



# BME International Supplier-Buyer Matchmaking Events 2023

BME offers a variety of sourcing events where buyers have the opportunity to meet selected suppliers based on their individual needs and requirements in individual B2B meetings.

## B2B Event Overview

- 3<sup>rd</sup> Sourcing Seminar Moldova: 28 March
- 1<sup>st</sup> Sourcing Day Baltic States: 24-28 April
- 2<sup>nd</sup> Purchasing Initiative ASEAN: 8-19 May
- 7<sup>th</sup> Sourcing Seminar Serbia: 23-24 May
- 2<sup>nd</sup> Sourcing Day Hungary: 13 June
- 9<sup>th</sup> Sourcing Day Pilsen: 20-21 June
- 10<sup>th</sup> Sourcing Days Italy: 20-21 September
- 9<sup>th</sup> CEE Forum: 9 November
- 2<sup>nd</sup> B2B @ German-Turkish Business Day: Sep
- 3<sup>rd</sup> Purchasing Initiative Maghreb: 28 November
- 1<sup>st</sup> Sourcing Day Bulgaria: 27 Feb 2024

## Detailed event information



### 3<sup>rd</sup> Sourcing Seminar Moldova

**Date:** 28 – 29 March  
**Place:** Chişinău, Moldova  
**Partners:** GIZ Moldova and ODA  
**Fees:** 395€ (supplier list and participation)\*

**Further details:** Find new business partners in Moldova during individual B2B meetings and participate in the Sourcing Seminar Moldova. A great opportunity to amplify your network and get to know this market with many free capacities!





### 1<sup>st</sup> Sourcing Day Baltic States

**Date:** 24-28 April  
**Place:** online  
**Partners:** AHK Baltic States  
**Fees:** 695€ (supplier list and participation)\*

**Further details:** Sourcing Day Baltic States is a chance for buyers to find new business opportunities in Estonia, Latvia, and Lithuania. B2B meetings, with previously selected suppliers, will take place online.



### 2<sup>nd</sup> Purchasing Initiative ASEAN

**Date:** 8-19 May  
**Place:** online  
**Partners:** AHKs ASEAN  
**Fees:** free of charge; limited to German/Germany based companies

**Further details:** Purchasing Initiative Southeast Asia is a free online event. B2B meetings will be held from the 8<sup>th</sup> till the 19<sup>th</sup> of May. The product focus in the ASEAN region (Vietnam, Malaysia, Thailand, Cambodia and Laos) is on automotive, electronics, machinery, chemical, medical, pharmaceutical, textiles, plastics, food manufacturing, agricultural products and leather goods.



### 7<sup>th</sup> Sourcing Seminar Serbia

**Date:** 23-24 May  
**Place:** Chamber of Commerce, Belgrad  
**Partners:** GIZ Serbia, PKS  
**Fees:** 395€ (supplier list and participation)\*

**Further details:** Sourcing Seminar Serbia is an on-site seminar for Serbian suppliers, which will take place in May 2023. Buyers will have an opportunity to present their company, their requirements and sourcing processes. The seminar will be followed by B2B meetings with Serbian suppliers. Buyers will also have an opportunity to take part in individual company visits.





## 2<sup>nd</sup> Sourcing Day Hungary

**Date:** 13 June  
**Place:** Budapest, Hungary  
**Partners:** AHK Hungary  
**Fees:** 695€ (supplier list and participation)\*

**Further details:** Sourcing Day Hungary is an opportunity for buyers to find new business partners in Hungary. B2B meetings, with previously selected Hungarian suppliers, will take place on-site on the 13<sup>th</sup> of June 2023.



## 9<sup>th</sup> Sourcing Day Pilsen

**Date:** 20-21 June  
**Place:** Science & Technology Park, Pilsen  
**Partner:** CzechTrade  
**Fees:** 695€ (supplier list and participation)\*

**Further details:** 9<sup>th</sup> Sourcing Day Pilsen gives buyers an opportunity to find new business partners in Czech Republic. B2B meetings, with previously selected suppliers, will take place on the 21<sup>st</sup> of June. The Czech procurement market is characterised primarily by automotive parts manufacturers. Other strong sectors are electronics, electrical engineering, process automation, metal products and mechanical engineering, as well as plastics and rubber processing.



## 10<sup>th</sup> Sourcing Days Italy

**Date:** 20-21 September  
**Place:** Italy  
**Partners:** ITKAM  
**Fees:** 695€ (supplier list and participation)\*

**Further details:** Sourcing Days Italy is a great chance for buyers to discover new cooperation possibilities in Italy. The event includes B2B meetings with previously selected Italian suppliers and company visits.







### 9<sup>th</sup> CEE Procurement & Supply Forum

**Date:** 9 November  
**Place:** tbc  
**Partners:** tbc  
**Fees:** 995€ (includes supplier list, participation and Meet & Greet Table without pre-scheduled meetings / optional: 250€ B2B Table with pre-scheduled meetings)

**Further details:** CEE Forum is a conference that will take place on the 9<sup>th</sup> of November 2023. It is an opportunity for European purchasing companies to meet Central Eastern European suppliers from 20 countries: from the Baltic States, through Slovakia and Hungary, to Romania or Serbia.



### 2nd B2B @German-Turkish Business Day

**Date:** September  
**Place:** Izmir, Turkey  
**Partners:** AHK Turkey  
**Fees:** 695€ (supplier list and participation)\*

**Further details:** Find new business partners in Turkey during individual B2B meetings and participate at the Turkish-German Business Day, organized by the German Embassy in Turkey. A great opportunity to amplify your network and get to know this market with many free capacities!



### 3<sup>rd</sup> Purchasing Initiative Maghreb

**Date:** 28 November  
**Place:** IHK Dortmund, Germany  
**Partners:** AHKs Maghreb  
**Fees:** free of charge; limited to German/Germany based companies

**Further details:** Explore markets in the Maghreb region and find new business partners! The focus in Maghreb (Morocco, Algeria, and Tunisia) is on metal, castings, metal construction, forged parts, plastics and electronics.

### 1st Sourcing Day Bulgaria

**Date:** 27 February 2024  
**Place:** Sofia, Bulgaria  
**Partners:** AHK Bulgaria  
**Fees:** 695€ (supplier list and participation)\*

**Further details:** Take part in the 1<sup>st</sup> Sourcing Day Bulgaria and find new business partners. Individual B2B meetings with pre-selected suppliers will be followed by company visits. Automotive and mechanical engineering are some of the strongest sectors of the Bulgarian procurement market.





\* BME charges 395€ for the supplier list for booking events, regardless of event participation. Exception: BME-Sourcing-Guarantee for BME members and companies, which have the Flat Rate.

**BME-Sourcing-Guarantee:** if no suitable suppliers are found, no costs will be incurred. This applies under certain conditions: BME receives a filled out short feedback form, no further use of supplier data, in some cases feedback talks with partners.

## HOW DOES IT WORK?

### Steps for **BUYERS**

### Steps for **SUPPLIERS**



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