.

## What are you displaying in the Liveroom online showroom?

The equipment stand has three areas: Recycling, Hard rock and ePower. The visitor can play with the interactive 3D demos of the Lokotrack equipment, view details of the machines and learn more about their features. Main equipment demos on the central stage have free rotation and zoom, information hot spots and moving parts and mini-animations.

There are also stands for Services and Parts for Lokotrack, where the visitors can get more information on the support available for Lokotrack equipment.

There are also stands for Training, Marketing, Financing, Media/Press, and a Gallery where the visitor can download materials.

# Questions and answers



## **What are the main benefits and features of the two new equipment?**

LT200HPX offers 30% more crushing capacity with its pre-screen.

LT220GP offers 50% more capacity with powerful GP220 crusher and pre-screen. It is available also with belt screen.

Both feature heavy duty chassis and wide conveyors facilitate high throughput and direct v-belt crusher drive ensures the high fuel efficiency. Service and transportation are made easy with extensive service platforms that fold down for transport. The 40 t machines produce over 300 tph capacity, and are welcomed additions to the Lokotrack range between LT200HP and LT300HP.

## **What noise and dust suppression features do these new Lokotrack units have?**

We have dust encapsulations and high pressure water spraying system as options. You can also request a meeting to talk with our experts in detail.

# Questions and answers



## **What are the services and their benefits that you introduced in the Lokotrack Liveroom event?**

The concepts we introduced today are designed to help our customers to keep their equipment available, producing and performing. Throughout each concept we have also focused on strengthening how we use our digital offering to complement and amplify the impact of our services for our customers business to help them achieve their goals

Equipment Protection Services (EPS) : EPS is designed to bring added protection for your most valuable assets while reducing financial risks by anticipating and minimizing unexpected equipment failures. EPS is composed of three core elements: Scheduled inspections from certified inspectors, extended warranties on designated components and remote monitoring and optional access to expertise with Metso Outotec Metrics.

Availability services :A second challenge in the field is how to keep your equipment up and running. Our Availability services offerings are all about minimizing unexpected failures, making service stops as short as possible and increasing your available production hours.

Performance Services: Utilizing your crushing plant in better ways both today and tomorrow are another big opportunity. Our performance services allow for mutually agreed targets and measurements to ensure that all are working towards the same goal. The offering is all about services and products to help you achieve your optimal performance.

Asset upgrade services: This offering is all about maintaining equipment performance and availability through upgrades and retrofits to secure flexibility and process fit throughout the asset life.



# Questions and answers



**Is there the capacity for some of the older Lokotrack models to be retrofitted with e-Power packs - or will clients need to purchase new or modern units?**

E-power units are designed for that purpose right from the beginning so best is to purchase modern units

**Do you have Lokotrack e-Power screen?**

We have many electric powered units in our offering, LT120E, LT330D, LT130E and all ST models

**Is there a strategy about self-driving machines, or remotely controlled?**

We have extensive automation built in our units that can handle the process already quite well independently

**Do you have 5G ready products?**

New Metrics will be 5G ready

**When purchasing equipment, do you provide the basic tools so we can do preventive maintenance?**

We deliver some basic maintenance tools with our units.

# Questions and answers



## **What is the availability of the offerings introduced today?**

New Lokotrack models: The new models are available week 43 2021.

Services portfolio: Most of the services profiled under our themes of Equipment Protection Services, Availability services, Performance services and Asset upgrade services are already available. Ongoing work is being done to refine and better group the offers to deliver on the core benefits of offering peace of mind, higher availability and performance throughout the equipment life cycle.

For the new version of Metso Outotec Metrics: Metrics support for the New Lokotrack equipment is being gradually rolled out to different Lokotrack models. Please check availability in your country from your local distributor or Metso Outotec sales representative

## **Where can I buy the new offering?**

Once sales has started, the new offering will be available through our distributors or our direct sales and service branches depending on your location.

## **What is the price of the new offering?**

Please contact your local Metso Outotec sales branch or the distributor to discuss prices and availability of the equipment and support.

New Metso Outotec Metrics is available with no charge for our new equipment. For retrofit options, please contact your local Metso Outotec sales branch or the distributor to discuss prices and availability.

