

# BMEOpenSourcing.com – B2B Platform for Purchasing and Supply Chain

*Sourcing, Matchmaking, Certification & Market Research*

## BME International Matchmaking

Find suitable suppliers or buyers and build a network with BME International Matchmaking Events

- ✓ For **buyers**: meet suitable suppliers who fit your individual needs
- ✓ For **suppliers**: meet suitable buyers that match your competences
- ✓ Since 2009 over 4,000 successful matchmakings with a success rate of over 28%

Since 2009, we have been offering our members a need-based search as part of our events. Individual, coordinated and effective.

The focus of the B2B matchmaking is on **production materials and services** – in Europe, Asia and North Africa. If we have not planned a B2B event of your interest yet, feel free to contact us.



Scan the QR code for more information.

[www.bmematchmaking.com](http://www.bmematchmaking.com)



The platform combines comprehensive supplier profiles with **news, events and publications** to support buyers in their daily sourcing and procurement activities.

Core users are the over 9,750 BME members and further decision-makers. Geographically, users are primarily from Germany/Austria/Switzerland, Southern and Eastern Europe, USA, as well as South-East Asia.



Scan the QR code for more information.

[www.bmeopensourcing.com/en](http://www.bmeopensourcing.com/en)

## BME Sourcing

B2B Platform for Purchasing and Supply Chain



- ✓ For **buyers**: supplier selection, intelligent search, sourcing information
- ✓ For **suppliers**: visibility 24/7, exposure of your business competence
- ✓ Over 9,000 users per month and around 300,000 profile views per year

With the platform [www.bmeopensourcing.com](http://www.bmeopensourcing.com), BME supports purchasing decision-makers in **researching innovative suppliers** in German-speaking and selected international procurement markets such as Central and Eastern Europe, Southern Europe, the Baltic States or the Middle East.

## BME Certifications

### 1. BME Certification for Sustainable Procurement Organisation

With BME sustainability certification, companies have the opportunity to carry out a **BME sustainability check**. Entry (Level1) into the certification consists of a self-analysis in the form of a standardized and guided questionnaire and the submission of a voluntary commitment to establish sustainable procurement. Upon successful completion of the self-audit, participants receive an award in the form of a certificate.



Scan the QR code for more information.

[www.bme-sustainability.com](http://www.bme-sustainability.com)

**BME**

*please turn the paper*

- ✓ Integrate sustainability in your procurement organisation
- ✓ Identify areas of action for your innovative purchasing
- ✓ Hedge your compliance risks with BME Code of Conduct



## 2. BME Certification Innovative Procurement

With BME Certification Innovative Procurement, companies have the opportunity to **check the innovation orientation of their procurement** and have it evaluated. The entry into the certification consists of a self-audit in the form of a standardized and guided online questionnaire.

Among other things, the certification looks at objectives and strategies, the level of digitization in procurement, and the tools and methods used. Each participant receives an individual evaluation that shows the overall score achieved as well as the performance in the individual sub-areas.



Scan the QR code for more information.

[www.bme-innovation.de](http://www.bme-innovation.de)

## 3. BME Compliance Initiative

BME has created a **cross-industry Code of Conduct** to safeguard against compliance risks in the supply chain, which can also be recognized easily, quickly and cost-effectively by suppliers and potential partners.

BME Code of Conduct offers member companies and their suppliers an international and cross-industry minimum standard that provides a certain basic level of protection for members, companies and their partners at home and abroad.



Scan the QR code for more information.

[www.bme-compliance.de](http://www.bme-compliance.de)

## BME Market Research

For more than ten years, BME has set standards to measure performance and quality of procurement with its **Top Key Performance Indicators in Procurement (KPI)**.

Results of **Company Car Survey** provides you with the latest developments in the company car segment. Highlights are the effects of the pandemic, the new normal, developments in the electromobility segment and mobility concepts trends. In addition, BME publishes **market information** in order to better understand market-specific movements.



Measure the performance and quality of your procurement with KPIs



Use key figures in the company car segment to improve your performance



Market information on raw materials and freight



Scan the QR code for more information

[www.bmemarketresearch.com/en](http://www.bmemarketresearch.com/en)

## Publisher

The Association for Supply Chain Management, Procurement and Logistics (BME), founded in 1954, is the professional association for supply chain managers, buyers and logisticians in Germany and Central Europe. We see ourselves as network partners for all industries and sectors: for example industry, trade, public institutions or the financial sector.

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